

# **IDLC Finance Limited** Rights Share Offer Document

# **RIGHTS SHARE OFFER DOCUMENT**

Date: November 22, 2016

For Rights Offer of **125,683,593** Ordinary Shares of **BDT 10 each** issuing at **BDT 20 each**, including a premium of **BDT 10 per share**, amounting to **BDT 2,513,671,860** offered on the basis of **1R:2** (i.e. one rights share against two existing shares held on the record date)



## **IDLC Finance Limited**

Bay's Galleria (1<sup>st</sup> Floor), 57, Gulshan Avenue, Dhaka 1212 Telephone: 8834990, Fax: 8834377, Website: www.idlc.com

RECORD DATE FOR ENTITLEMENT OF RIGHTS December 15, 2016

SUBSCRIPTION

Opens on : January 01, 2017 Closes on : January 19, 2017 (Both days inclusive & within banking hour)

MANAGER TO THE ISSUE



## **City Bank Capital Resources Limited**

10 Dilkusha C/A, 1<sup>st</sup> Floor, Jiban Bima Tower, Dhaka 1000 Telephone: 9565911, Fax: 9585377, Website: www.cbcrl.com

#### CREDIT RATING STATUS

Particulars	Long Term	Short Term	
Entity Rating	AAA	ECRL-1	
Date of Rating	April 15, 2016	April 15, 2016	
Validity of Rating	April 14, 2017	April 14, 2017	
Rating By	Emerging Credit Rating Limited		

As per provision of the Depository Act, 1999 and regulation made there under, Rights Shares shall only be issued in dematerialized condition. An applicant must apply for allotment of rights share mentioning his/her Beneficiary Owner (BO) Account number in the application form.

#### FULLY UNDERWRITTEN BY

AAA Finance & Investment Limited Amin Court (4th Floor) 62-63, Motijheel C/A, Dhaka 1000

**CAPM Advisory Limited** Tower Hamlet (9th Floor) 16 Kemal Ataturk Avenue Banani C/A, Dhaka 1213

# National Scout Bhaban (5th Floor), 70/1 Inner Circular Road, Kakrail, Dhaka 1000 Citizen Securities & Investment Limited

**Alpha Capital** 

Management Limited

Al-Razi Complex, 8th Floor 166-167 Shaheed Nazrul Islam Sarani, Purana Paltan, Dhaka 1000

Grameen Capital

Grameen Bank 1st

Building (2nd Floor),

Mirpur 2, Dhaka 1216

**IIDFC Capital Limited** 

**Eunoos Trade Centre** 

C/A, Dhaka 1000

(Level 7), 52-53 Dilkusha

Management Limited

#### **EC Securities Limited**

Kazi Tower (5th Floor) VIP Road, 86 Naya Paltan, Dhaka 1000

#### IDLC Investments Limited

D R Tower (4th Floor), 65/2/2 Bir Protik Gazi Golam Dostogir Road, Purana Paltan, Dhaka 1000

#### MTB Capital Limited

MTB Tower (Level 3) 111 Kazi Nazrul Islam Avenue Bangla Motor, Dhaka 1000 **Sigma Capital Management Limited** 87, Rashed Khan Menon Road, Level 16

Eskaton, Dhaka 1000

## Prime Bank Investment Limited Peoples Insurance Bhavan (11th Floor), 36

Dilkusha C/A, Dhaka 1000 Southeast Bank Capital Services Limited

Eunoos Center (Level 9) 52-53 Dilkusha C/A, Dhaka 1000

#### BetaOne Investments Limited

Level 4, Green Delta Aims Tower, 51-52, Mohakhali C/A, Dhaka 1212

**City Bank Capital Resources Limited** Jiban Bima Tower (1st Floor), 10 Dilkusha C/A, Dkaka 1000

**GSP Investments Limited** 1, Paribagh, Mymensingh Road, Dhaka 1000

IL Capital Limited Printers Building (14th Floor), 5, Rajuk Avenue, Dhaka 1000

Prime Finance Capital Management Limited PFI Tower (6th Floor) 56-57 Dilkusha C/A, Dhaka 1000

#### BMSL Investment Limited

Sadharan Bima Tower (7th Floor), 37/A Dilkusha C/A Dhaka 1000

EBL Investments Limited

59, Motijheel C/A (1st Floor), Dhaka 1000

# ICB Capital Management Limited

Green City Edge (5<sup>th</sup> & 6<sup>th</sup> Floor), 89 Kakrail, Dhaka 1000

LankaBangla Investments Limited

City Center, Level 24, 90/1 Motijheel C/A, Dhaka 1000

Roots Investment Limited Diganta Tower (1st Floor) 12/1 R.K. Mission Road Dhaka 1203

# IDLC FINANCE LIMITED

Bay's Galleria (1st Floor), 57, Gulshan Avenue, Dhaka 1212

# **RIGHTS ISSUE OF SHARES**

November 22, 2016

## Dear Shareholder(s),

We are pleased to inform you that the shareholders of IDLC Finance Limited have decided to issue Rights Offer of **125,683,593** Ordinary Shares of BDT 10 each issuing at BDT 20 each, including a premium of BDT 10 per share, amounting to **2,513,671,860** offered on the basis of 1R:2 (i.e. one rights share against two existing shares held on the record date) in the 30<sup>th</sup> Annual General Meeting held on March 30, 2015.

The purpose of issuance of Rights Shares is to strengthen the capital base of the Company and subsequently maintain a healthy Capital Adequacy Ratio (CAR) as per the "Prudential Guidelines on Capital Adequacy and Market Discipline (CAMD) for Financial Institutions" under BASEL Accord. The proceeds to be received from rights issue will be invested to increase the lending portfolio of the Company as well as to maintain its smooth growth.

The Company has successfully attained an operating income amounting to BDT 4,588 million and net profit after tax amounting to BDT 1,459 million for the year ended December 31, 2015. The asset base of the company stand at BDT 73,434 million as on December 31, 2015.

A self-explanatory Rights Share Offer Document prepared in the light of the Securities and Exchange Commission (Rights Issue) Rules, 2006 is enclosed herewith for your kind information and evaluation.

On behalf of the Board of Directors

Sd/-Arif Khan CEO and Managing Director

# ACRONYMS

Allotment	Allotment for Shares
BAS	Bangladesh Accounting Standards
<b>BSEC/Commission</b>	Bangladesh Securities & Exchange Commission
BB	Bangladesh Bank
во	Beneficiary Owner
CDBL	Central Depository Bangladesh Limited
Certificate	Share Certificate
CSE	Chittagong Stock Exchange Limited
DSE	Dhaka Stock Exchange Limited
EPS	Earnings per Share
IAS	International Accounting Standards
Issue	Rights Issue
Issuer	IDLC Finance Limited
Issue Manager	City Bank Capital Resources Limited
NAV	Net Assets Value
NPAT	Net Profit After Tax
Offering Price	Price of the securities of IDLC Finance Limited
Rights Issue Rules	Securities & Exchange Commission (Rights Issue) Rules, 2006
RJSC	Registrar of Joint Stock Companies & Firms
Securities	Shares of IDLC Finance Limited
Subscription	Application money
Tk./BDT	Bangladeshi Taka

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# THE RIGHTS SHARE OFFER

## The Company

IDLC Finance Limited, the country's largest Non-Banking Financial Institution, was formed jointly by, International Finance Corporation, German Investment Corporation, Korea Development Bank, Aga Khan Fund for Economic Development and other local and international institutions. The single product leasing business which started in 1986 with five staff members has today evolved into a multi-product business which has diversified into Corporate, SME, Retail and Capital Market segments.

IDLC's corporate ethics are grounded in good governance, statutory compliance and transparency. The Company is committed to sustainable business practices and strong financial performance. IDLC has been regularly recognized by independent bodies for the values underpinning its business and is proud to be a standard bearer for the Bangladesh Financial Sector.

Since 2011, the IDLC Group has embarked on a journey to grow its capabilities and become larger and better – launching new technology, new products, new branches, new sales teams, new sales channels, etc.

#### **Corporate Information**

Incorporation of the Company	May 23, 1985
Commencement of the leasing business	February 22, 1986
Listed on the Dhaka Stock Exchange Limited	March 20, 1993
Licensed as a Non-Banking Financial Institution under the Financial Institutions Act, 1993	February 7, 1995
Listed on the Chittagong Stock Exchange Limited	November 25, 1996
Licensed as a merchant banker by the Bangladesh Securities and Exchange Commission	January 22, 1998
Commencement of operation of IDLC Securities Limited, a wholly-owned subsidiary of IDLC Finance Limited	September 18, 2006
Company name changed to 'IDLC Finance Limited' from 'Industrial Development Leasing Company of Bangladesh Limited'	August 05, 2007
Commencement of operations of IDLC Investments Limited, a wholly-owned subsidiary of IDLC Finance Limited	August 16, 2011
Obtain license of IDLC Asset Management Limited	June 07, 2016

# Highlight of the Rights Issue

The Board of Directors of IDLC Finance Limited in its 226<sup>th</sup> Board Meeting decided to raise paid up capital through rights issue of 125,683,593 Ordinary Shares of BDT 10 each issuing at BDT 20 each, including a premium of BDT 10 per share, amounting to BDT 2,513,671,860 offered on the basis of 1R:2. Subsequently it was approved in the Annual General Meeting of the company held on March 30, 2015.

## **Issue Price**

The issue price per share has been fixed in the Annual General Meeting of the company held on **March 30**, **2015** at BDT **20** each, including a premium of BDT **10** per share on the basis of 1R:2 (one rights share against two existing shares).

#### Purpose of the Rights Issue

The purpose of issuance of Rights Shares is to strengthen the capital base of the Company and subsequently maintain a healthy Capital Adequacy Ratio (CAR) as per the "Prudential Guidelines on Capital Adequacy and Market Discipline (CAMD) for Financial Institutions" under BASEL Accord. The proceeds to be received from Rights issue will be invested to increase the lending portfolio of the Company as well as to maintain its smooth growth.

Sd/-

Arif Khan CEO and Managing Director IDLC Finance Limited Sd/-

Mohammad Jobayer Alam Head of Treasury & Strategic Planning IDLC Finance Limited

## DUE DILIGENCE CERTIFICATES

#### FORM-A

[As per rule 5 and rule 8(t) of Securities and Exchange Commission (Rights Issue) Rules, 2006]

## DECLARATION (DUE DILIGENCE CERTIFICATE) ABOUT RESPONSIBILITY OF THE ISSUE MANAGER IN RESPECT OF THE RIGHTS SHARE OFFER DOCUMENT OF IDLC FINANCE LIMITED

This rights share offer document has been reviewed by us and we confirm after due examination that the rights share offer document constitutes full and fair disclosures about the rights issue and issuer, and complies with the requirements of the Securities and Exchange Commission (Rights Issue) Rules, 2006; and that the issue price is justified under the provisions of the Securities and Exchange Commission (Rights Issue) Rules, 2006.

For City Bank Capital Resources Limited

Sd/-Ershad Hossain Managing Director & CEO

#### FORM-B

[As per rule 6 and rule 8(t) of Securities and Exchange Commission (Rights Issue) Rules, 2006]

## DECLARATION (DUE DILIGENCE CERTIFICATE) ABOUT RESPONSIBILITY OF THE UNDERWRITER(S) IN RESPECT OF THE RIGHTS SHARE OFFER DOCUMENT OF IDLC FINANCE LIMITED

This rights share offer document has been reviewed by us and we confirm after due examination that the issue price is justified under the provisions of the Securities and Exchange Commission (Rights Issue) Rules, 2006, and also that we shall subscribe for the under-subscribed rights shares within fifteen days of calling thereof by the issuer. The issuer shall call upon us for such subscription within ten days of closure of the subscription lists for the rights issue.

For Underwriters

Sd/-

Khwaja Arif Ahmed Managing Director & CEO AAA Finance & Investment Limited

Sd/-Md. Riyad Matin Managing Director BMSL Investment Limited

Sd/- **Tahid Ahmed Chowdhury, ACCA** Managing Director & CEO Citizen Securities & Investment Limited

Sd/- **Md. Anwar Hossain** Managing Director Grameen Capital Management Limited

Sd/- **Md. Moniruzzaman** Managing Director IDLC Investments Limited

Sd/- **Khandakar Kayes Hasan, CFA** Chief Executive Officer LankaBangla Investments Limited

Sd/- **M. Mosharraf Hossain PhD, FCA** Managing Director & CEO Prime Finance Capital Management Limited

Sd/- **Muhammad Shahjahan** Managing Director (C.C) Southeast Bank Capital Services Limited Sd/-Noor Ahamed FCA CEO & Managing Director Alpha Capital Management Limited

Sd/- **Mufakhkharul Islam** Managing Director & CEO CAPM Advisory Limited

Sd/-Moinul Hossain Asif Managing Director EBL Investments Limited

Sd/- **Mahmudul Alam** Chief Executive Officer (Current Charge) GSP Investments Limited

Sd/-Mohammad Saleh Ahmed Chief Executive Officer IIDFC Capital Limited

Sd/- **Khairul Bashar Abu Taher Mohammed** Chief Executive Officer & EVP MTB Capital Limited

Sd/- **Md. Shah Alam** Managing Director Roots Investment Limited Sd/-**Mohammed Atiquzzaman** Managing Director BetaOne Investments Limited

Sd/-Ershad Hossain Managing Director & CEO City Bank Capital Resources Limited

Sd/- **Tanjil Chowdhury** Managing Director & CEO EC Securities Limited

Sd/-Nasrin Sultana Chief Executive Officer ICB Capital Management Limited

Sd/-Nehal Ahmed FCA Managing Director IL Capital Limited

Sd/-Sheikh Mortuza Ahmed Chief Executive Officer Prime Bank Investment Limited

Sd/-Mohammed Gias Uddin Head of Finance & Company Secretary Sigma Capital Management Limited

#### FORM – C

[(Rule 8(h), 8(i) and 8(t)] of Securities and Exchange Commission (Rights Issue) Rules, 2006

#### AUDITOR'S REPORT TO THE SHAREHOLDERS OF IDLC FINANCE LIMITED

We have audited the accompanying financial statements of IDLC Finance Limited for the year ended 31 December 2015 in accordance with the International Standards on Auditing as applicable in Bangladesh and state that we have obtained all the information and explanations which we have required, and after due verification thereof, we report that, in our opinion:

- (a) These Financial Statements have been drawn up in accordance with International Accounting Standards as adopted in Bangladesh and the requirements of Securities and Exchange Rules 1987 as amended, the Companies Act 1994 and other relevant laws where applicable;
- (b) These Financial Statements which are in agreement with the books of account of the issuer Company give a true and fair view of the state of its affairs as at 31 December 2015 and of the result of its operations and cash flows for the year then ended;
- (c) Proper books of account have been kept by the Company as required by the relevant laws; and
- (d) The expenditure incurred was for the purposes of the issuer Company's business.

We also certify that the above Company has declared the following dividend for each of the following five years immediately preceding the issue of rights share offer document under the Securities and Exchange Commission (Rights Issue) Rules, 2006, and that the Company has duly paid off the following amounts of the declared dividend as mentioned against respective year:

Financial Year	Date of AGM held	Declared Dividend		
	& Dividend Declaration	Rate (%)	Dividend Paid (Tk)	
2011	29.03.2012	No Cash Dividend	-	
2011	29.03.2012	25% Stock Dividend	247,500,000	
0040	05 00 0040	No Cash Dividend	-	
2012	25.03.2013	30% Stock Dividend	371,250,000	
0040	20.00.0014	5% Cash Dividend	80,437,500	
2013	30.03.2014	25% Stock Dividend	402,187,500	
2014	30.03.2015	10% Cash Dividend	201,093,750	
2014	30.03.2015	25% Stock Dividend	502,734,375	
2015	30.03.2016	25% Cash Dividend	628,417,968	
2015	30.03.2010	No Stock Dividend	-	

#### Sd/-

#### ACNABIN

Chartered Accountants

Place: Dhaka Dated: August 8, 2016

#### FORM-D

#### [As per rule 8 (t)]

## DUE DILIGENCE CERTIFICATE BY THE DIRECTORS ABOUT THEIR PERSONAL RESPONSIBILITY IN RESPECT OF THE RIGHTS SHARE OFFER DOCUMENT OF IDLC FINANCE LIMITED

This rights share offer document has been prepared, seen, reviewed and approved by us and we collectively and individually accept full responsibility for the accuracy of the information given in the rights share offer document; relevant documents and financial statements submitted to the Commission and others concerned under the Securities and Exchange Commission (Rights Issue) Rules, 2006.

We confirm, after making all reasonable enquiries, that all conditions concerning this rights issue and rights share offer document have been met. We further confirm that we have not concealed any information or statement which might have any bearing on the information already made.

In case of any default or failure on our part, civil, criminal or administrative action may be taken against us.

Sd/-Aziz Al Mahmood Director (Nominated by The City Bank Limited)

#### Sd/-

**S. M. Mashrur Arefin** Director (Nominated by The City Bank Limited)

Sd/- **Shamim Akhter** Director (Nominated by Sadharan Bima Corporation)

Sd/-Monower Uddin Ahmed Independent Director

Sd/-Arif Khan CEO & Managing Director (Ex-Officio) Sd/- **Faruq M. Ahmed** Director (Nominated by The City Bank Limited)

#### Sd/-

**Mohammad Mahbubur Rahman, FCA** Director (Nominated by The City Bank Limited)

Sd/-

Mati Ul Hasan Director (Nominated by Mercantile Bank Limited)

Sd/-**M. Ehsanul Haque** Independent Director Sd/- **Meherun Haque** Director (Nominated by The City Bank Limited)

Sd/-

Md. Kamrul Hassan, FCA Director (Nominated by Transcom Group of Companies)

Sd/-Atiqur Rahman Director (Nominated by Reliance Insurance Limited)

Sd/-Matiul Islam Nowshad Independent Director

# **RISK FACTORS AND MANAGEMENT'S PERCEPTION ABOUT RISK**

At IDLC, the approach to risk is grounded on the strong practices of Corporate Governance that are intended to strengthen IDLC's enterprise risk management framework and also the position of the Company to adapt to the changing regulatory environment in an effective and efficient manner. The governance of risk management starts with our Board, which plays the pivotal role of reviewing and approving risk management policies and practices. The company's governance structure provides the protocol and responsibilities for decision-making on risk management issues and ensures their adequate implementation. IDLC's risk management capabilities are interlaced around a strong management structure and information system, an effective risk rating system and robust policies. The primary objective of risk management is to protect the company's financial strength and reputation and ensure efficient capital deployment to support business activities and enhance shareholder value. In addition to embracing the best practices of the industry for assessing, identifying and measuring risk, IDLC considers guidelines for Managing Core Risks of Financial Institutions issued by the Bangladesh Bank vide FID circular number 10 dated September 18, 2005. Strong inter-departmental communication link on risk factors and a culture of collaboration in decision-making among the revenue-producing units, independent control and support functions, committees and the senior management, help the organization to manage the risk effectively. Effective risk management coupled with the adoption of BASEL-II recommendations benefit IDLC by augmenting capitalization and optimizing costs to risk and funding.

# **Risk Types**

At IDLC, 'risk' is the potential of creating loss for the company as well as for its stakeholders. Such loss is not necessarily quantifiable. A wrong doing does not necessarily make an instant effect on organizational reputation and financial picture. Sometimes an error affects the financials of more than the year of occurrence. Thus, risks are diverse in term of its effect. Risks are also diversified in terms of their source. A loss may occur due to poor selection of borrower. A loss might be caused by the absence of strong collection force. Thus, IDLC runs the risk of creating diversified losses for itself or for its stakeholders during its day-to-day operations. Therefore, the dimension of risks that need to be managed at IDLC is very broad and diverse. The risks are in congruence with Bangladesh Bank guidelines. These include

- Credit Risk
- Market Risk
- Liquidity and Funding Risk
- Operational Risk
- Strategic Risk
- Money Laundering and Terrorist Financing Risk
- Compliance Risk
- Reputation Risk
- Environmental Risk and Social Risk

# Credit Risk

Credit risk is the potential loss arising from the failure of a client, its counter-party or related parties to meet their contractual obligations. Such loss can have impact on the financial profitability of the organization as well as the community and stakeholders of IDLC. At IDLC, credit risk may arise on account of the following:

- Default Risk
- Credit Concentration Risk
- Recovery Risk
- Counter Party Risk
- Related Party Risk
- Environmental Risk

## Market Risk

Market risk is the risk of loss arising from changes in market variables such as interest rates, security prices, equity index levels, exchange rates, commodity prices and general credit spreads. For ease of management and in keeping with regulatory requirements, market risk in IDLC is further categorized into interest rate risk and equity risk.

# Liquidity and Funding Risk

Liquidity risk is the risk of being unable to meet our payment obligations on maturity, due to liquidity crisis. Risk of loss caused by the failure to borrow funds from the market at an acceptable price to fund actual or proposed commitments is recognized as funding risk.

# **Operational Risk**

Operational risk comprises of risk of loss inherent in day to day operation of the organization and caused by inadequate or inappropriate internal processes, inadequate or inappropriate systems, absence of right people at right place, mistakes of people whether such mistakes are deliberate, accidental or natural and by any other external reasons. The following presents operational risk of IDLC in a simple manner:

People Risk

The risk of loss intentionally or unintentionally caused by an employee, for example an error or a misdeed, or involving employees such as disputes.

Process Risk

The risk related to the execution and maintenance of transactions and the various aspects of running a business.

System Risk

The risk of loss caused by piracy, theft, failure, breakdown or disruption in technology, data or information.

External Risk

The risk of loss on account of damage to physical property or assets from natural or unnatural causes. This category includes the risk presented by actions of external parties such as the perpetration of fraud or in the case of the regulators, the execution of change that would alter the Company's ability to continue operating in certain markets.

# Strategic Risk

Strategic risk is the risk of loss arising from inappropriate strategic decision. Strategic risks include:

Business Volume Risk

At IDLC, such a risk may arise from declining business volumes and market share, from competitive pressures and loss of leadership position and from over-trading, which may affect profitability due to revenue volatility and reduced earning spreads, credit rating and reputation. Risk of over-trading may lead to insufficient capital.

Project Risk

If projects undertaken by the Company are not viable and feasible because of an adverse market environment, the Company may run the risk of being encumbered by such projects.

Technology Risk

Technology risk is associated with the failure in identifying opportunity for implementing new technology as well as failure in implementing new technology. If business units cannot identify scope to implement new technology which might differentiate our products and services, they might lose out market position to other service providers. On the other hand, technology which is not actually compatible with the organization's function is implemented, it not only brings forth operational challenges but also runs the risk of monetary wastage.

## Money Laundering and Terrorist Financing Risk

Money laundering and terrorist financing risk is an inevitable risk of doing business as a financial institution. For IDLC, money laundering and terrorist financing risk takes two broad dimensions:

Business risk - the risk that IDLC may be used for money laundering or terrorism financing

**Regulatory risk** - the risk that IDLC fails to meet regulatory obligations under the Money Laundering Prevention Act 2012 and Anti-Terrorism Act 2009 (amended in 2013).

IDLC has been managing money laundering and terrorist financing risk since its inception. In this regard, the company follows the requirements laid down by the various guidelines and circulars issued by the Bangladesh Financial Intelligence Unit (BFIU).

The IDLC compliance program for combating money laundering and terrorism financing consists of the following components:

- Development, implementation and execution of internal policies, procedures and controls to identify and report instances of money laundering and terrorism financing;
- Creation of structure and sub-structure within the organization, headed by a Central Compliance Unit (CCU), for AML and CFT compliance;
- Appointment of an AML/CFT Compliance Officer, known as the Chief Anti Money Laundering Officer (CAMLCO), to lead the CCU;
- Independent audit function including internal and external audit function to test the programs; and
- Ongoing employee training programs.

Robust KYC policies and procedures are in place, including policies for customer identification, acceptance, risk assessment and enhanced due diligence. The CCU and its members ensure that money laundering and terror financing issues (such as suspicious transactions) are raised and escalated to the appropriate level of management in a timely manner while periodic internal audits provide an independent check as to whether relevant policies and procedures are being complied with on a regular basis. Last, but not least, regular AML/CFT trainings aim at ensuring that employees are, and remain, aware of antimoney laundering and terrorist financing regulations.

# Compliance Risk

Compliance risk is defined as the current or prospective risk of legal sanction and/or material financial loss that an organization may suffer as a result of its failure to comply with laws, its own regulations, code of conduct, and standards of the best practice as well as from the possibility of incorrect interpretation of laws or regulations. The guidelines articulate the respective roles of the board, senior management and compliance function units in managing compliance risks and also require formulation of a written compliance risk management policy.

Historically, IDLC has always fostered a compliance oriented culture. This has been reinforced in a variety of ways, ranging from formal requirements to sign declarations of compliance with the IDLC code of conduct (which requires compliance with the law and regulations) to repeated communications from senior management stressing the need to do business in a compliant manner. In general, compliance risk management is embedded in the day to day to business processes and practices of the company. With the introduction of the Integrated Risk Management Guidelines, the overall management of compliance risk will be reviewed and appropriate changes, to ensure conformity with the guidelines, implemented.

# **Reputation Risk**

Reputation risk may be defined as the risk of loss arising from damages to an organization's reputation. Reputation risk may manifest itself in a variety of ways:

- Loss of revenue;
- Increased operating expense;
- Capital or regulatory costs;
- Erosion/destruction of shareholder value

The guidelines lay out the respective roles of the board and the senior management in managing reputation risk and also require financial institutions to implement a sound and comprehensive risk management process to identify, monitor, control and report all reputational risks.

While the Board of IDLC retains ultimate responsibility for managing reputation risk, senior management remains responsible for implementing an appropriate reputation risk management process. Elements of the company's reputational risk management process include:

- An organizational culture that continuously stresses on the importance of compliance with laws, regulations and internal policies.
- Establishment of a set of non-financial reputational risk indicators and implementation of a process for monitoring these and any other matters that might give rise to potential reputational risk issues.

- Maintenance of a healthy, non-antagonistic relationship with various media organizations.
- Restrictions on general release of information to the public, press without approval from senior management

## **Environmental and Social Risk**

IDLC is also focusing on 'mother planet and its sustainability', shifting from the traditional financing approach. In this regard, the company is making its credit appraisal process to be much more stringent from an Environment and Social (E&S) perspective – evaluating all the environmental and social factors such as project impacts on the environment and the community in the long run, prior to approving a loan.

Being the only listed member of UNEP FI, IDLC has been following the Environmental Risk Management guideline 2011 provided by Bangladesh Bank. Taking this approach one step further, IDLC is in the process of adopting an extensive Environmental and Social Management System (ESMS) across the organization with assistance from FMO, a Dutch development bank, and FI Konsult, IDLC's appointed consultant for this project.

The overall goal of this project is to:

- Help IDLC identify customers with potentially high environmental and social risks;
- Enable them to evaluate the E&S performance of such customers through its due diligence and credit appraisal process; and
- Make those customers, especially those who are not complying with local E&S regulations, behave more responsibly through the use of environmental or social covenants in the facility agreements.

This project will not only satisfy the Central Bank's requirements, but also enable IDLC to comply with internationally acceptable risk management standards. Furthermore, execution of green banking policy, which is in line with IFC Performance Standard, ADB Safeguard Policy and Bangladesh Bank guideline, is considered as another milestone towards sustainability.

## **Risk management strategies**

#### **Risk Management Framework**

- 1. Integrating risk management principles with the company's core values
- 2. Maintaining those values via actions
- 3. Performing risk analysis
- 4. Implementation of various strategies to minimize risks
- 5. Building of screening systems to encourage early warnings related to prospective risks
- 6. Periodic analysis of the management programme

#### Integrated risk management approach

At IDLC, risk data is integrated into the strategic decision-making framework of the Company and the risk tolerance degrees of various departments and divisions are taken into account in decision making process. Another part of our Integrated Risk Management is managing diversified risks by different teams in an integrated manner. At IDLC, Treasury department manages market risk and liquidity risk whereas

Credit Risk Management is responsible for managing credit risk. Operational risk management is the responsibility of our Internal Control & Compliance team. These teams co-ordinate with the Senior Management team, Corporate Affairs department and Finance department to manage legal, compliance and strategic risk.

## Risk management and control principles

The five pillars that support IDLC's approach to achieving an appropriate balance between risk and return include the following:

- 1. Protecting IDLC's financial strength by controlling risk exposures and circumventing potential risk concentration at the level of individual exposures, at specific portfolio levels and at an aggregate firm-wide level across all risk types.
- 2. Protecting our reputation through a sound risk culture characterized by a holistic and integrated view of risk, performance and reward and by ensuring thorough compliance with our standards and principles, particularly our Code of Conduct.
- 3. Complete management accountability whereby business management, as opposed to risk control, own all risks assumed throughout the firm and are responsible for the continuous and active management of all exposures to ensure the right balance between risk and return.
- 4. Independent control functions which monitor the effectiveness of the business's risk management capabilities and also oversee risk- taking activities.
- 5. Comprehensive and transparent risk disclosure to senior management, the Board of Directors, shareholders, regulators, rating agencies and other stakeholders

#### Periodic analysis of policies and guidelines

At IDLC, policies are periodically modified. IDLC's credit policy is generally reviewed within two years of each approval. IDLC's credit policy has been last reviewed in 2015, just one year after the preceding review. Product Programme Guidelines (PPG) for different products are analyzed every year to incorporate changes in market variables and the learnings from collection history. Such periodic modification of policies helps IDLC cope with the current market situation and changes in the industry. A monthly meeting is held between the Credit Risk Management (CRM), Special Assets Management (SAM) and the collection team, highlighting learnings from special clients. This helps IDLC formulate better policies to improve its assets, works as an effective screening system and provides early warnings to IDLC about a client/ industry.

#### Different policies customized for different market segments

IDLC's credit management processes are designed with the aim of combining an appropriate level of authority in its credit approval processes with timely and responsive decision-making and customer service. The process for each division is tailored to the risk profile and service requirements of its customers and product portfolio. A Board-approved credit policy is adequately documented among business divisions and is strictly adhered to pre-sanction. Key parameters associated with credit structuring and approval are periodically reviewed to ensure continued relevance.

# **Credit Risk Management**

## Credit risk management process

- 1. Approving transactions and setting and communicating credit
- 2. Use of credit risk including collateral
- 3. Monitoring compliance with established credit exposure limits
- 4. Assessing the likelihood that a counter-party will default on its payment obligations
- 5. Measuring the firm's current and potential credit exposure and losses resulting out of counter-party default
- 6. Reporting of credit exposures to the senior management, the Board and regulators.
- 7. Communication and collaboration with other independent control and support functions such as operations, legal and compliance

## Segregation of credit appraisal from loan origination

The credit appraisal and measurement process leads to approval or rejection of a credit proposal. At IDLC, credit appraisal process is segregated from loan origination. This ensures the independence and integrity of the credit decision-making process. An independent Credit Risk Management (CRM) department scrutinizes projects from a risk-weighted perspective and assists the management in creating a high-quality credit portfolio that maximizes returns from risk assets. Moreover, The Credit Evaluation Committee (CEC) regularly meets to review market and credit risks related to lending and recommends and implements appropriate measures to counter associated risks.

## Multiple level of credit authorities

At IDLC, credit approval authorities vary on the basis of the size of the proposed credit exposure, expected cash flows, borrower credit worthiness and the security offered. Multiple levels of credit approval authorities range from the CEO and Managing Director to the Board. The credit limit, which is proposed in the credit application, serves as a basis to determine the appropriate credit risk approval level. All assigned credit authorities are reviewed in credit policy.

## Client specific credit risk measurement

## Clients' payment history review

At IDLC, payment behavior of individual client is scrutinized prior to loan approval. CIB reports are collected from the Credit Information Bureau (CIB) of the Bangladesh Bank. CIB report contains existing loan status of a client. The reports are scrutinized by the CRM to assimilate the liability condition and repayment behavior of the client. Depending upon the report, opinions are taken from the client's banks. Suppliers' and buyers' opinion are also taken to understand the market position and the repayment behavior of the proposed customer.

## Internal Rating System

IDLC has internal Risk Grading Model (RGM) to facilitate informed decision-making. This helps to promote corporate safety and soundness. RGM model measures credit risks and categorizes individual and group credit on the basis of the risk. IDLC possesses different internal rating tools to assess the credit risk on Corporate, SME and Retail Banking clients. Both quantitative and qualitative factors are analyzed to assess the credit risk. The specific factors analyzed depend on the type of the counter-party. Credit officers use peer analysis, industry comparisons, external ratings, research and the judgment of credit specialists. At the time of initial credit approval and review, relevant quantitative data (such as financial statements and financial projections) and qualitative factors relating to the counter-party are used in assigning a credit rating. IDLC uses a rating scale ranging from 1-8 whereby the 1-3 risk rates are

tagged as satisfactory and above satisfactory and the 4-5 risk rates are tagged as average risks. Any client whose rating is less than 6 may not be considered for the loan. This process allows the management to monitor changes and trends in risk levels and manage risks to optimize returns.

#### Credit Risk measurement in general

#### • Ongoing active monitoring and management of credit risk positions

CRM's research team regularly reviews market conditions and our exposure to various industrial sub sectors. Thus, we aim to proactively identify Counter-parties that highlight the likelihood of problems well in advance in order to effectively manage credit exposure and maximize recovery. Also, collection team and relationship manager provide negative feedback of business condition and payment status of a particular client via early warning report. Ongoing active monitoring and management of credit risk positions is an integral part of our credit risk management activities.

#### • Stress Testing

IDLC embraces stress- testing guidelines issued by the Bangladesh Bank since 2010. These guidelines were revised for NBFIs in June 2012, with subsequent amendment thereon, after a thorough analysis of situational requirements and future perspectives. Stress-testing quantifies exposures to plausible, yet extreme and unusual market movements and enables us to identify, understand and manage our potential vulnerabilities and risk concentrations. IDLC deploys regular stress-tests to calculate credit exposures, including potential concentrations that would result from applying shocks to credit risk factors (interest rates and equity prices for instance). These shocks include a wide range of moderate and extreme market movements. Stress tests are regularly conducted jointly with the firm's market and liquidity risk functions and are reported quarterly to the Bangladesh Bank. The suggested recommendations from the test are in implementation and are modified and monitored regularly and thoroughly.

## Credit risk mitigation

IDLC employs various credit risk mitigation techniques to organize credit exposure and reduce losses. These techniques are used consistently and reviewed periodically to meet operational management risk associated with their legal, practical and timely enforcement. A key focus of IDLC's credit risk management approach is to avoid undue concentrations in the credit portfolio whether in terms of counter-party, groups, sectors or products. The Company's portfolio management supports a comprehensive assessment of concentrations within its credit risk portfolio for provision of subsequent risk-mitigating actions and diversification across geographical boundaries, sectors, borrower groups and products. The analysis is also used to determine strategies for both portfolio and individual counterparties within the portfolio based on their risk/ reward profile and potential. The use and approach to credit risk mitigation varies by product type, customer and business strategy. Mitigation techniques used include:

Risk Mitiga	ation Technique
Credit Limit (individual and group)	IDLC possesses a set of Board approved prudential limits to address counterparty concentration risks. These allow higher exposure to better-rated customers and lower exposure to lower-rated customers.
Sustainable cash flow	IDLC's credit review gives focus on the asset to be financed and the expected cash flow in order to minimize the probability of losses from late and delinquent payments. Borrower credit-worthiness is determined on the basis of their reliability and ability to make timely payments. Measures of reliability include credit payment history, references from current and past suppliers and qualitative character of the management/ owners. Projected cash flows are also used to demonstrate the ability of the applicant to generate enough revenue and cash flow to make payments within the prescribed terms and conditions.
Collateral	Collateral is security in the form of an asset or third- party obligation that serves to mitigate inherent risks of credit loss due to exposure by either substituting the borrower default risk or improving recoveries in the event of a default. The principle types of collateral includes cash and cash equivalent instruments, properties (residential, commercial and industrial), capital funds, plant and equipment. Realizable value of the collateral is computed on a conservative view of current market prices, suitably discounted for price volatility and the lack of a ready market for assets. All realization costs are taken into account as well. Collaterals taken by IDLC are well-documented to ensure that credit risk mitigation is legally effective and enforceable.
Risk Transfer	IDLC holds guarantees, letters of credit (LC) and similar instruments from third parties, which enable it to claim the settlement in the event of default on the part of the counter-party. Guarantor counter- parties include banks, parent companies, shareholders and associated counter-parties.

# **Operational Risk Management**

Managing operational risks requires timely and accurate information as well as a strong control culture. At IDLC, we seek to manage our operational risks through:

- Training, supervision and development of our human resource;
- Active participation of the senior management in identifying and mitigating key operational risks;
- Independent control and support functions that monitor operational risks on a daily basis; we have instituted extensive policies and procedures and implemented controls designed to prevent the occurrence of events leading to operational risks;
- Proactive communication between our revenue-producing units and our independent control and support functions;
- Building a network of systems throughout the firm to facilitate the collection of data used in analyzing and assessing our operational risk exposure;
- Appropriate internal control measures are put in place to address operational risks.

Starting from Q4 of 2015, IDLC has started to implement an operational risk management framework. Under the framework, Unit Operational Risk Managers (UORM) have been appointed for the various departments and divisions. Separate forums at mid-management and senior management level have been created for discussion and resolution of Operational Risk issues. Under the new framework, the Internal Control and Compliance (ICC) department will act as a separate line of defense against operational risks. In line with regulatory requirements, ICC is responsible for the following:

- Assess compliance with applicable laws and regulations, codes and guidelines, internal procedures and policies.
- Timely audits are conducted where compliance with laws/ regulations/ guidelines is critical and appropriate recommendations for enhancement in processes and controls are enunciated.
- Track transactions and report any suspicious transactions to the local designated authority. It also
  imparts training on anti-money laundering in order to enable staff to mitigate compliance risks as
  recommended by local regulators.
- Act as a contact point within IDLC and deliver timely advice in relation to compliance queries emanating within the Company.
- A complaint cell has been formed, in line with the DFIM circular 13/2011 to ensure prompt settlement of complaints.

At IDLC, proper credit administration includes efficient and effective operations related to monitoring, documentation, contractual requirements, legal covenants and collaterals, among others; accurate and timely report to the management and compliance with management policies and procedures and applicable rules and regulations. All businesses of IDLC are audited to assess control adequacy and

effectiveness from a process perspective. The Company gathers information of different risks from reports and plans that are published within the institution (like audit reports, regulatory reports, management reports, business plans and operations plans, among others). A careful review of these documents reveals gaps that can present potential risks. The data from the reports are then categorized into internal and external factors and converted into the likelihood of potential loss to the institution. Work performed by the internal audit is taken into consideration by statutory auditors for the purpose of forming an opinion on the Company's financial statements. As part of their statutory duties, external auditors also conduct yearly independent process reviews and report directly to the Audit Committee.

# THE COMPANY

# Highlights of the Company

The company operates the following business segments

- SME
- Corporate
- Consumer
- Capital Market

## **SME** Division

IDLC's SME division is a priority business segment for the Company. Sound business strategies, focused customer acquisition efforts, high-quality service and a superior risk adjusted appetite enabled SME portfolio CAGR of 40% over the last five years, clearly one of the fastest growth rates in the industry. Significant investments in human resources and infrastructure – the two most critical building blocks – have resulted in the creation of a robust structure that will facilitate sustainable growth, going forward.

In one of the most pioneering initiatives in the sector, the SME division launched a pilot under the automated credit appraisal system, a mechanism that will not only reinforce the quality of our services but also save paper and contribute to environmental preservation. The system will be synced with a data warehousing system and front end customer relationship management which will facilitate lead management, prospect management and help in information-driven business decisions.

At the SME division, our vision is to be the best SME financier in the country. We will continue to innovate and launch newer products and services to serve the SME market, which is both underserved and unserved in many areas. We believe that technology is at the forefront of our priorities and by the end of 2016 we hope to integrate online appraisal system into smartphones to be used by all our relationship managers for faster and more accurate decision-making. We will continue to focus on extending the ambit of non-financial services and invest significantly in the capacity development of our talent pool.

## **Consumer Division**

IDLC's Consumer division is one of the key drivers of sustainability. The division enjoys a proven track record in Bangladesh's consumer finance industry and enjoys a high recall for its superior service standards, high levels of transparency, dedicated sales force and robust customer experience. The division has not only been a frontline player in the national consumer market but has also contributed to the corporate bottom-line significantly over the last few years. The division's two-pronged functions include funds mobilization for the company as per requirements and grow the asset business sustainably.

The Consumer division offers term deposit products to cater to the needs of various individuals as well as institutions. It also offers consumer loans to its targeted customer segments. As a result of continuous and focused efforts, the division possesses a significant market-share in home loans and car loans businesses. The division has been able to consistently grow its home and car loan portfolios due to its sound business strategy, faster loan processing time and other unique selling propositions.

# **Corporate Division**

IDLC's corporate division has made significant inroads into the confederation of local corporate conglomerates, large corporate houses and multinationals. This was made possible by our integrated relationship management approach, strong customer orientation, innovative product offerings and superior service delivery. Progressively, the division has also widened its geographical coverage, deepening its niche market comprising established corporate houses and upcoming enterprises. In parallel, the division also diversified its product basket to cater to specific customer funding requirements comprising, but not limited to:

- Establishment of greenfield projects
- Capacity augmentation programmes
- Commercial space acquisition
- Meeting seasonal demand through working capital

Our wide array of products includes simple lease finance, term loans, working capital finance (with suitable tenor), asset finance, project finance, green finance under Bangladesh Bank schemes and participation in syndication arrangements, among others.

The robust infrastructure and resources that we have created helped our operations remain relatively insulated from economic headwinds and even domestic unrest (most visible during the beginning of 2015). Resultantly, our division posted positive growth during the year under review. In the backdrop of our focus on sustainable growth is embedded our integrated relationship approach, deep understanding of business dynamics and customer risk profile and the growth aspirations of our clients.

# **Capital Market Operation**

IDLC Finance Limited's capital market operations have so far been covered by its two wholly-owned subsidiaries, IDLC Securities Limited (IDLC SL) and IDLC Investments Limited (IDLC IL). Going forward, the Capital Market Operations will further be strengthened by the newly formed IDLC Asset Management Limited. Though the Group's capital market businesses were significantly impacted in the melt down of 2010 and the challenges that were brought forth by several global events, the operations have come out stronger since then with the full absorption of the impairment losses suffered on account of certain open exposures in the margin lending portfolio. Today, all the businesses have created robust platforms in terms of technology, processes, practices and human resources and are rightly positioned to capture the upturn as and when the political climate becomes harmonious and stable.

# **IDLC Securities Limited**

IDLC SL, one of the top brokerages of Bangladesh, commenced operations in 2006. The Company provides brokerage services to more than 13,900 retail, institutional and foreign investors through sophisticated and reliable trading platforms of both the Dhaka and Chittagong stock exchanges. It also serves around 2,500 customers of its enlisted merchant banks as a panel broker. It possesses a proven track record of delivering quality-led customer services in strict compliance with prevailing rules and regulations. It maintains high standards for both corporate and employee ethics.

The Company also offers premium brokerage services to High Net Worth (HNWs), Institutional and foreign investors. Premium brokerage services is a prime bundle of research and advisory support in addition to execution brokerage.

Moreover, the Company has the most reliable online trading system under its in-house developed Order Management Unit (OMU), which was launched in 2010 with the principal objective is to facilitate those investors who prefer online trading, thereby democratizing market access.

# **IDLC Investments Limited**

IDLC Finance commenced its merchant banking operations in 1999 through participating in underwriting of IPOs. The Company managed its first IPO as issue manager in 2003. It also managed the first IPO under the book-building method in the capital market history of Bangladesh. Aligning with regulatory requirements, the merchant banking operation was carved out and transferred to IDLC Investments Limited, a fully-owned subsidiary of IDLC Finance, which was established in 2011. The products suite of the IDLC Investments Limited are Investment banking (IPO, RPO, rights issue, corporate advisory on pre-IPO capital raising, underwriting, pre-IPO placement of forthcoming IPOs and mergers and acquisitions), research, discretionary portfolio management (DPM) and margin loans.

# **IDLC Asset Management Limited**

IDLC Asset Management Limited (AML) was incorporated in Bangladesh on 19 November 2015 vide registration no. C-127068/2015 as a private company limited by shares under the Companies Act, 1994. The registered office of the Company is situated at D.R. Tower (4th Floor), 65/2/2, Bir Protik Gazi Dostogir Road, Paltan, Dhaka. It is a subsidiary Company of IDLC Finance Ltd that holds 99.99% ownership of the Company. The principal objective of the company is to carry out the business of asset management, primarily, through launching and managing mutual funds to cater to the diverse needs of investors. Besides, institutional fund management, IDLC AML also aims at creating avenues for alternative investments through private equity and venture capital.

# Services rendered by IDLC Finance Limited and its Subsidiaries

# **Small and Medium Enterprises**

## Small Enterprise Finance

- Small Enterprise Loan/ Lease
- Seasonal Loan
- IDLC Purnota- Women Entrepreneur Loan
- SME Shachal Loan
- SME Surakkha
- Revolving Short Term Loan
- SME Deposit
- Commercial Vehicle Loan
- IDLC Udbhabon
- Commercial Space Loan

## Medium Enterprise Finance

- Medium Enterprise Loan/ Lease
- Commercial Vehicle Finance
- Machinery Lease
- Healthcare Finance
- Revolving Short Term Loan
- SME Deposit
- Commercial Space Loan
- Commercial Vehicle Loan

#### Supplier and Distributor

- Factoring of Accounts Receivable
- Bill/ Invoice Discounting
- Work Order Financing
- Distributor Financing

# **Consumer Finance**

#### Loan

- Home Loan
- Car Loan
- Personal Loan
- Loan Against Deposit

# Corporate

## Structured Finance Solution

- Structured Finance Solution/Arrangement of Funds
- Loan/Lease Syndication
- Syndication fund raising for bonds (Zero Coupon and Coupon Bearing)
- Commercial Paper
- Preference Shares
- Projects/Infrastructure Finance
- Foreign Currency Loans
- Structured Solutions
- Private Placement of Equity Refinancing of Special Funds
- Securitization of Assets
- Working Capital Syndication

# Treasury

- Overnight Borrowing/ Placement
- Term Deposits
- Bonds
- Debentures
- Commercial Papers
- Preference Shares
- Equity Investments
- Treasury Bills/ Bonds

# **Capital Markets**

## **IDLC Securities Limited**

- Cash Account
- Margin Account through IDLC IL and other enlisted merchant banks
- Easy IPO
- Custodial and CDBL services

## Deposit

- Flexible Term Deposit Package
- Regular Earner Package

#### **Corporate Finance**

- Lease financing
- Term Loan Financing
- Commercial Space Financing
- Project Financing
- Short-term loan to meet working capital
- Specialized Products to meet seasonal demand
- Green Financing

#### **IDLC Investments Limited**

- Margin Loan
- Discretional Portfolio Management
- Corporate Advisory
- Issue Management

- Bloomberg terminal for foreign clientele
- Underwriting

Research

- Research and advisory services
- Premium Brokerage for High Net worth Individual (HNIs) and institutional and foreign investors
- Trade execution through Dhaka and Chittagong Stock Exchanges

Name	Designation	Present Address
Mr. Aziz Al Mahmood	Director (Nominated by The City Bank Limited)	The City Bank Limited, Head Office City Bank Center 136, Gulshan Avenue, Gulshan 2, Dhaka 1212
Ms. Meherun Haque	Director (Nominated by The City Bank Limited)	The City Bank Limited, Head Office City Bank Center 136, Gulshan Avenue, Gulshan 2, Dhaka 1212
Mr. Faruq M. Ahmed	Director (Nominated by The City Bank Limited)	The City Bank Limited City Bank Center, 136 Gulshan Avenue, Gulshan 2, Dhaka 1212
Mr. S. M. Mashrur Arefin	Director (Nominated by The City Bank Limited)	The City Bank Limited, Head Office City Bank Center 136, Gulshan Avenue, Gulshan 2, Dhaka 1212
Mr. Mohammad Mahbubur Rahman FCA	Director (Nominated by The City Bank Limited)	The City Bank Limited, Head Office City Bank Center 136, Gulshan Avenue, Gulshan 2, Dhaka 1212
Mrs. Shamim Akhter	Director (Nominated by Sadharan Bima Corporation)	Sadharan Bima Corporation 33, Dilkusha C/A, Dhaka 1000
Mr. Md. Kamrul Hassan FCA	Director (Nominated by Transcom Group of Companies)	Transcom Limited Gulshan Tower, Plot no. 31, Road no. 53, Gulshan North C/A, Dhaka 1212
Mr. Mati UI Hasan	Director (Nominated by Mercantile Bank Limited)	Mercantile Bank Limited 61 Dilkusha C/A, Dhaka 1000
Mr. Atiqur Rahman	Director (Nominated by Reliance Insurance Limited)	Reliance Insurance Limited Shanta Western Tower, Level no. 05, 186 Tejgaon I/A, Dhaka 1208
Mr. Monower Uddin Ahmed	Independent Director	Monowar Associates Bilquis Tower 6 Gulshan North C/A, Dhaka 1212
Mr. M. Ehsanul Haque	Independent Director	Priyo Prangon, House No. 4, Road No. 10, Baridhara, Dhaka 1212
Mr. Matiul Islam Nowshad	Independent Director	Robi Axiata Limited 53 Gulshan South C/A, Dhaka 1212

# Details of Directors, Managing Director and Company Secretary

Name	Designation	Present Address
Mr. Arif Khan CFA, FCMA	CEO & Managing Director	IDLC Finance Limited Bay's Galleria (1 <sup>st</sup> Floor), 57, Gulshan Avenue, Gulshan 1, Dhaka 1212
Mr. Mohammad Jobair Rahman Khan ACA	Head of Statutory Reporting & Taxation and Group Company Secretary	IDLC Finance Limited Bay's Galleria (1 <sup>st</sup> Floor), 57, Gulshan Avenue, Gulshan 1, Dhaka 1212

# **Management Committee**

As per DFIM Circular Letter No. 18, dated October 26, 2011 of Bangladesh Bank on the policy regarding the responsibility and accountability of the Board of Directors, Chairman and Chief Executive Officer/ Managing Director of the Financial Institutions, the Board of Directors of IDLC formed two sub Committees of the Board, namely

- Executive Committee (EC)
- Audit Committee (AC)

All other Committees of IDLC are formed under the jurisdiction of the management.

#### **Executive Committee (EC)**

The matter related to ordinary business operations of the Company and the matters that the Board of Directors authorizes from time to time are vested on this Committee.

#### Audit Committee (AC)

The Committee is empowered, among other things, to examine any matter relating to the financial affairs of the Company and to review all audit and inspection reports, internal control systems and procedures, accounting policies and adherence to compliance requirements, among others.

#### **Management Committee (MC)**

The Management Committee is a group elected among the management staff to take responsibility of the governance and strategic direction of IDLC. The role of the Management Committee is to oversee IDLC in accordance with its Constitution under the Financial Institutions Act, 1993.

The Committee is responsible for all aspects of the ongoing operations of IDLC. It delegates day-to-day operations to the Executive Officer. An important feature of good governance is a clear segregation of the responsibilities and accountability of the committee from those of the Executive Officer.

Management Committee is always aware of IDLC's operations, keeps an eye on the big picture, monitors the strategic plan and if and whether the goals are being met. It needs to be satisfied that current events are in accordance with IDLC policies and objectives within the overall budget.

The Management Committee is tasked with making key decisions for the Company's management and operations under the official delegation of authority from the Board. The Committee comprises senior executives who are from various key functions and operations of the Company.

Name	Designation	Present Address	Educational Qualification	Occupation
Mr. Arif Khan, CFA FCMA	CEO & Managing Director	IDLC Finance Limited Bay's Galleria (1 <sup>st</sup> Floor), 57, Gulshan Avenue, Gulshan 1, Dhaka 1212	Chartered Financial Analyst (CFA); MBA, IBA, University of Dhaka	Service
Mr. H. M. Ziaul Hoque Khan, FCA	Deputy Managing Director	IDLC Finance Limited Bay's Galleria (1 <sup>st</sup> Floor), 57, Gulshan Avenue, Gulshan 1, Dhaka 1212	Chartered Accountant, ICAB M.Com (Accounting) University of Dhaka	Service
Mr. M. Jamal Uddin	Deputy Managing Director	IDLC Finance Limited Bay's Galleria (1 <sup>st</sup> Floor), 57, Gulshan Avenue, Gulshan 1, Dhaka 1212	MBA, International University of Pakistan	Service
Mr. Mir Tariquzzaman	Chief Technology Officer	IDLC Finance Limited Bay's Galleria (1 <sup>st</sup> Floor), 57, Gulshan Avenue, Gulshan 1, Dhaka 1212	MBA, IBA, University of Dhaka	Service
Mr. Asif Saad Bin Shams	Head of Credit and Collection	IDLC Finance Limited Bay's Galleria (1 <sup>st</sup> Floor), 57, Gulshan Avenue, Gulshan 1, Dhaka 1212	MBA , M. Com University of Dhaka	Service
Mr. Ahmed Rashid	Head of SME Division	IDLC Finance Limited Bay's Galleria (1 <sup>st</sup> Floor), 57, Gulshan Avenue, Gulshan 1, Dhaka 1212	Masters in Bank Management, Bangladesh Institute of Bank Management	Service
Mr. Syed Javed Noor	Head of Consumer	IDLC Finance Limited Bay's Galleria (1 <sup>st</sup> Floor), 57, Gulshan Avenue, Gulshan 1, Dhaka 1212	MBA, IBA, University of Dhaka	Service
Mr. Mesbah Uddin Ahmed	Head of Corporate	IDLC Finance Limited Bay's Galleria (1 <sup>st</sup> Floor), 57, Gulshan Avenue, Gulshan 1, Dhaka 1212	Masters of Commerce in Finance & Banking, University of Dhaka	Service
Mr. Md. Saifuddin	Managing Director, IDLC SL	IDLC Securities Limited D R Tower (4th Floor), 65/2/2 Bir Protik Gazi Golam Dostogir Road, Purana Paltan, Dhaka 1000	MBA, IBA, University of Dhaka	Service
Mr. Md. Moniruzzaman, CFA	Managing Director, IDLC IL	IDLC Investments Limited D R Tower (4th Floor), 65/2/2 Bir Protik Gazi Golam Dostogir Road, Purana Paltan, Dhaka 1000	Chartered Financial Analyst (CFA); MBA, North South University, Dhaka	Service

The composition of Management Committee is as follows-

Name	Designation	Present Address	Educational Qualification	Occupation
Mr. Rajib Kumar Dey	Managing Director, IDLC AML	IDLC Asset Management Limited South Avenue Tower (5th Floor) House 50, Road 3, 7 Gulshan Avenue, Dhaka 1212.	MBA, IBA, University of Dhaka	Service
Mr. M. Ataur Rahman Chowdhury	Head of Operations	IDLC Finance Limited Bay's Galleria (1 <sup>st</sup> Floor), 57, Gulshan Avenue, Gulshan 1, Dhaka 1212	MBA (AIS) MSS (Economics), University of Dhaka	Service
Mr. Masud Karim Majumder, ACA	Chief Financial Officer	IDLC Finance Limited Bay's Galleria (1 <sup>st</sup> Floor), 57, Gulshan Avenue, Gulshan 1, Dhaka 1212	Chartered Accountant, ICAB; M.Com (Finance), University of Dhaka	Service
Mr. Mohammad Jobayer Alam, CFA	Head of Treasury & Strategic Planning	IDLC Finance Limited Bay's Galleria (1 <sup>st</sup> Floor), 57, Gulshan Avenue, Gulshan 1, Dhaka 1212	Chartered Financial Analyst (CFA); MBA, East West University	Service

Apart from management committee, IDLC Finance Limited has the following committees to perform specific needs.

#### **Credit Evaluation Committee (CEC)**

CEC evaluates all projects/ proposals of financing activities of the Company from the risk point of view.

#### Asset Liability Management Committee (ALCO)

The main responsibilities of the ALCO are to look after the financial market activities, manage liquidity and interest rate risk and understand market position and competition among other activities. In carrying out its responsibilities, the ALCO convene periodical meetings and regularly reviews the decisions of the meetings with due consideration of the market situation.

#### Internal Control Committee (ICC)

The Internal Control Committee addresses operational risks and frames and implements policies to encounter such risks. The Committee assesses operational risks across the Company as a whole and ensures that an appropriate framework exists to identify, assess and manage operational risks.

#### **HR and Compensation Committee**

IDLC's HR and Compensation Committee was formed on May 24, 2007 to provide a forum for discussion on the Company's various HR related issues. The main role and function of the HR and Compensation Committee is to assist the human resource department in developing and administering a fair and transparent procedure for setting policies on the overall human resource strategy of the Group.

The responsibility of the committee is to ensure wide, equal opportunity and transparency in terms of suitable recruitment, compensation on the basis of merit, qualification and competence, adequate training

and development facilities, performance evaluation and promotion based on individual performance and contribution and other benefits-related issues with regards to the Company's operating results and comparable market statistics.

The principal purpose of the Committee is to assist the management in fulfilling its corporate governance and oversight responsibilities in relation to establishing people management and remuneration policies.

#### **Corporate Governance Committee**

The Committee ensures the Corporate Governance practice within the Company is as required by the Bangladesh Securities and Exchange Commission (BSEC) and the Bangladesh Bank. The Committee also recommends and advises course of action in the areas where there is a scope of improvement.

#### **BASEL Implementation Committee**

The BASEL Implementation Committee is responsible for the implementation of BASEL Accord for Financial Institution (BAFI) at IDLC. Managing risk based capital adequacy is the most important responsibility of the Committee. The BASEL Implementation Desk (BID) of the Risk Management Department manages BASEL activities. The results of risk based capital analysis along with recommendations are placed in the Committee meeting by the BID where important decisions are made to maintain minimum/ regulatory capital and manage related risks.

#### **Integrity Committee**

Integrity Committee of IDLC was formed on October 22, 2013 in accordance with Bangladesh Bank's letter no. HR-1(O&D) Focal-1/2013-2 dated October 10, 2013 to abide by the code of integrity and good governance in line with National Integrity Strategy of Bangladesh.

#### Central Compliance Unit (CCU)

Central Compliance Unit (CCU) is a committee responsible for supervising the Anti-Money Laundering (AML) and Anti-Terrorism activities (ATA) at IDLC Finance Limited, formed on November 1, 2012. The CCU was constituted as per the "Guidance Notes on Prevention of Money Laundering and Terrorist Financing" issued by Bangladesh Financial Intelligence Unit, Bangladesh Bank, BFIU Circular no.04 dated September 16, 2012.

#### Risk Management Forum (RMF)

The Risk Management Forum was formed on April 15, 2013 in accordance with the Bangladesh Bank's DFIM Circular no. 01 dated April 07, 2013 to introduce proactive risk management procedures in line with the international best practices framework.

#### Risk Analysis Unit (RAU)

Concurrent with the formation of the RMF, the IDLC Risk Analysis Unit was formed to act as the secretariat of the Risk Management Forum with the responsibility for identifying and analyzing various types of risks appropriately and in a timely manner. The Head of Internal Control and Compliance acts as the Head of RAU.

#### IDLC Ladies Forum (IDLCLF)

IDLC has launched its first Ladies Forum through a formal ceremony with the participation of all the female employees from different levels of positions, working areas and distribution points to address their views, problems and opinions to facilitate a better working environment for them.

# Corporate Directory

Auditors	ACNABIN, Chartered Accountants BDBL Bhaban (Level 13 & 14) 12 Kawran Bazar C/A, Dhaka 1215
Tax Consultants	Howladar Yunus & Co., Chartered Accountants House 14 (4th Floor), Road 16A Gulshan 1, Dhaka 1212
	<b>Farooq &amp; Associates</b> Darus Salam Arcade (3rd Floor) 14 Purana Paltan, Dhaka 1000
Legal Advisor	<b>A. Rahman &amp; Associates</b> Suite No. 801 Paltan Tower (8 <sup>th</sup> floor) 87 Purana Paltan Line (Culvert Rd), Dhaka- 1000
	<b>Farooq &amp; Associates</b> Darus Salam Arcade (3rd Floor) 14 Purana Paltan Dhaka 1000
	<b>Law &amp; Remedy</b> Suite # 5/7, City Heart (4 <sup>th</sup> floor) 67 Naya Paltan, V.I.P. Road, Dhaka 1000
Rating Agency	Emerging Credit Rating Limited Shams Rangs (Level - A1, A2 & A5), House 104, Park Road Baridhara, Dhaka-1212
Manager to the Issue	<b>City Bank Capital Resources Limited</b> Jiban Bima Tower, 10 Dilkusha C/A, Dhaka 1000
Bankers to the Issue	Investment Corporation of Bangladesh 8, Rajuk Avenue, BDBL Bhaban, (Level 14 -17), Dhaka 1000
	BRAC Bank Limited 1 Gulshan Avenue, Gulshan 1, Dhaka 1212
	<b>Mercantile Bank Limited</b> 61, Dilkusha Commercial Area, Dhaka 1000
	Mutual Trust Bank Limited MTB Centre, 26 Gulshan Avenue, Gulshan 1, Dhaka 1212
	<b>National Bank Limited</b> 18, Dilkusha Commercial Area, Dhaka 1000
	<b>The City Bank Limited</b> City Bank Center, 136, Gulshan Avenue, Gulshan 2,Dhaka 1212

# AGM related information of the Company

SI No.	No. of AGM	Date of holding of AGM	Declaration approved		
			Stock (%)	Cash (%)	Financial Year
1	31	30-Mar-16	-	25	2015
2	30	30-Mar-15	25	10	2014
3	29	30-Mar-14	25	5	2013
4	28	25-Mar-13	30	-	2012
5	27	28-Mar-12	25	-	2011
6	26	31-Mar-11	65	35	2010
7	25	19-Apr-10	100	10	2009
8	24	30-Mar-09	20	15	2008
9	23	30-Mar-08	25	15	2007
10	22	16-Apr-07	33.33	5	2006
11	21	26-Apr-06	-	37.5	2005
12	20	17-May-05	-	35	2004
13	19	26-May-04	-	30	2003
14	18	27-May-03	-	30	2002
15	17	14-May-02	-	30	2001
16	16	22-May-01	-	30	2000
17	15	21-May-00	-	27.5	1999
18	14	10-Jun-99	-	25	1998
19	13	2-Jun-98	-	30	1997
20	12	13-Apr-97	100	35	1996
21	11	12-May-96	-	35	1995
22	10	26-Apr-95	-	30	1994
23	9	18-May-94	-	25	1993
24	8	29-Mar-93	-	30	1992
25	7	29-Mar-92	-	15	1991
26	6	24-Mar-91	100	15	1990
27	5	21-Mar-90	-	15	1989
28	4	29-Mar-89	-	-	1988
29	3	12-Apr-88	-	-	1987
30	2	29-Mar-87	-	-	1986
31	1	2-Apr-86	-	-	1985

## Length of time during which the issuer has carried on business

IDLC Finance Limited was incorporated on May 23, 1985 vide registration no. C-14218/1984-85 under the Companies Act, 1913 as a private limited company in the name of Industrial Development Leasing Company of Bangladesh Limited. It commenced commercial operation on February 22, 1986. Later on, the company changed its name to IDLC Finance Limited from Industrial Development Leasing Company of Bangladesh Limited on August 05, 2007.

## **Implementation Schedule**

Total rights issue proceeds will be utilized as follows:

Use of rights share proceeds	Amount	Tentative time
Investment in SME lending portfolio	BDT 1,500.00 million	Within 6 (six) months after receiving right issue fund
Investment in Consumer lending portfolio	BDT 600.00 million	Within 6 (six) months after receiving right issue fund
Investment in Corporate lending portfolio	BDT 413.67 million	Within 6 (six) months after receiving right issue fund
Total	BDT 2,513.67 million	

Sd/-

Sd/-

Arif Khan CEO and Managing Director IDLC Finance Limited Mohammad Jobayer Alam Head of Treasury & Strategic Planning IDLC Finance Limited

## **Shareholding Position**

SI. No.	Name of Shareholders	No. of Shares*	As a % of Total
1	Sponsors/Directors:		
	The City Bank Limited and its wholly owned subsidiaries	60,854,056	24.21
	-The City Bank Limited	25,137,225	10.00
	-City Bank Capital Resources Limited	24,885,352	9.90
	-City Brokerage Limited	10,831,479	4.31
	Transcom Group	33,515,443	13.33
	-Eskayef Bangladesh Limited	20,109,375	8.00
	-Transcraft Limited	10,088,022	4.01
	-Bangladesh Lamps Limited	3,318,046	1.32
	Sadharan Bima Corporation	19,151,663	7.62
	Mercantile Bank Limited	18,852,538	7.50
	Reliance Insurance Co. Limited	17,595,702	7.00
	Sub-Total	149,969,402	59.66
2	General		
	Institutions:		
	Bangladesh Fund	8,040,750	3.20
	Investment Corporation of Bangladesh (ICB)	6,624,054	2.64
	ICB Managed Funds	3,198,866	1.27
	Eastern Bank Ltd. and its subsidiaries	7,256,186	2.89
	LR Global	5,114,786	2.03
	Marina Apparels Limited	2,513,671	1.00
	Other Institutions	20,228,308	8.05
	Sub total	52,976,621	21.08
	Individuals :		
	General Public(Individuals)	39,051,646	15.54

SI. No.	Name of Shareholders	No. of Shares*	As a % of Total
	Sub total	39,051,646	15.54
	Foreign:		
	Institutions & Individuals	9,369,518	3.73
	Sub total	9,369,518	3.73
	Total Holdings	251,367,187	100.00

\*As on July 31, 2016

All the directors except independent directors of IDLC Finance Limited are representative directors. Independent directors do no hold any shares of the company and appointed as per BSEC's Corporate Governance guideline.

# Quantity of Shares held by each Director and Persons who hold 5% or more of paid-up share capital

Name	Number of shares held*	% of shareholding
The City Bank Limited	25,137,225	10.00%
City Bank Capital Resources Limited	24,885,352	9.90%
Eskayef Bangladesh Limited	20,109,375	8.00%
Sadharan Bima Corporation	19,151,663	7.62%
Mercantile Bank Limited	18,852,538	7.50%
Reliance Insurance Co. Limited	17,595,702	7.00%

\*As on July 31, 2016

All the directors except independent directors of IDLC Finance Limited are representative directors. None of the representative directors hold any shares individually except Mr. Mohammad Mahbubur Rahman FCA who holds 100 shares in his individual capacities. Independent directors do no hold any shares of the company and appointed as per BSEC's Corporate Governance guideline.

### Directors' subscription in the Rights Offer

The Directors' and institutions/companies whose representatives constitute the Board of Directors of IDLC Finance Limited are expected to take up in the rights offered to those institutions/companies

Name of Directors' and Institutions whose representatives are Directors of IDLC Finance Limited	No. of Shares Held	No. of Shares to be Offered	No. of shares to be renounced
The City Bank Limited	25,137,225	12,568,612	-
Eskayef Bangladesh Limited	20,109,375	10,054,687	-
Transcraft Limited	10,088,022	5,044,011	-
Bangladesh Lamps Limited	3,318,046	1,659,023	-
Sadharan Bima Corporation	19,151,663	9,575,831	-
Mercantile Bank Limited	18,852,538	9,426,269	-
Reliance Insurance Company Limited	17,595,702	8,797,851	-
Mr. Mohammad Mahbubur Rahman FCA* (Nominated by The City Bank Limited as Director)	100	50	-

\*The Nominated Director holds the shares in his individual capacities.

### Public Listed Company under Common Management

There is no public listed company under common management of IDLC Finance Limited.

### Utilization of Funds from IPO and Previous Rights Offer

Industrial Development Leasing Company of Bangladesh Limited (the company changed its name to IDLC Finance Limited on August 05, 2007) raised fund through Initial Public Offering in 1993 by issuing 75,000 ordinary shares of BDT 100 each at an issue price of BDT 150 each (including premium of BDT 50 per share) totaling to BDT 11,250,000. The objective of fund utilization of IPO was not clearly specified in the prospectus. However raised fund through IPO was utilized for extending loan and normal course of business such as lease financing for all types of machineries and equipment including vehicles for industrial and commercial purposes. The company did not issue any rights shares since listing with stock exchanges.

Sd/-

Arif Khan CEO and Managing Director IDLC Finance Limited Sd/-

Masud Karim Majumder CFO IDLC Finance Limited

### **TERMS & CONDITIONS OF THE RIGHTS ISSUE**

### **Basis of the Offer**

The ordinary shares are now being offered on a rights basis to the shareholders holding shares on the record date at BDT 20 per share including a premium of BDT 10 per share in the ratio of 1R:2 i.e., one rights share for two existing shares held on the record date.

### Entitlement

As a shareholder of the company on the record date on December 15, 2016, the shareholders are entitled to this Rights Share Offer. Only the holder(s) of a minimum of two fully paid ordinary shares is entitled to receive the Rights Share Offer.

### Acceptance of the Offer

A shareholder may accept and apply for the shares hereby offered, wholly or in part by filling in Application "Form-A" and submitting the same along with the application money to the Bankers to the Issue on or before the closing date of subscription i.e. January 19, 2017.

### Renunciation

A shareholder may renounce all or part of the shares he/she is entitled to in favor of any other person(s) other than an infant or person of unsound mind. He/she can renounce his/her rights/entitlement of shares by signing Renunciation "Form-B". Renouncee(s) shall fill in "Form-C" appropriately.

### General

All applications should be made on the printed form provided by the Company in this Rights Share Offer Documents only and should be completed in all respects. Applications which are not completed in all respects or are made otherwise than as herein provided or are not accompanied by the proper application amount of deposit are liable to be rejected and the application money received in respect thereof shall be refunded.

All communications in connection with the application for the Rights Share should be addressed to the Bank quoting the registered folio number/BO ID number in the form.

### **Condition of Subscription**

Rights Offer of 125,683,593 ordinary shares of BDT 20 each including a premium of BDT 10 each totaling BDT 2,513,671,860 offered on the basis of 1R:2 i.e. one rights share against two existing shares held by existing Shareholder(s) whose name(s) appeared in the company's Share Register at the record date as on December 15, 2016.

### **Payment of Share Price**

Payments for the full value of Shares applied for shall be made with designated branches of Bankers to the issue by Cash/Pay Order/Demand Draft payable to "IDLC Finance Limited" and crossed. The Pay Order/Demand Draft for payment of share price must be drawn on a bank in the same town to which the application form has been submitted.

### Date of Opening and Closing of subscription of the Rights Offer

Opens on : January 01, 2017 Closes on : January 19, 2017 (Both days inclusive & within banking hour)

Any change or extension regarding subscription period will be notified through national dailies.

### Lock-In on Rights Share

As per Rule 14 of the Securities and Exchange Commission (Rights Issue) Rules, 2006, the rights share of Directors and other shareholders holding 5% or more shares shall be subject to lock-in for a period of three years from the date of closure of the rights share subscription. In the event of renunciation of rights share by aforesaid persons, the renounced shares shall also be subject to lock-in for the same period shall be operative.

Name	Position	Proportion of Rights Share*	Lock-in
The City Bank Limited	Nominated Representative in the Board of Directors	12,568,612	
Eskayef Bangladesh Limited	Nominated Representative in the Board of Directors	10,054,687	
Transcraft Limited	Nominated Representative in the Board of Directors	5,044,011	
Bangladesh Lamps Limited	Nominated Representative in the Board of Directors	1,659,023	3 (three)
Sadharan Bima Corporation	Nominated Representative in the Board of Directors	9,575,831	years from the closing
Mercantile Bank Limited	Nominated Representative in the Board of Directors	9,426,269	date of subscription
Reliance Insurance Company Limited	Nominated Representative in the Board of Directors	8,797,851	
Mr. Mohammad Mahbubur Rahman FCA (Nominated by The City Bank Limited as Director)	Representative Director	50	
City Bank Capital Resources Limited	Shareholder	12,442,676	

\*The proportion of rights share is calculated based on the shareholding position as on July 31, 2016.

All the directors except independent directors of IDLC Finance Limited are representative directors. None of the representative directors hold any shares individually except Mr. Mohammad Mahbubur Rahman FCA who holds 100 shares in his individual capacities. Independent directors do no hold any shares of the company and appointed as per BSEC's Corporate Governance guideline.

### Others

The application not properly filled in shall be treated as cancelled and deposited money will be refunded. For any reason, no profit/compensation will be paid on the refunded amount.

The offer will be deemed to have been declined if completed Application "Form-A" with necessary payments have not been received by January 19, 2017 or by such later date as may be notified through national dailies to that effect.

### JUSTIFICATION OF OFFER PRICE

The issue price at BDT 20 each including a premium of BDT 10 each is justified as per guidelines set by the BSEC is as below:

### Net Assets Value per Share

The Rights Offer of the ordinary shares of BDT 20 has been determined by assessing the Net Assets Value. The Net Assets Value (NAV) per share based on audited accounts as on December 31, 2015 stands at BDT 30.97. The detailed calculations are as follows:

Particulars	As at December 31, 2015 (Figures in BDT)
Paid-up capital	2,513,671,870
Share premium	3,750,000
Statutory reserves	1,482,722,671
General reserves	1,000,000,000
Dividend equalization reserves	46,500,000
Retained Earnings	2,739,315,501
Total equity attributable to equity holders of the company	7,785,960,042
Outstanding no. of ordinary shares as on December 31, 2015	251,367,187
Net Asset Value per share as on December 31, 2015	30.97

### Earning Based Value per Share

Earnings per share of IDLC Finance Limited stands at BDT 5.81 and net profit after tax is BDT 1,459 million as per audited accounts for the year ended December 31, 2015. In calculating the historical earnings based value, previous five years net profit after tax, no. of shares outstanding and EPS as per audited accounts of respective years are as follows:

Year	Net Profit after Tax	No. of shares Outstanding	Weight of Number of Shares	Weighted Average of Net Profit after Tax
2011	500,282,954	99,000,000	11.84%	59,237,945
2012	712,821,226	123,750,000	14.80%	105,505,454
2013	669,466,122	160,875,000	19.24%	128,814,943
2014	1,245,508,897	201,093,750	24.05%	299,567,357
2015	1,459,224,581	251,367,187	30.06%	438,712,292
Total		836,085,937	100.00%	1,031,837,992
Current no	251,367,187			
Weighted A	Average EPS			4.10
P/E Multipl Institution)	13.95			
Earnings-based-value per share (EPS x P/E multiple)				57.26

Month	Market	Financial Institution
Jan-16	15.22	15.00
Feb-16	15.17	14.75
Mar-16	14.26	14.24
Apr-16	13.86	13.08
May-16	14.33	12.68
Jun-16	14.61	13.95
Average	14.58	13.95

\* Calculation of relevant P/E multiple: (Source: DSE Monthly Market Review)

### Average Market Price

Market price of the share of IDLC Finance Limited at the last trading day of preceding six months (January, 2016 to June, 2016) has been presented in the following table. The price of the shares remained much higher during the period under review than the issue price of BDT 20 per share (including premium of BDT 10 per share).

Month	Market Price in BDT
January, 2016	61.90
February, 2016	56.10
March, 2016	52.80
April, 2016	55.20
May, 2016	54.80
June, 2016	58.70
Average	56.58

The average price of preceding six months (January, 2016 to June, 2016) stands at **BDT 56.58**. Price data is collected from day end statistics of the Dhaka Stock Exchange Limited.

### Justification of Offering Price under different methods

Name of the Method	Amount in BDT
Net Assets Value per Share	30.97
Earning Based Value per Share	57.26
Average Market Price (January, 2016 to June, 2016)	56.58

### UNDERWRITERS AND BANKERS TO THE ISSUE

### Underwriters to the Issue

As per Rule 3(d) & 6(1) of Securities and Exchange Commission (Rights Issue) Rules, 2006, the issuer of a listed security making rights offer shall appoint one or more underwriters licensed under Securities and Exchange Commission (Merchant Banker & Portfolio Manager) Regulation, 1996 to fully underwrite the rights issue on a firm commitment basis. Underwriting commission will be at 0.10% on the underwritten amount and there will be no additional commission for take up of unsubscribed portion of shares, if any. Following is the details of the underwriters of the rights issue of IDLC Finance Limited

Name of the Underwriter	Address	Number of Shares Underwritten	Underwritten Amount
AAA Finance & Investment Limited	Amin Court (4th Floor) 62-63, Motijheel C/A, Dhaka 1000	2,500,000	50,000,000
Alpha Capital Management Limited	National Scout Bhaban (5th Floor), 70/1 Inner Circular Road Kakrail, Dhaka 1000	1,500,000	30,000,000
BetaOne Investments Limited	Level 4, Green Delta Aims Tower 51-52, Mohakhali C/A Dhaka 1212	1,500,000	30,000,000
BMSL Investment Limited	Sadharan Bima Tower (7th Floor) 37/A Dilkusha C/A Dhaka 1000	2,500,000	50,000,000
CAPM Advisory Limited	Tower Hamlet (9th Floor) 16 Kemal Ataturk Avenue Banani C/A, Dhaka 1213	2,500,000	50,000,000
Citizen Securities & Investment Limited	Al-Razi Complex, 8th Floor 166-167 Shaheed Nazrul Islam Sarani,Purana Paltan, Dhaka 1000	1,500,000	30,000,000
City Bank Capital Resources Limited	Jiban Bima Tower (1st Floor) 10 Dilkusha C/A, Dkaka 1000	7,500,000	150,000,000
EBL Investments Limited	59, Motijheel C/A (1st Floor) Dhaka 1000	2,500,000	50,000,000
EC Securities Limited	Kazi Tower (5th Floor) VIP Road, 86 Naya Paltan, Dhaka 1000	1,500,000	30,000,000
Grameen Capital Management Limited	Grameen Bank 1st Building (2nd Floor), Mirpur 2, Dhaka 1216	1,500,000	30,000,000
GSP Investments Limited	1, Paribagh, Mymensingh Road Dhaka 1000	2,500,000	50,000,000
ICB Capital Management Limited	Green City Edge (5 <sup>th</sup> & 6 <sup>th</sup> Floor), 89 Kakrail, Dhaka 1000	7,500,000	150,000,000
IDLC Investments Limited	D R Tower (4th Floor), 65/2/2 Bir Protik Gazi Golam Dostogir Road, Purana Paltan, Dhaka 1000	68,183,593	1,363,671,860

Name of the Underwriter	Address	Number of Shares Underwritten	Underwritten Amount
IIDFC Capital Limited	Eunoos Trade Centre (Level 7) 52-53 Dilkusha C/A, Dhaka 1000	3,500,000	70,000,000
IL Capital Limited	Printers Building (14th Floor) 5, Rajuk Avenue, Dhaka 1000	2,500,000	50,000,000
LankaBangla Investments Limited	City Center, Level 24, 90/1 Motijheel C/A, Dhaka 1000	3,500,000	70,000,000
MTB Capital Limited	MTB Tower (Level 3) 111 Kazi Nazrul Islam Avenue Bangla Motor, Dhaka 1000	2,500,000	50,000,000
Prime Bank Investment Limited	Peoples Insurance Bhavan (11th Floor), 36 Dilkusha C/A, Dhaka 1000	2,500,000	50,000,000
Prime Finance Capital Management Limited	PFI Tower (6th Floor) 56-57 Dilkusha C/A, Dhaka 1000	3,500,000	70,000,000
Roots Investment Limited	Diganta Tower (1st Floor) 12/1 R.K. Mission Road Dhaka 1203	1,500,000	30,000,000
Sigma Capital Management Limited	87, Rashed Khan Menon Road, Level 16, Eskaton, Dhaka 1000	1,500,000	30,000,000
Southeast Bank Capital Services Limited	Eunoos Center (Level 9) 52-53 Dilkusha C/A, Dhaka 1000	1,500,000	30,000,000
Total		125,683,593	2,513,671,860

### **Underwriters' Obligation**

If and to the extent that the shares offered to the existing shareholders by the Rights Share Offer Document authorized hereunder shall not have been subscribed and paid for in cash in full by the closing date, the Company shall within 10 (ten) days of the closure of subscription call upon the underwriters (for full unsubscribed amount) in writing with a copy of the said writing to the Bangladesh Securities and Exchange Commission, to subscribe for shares not subscribed by the closing date and to pay for in cash in full, inclusive of any premium if applicable, for such unsubscribed shares within 15 (fifteen) days after being called upon to do so. If payment is made by Cheque/Bank Draft by the underwriter it will be deemed that the underwriter has not fulfilled his obligation towards his commitment, until such time as the Cheque/Bank Draft has been encashed and the bank's account has been credited. In any case, within 7 (seven) days after the expiry of the aforesaid 15 (fifteen) days, the Bank shall send proof of subscription and payment by the underwriters to the Commission.

### Bankers to the Issue

Investment Corporation of Bangladesh, BRAC Bank Limited, Mercantile Bank Limited, Mutual Trust Bank Limited, National Bank Limited and The City Bank Limited are the Bankers to the Issue for the rights offer. The following is the detailed branch list-

### Investment Corporation of Bangladesh

### SI no. Branch Name

- 1 Barisal Branch, Barisal
- 2 Bogra Branch, Barisal
- 3 Chittagong Branch, Chittagong
- 4 Head Office, NSC Tower, Dhaka

### **BRAC Bank Limited**

### SI no. Branch Name

- 1 Agrabad Branch, Chittagong
- 2 Asad Gate Branch, Dhaka
- 3 Barisal Branch, Barisal
- 4 Bashundhara Branch, Dhaka
- 5 Bogra Branch, Bogra
- 6 CDA Avenue Branch, Chittagong
- 7 Donia Branch, Dhaka
- 8 Eskaton Branch, Dhaka
- 9 Halisohor Branch, Chittagong
- 10 Jessore Branch, Jessore
- 11 Kazirdeuri Branch, Chittagong

### **Mercantile Bank Limited**

SI no.	Branch Name
1	Agrabad Branch, Chittagong
2	Banani Branch, Dhaka

- 3 Bijoynagor Branch, Dhaka
- 4 Bogra Branch, Bogra
- 5 Comilla Branch, Comilla
- 6 Dhanmondi Branch, Dhaka
- 7 Dinajpur Branch, Dinajpur
- 8 Elephant Road Branch, Dhaka
- 9 Feni Branch, Feni
- 10 Gulshan Branch, Dhaka
- 11 Jessore Branch, Jessore
- 12 Kawran Bazar Branch, Dhaka
- 13 Khulna Branch, Khulna

SI no.	Branch Name
5	Khulna Branch

- 6 Local Office, Dhaka
- 7 Rajshahi Branch, Rajshahi
- 8 Sylhet Branch, Sylhet

### SI no. Branch Name

- 12 Khulna Branch, Khulna
- 13 Manda Branch, Dhaka
- 14 Mirpur Branch, Dhaka
- 15 Momin Road Branch, Chittagong
- 16 Narayangonj Branch, Narayangonj
- 17 Nawabpur Branch, Dhaka
- 18 Rajshahi Branch, Rajshahi
- 19 Rampura Branch, Dhaka
- 20 Shyamoli Branch, Dhaka
- 21 Uttara Branch, Dhaka
- 22 Zindabazar Branch, Sylhet

### SI no. Branch Name

- 14 Mirpur Branch, Dhaka
- 15 Mohakhali Branch, Dhaka
- 16 Motijheel Branch, Dhaka
- 17 Narayangonj Branch, Narayangonj
- 18 Nayabazar Branch, Dhaka
- 19 Progati Sarani Branch, Dhaka
- 20 Rajshahi Branch, Rajshahi
- 21 Rangpur Branch, Rangpur
- 22 Ring Road Branch, Dhaka
- 23 Satmasjid Road Branch, Dhaka
- 24 Sylhet Branch, Sylhet
- 25 Uttara Branch, Dhaka

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### **Mutual Trust Bank Limited**

SI no.	Branch Name	SI no.
1	Agrabad Branch, Chittagong	19
2	Alankar Mour Branch, Chittagong	20
3	Babu Bazar Branch, Dhaka	21
4	Banani Branch, Dhaka	22
5	Baridhara Branch, Dhaka	23
6	Bogra Branch, Bogra	24
7	C D A Avenue Branch, Chittagong	25
8	Dania Branch, Dhaka	26
9	Dhanmondi Branch, Dhaka	27
10	Dholaikhal Branch, Dhaka	28
11	Dilkusha Branch, Dhaka	29
12	Elephant Road Branch, Dhaka	30
13	Feni Branch, Feni	31
14	Fulbaria Branch, Dhaka	32
15	Gulshan Branch, Dhaka	33
16	Habigonj Branch, Habigonj	34
17	Jessore Branch, Jessore	35
18	Jubilee Road Branch, Chittagong	36
Nationa	al Bank Limited	

SI no.	Branch Name
4	A such a d Duan de

- Agrabad Branch, Chittagong 1
- 2 Banani Branch, Dhaka
- 3 Barisal Branch, Barisal
- 4 Chawk Bazar Branch, Chittagong
- 5 Dhanmondi Branch, Dhaka
- Elephant Road Branch, Dhaka 6
- 7 Foreign Exchange Branch, Dhaka
- 8 Gazipur Branch, Gazipur
- 9 Gulshan Branch, Dhaka
- 10 Islampur Branch, Dhaka
- 11 Jatrabari Branch, Dhaka
- 12 Kawran Bazar Branch, Dhaka
- 13 Khatungong Branch, Chittagong
- 14 Khulna Branch, Khulna

### **Branch Name**

- Khatungonj Branch, Chittagong
- Kushtia Branch, Kushtia
- Mohammadpur Branch, Dhaka
- Moulvi Bazar Branch, Sylhet
- MTB Corporate Center Branch, Dhaka
- Narayangonj Branch, Narayangonj
- Pabna Branch, Pabna
- Pallabi Branch, Dhaka
- Panthapath Branch, Dhaka
- Principal Branch, Dhaka
- Progati Sarani Branch, Dhaka
  - Rajshahi Branch, Rajshahi
  - Rangpur Branch, Rangpur
  - Savar Branch, Dhaka
  - Sonargaon Branch, Narayangonj
  - Sylhet Branch, Sylhet
  - Tongi Branch, Dhaka
  - Uttara Model Town Branch, Dhaka

SI no.	Branch Name
15	Malibagh Branch, Dhaka
16	Mirpur Branch, Dhaka
17	Mohakhali Branch, Dhaka
18	Mohammadpur Branch, Dhaka
19	Motijheel Branch, Dhaka
20	Mymensing Branch, Mymensing
21	Narayangonj Branch, Narayangonj
22	North Brook Hall Branch, Dhaka
23	Rajshahi Branch, Rajshahi
24	Rokeya Sarani Branch, Dhaka

- Dhaka
- 25 Savar Bazar Branch, Savar
- 26 Sylhet Branch, Sylhet
- 27 Uttara Branch, Dhaka
- Z. H. Sikder M.C. Branch, Dhaka 28

### The City Bank Limited

SI no.	Branch Name	SI r
1	Agrabad Branch, Chittagong	1
2	Andarkilla Branch, Chittagong	1
3	Bandar Bazar Branch, Sylhet	1
4	Bangabandhu Road Branch, N'ganj	1
5	Bogra Branch, Bogra	1
6	Cox's Bazar Branch, Chittagong	1
7	Imamgonj Branch, Dhaka	2
8	Islampur Road Branch, Dhaka	2
9	Jessore Branch, Jessore	2
10	Johnson Road Branch, Dhaka	2
11	Khatungonj Branch, Chittagong	2
12	Khulna Branch, Khulna	2
13	Moulvi Bazar Branch, Sylhet	2

### no. Branch Name

- 14 Narsingdi Branch, Narsingdi
- 15 Nawabgonj Branch, Dhaka
- 16 Nawabpur Branch, Dhaka
- 17 New Market Branch, Dhaka
- 18 Pahartoli Branch, Chittagong
- 19 Pragati Sarani Branch, Dhaka
- 20 Principal Office Branch, Dhaka
- 21 Rajshahi Branch, Rajshahi
- 22 Rangpur Branch, Rangpur
- 23 Shaymoli Branch, Dhaka
- 24 Sirajgonj Branch, Sirajgonj
- 25 Tongi Branch, Gazipur
- 26 Zinda Bazar Branch, Sylhet

### **MATERIAL CONTRACTS**

### Manager to the Issue

City Bank Capital Resources Limited has been appointed as Manager to the Issue of the Rights Issue of the Company. Accordingly, an agreement was made between the Issue Manager and the company. The company will pay an issue management fee of total BDT 700,000 to the Issue Manager.

### Underwriters

There are 22 underwriters who have underwritten the full amount of Rights Offer of BDT 2,513,671,860 as shown under the "Underwriters and Bankers to the Issue" part of the offer document. The underwriter will be paid underwriting commission at 0.10% of the value of shares underwritten by them out of the total Rights Issue. Simultaneously, with the calling upon an underwriter to subscribe or procure subscriber and pay for any number of shares, the company will pay no additional commission to that underwriter on the nominal value of shares required to be subscribed by them.

### Bankers to the Issue

Investment Corporation of Bangladesh, BRAC Bank Limited, Mercantile Bank Limited, Mutual Trust Bank Limited, National Bank Limited and The City Bank Limited are the Bankers to the Issue who will collect the subscription money of the Rights Share Offer. Commission at 0.10% of the amount collected will be paid to aforesaid banks for the services rendered by them as Banker to the Issue. The Rights Issue subscription money collected from the shareholders by the Bankers to the issue will be remitted to The City Bank Limited, Account No. 2952020205001 opened exclusively for the purpose of collecting fund from shareholders against subscription for rights share.

### Material Contract with the Vendors

There is no contract with the vendors entered by the company.

### Material Contract Regarding Acquisition of Property

During the year ended December 31, 2014, the company acquired one material property. Board of Directors of IDLC Finance Limited, at its 213<sup>th</sup> meeting held on May 12, 2014, has decided to purchase a commercial floor space measuring more or less 7,871.40 sft. at the 5th floor along with eight car parking spaces at World Trade Centre, 102-103 Agrabad C/A, Chittagong at a cost of Tk. 146,485,200 for the use of the Company. There is no material acquisition of property by the company after the balance sheet date, i.e. December 31, 2015.

### **IDLC Finance Limited**

**Financial Statements** 

as at and for the year ended December 31, 2015

### Independent Auditor's Report To the Shareholders of IDLC Finance Limited

We have audited the accompanying consolidated financial statements of IDLC Finance Limited and its subsidiaries (the "Group") as well as the separate financial statements of IDLC Finance Limited ("the Company") which comprise the consolidated and the separate balance sheet as at 31 December 2015, profit and loss account, statement of changes in equity, cash flow statement for the year then ended and a summary of significant accounting policies and other explanatory notes.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation of the consolidated financial statements of the Group and also the separate financial statements of the Company that give a true and fair view in accordance with Bangladesh Financial Reporting Standards (BFRS), the Financial Institutions Act 1993, the rules and regulations issued by Bangladesh Bank, the Securities and Exchange Rules 1987, the Companies Act 1994 and other applicable laws and regulations and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on the consolidated financial statements of the Group and the separate financial statements of the Company based on our audit. We conducted our audit in accordance with Bangladesh Standards on Auditing (BSA). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements of the Group and the separate financial statements of the Company are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements of the Group and the separate financial statements of the Company. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements of the Group and separate financial statements of the Company, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of consolidated financial statements of the Group and separate financial statements of the Company that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the Company.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the consolidated financial statements of the Group and the separate financial statements of the Company give a true and fair view of the consolidated financial position of the Group and the separate financial position of the Company as at 31 December 2015, and of the

consolidated and the separate financial performance and cash flows of the Group and the Company for the year then ended in accordance with Bangladesh Financial Reporting Standards (BFRS) and comply with the applicable sections of the Financial Institutions Act 1993, the rules and regulations issued by Bangladesh Bank, the Companies Act 1994, the Securities and Exchange Rules 1987 and other applicable laws and regulations.

### **Report on Other Legal and Regulatory Requirements**

We also report that:

- i. We have obtained all the information and explanation which to the best of our knowledge and belief were necessary for the purposes of our audit and made due verification thereof and found satisfactory;
- ii. in our opinion, proper books of account as required by law have been kept by the Company so far as it appeared from our examination of those books;
- iii. the consolidated balance sheet and consolidated profit and loss of the Group and the separate balance sheet and profit and loss statement of the Company together with annexed notes from 1 to 43 dealt with by the report are in agreement with the books of account;
- iv. the expenditure incurred was for the purpose of the Group and the Company's business;
- v. the consolidated financial statements of the Group and those of the Company have been drawn up in conformity with the Financial Institution Act 1993 and in accordance with the accounting rules and regulations issued by Bangladesh Bank to the extent applicable to the Company;
- vi. the record submitted by the parent company and the subsidiary companies have been audited and consolidated properly in the financial statements;
- vii. the records and accounts of the branches have been properly maintained and consolidated in the financial statements;
- viii. adequate provisions have been made for leases and advances and other assets which are, in our opinion, doubtful of recovery and Bangladesh Bank's instructions in this regard have been followed properly;
- ix. statements sent to Bangladesh Bank have been checked on sample basis and no inaccuracy has come to our attention;
- x. taxes and other duties collected and deposited to Government treasury by the Company as per Government instructions found satisfactory;
- xi. nothing has come to our attention that the Company has adopted any unethical means i.e. 'window dressing' to inflate the profit and mismatch between the maturity of assets and liabilities;
- xii. proper measures have been taken to eliminate the irregularities mentioned in the inspection report of Bangladesh Bank and the instructions issued by Bangladesh Bank and other regulatory authorities have been complied properly;
- xiii. the internal control and the compliance of the Company is satisfactory, and effective measures have been taken to prevent possible fraud, forgery and internal policies are being followed appropriately;

- xiv. the Company has complied with relevant laws pertaining to capital, reserve and net worth, cash and liquid assets and procedure for sanctioning and disbursing loans/ leases found satisfactory;
- xv. the consolidated financial statements of the Group and the separate financial statements of the Company conform to the prescribed formats and standards set in the accounting regulations issued by Bangladesh Bank after consultation with the professional accounting body of Bangladesh;
- xvi. we have reviewed over 80% of the risk weighted assets of the Group and the Company during the course of our audit and we have spent over 1,500 person hours for the audit of books and accounts of the Group and the Company;
- xvii. all other issues which are important for the stakeholders of the Company have been adequately disclosed in the audit report;

Dhaka, 18 February 2016 SD/-ACNABIN Chartered Accountants

### IDLC Finance Limited and Its Subsidiaries Consolidated Balance Sheet as at December 31, 2015

	<u>Note</u>	<u>31.12.2015</u> Taka	<u>31.12.2014</u> Taka
PROPERTY AND ASSETS		<u>I dhu</u>	Tunu
Cash	3		
In hand (including foreign currencies)	3.1	366,000	316,000
Balance with Bangladesh Bank and its agent (including foreign currencies)	3.2	891,503,744	728,597,992
Durance with Dunghadesh Dunk and its agent (mending isleigh curreners)	5.2	891,869,744	728,913,992
Balance with other banks and financial institutions	4	0,1,00,,,,,,,	/20,/10,//2
Inside Bangladesh	4(a)	12,543,322,538	7,256,039,490
Outside Bangladesh	4(b)		-
		12,543,322,538	7,256,039,490
Money at call and short notice	5	-	-
Investments	6		
Government	0	300,000,000	300,000,000
Others		3,092,468,561	2,336,025,841
Oulers		3,392,468,561	2,636,025,841
	_	0,00,2,100,001	2,000,020,011
Loans and advances	7	55 011 004 050	17.050.055.050
Loans, cash credit, overdraft etc.		55,211,824,250	47,068,955,362
Bills purchased and discounted		-	-
Fixed assets including land, building, furniture and fixtures	Q(a)	<b>55,211,824,250</b>	47,068,955,362
Other assets	8(c) 9	537,098,683 857,870,414	380,542,124 856,111,439
Non-banking assets	9	837,870,414	830,111,439
Total Assets		73,434,454,190	58,926,588,248
10441 / 105013		75,454,170	30,720,300,240
LIABILITIES AND CAPITAL			
Liabilities			
Borrowings from other banks, financial institutions and agents	10	10,585,582,747	9,198,032,173
Deposits and other accounts	11		
Current accounts and other accounts etc.		-	-
Bills payable		-	-
Savings bank deposits		-	-
Term deposits		46,038,675,236	35,240,301,090
Bearer certificate of deposits		-	-
Other deposits		1,585,890,057	1,354,817,959
		47,624,565,293	36,595,119,049
Other liabilities	12	7,438,343,943	6,605,605,660
Total liabilities		65,648,491,983	52,398,756,882
Capital / Shareholders' equity	10	0.510.571.070	0.010.007.500
Paid-up capital	13	2,513,671,870	2,010,937,500
Share premium	14	3,750,000	3,750,000
Statutory reserves	15	1,482,722,671	1,233,958,647
General reserves	16	1,000,000,000	1,000,000,000
Dividend equalisation reserves		46,500,000	46,500,000
Retained earnings		2,739,315,501	2,232,683,265
Total equity attributable to equity holders of the company		7,785,960,042	6,527,829,412
Non-controlling interest Total liabilities and Sharabaldare' agaity		<u>2,165</u> 73,434,454,190	<u>1,954</u> 58,926,588,248
Total liabilities and Shareholders' equity		/3,434,434,190	30,720,300,248

	<u>Note</u>	<u>31.12.2015</u> <u>Taka</u>	<u>31.12.2014</u> <u>Taka</u>
OFF - BALANCE SHEET ITEMS			
Contingent liabilities	17.1		
Acceptances and endorsements		-	-
Letters of guarantee		118,488,520	465,240,778
Irrevocable letters of credit		-	-
Bills for collection		-	-
Indemnity bond		-	-
Corporate guarantee		500,000,000	500,000,000
		618,488,520	965,240,778
Other commitments	17.2		
Documentary credits and short term trade related transactions		-	-
Forward assets purchased and forward deposits placed		-	-
Un-drawn note issuance and revolving underwriting facilities		-	-
Un-drawn formal standby facilities, credit lines		-	-
Un-disbursed contracted loans and leases		607,054,854	699,924,252
	-	607,054,854	699,924,252
Total Off-Balance Sheet items including contingent liabilities		1,225,543,374	1,665,165,030
Net Assets Value (NAV) per share	-	30.97	25.97
-	:		

The annexed notes 1 to 43 form an integral part of these financial statements.

Sd/-Chairman Sd/-Director Sd/-CEO & Managing Director Sd/-Company Secretary

This is the consolidated balance sheet referred to in our separate report of even date.

Dhaka, February 18, 2016

Sd/-ACNABIN Chartered Accountants

### IDLC Finance Limited and Its Subsidiaries Consolidated Profit and Loss Account for the year ended December 31, 2015

	<u>Note</u>	<u>2015</u> <u>Taka</u>	<u>2014</u> <u>Taka</u>
Interest income	19	8,251,180,347	7,431,871,158
Interest on deposits and borrowings etc.	20	(4,833,191,104)	(4,543,097,395)
Net interest income		3,417,989,243	2,888,773,763
Investment income	21	372,098,181	48,365,964
Commission, exchange and brokerage	22	356,949,912	359,076,106
Other operating income	23	440,864,639	361,507,263
Total operating income		4,587,901,975	3,657,723,096
Salaries and allowances	24	899,165,319	749,662,409
Rent, taxes, insurance, electricity, etc.	25	135,714,936	121,724,427
Legal expenses	26	16,102,123	8,632,327
Postage, stamp, telecommunication, etc.	27	35,021,731	34,123,344
Stationery, printing, advertisements, etc.	28	85,711,998	115,003,057
Managing Director's salary and benefits	29	11,493,667	13,060,000
Directors' fees	30	1,409,400	1,132,750
Auditors' fees	31	690,000	690,000
Charges on loan losses	22	-	-
Depreciation and repair of Company's assets	32	178,307,014	164,341,322
Other expenses	33	284,171,561	255,278,412
Total operating expenses Profit before provision		<u>1,647,787,749</u> 2,940,114,226	<u>1,463,648,048</u> 2,194,075,048
-		2,940,114,220	2,174,073,040
Provision for loans/investments	12.7(ii)		
General provision		49,183,322	45,031,836
Specific provision		276,007,148	(55,344,909)
Provision for diminution in value of investments		(13,579,695)	17,861,794
Other provisions		-	-
Total provision		311,610,775	7,548,721
Total profit before taxation		2,628,503,451	2,186,526,327
Provision for taxation	12.2	1 171 600 262	050 575 650
Current tax	12.2	1,171,629,363	959,575,652
Deferred tax	9.5	(2,350,493) 1,169,278,870	(18,558,222) 941,017,430
Net profit after taxation		1,459,224,581	1,245,508,897
-		1,437,224,301	1,245,508,697
Attributable to:			
Shareholders of the Company		1,459,224,380	1,245,508,797
Non-controlling interest		201	100
		1,459,224,581	1,245,508,897
Appropriations to:			
Statutory reserves		248,764,024	230,707,003
General reserves		-	188,750,000
Dividend etc.		-	-
		248,764,024	419,457,003
Retained surplus		1,210,460,356	826,051,794
Earnings Per Share (EPS)	36	5.81	4.95

The annexed notes 1 to 43 form an integral part of these financial statements.

Sd/-	Sd/-	Sd/-	Sd/-
Chairman	Director	CEO & Managing Director	Company Secretary

This is the consolidated profit & loss account referred to in our separate report of even date.

### IDLC Finance Limited and Its Subsidiaries Consolidated Cash Flow Statement for the year ended December 31, 2015

for the year ended December 31, 2015		
	<u>2015</u>	<u>2014</u>
Particulars	<u>Taka</u>	<u>Taka</u>
A) Cash flows from operating activities		
Interest received	7,265,516,269	6,680,026,625
Interest paid	(2,212,191,438)	(2,418,998,453)
Dividend received	96,282,352	40,805,382
Fees and commission received	356,949,912	359,076,106
Paid to employees and suppliers	(1,502,411,831)	(1,329,683,793)
Payment of income tax	(822,263,674)	(695,710,617)
Received from other operating activities	704,398,111	363,130,219
Cash generated from operating activities before changes in	701,090,111	000,100,217
operating assets and liabilities	3,886,279,701	2,998,645,469
oper army assess and natimites	0,000,217,702	_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Increase/(decrease) in operating assets and liabilities		
Lease receivable	265,654,756	76,496,366
Long-term finance	(5,278,801,586)	(2,804,999,034)
Real estate finance	(2,383,834,215)	(3,652,126,335)
Car loan	(693,235,866)	(1,017,759,216)
Personal loan	19,086,626	23,654,351
Loan against deposit	(1,389,646)	127,887,279
Margin loan to portfolio investors	463,395,053	1,394,966,775
Short term finance	(344,010,256)	(131,782,937)
Investment in marketable securities	(87,711,139)	(935,762,941)
Other assets	794,171,349	201,629,478
Term and other deposits	11,029,446,244	6,407,679,965
Net drawdown of short term loan	(40,000,000)	(1,290,000,000)
Payable and accrued expenses	(2,626,981,541)	(1,547,480,875)
Deferred liability-employee gratuity	4,462,019	6,256,142
Portfolio investors' fund	(2,323,273)	(315,683,978)
Deferred tax liability	(5,687,038)	(10,206,563)
Interest suspense account	181,528,850	43,607,230
interest suspense account	1,293,770,335	(3,423,624,293)
Net cash flows from/(used in) operating activities	5,180,050,037	(424,978,824)
fuer cash nows from (used in) operating activities	5,100,050,057	(+2+,)70,02+)
B) Cash flows from investing activities		
	(212 (54 012)	(100.010.000)
Purchase of fixed assets	(313,654,913)	(122,318,386)
Disposal of fixed assets	24,004,794	9,473,570
Investment in non marketable securities	(668,731,581)	(913,709,884)
Net cash used in investing activities	(958,381,700)	(1,026,554,700)
C) Cash flows from financing activities		
Drawdown of term loans	4,165,756,728	4,109,392,162
Repayment of term loans	(2,738,206,155)	(2,449,252,439)
Share money in arrear	10	-
Dividend paid	(198,980,120)	(79,570,244)
Net Cash from financing activities	1,228,570,463	1,580,569,479
<b>D)</b> Net increase/(decrease) in cash and cash equivalents $(A+B+C)$	5,450,238,800	129,035,955
E) Effects of exchange rate changes on cash and cash equivalents	-	-
F) Cash and cash equivalents at beginning of the year	7,984,953,482	7,855,917,527
G) Cash and cash equivalents at end of the year (D+E+F)	13,435,192,282	7,984,953,482
Cash and cash equivalents at end of the year		
Cash in hand (including foreign currencies) (Note-3.1)	366,000	316,000
Money at call and short notice (Note-5)	-	-
Balance with Bangladesh Bank and its agent bank(s) (Note-3.2)	891,503,744	728,597,992
Balance with other banks and financial institutions (note- 4)	12,543,322,538	7,256,039,490
	13,435,192,282	7,984,953,482
Net operating cashflow per share	20.61	(1.69)
The operating cushing in per share	20.01	(1.07)

#### IDLC Finance Limited and Its Subsidiaries Consolidated Statement of Changes in Equity for the year ended December 31, 2015

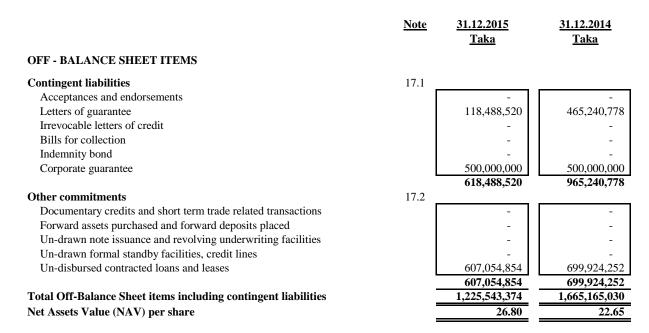
			Attribu	stable to equity holder	rs of the Company				
Particulars	<u>Paid-Up capital</u> Taka	Share <u>premium</u> Taka	Statutory <u>reserves</u> Taka	General <u>reserves</u> Taka	Dividend equalisation <u>reserves</u> Taka	Retained <u>earnings</u> Taka	<u>Total</u> Taka	Non-controlling <u>interest</u> Taka	<u>Total equity</u> Taka
Balance at January 1, 2015	2,010,937,500	3,750,000	1,233,958,647	1,000,000,000	46,500,000	2,232,683,265	6,527,829,412	1,954	6,527,831,366
Dividend for 2014:									
10% cash dividend	-	-	-	-	-	(201,093,750)	(201,093,750)	-	(201,093,750)
25% stock dividend	502,734,370	-	-	-	-	(502,734,370)	-	-	-
Changes in accounting policy	-	-	-	-	-	-	-	-	-
Restated balance	2,513,671,870	3,750,000	1,233,958,647	1,000,000,000	46,500,000	1,528,855,145	6,326,735,662	1,954	6,326,737,616
Surplus/(deficit) on account of revaluation of properties	-	-	-	-	-	-	-	-	-
Surplus/(deficit) on account of revaluation of investments	-	-	-	-	-	-	-	-	-
Currency translation differences	-	-	-	-	-	-	-	-	-
Net gain and losses not recognised in the profit and loss accounts	-	-	-	-	-	-	-	-	-
Non-controlling interest	-	-	-	-	-	-	-	10	10
Net profit for the year 2015	-	-	-	-	-	1,459,224,380	1,459,224,380	201	1,459,224,581
Appropriation to reserves	-	-	248,764,024	-	-	(248,764,024)	-	-	-
Balance at December 31, 2015	2,513,671,870	3,750,000	1,482,722,671	1,000,000,000	46,500,000	2,739,315,501	7,785,960,042	2,165	7,785,962,207

#### IDLC Finance Limited and Its Subsidiaries Consolidated Statement of Changes in Equity for the year ended December 31, 2014

	Attributable to equity holders of the Company								
Particulars	<u>Paid-Up capital</u> <u>Taka</u>	Share <u>premium</u> <u>Taka</u>	Statutory <u>reserves</u> <u>Taka</u>	General <u>reserves</u> <u>Taka</u>	Dividend equalisation <u>reserves</u> <u>Taka</u>	Retained <u>earnings</u> <u>Taka</u>	<u>Total</u> <u>Taka</u>	Non-controlling <u>interest</u> <u>Taka</u>	<u>Total equity</u> <u>Taka</u>
Balance at January 1, 2014 Dividend for 2013:	1,608,750,000	3,750,000	1,003,251,644	811,250,000	46,500,000	1,889,256,471	5,362,758,115	1,854	5,362,759,969
5% cash dividend 25% stock dividend	402,187,500	-	-	-	-	(80,437,500) (402,187,500)	(80,437,500)	-	(80,437,500)
Changes in accounting policy	-	-	-	-	-	-	-	-	-
Restated balance	2,010,937,500	3,750,000	1,003,251,644	811,250,000	46,500,000	1,406,631,471	5,282,320,615	1,854	5,282,322,469
Surplus/(deficit) on account of revaluation of properties	-	-	-	-	-	-	-	-	-
Surplus/(deficit) on account of revaluation of investments	-	-	-	-	-	-	-	-	-
Currency translation differences	-	-	-	-		-	-	-	-
Net gain and losses not recognised in the profit and loss accounts	-	-	-	-	-	-	-	-	-
Net profit for the year 2014	-	-	-	-	-	1,245,508,797	1,245,508,797	100	1,245,508,897
Appropriation to reserves	-	-	230,707,003	188,750,000	-	(419,457,003)	-	-	-
Balance at December 31, 2014	2,010,937,500	3,750,000	1,233,958,647	1,000,000,000	46,500,000	2,232,683,265	6,527,829,412	1,954	6,527,831,366

### **IDLC Finance Limited** Balance Sheet as at December 31, 2015

	<u>Note</u>	<u>31.12.2015</u>	31.12.2014
PROPERTY AND ASSETS		<u>Taka</u>	<u>Taka</u>
PROPERTY AND ASSETS			
Cash	3		
In hand (including foreign currencies)	3.1	266,000	216,000
Balance with Bangladesh Bank and its agent (including foreign currencies)	3.2	891,503,744	728,597,992
		891,769,744	728,813,992
Balance with other banks and financial institutions	4		
Inside Bangladesh	4(a)	11,804,324,866	6,846,398,723
Outside Bangladesh	4(b)	-	-
		11,804,324,866	6,846,398,723
Money at call and short notice	5	-	-
Investments	6		
Government		300,000,000	300,000,000
Others		2,470,947,105	1,812,315,829
		2,770,947,105	2,112,315,829
Loans and advances	7		
Loans, cash credit, overdraft etc.		53,857,714,206	45,348,701,212
Bills purchased and discounted		-	-
		53,857,714,206	45,348,701,212
Fixed assets including land, building, furniture and fixtures	8(c)	502,363,356	343,557,415
Other assets	9	1,941,591,577	1,779,727,856
Non-banking assets		-	-
Total Assets		71,768,710,854	57,159,515,027
LIABILITIES AND CAPITAL			
Liabilities			
Borrowings from other banks, financial institutions and agents	10	10,550,165,864	9,136,412,565
Deposits and other accounts	11	,,,	,,,,
Current accounts and other accounts etc.		-	-
Bills payable		-	-
Savings bank deposits		-	-
Term deposits		46,174,475,236	35,241,001,090
Bearer certificate of deposits		-	-
Other deposits		1,585,890,057	1,354,817,959
		47,760,365,293	36,595,819,049
Other liabilities	12	6,721,632,975	5,733,463,062
Total liabilities		65,032,164,132	51,465,694,676
Capital/Shareholders' equity		0.510.551.050	0.010.005.500
Paid-up capital	13	2,513,671,870	2,010,937,500
Share premium	14	3,750,000	3,750,000
Statutory reserves	15 16	1,482,722,671	1,233,958,647
General reserves Dividend equalisation reserves	16	1,000,000,000 46,500,000	1,000,000,000 46,500,000
Retained earnings		46,500,000	46,500,000
Total equity		<b>6,736,546,722</b>	5,693,820,351
Total liabilities and Shareholders' equity		71,768,710,854	57,159,515,027
rour monities and onarcholaers equity		/1,/00,/10,054	5791595159027



The annexed notes 1 to 43 form an integral part of these financial statements.

Sd/-Chairman Sd/-Director Sd/- Sd/-CEO & Managing Director Company Secretary

This is the balance sheet referred to in our separate report of even date.

Sd/-ACNABIN Chartered Accountants

Dhaka, February 18, 2016

### IDLC Finance Limited

Profit and Loss Account for the year ended December 31, 2015

	Note	<u>2015</u> <u>Taka</u>	<u>2014</u> <u>Taka</u>
Interest income	19	8,023,764,544	7,379,533,073
Interest on deposits and borrowings etc.	20	(4,827,091,642)	(4,530,353,027)
Net interest income	-	3,196,672,902	2,849,180,046
Investment income	21	272,881,617	53,935,424
Commission, exchange and brokerage	22	58,053,730	66,413,793
Other operating income	23	433,242,052	356,650,721
Total operating income		3,960,850,301	3,326,179,984
Salaries and allowances	24	744,116,214	629,691,643
Rent, taxes, insurance, electricity, etc.	25	93,372,106	79,197,000
Legal expenses	26	13,536,662	7,229,630
Postage, stamp, telecommunication, etc.	27	26,929,463	26,215,029
Stationery, printing, advertisements, etc.	28	81,059,657	108,450,028
Managing Director's salary and benefits	29	11,493,667	13,060,000
Directors' fees	30	1,041,900	828,000
Auditors' fees	31	517,500	517,500
Charges on loan losses		-	-
Depreciation and repair of Company's assets	32	155,451,391	139,251,289
Other expenses	33	266,242,398	232,348,909
Total operating expenses	L	1,393,760,958	1,236,789,028
Profit before provisions	-	2,567,089,343	2,089,390,956
Provision for loans/investments	12.7(ii)		
General provision		54,798,590	41,984,250
Specific provision		233,364,352	(1,576,823)
Provision for diminution in value of investments		3,407,068	19,852,226
Other provision		-	-
Total provision	•	291,570,010	60,259,653
Total profit before taxation	-	2,275,519,333	2,029,131,303
Provision for taxation	-	· · ·	i
Current tax	12.2	1,037,681,898	887,838,416
Deferred tax	9.5	(5,982,686)	(12,242,129)
		1,031,699,212	875,596,287
Net profit after taxation	-	1,243,820,121	1,153,535,016
Appropriations to:	-		
Statutory reserves	]	248,764,024	230,707,003
General reserves		-	188,750,000
Dividend etc.		-	-
	· ·	248,764,024	419,457,003
Retained surplus	•	995,056,097	734,078,013
Earnings Per Share (EPS)	36	4.95	4.59
	:		

The annexed notes 1 to 43 form an integral part of these financial statements.

Sd/-Sd/-Sd/-ChairmanDirectorCEO & Managing DirectorCompany Secretary

This is the profit & loss account referred to in our separate report of even date.

Dhaka, February 18, 2016

IDLC Finance Limited
Cash Flow Statement for the year ended December 31, 2015

Particulars	<u>2015</u> <u>Taka</u>	<u>2014</u> <u>Taka</u>
A) Cash flows from operating activities		
Interest received	7,051,307,900	6,619,710,738
Interest paid	(2,206,091,976)	(2,406,254,085)
Dividend received	39,909,767	27,208,743
Fees and commission received	58,053,730	66,413,793
Paid to employees and suppliers	(1,269,312,317)	(1,125,879,478)
Payment of income tax	(717,106,282)	(611,598,018)
Received from other operating activities	654,317,306	378,298,811
Cash generated from operating activities before changes in		
operating assets and liabilities	3,611,078,128	2,947,900,504
Increase/(decrease) in operating assets and liabilities		
Lease receivable	265,654,756	76,496,366
Long-term finance	(5,278,801,586)	(2,804,999,034)
Real estate finance	(2,383,834,215)	(3,652,126,335)
Car loan	(693,235,866)	(1,017,759,216)
Personal loan	19,086,626	23,654,351
Loan against deposit	(1,389,646)	127,887,279
Loan to subsidiaries	97,310,669	852,300,000
Short term finance	(344,010,256)	(131,782,937)
Investment in marketable securities	10,100,305	(675,095,082)
Other assets	620,799,446	447,826,154
Term and other deposits	11,164,546,244	6,308,379,965
Net drawdown of short term loan	(40,000,000)	(1,170,000,000)
Payable and accrued expenses	(2,516,948,125)	(1,667,950,103)
Inter-company payables	99,999,990	-
Deferred tax liability	(5,687,038)	(10,206,563)
Interest suspense account	181,528,850	43,607,230
	1,195,120,154	(3,249,767,925)
Net cash flows from/(used in) operating activities	4,806,198,282	(301,867,421)
B) Cash flows from investing activities		
Purchase of fixed assets	(294,404,534)	(110,118,507)
Disposal of fixed assets	23,046,548	8,280,729
Net proceeds of investment in non marketable securities	(668,731,581)	(913,709,884)
Net cash used in investing activities	(940,089,567)	(1,015,547,662)
C) Cash flows from financing activities		
Drawdown of term loans	4,165,756,728	4,047,772,554
Repayment of term loans	(2,712,003,428)	(2,449,252,439)
Dividend paid	(198,980,120)	(79,570,244)
Net cash from financing activities	1,254,773,180	1,518,949,871
D) Net increase / (decrease) in cash and cash equivalents $(A+B+C)$	5,120,881,895	201,534,788
<ul> <li>E) Effects of exchange rate changes on cash and cash equivalents</li> </ul>	5,120,001,095	201,334,700
F) Cash and cash equivalents at beginning of the year	7,575,212,715	7,373,677,927
<ul><li>G) Cash and cash equivalents at end of the year (D+E+F)</li></ul>	12,696,094,610	7,575,212,715
	12,0> 0,0> 1,010	.,,
Cash and cash equivalents at end of the year		
Cash in hand (including foreign currencies) (Note-3.1)	266,000	216,000
Money at call and short notice (Note-5)	-	-
Balance with Bangladesh Bank and its agent bank(s) (Note-3.2)	891,503,744	728,597,992
Balance with other banks and financial institutions (note- 4)	11,804,324,866	6,846,398,723
······································	12,696,094,610	7,575,212,715
Net operating cashflow per share	19.12	(1.20)

#### IDLC Finance Limited Statement of Changes in Equity for the year ended December 31, 2015

Particulars	<u>Paid-Up capital</u> Taka	Share <u>premium</u> Taka	Statutory <u>reserves</u> Taka	General <u>reserves</u> Taka	Dividend equalisation <u>reserves</u> Taka	Retained <u>earnings</u> Taka	<u>Total</u> Taka
Balance at January 1, 2015	2,010,937,500	3,750,000	1,233,958,647	1,000,000,000	46,500,000	1,398,674,204	5,693,820,351
Dividend for 2014:	,,	- , ,	,,,-	,,	- , ,	,,,,	- , , , ,
10% cash dividend	-	-	-	-	-	(201,093,750)	(201,093,750)
25% stock dividend	502,734,370	-	-	-	-	(502,734,370)	-
Changes in accounting policy	-	-	-	-	-	-	-
Restated balance	2,513,671,870	3,750,000	1,233,958,647	1,000,000,000	46,500,000	694,846,084	5,492,726,601
Surplus/(deficit) on account of revaluation of properties	-	-	-	-	-	-	-
Surplus/(deficit) on account of revaluation of investments	-	-	-	-	-	-	-
Currency translation differences	-	-	-	-	-	-	
Net gain and losses not recognised in the profit and loss accounts	-	-	-	-	-	-	-
Net profit for the year 2015	-	-	-	-	-	1,243,820,121	1,243,820,121
Appropriation to reserve	-	-	248,764,024	-	-	(248,764,024)	-
Balance at December 31, 2015	2,513,671,870	3,750,000	1,482,722,671	1,000,000,000	46,500,000	1,689,902,181	6,736,546,722

#### IDLC Finance Limited Statement of Changes in Equity for the year ended December 31, 2014

Particulars	<u>Paid-Up capital</u> Taka	Share <u>premium</u> Taka	Statutory <u>reserves</u> Taka	General <u>reserves</u> Taka	Dividend equalisation <u>reserves</u> Taka	Retained <u>earnings</u> Taka	<u>Total</u> Taka
Balance at January 1, 2014	1,608,750,000	3,750,000	1,003,251,644	811,250,000	46,500,000	1,147,221,191	4,620,722,835
Dividend for 2013:							
5% cash dividend						(80,437,500)	(80,437,500)
25% stock dividend	402,187,500	-	-	-	-	(402,187,500)	-
Changes in accounting policy	-	-	-	-	-	-	-
Restated balance	2,010,937,500	3,750,000	1,003,251,644	811,250,000	46,500,000	664,596,191	4,540,285,335
Surplus/(deficit) on account of revaluation of properties	-	-	-	-	-	-	-
Surplus/(deficit) on account of revaluation of investments	-	-	-	-	-	-	-
Currency translation differences	-	-	-	-	-	-	-
Net gain and losses not recognised in the profit and loss accounts	-	-	-	-	-	-	-
Net profit for the year 2014	-	-	-	-	-	1,153,535,016	1,153,535,016
Appropriation to reserves	-	-	230,707,003	188,750,000	-	(419,457,003)	-
Balance at December 31, 2014	2,010,937,500	3,750,000	1,233,958,647	1,000,000,000	46,500,000	1,398,674,204	5,693,820,351

### IDLC Finance Limited Liquidity statements as at December 31, 2015

Particulars	Not more than 1 month term	1-3 months term	3-12 months term	1-5 years term	Above 5 years term	Total
Assets	Taka	Taka	Taka	Taka	Taka	Taka
Cash in hand ( including balance with Bangladesh Bank)	891,769,744	-	-	-	-	891,769,744
Balance with other banks and financial institutions	2,054,324,866	9,550,000,000	200,000,000	-	-	11,804,324,866
Money at call and short notice	-	-	-	-	-	-
Investments	1,150,083,105	-	700,000,000	673,000,000	247,864,000	2,770,947,105
Loans & advances	3,445,219,218	3,829,248,550	10,905,354,376	25,466,360,015	10,211,532,047	53,857,714,206
Fixed assets including land, building, furniture and fixtures	11,025,252	21,602,808	88,908,117	186,998,898	193,828,281	502,363,356
Other assets	-	388,858,024	402,550	-	1,552,331,003	1,941,591,577
Non-banking assets	-	-	-	-	-	-
Total assets	7,552,422,185	13,789,709,382	11,894,665,043	26,326,358,913	12,205,555,331	71,768,710,854
Liabilities						
Borrowing from Bangladesh Bank, other banks and						
financial institutions & its agents	2,009,000,000	554,200,000	2,024,700,000	5,347,000,000	615,265,864	10,550,165,864
Deposits	6,200,100,709	15,857,763,469	17,926,517,542	6,885,547,144	890,436,429	47,760,365,293
Other accounts	-	-	-	-	-	-
Provision and other liabilities	280,518,341	561,036,682	2,913,343,224	1,806,301,703	1,160,433,026	6,721,632,975
Total liabilities	8,489,619,050	16,973,000,150	22,864,560,765	14,038,848,847	2,666,135,319	65,032,164,132
Net Liquidity Gap	(937,196,865)	(3,183,290,768)	(10,969,895,722)	12,287,510,066	9,539,420,012	6,736,546,722

#### IDLC Finance Limited Notes to the consolidated and separate financial statements as at and for the year ended December 31, 2015

#### **1.** Company and its activities

#### 1.1 Legal status and nature of the Company

IDLC Finance Limited (The Company "IDLC") was incorporated in Bangladesh as a public limited company on May 23, 1985 under the Companies Act, 1913 in its earlier name of Industrial Development Leasing Company of Bangladesh Limited. The Company changed its name in August 2007. The registered office of the company is situated at Bay's Galleria (1<sup>st</sup> Floor), 57 Gulshan Avenue, Gulshan 1, Dhaka. The Company is registered as a Financial Institution under the Financial Institutions Act, 1993.

The Company went for public issue of its shares in 1993. Its shares are listed in both the Stock Exchanges in Bangladesh.

#### 1.2 Principal activities and nature of operation

When incorporated, the Company started with lease and term financing, as its core businesses. It expanded its activities into 'Short-Term Finance' (factoring of accounts receivable and work order financing) and 'Real Estate Finance' operations in 1997. It also started car loan and personal loan services to individuals in 2004 and 2007, respectively.

#### 1.3 Subsidiary companies

#### 1.3.1 IDLC Securities Limited (IDLC SL)

IDLC Securities Limited, a wholly owned subsidiary company of IDLC Finance Limited, was incorporated on 19 April 2006 as a private limited company under Companies Act, 1994 with authorised share capital of Tk 25 crore. The Company had started its operation from September 2006. The main objective of the Company is to act as a member of stock exchanges to operate the central depository system (CDS) and to carry on the business of brokers, jobbers or dealers in stocks, shares, securities, commodities, commercial papers, bonds, obligations, debentures etc.

#### **1.3.2 IDLC Investments Limited (IDLC IL)**

As required by the Bangladesh Securities & Exchange Commission (BSEC), the Company formed a separate subsidiary on May 19, 2010 in the name and style "IDLC Investments Limited" to transfer its merchant banking activities. As per Securities and Exchange Commission (Merchant Banker and Portfolio Manager) Rules, 1996, the services of issue management, portfolio management, underwriting of shares and securities advisory services fall under the purview of merchant banking operation. The Company obtained license from the Bangladesh Securities and Exchange Commission (BSEC) on August 02, 2011 and commenced its business on August 16, 2011.

#### 1.3.3 IDLC Asset Management Limited (IDLC AML)

IDLC Asset Management Limited (IDLC AML), another wholly owned subsidiary company of IDLC Finance Limited, was incorporated on November 19, 2015 as a private limited company under Companies Act, 1994 with authorised share capital of Taka 25.0 crore. The Company has applied to Bangladesh Securities and Exchange Commission (BSEC) for issuance of registration certificate to operate as an asset manager as per Securities and Exchange Commission (Mutual Fund) Regulation, 2001. After obtaining the said registration from BSEC, the company will start its business operations.

The main objective of the Company is to carry out the business of asset management, primarily, through launching and managing mutual funds to cater diverse needs of investors. Beside institutional fund management IDLC AML also aims to facilitate alternative investments in terms of private equity and venture capital.

#### 2. Basis of preparation and significant accounting policies

#### 2.1 Statement of compliance

The financial statements have been prepared on a going concern basis following accrual basis of accounting except for cash flow statement and investment in marketable securities which are stated at market value in accordance with International Accounting Standards (IASs) and International Financial Reporting Standards (IFRSs) as adopted in Bangladesh by the Institute of Chartered Accountants of Bangladesh as Bangladesh Accounting Standards (BASs) and Bangladesh Financial Reporting Standards (BFRSs), except the circumstances where local regulations differ, and the Companies Act, 1994, the Financial Institutions Act, 1993, Securities and Exchange Rules 1987, the Listing Regulations of Dhaka & Chittagong Stock Exchanges and other applicable laws and regulations.

The presentation of the financial statements has been made as per the requirements of DFIM Circular No: 11, dated December 23, 2009 issued by the Department of Financial Institutions and Markets (DFIM) of Bangladesh Bank. The activities and accounting heads mentioned in the prescribed form, which are not applicable for the financial institutions, have been kept blank in the financial statements.

#### 2.2 Basis of measurement

This financial statements have been prepared based on Bangladesh Accounting Standards (BAS) and Bangladesh Financial Reporting Standards (BFRS) and no adjustment has been made for inflationary factors affecting the financial statements. The accounting policies, unless otherwise stated, have been consistently applied by the Company and are consistent with those of the previous year.

# 2.3 Disclosure of deviations from few requirements of BAS/BFRS due to mandatory compliance of Bangladesh Bank's requirements

Bangladesh Bank (the local Central Bank) is the prime regulatory body for Non-Banking Financial Institutions (NBFI) in Bangladesh. Some requirements of Bangladesh Bank's rules and regulations contradict with those of financial instruments and general provision standards of BAS and BFRS. As such the Company has departed from those contradictory requirements of BAS/BFRS in order to comply with the rules and regulations of Bangladesh Bank.

**2.3.1** As per FID circular No. 08 dated 03 August 2002 investment in quoted shares and unquoted shares are revalued at the year end at market price and as per book value of last audited balance sheet respectively.

Provision should be made for any loss arising from diminution in value of investment. As such the Company measures and recognises investment in quoted and unquoted shares at cost if the year-end market value (for quoted shares) and book value (for unquoted shares) are higher than the cost except investment in mutual funds. At the year-end the Company's market value and book value of quoted and unquoted shares was lower than the cost price by Taka 102.97 million in case of the separate financial statements and in case of the consolidated financial statements the same is lower than cost by Taka 111.54 million. In order to comply with the requirement specified in DFIM Circular No. 11 and DFIM Circular No. 05 of 11 May 2015, the company has charged the incremental amount of difference in market value and cost price of marketable securities to the profit and loss account. However as per requirements of BAS 39 investment in shares falls either under "at fair value through profit and loss account" or under "available for sale" where any change in the fair value at the year-end is taken to profit and loss account or revaluation reserve respectively.

- 2.3.2 As per FID circular No. 08 dated 03 August 2002, FID circular No. 03, dated 03 May 2006 and FID circular No. 03 dated 29 April 2013 a general provision at 0.25% to 5% under different categories of unclassified loans (good/standard loans) has to be maintained. However such general provision cannot satisfy the conditions of provision as per BAS 39. At the year end the Company has recognised an accumulated general provision of Taka 433.52 million (out of accumulated total provision of Taka 1213.38 million) and in case of separate financial statements the same is Taka 435.26 million (out of accumulated total provision of Taka 1160.43 million) under liabilities
- 2.3.3 Bangladesh Bank has issued templates for financial statements which shall strictly be followed by all banks and NBFIs. The templates of financial statements issued by Bangladesh Bank do not include Other Comprehensive Income (OCI) nor are the elements of Other Comprehensive Income allowed to be included in the Single Comprehensive Income (SCI) Statement. As such the company does not prepare the other comprehensive income statement. However the company does not have any elements of OCI to be presented.

**2.3.4** As per Bangladesh Bank guidelines financial instruments are categorized, recognized and measured differently from those prescribed in BAS 39. As such some disclosures and presentation requirements of BFRS 7 and BAS 32 have not been made in the accounts.

#### 2.4 Directors' responsibility statement

The Board of Directors takes the responsibility for the preparation and presentation of these financial statements.

#### 2.5 Date of authorisation

The Board of directors has authorised this financial statements for public issue on February 18, 2016.

#### 2.6 Presentation and functional currency and level of precision

The financial statements are presented in Bangladesh Taka (BDT) currency, which is the Company's functional currency. All financial information presented in Taka has been rounded off to the nearest Taka.

#### 2.7 Use of estimates and judgments

The preparation of financial statements in conformity with Bangladesh Accounting Standards (BAS) and Bangladesh Financial Reporting Standards (BFRS) requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenue and expenses. It also requires disclosures of contingent assets and liabilities at the date of the financial statements.

The most critical estimates and judgments are applied to the following:

- Provision for impairment of loans, leases and investments
- Gratuity
- Useful life of depreciable assets

The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

However, the estimates and underlying assumptions are reviewed on an ongoing basis and the revision is recognised in the period in which the estimates are revised. In accordance with the guidelines as prescribed by BAS 37: "Provisions, Contingent Liabilities and Contingent Assets", provisions are recognized in the following situations:

#### Provisions

Provisions are liabilities that are uncertain in timing or amount. Provisions are recongnized when: the Group has a present legal or constructive obligation as a result of past events; it is more likely than not that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated.

#### **Contingent Liability :**

A contingent liability is a possible obligation that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group; or the Group has a present obligation as a result of past events but is not recognized because it is not likely that an outflow of resources will be required to settle the obligation; or the amount cannot be reliably estimated. Contingent liabilities normally comprise legal claims under arbitration or court process in respect of which a liability is not likely to occur.

#### **Contingent Assets:**

A contingent asset is possible asset that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group. Contingent assets are never recognized, rather they are disclosed in the financial statements when they arise.

#### 2.8 Basis of consolidation of operations of subsidiaries

The financial statements of the Company and its subsidiaries, as mentioned in note No. 1.3.1, 1.3.2 and 1.3.3 have been consolidated in accordance with Bangladesh Financial Reporting Standard 10 "Consolidated Financial Statements". The consolidation of the financial statement has been made after eliminating all material inter company balances, income and expenses arising from inter company transactions.

The total profits of the Company and its subsidiaries are shown in the consolidated profit and loss account with the proportion of profit after taxation pertaining to non-controlling shareholders being deducted as 'Non-controlling Interest'.

All assets and liabilities of the Company and of its subsidiaries are shown in the consolidated balance sheet. The interest of non-controlling shareholders of the subsidiary are shown separately in the consolidated balance sheet under the heading 'Non-controlling Interest'.

#### 2.9 Branch accounting

The Company has twenty five branches and two SME booths, with no overseas branch as on December 31, 2015. Accounts of the branches are maintained at the head office from which these accounts are drawn up.

#### 2.10 Accounting for leases

#### As Lessor

As per Bangladesh Accounting Standard (BAS) 17: "Leases", all leases are treated as finance lease since assets leased under agreements are transferred substantially to customers with all the risks and rewards associated with ownership, other than legal title and all leases are full payout leases.

In accordance with the said standard, the aggregate lease receivables including un-guaranteed residual value throughout the primary lease term are reported as gross lease receivables while the excess of gross lease receivables over the total acquisition cost including interest during the period of acquiring the lease assets constitutes the unearned lease income. The balance of the unearned lease income is amortised to revenue on a monthly basis over the primary lease term yielding a constant rate of return over the period.

At present, the company does not have any operating lease arrangement with any lessee.

#### As Lessee

All assets are recognized as fixed assets including land, building, furniture and fixture against their obligation as liability. Lease payments of finance lease are included two components, mainly finance charge and redemption of principal payment (obligation under finance lease).

#### 2.11 Accounting for term finance & other finances

Books of accounts for term finance operation are maintained based on the accrual method of accounting. Outstanding loans, along with the accrued interest thereon, for short-term finance, and unrealised principal for long-term finance, real estate finance, car loans and other finances are accounted for as term finance assets of the Company. Interest earnings are recognised as operational revenue periodically.

As required by the Bangladesh Securities and Exchange Commission (BSEC), Merchant Banking activities of financial institutions are to be carried out by forming a separate subsidiary. Accordingly, the Company has formed a fully owned separate subsidiary, IDLC Investments Limited (IDLC IL) and commenced its operation on 16 August 2011. Therefore, up to 15 August 2011, the Merchant Banking activities of the Company was accounted for by the Company and thereafter, the entire Merchant Banking activities was transferred to and accounted for by IDLC IL.

#### 2.12 Accounting for Margin Loan

Margin Loan to Portfolio investors is given at an agreed ratio (Not more than the ratio prescribed by BSEC) between investors deposit and loan amount to purchase securities against respective investor account. The new investor are to maintain the margin as per set rules and regulations. The margin is monitored on daily basis as it is changes due to changes in market price of share. If the margin falls below the minimum requirement, the investors are required to deposit additional fund to maintain the margin as per rules otherwise the securities are sold to bring the margin to the required level.

#### 2.13 Investment in securities

Investment in marketable ordinary shares has been shown at cost or market price, whichever is lower, on an aggregate portfolio basis. Investment in non-marketable shares has been valued at cost or intrinsic value whichever is lower. Full provision for diminution in value of shares as on closing of the year on an aggregate portfolio basis is made in the financial statements as required by Bangladesh Bank DFIM circular No. 02 dated

#### 2.14 Property and equipment

#### i) Recognition and measurement

#### Own assets

Items of own fixed assets are measured at cost less accumulated depreciation and any accumulated impairment losses. The cost of an asset comprises its purchase price and any directly attributable costs of bringing the assets to its working condition for its intended use as per Bangladesh Accounting Standard (BAS) 16: "Property, Plant and Equipments".

#### Leasehold assets

Leasehold assets of which the company assumes substantially all the risks and rewards of ownership are accounted for as finance leases and capitalised at the inception of the lease at fair value of the leased property or at the present value of the minimum lease payments, whichever is lower as per Bangladesh Accounting Standard (BAS) 17: "Leases". The corresponding obligation under the lease is accounted for as liability.

#### ii) Subsequent expenditure on Fixed assets

Subsequent expenditure is capitalised only when it increases the future economic benefit from the assets and that cost can be measured reliably. All other expenditures are recognised as an expense as and when they are

#### iii) Depreciation

Depreciation is charged to amortise the cost of assets, over their estimated useful lives, using the straight-line method in accordance with BAS-16: "Property, Plant and Equipment". Full depreciation is charged on additions irrespective of date when the related assets are put into use and no depreciation is charged from the month of disposal. Asset category wise depreciation rates are as follows:

Rates

Nates
12.50%
2.50%
20.00%
33.33%
20.00%
20.00%
33.33%
25.00%
25.00%
20.00%
33.33%
20.00%

The gain or loss arising on the disposal or retirement of an asset is determined as the difference between the sale proceeds and the carrying amount of the asset and is recognised in the profit and loss account.

Depreciation methods, useful lives and residual values, if any are reviewed at the balance sheet date.

#### 2.15 Intangible assets and amortisation of intangible assets

#### **Recognition & Measurement**

Intangible assets comprise the value of computer software. Intangible assets acquired separately are measured on initial recognition at cost and are carried at cost less accumulated amortisation and accumulated impairment losses, if any.

#### Amortisation

Amortisation is calculated using the straight line method to write down the cost of intangible assets to their residual values over their estimated useful lives based on the management best estimates of 3 or 5 years.

#### Subsequent expenditure

Subsequent expenditure on software assets is capitalised only when it increases the future economic benefits in the specifications to which it relates. All other expenditure is expensed as incurred.

#### 2.16 Revenue recognition

Revenue is recognized only when it is measurable and probable that the economic benefits associated with the transaction will follow to the company and in accordance with Bangladesh Accounting Standard (BAS) 18: "Revenue" unless otherwise mentioned or otherwise guided by the separate BAS/BFRS.

Interest income from loans and other sources is recognised on an accrual basis of accounting on effective interest method.

### Lease income

Finance lease income is allocated over the lease term on a systematic and rational basis. This income allocation is based on a pattern reflecting a constant periodic return on net investment in the finance lease. The unearned lease income is recognised on installment date as revenue on an accrual basis over the terms of the lease. However, lease income is not recognised if capital or interest receivable is in arrears for more than three months.

#### Interest on real estate finance

Interest on real estate finance is recognised as revenue on an accrual basis and no interest on real estate finance is accounted for as revenue where any portion of capital or interest is in arrear for more than nine months.

#### Interest on term loans and short term finance

Interest on term loan and short term finance are recognised as revenue on an accrual basis and interest income on term loan is not recognised where any portion of interest is in arrear for more than three months.

#### Portfolio management fee

Portfolio management fee are recognised on the market value of the clients portfolio on monthly basis and charged to clients balance on quarterly basis.

#### Issue management & Corporate advisory fee

Issue management and corporate advisory fees are recognised according to the stage of completion of services as agreed and defined in issue management and corporate advisory agreement between company and clients.

#### **Brokerage commission**

Brokerage commission is recognised as income when selling or buying order is signed and trade is executed.

#### **Dividend income :**

Dividend is recognised as income when the right to receive income is established.

#### Profit or loss on sale of securities:

Profit or loss arising from the sale of securities is accounted for only when the securities are sold/offloaded.

#### Fee based revenues:

Fee on services rendered by the company are recognised as and when services are rendered.

## 2.17 Interest suspense account

Lease income earned, interest on term finance (car loans, personal loans) overdue beyond three months period and interest on real estate finance overdue beyond nine months period and interest on short term finance overdue beyond permitted credit term plus ninety days period are not recognised as revenue and credited to interest suspense account.

### 2.18 Accounts receivable

Accounts receivable at the balance sheet date is stated at amounts which are considered realisable. Specific allowance is made for receivable considered to be doubtful for recovery.

# 2.19 Securitization

Securitization of various leases/loans result in sale of these assets to Special Purpose Vehicles ('SPVs'), which, in turn issue securities to investors. Financial assets are partially or wholly derecognized when the control of the contractual rights in the securitized assets is lost.

#### 2.20 Borrowing cost

Borrowing costs are recognised as expense in the year in which they are incurred unless capitalisation is permitted under Bangladesh Accounting Standard (BAS) 23: "Borrowing Costs".

## 2.21 Cash flow statements

The cash flow statement is prepared using the direct method as stipulated in Bangladesh Accounting Standard (BAS) 7: "Cash Flow Statements", and in accordance with the instruction of Bangladesh Bank.

## 2.22 Conversion of foreign currency transactions

Foreign currency transactions are translated into Taka at rates prevailing at the respective dates of transactions, while foreign currency monetary assets at the end of the year are reported at the rates prevailing on the balance sheet date. Exchange gains or losses arising out of the said conversions are recognised as income or expense for the year after netting off.

#### 2.23 Provision for doubtful accounts and future losses

Provision has been made at estimated rates on outstanding exposures, based on aging and continuous review of the receivables, as per the Bangladesh Bank Provisioning policy. A general provision has been made by the company to cover unforeseen losses on all leases, loans and investments excluding those for which a specific provision has been made. The provision is considered adequate to meet any probable future losses.

During 2014, the Company changed its accounting estimate with respect to bad debt provision calculation for its loans and advances to comply with Bangladesh Bank Directive. The company used to follow an internal provisioning policy which was more conservative and stringent than Bangladesh Bank's provisioning policy up to June 30, 2014. Bangladesh Bank vide its letter No. DFIM(S) 1055/30/2014/1374 dated June 29, 2014 advised the company to keep provision in line with the policy circulated by Bangladesh Bank (FID circular-8, dated August 03, 2002). Accordingly, provision in this accounts has been maintained considering the Bangladesh Bank's provisioning policy.

As a result of the change in estimate, excess provision of Taka 194,844,479 kept in the previous year's accounts has been released in 2014. However, provision maintained as at the end of 2014 would have been higher by Taka 241,152,715 if the Company's earlier policy for maintaining provision would have been followed, instead of Bangladesh Bank's provisioning policy.

## 2.24 Write off

Write-off describes a reduction in recognised value. It refers to recognition of the reduced or zero value of an asset. Generally it refers to an investment for which a return on the investment is now impossible or unlikely. The item's potential return is thus cancelled and removed from ("written off") the Company's balance sheet.

Recovery against debts written off/provided for is credited to revenue. Income is recognized where amounts are either recovered and/or adjusted against securities/properties or advances there-against or are considered recoverable.

## 2.25 Employees' benefit obligation

## 2.25.1 Defined contribution plan

The Company operates a contributory provident fund scheme for its permanent employees. Provident fund is administered by a Board of Trustees and is funded by equal contributions both by the employees and the Company at a predetermined rate. The contributions are invested separately from the Company's asset.

## 2.25.2 Defined benefit plan

The Company also operates a funded gratuity scheme (which is a defined benefit scheme as specified in BAS 19). Gratuity fund is administered by a Board of Trustees and Company contributions are invested separately from company assets. Employees are entitled to gratuity benefit after completion of minimum years of service with the Company. The gratuity is calculated on the last basic pay and is payable at the rate of one month's basic pay for every completed year of service up to ten years of service, one and half months basic pay for every completed year of service up to fifteen years of service and two months basic pay for more than fifteen years of service. The company is contributing to the fund as prescribed by actuarial valuation report.

#### 2.25.3 Other employees benefit obligation

The Company operates a group life insurance scheme for its permanent employees.

The Company also has real estate loan for its permanent employees. Employees are entitled to real estate loan after completion of minimum five years of services with the Company.

# 2.26 Taxation

Tax expense comprises current and deferred tax.

## 2.26.1 Deferred tax

The Company accounts for deferred tax as per Bangladesh Accounting Standard (BAS) 12: "Income Taxes". Deferred tax is provided using the balance sheet method for all temporary timing differences arising between the tax base of assets and liabilities and their carrying value for financial reporting purposes. Tax rate prevailing at the balance sheet date is used to determine deferred tax.

## 2.26.2 Current tax

Provision for current tax is made on the basis of the profit for the year as adjusted for taxation purpose in accordance with the provision of Income Tax Ordinance, 1984 and amendments made thereto from time to time.

## 2.27 Impairment of long-lived assets

The Company reviews long-lived assets for impairment whenever events or changes in circumstances indicate that the book value of the assets may not be recovered. Accordingly, the Company estimates the recoverable amount of the assets. Impairment losses, if any, is recognised in the profit and loss account when the estimated recoverable amount of an asset is less than its carrying amount.

# 2.28 Cash and cash equivalents

Cash and cash equivalents comprise cash in hand, cash at bank, term deposits and investment in call loan that are readily convertible to a known amount of cash (with less than three months maturity) and that are subject to an insignificant risk of change in value.

## 2.29 Bank loans

Bank loans are recorded at the proceeds received. Interest on bank loans is accounted for on accrual basis and charged to profit and loss account.

## 2.30 Earnings Per Share (EPS)

The Company calculates earnings per share in accordance with Bangladesh Accounting Standards (BAS) 33: "Earnings Per Share" which has been shown in the face of the Profit and Loss Account and the computation is stated in note 36.

## 2.31 Related party disclosure

As per Bangladesh Accounting Standards (BAS) 24: "Related Party Disclosures", parties are considered to be related if one of the party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions. The Company carried out transactions in the ordinary course of business on an arm's length basis at commercial rates with its related parties. Related party disclosures have been given in note 37.

## 2.32 Statutory reserves

As per Financial Institutions Regulation 1994, every Non Banking Financial Institution (NBFI) is required to transfer at least 20% of it's current year's profit to the fund until such reserve fund equals to it's paid up share capital and share premium (if any). In conformity with the above requirement, IDLC transfers 20% of net profit to statutory reserve before declaration of dividend.

# 2.33 Determination and presentation of operating segment

After incorporation, the company started with lease and loan as its core financing business. By times, it diversified its business into investment banking business and brokerage business. The company has decided it various operating segment considering nature of segmental business. Thus four operating segments of the Group are reported and presented. Profit and loss account of above operations and other operation have been prepared in accordance with Bangladesh Accounting Standards (BAS) and Bangladesh Financial Reporting Standards (BFRS), and results of its operation has been combined, item by item, with the financial results of the Company.

## **Compliance with Bangladesh Financial Reporting Standard**

As on January 01, 2010, the Company determines and presents operating segments based on information that is internally provided to the Company's Management Committee (ManCom), which is the Company's Chief Operating Decision Maker (CODM). This is due to the adoption of the Bangladesh Financial Reporting Standard (BFRS) 8 " Operating Segments". Since the adoption of this BFRS only affects presentation and disclosure aspects, there is no impact on the earning per share.

An operating segment is a component of the Company that engages in business activities from which it may earn revenue and incur expenses, including revenues and expenses that relate to transactions with the Company's other components, whose operating results are regularly reviewed by the Company's ManCom to make decisions about resources allocated to the segments and assess its performance and for which discrete financial information is available.

For the separate financial statements, the Company has determined one reportable segments such as core financing business and for the consolidated financial statements, the subsidiaries of the Company have been determined to be a separate reportable segment in addition to the other segments. Thereafter, for the separate financial statements, the Company has one reportable segment which is core financing business and for the consolidated financial statements, the subsidiaries of the Company (IDLC Securities Limited, IDLC Investments Limited and IDLC Asset Management Limited) have been determined to be three separate reportable segments in addition to the core financing business.

Information about operating segment has been presented in note 34.

### 2.34 Proposed dividend

Proposed dividend has not been recognised as a liability in the balance sheet in accordance with Bangladesh Accounting Standards (BAS) 10: "Events After the Balance Sheet Date".

## 2.35 Events after the balance sheet date

All material events occurring after the balance sheet date has been considered and where necessary, adjusted for or disclosed in note 42.

# 2.36 Contingent liabilities and contingent assets

The Company does not recognize contingent liability and contingent asset but discloses the existence of contingent liability in the financial statements. A contingent liability is a probable obligation that arises from past events whose existence will be confirmed by occurrence or non-occurrence of uncertain future events not within the control of the Company or a present obligation that is not recognized because outflow of resources is not likely or obligation cannot be measured reliably.

#### 2.37 Liquidity statement

The liquidity statement has been prepared in accordance with remaining maturity grouping of Assets and Liabilities as of the close of the year as per following bases:

- a) Balance with other bank and financial institutions are on the basis of their maturity term.
- b) Investments are on the basis of their residual maturity term.
- c) Loans, advances and leases are on the basis of their repayment/maturity schedule
- d) Fixed assets are on the basis of their useful lives.
- e) Other assets are on the basis of their adjustment terms.
- f) Borrowings from other banks and financial institutions as per their maturity/repayment terms.
- g) Deposits and other accounts are on the basis of their maturity term and behavioral past trends.
- h) Other long term liabilities on the basis of their maturity terms.
- i) Other liabilities are on the basis of their settlement terms.

## 2.38 Status of compliance of Bangladesh Accounting Standards and Bangladesh Financial Reporting Standards

In addition to compliance with local regulatory requirements, in preparing the Consolidated Financial Statements and Separate Financial Statements, IDLC applied following BAS and BFRS:

Name of the BAS	BAS No.	Status
Presentation of Financial Statements	1	Applied *
Inventories	2	N/A
Statements of Cash Flow	7	Applied
Accounting Policies, Changes in Accounting Estimates and Errors	8	Applied
Events after the Balance Sheet Period	10	Applied
Construction Contracts	11	N/A
Income Taxes	12	Applied
Property, Plant and Equipment	16	Applied
Leases	17	Applied
Revenue	18	Applied
Employee Benefits	19	Applied
Accounting for Government Grants and Disclosure of Government Assistance	20	N/A
The Effects of Changes in Foreign Exchange Rates	21	Applied
Borrowing Costs	23	Applied
Related Party Disclosures	24	Applied
Accounting and Reporting by Retirement Benefit Plans	26	N/A
Separate Financial Statements	27	Applied
Investment in Associates and Joint Ventures	28	N/A
Financial Reporting in Hyperinflationary Economics	29	N/A
Interests in Joint Ventures	31	N/A
Financial Instruments: Presentation	32	Applied *

Earnings per share	33	Applied
Interim Financial Reporting	34	Applied
Impairment of Assets	36	Applied
Provisions, Contingent Liabilities and Contingent Assets	37	Applied
Intangible Assets	38	Applied
Financial Instruments: Recognition and Measurement	39	Applied *
Investment Property	40	N/A
Agriculture	41	N/A

Name of the BFRS	BFRS No.	Status
Share Base payment	2	N/A
Business combination	3	N/A
Insurance Contracts	4	N/A
Non-current assets held for sale and discontinued operation	5	N/A
Exploration for and Evaluation of Mineral Resources	6	N/A
Financial Instruments: Disclosures	7	Applied *
Operating Segments	8	Applied
Consolidated Financial Statements	10	Applied
Joint Arrangement	11	N/A
Disclosure of Interest in Other Entities	12	N/A
Fair Value Measurement	13	Applied *

N/A= Not Applicable

\* As the regulatory requirements differ with the standards, relevant disclosures have been made in accordance with Bangladesh Bank's requirements (please see note 2.3).

## 2.39 BASEL II & its implementation

To cope with the international best practices and to make the capital more risks sensitive as well as more shock resilient, guidelines on 'Basel Accord for Financial Institutions (BAFI)' have been introduced from January 01, 2011 on test basis by the Bangladesh Bank. At the end of test run period, Basel Accord regime has started and the guidelines namely "Prudential Guidelines on Capital Adequacy and Market Discipline for Financial Institutions (CAMD)" have come fully into force from January 01, 2012 with its subsequent supplements/revisions. Instructions regarding Minimum Capital Requirement (MCR), Adequate Capital, and Disclosure requirement as stated in these guidelines have to be followed by all FIs for the purpose of statutory compliance. As per CAMD guidelines, Financial Institutions should maintain a Capital Adequacy Ratio (CAR) of minimum 10%. In line with CAMD guideline's requirement, IDLC has already formed BASEL Implementation Unit (BIU) to ensure timely implementation of BASEL II accord.

#### 2.40 Financial risk management

IDLC always concentrates on delivering high value to its stakeholders through appropriate trade off between risk and return. A well structured and proactive risk management system is in place within the Company to address risks relating to credit, market, liquidity, operations and anti money laundering. In addition to the industry best practices for assessing, identifying and measuring risks, IDLC also considers guidelines for managing core risks of financial instructions issued by the Country's Central Bank, Bangladesh Bank, vide FID Circular No. 10 dated September 18, 2005 for management of risks and, more recently, DFIM Circular No. 03 dated 24 January 2016.

## **Credit Risk**

To encounter and mitigate credit risk the company employed multilayer approval process, policy for maximum exposure limit of sector or groups, policy for customers' assets maximum exposure limit, mandatory search for credit report from Credit Information Bureau, looking into payment performance of customer before financing, annual review of clients, adequate insurance coverage for funded assets, vigorous monitoring and follow up by Special Assets Management Team, strong follow up of compliance of credit policies by Internal Control and Compliance Department (ICCD), taking collateral, seeking external legal opinion, maintaining neutrality in politics and following arm's length approach in related party transactions, regular review of market situation and industry exposure etc.

The Credit Evaluation Committee (CEC) regularly meets to review the market and credit risk related to lending and recommend and implement appropriate measures to counter associated risks. The CEC critically reviews projects from risk point of view. An independent Credit Risk Management Department is in place, at IDLC, to scrutinize projects from a risk-weighted point of view and assist the management in creating a high quality credit portfolio and maximize returns from risk assets.

## **Market Risk**

The Asset Liability Committee (ALCO) of the Company regularly meets to assess the changes in interest rate, market conditions, carry out asset liability maturity gap analysis, re-pricing of products and thereby takes effective measures to monitor and control interest rate risk. IDLC has also strong access to money market and credit lines at a competitive rate through good reputation, strong earnings, financial strength and credit rating.

## Liquidity Risk

Liquidity requirements are managed on a day-to-day basis by the Treasury Division which is responsible for ensuring that sufficient funds are available to meet short term obligations, even in a crisis scenario, and for maintaining a diversity of funding sources. Treasury Division maintains liquidity based on historical requirements, anticipated funding requirements from operation, current liquidity position, collections from financing, available sources of funds and risks and returns.

## **Operational Risk**

Appropriate internal control measures are in place, at IDLC, to address operational risks. IDLC has also established an internal control & compliance department (ICCD) to address operational risk and to frame and implement policies to encounter such risks. This department assesses operational risk across the Company as a whole and ensures that an appropriate framework exists to identify, assess and mange operational risk. The function of ICCD is to exercise constant vigilance against leakage erosion of Shareholders' value by identifying, assessing, measuring, managing and transferring operational risk resulting from inadequate or failed internal processes, people and systems or from external events. To that end, a new operational risk management and assurance framework has been introduced in the company in the last quarter of 2015.

### Money Laundering and Terrorist Financing Risk

In IDLC, money laundering and terrorist financing risk takes two broad dimensions:

i) Business risk i.e. the risk that IDLC may be used for money laundering or terrorism financing &

ii) Regulatory risk i.e. the risk that IDLC fails to meet regulatory obligations under the Money Laundering Prevention Act 2012 and Anti-Terrorism Act 2009 (amended in 2013).

To mitigate the risks, IDLC, while adhering to various guidelines and circulars issued by the Bangladesh Financial Intelligence Unit (BFIU), put in place a strict compliance program consisting of the following components:

a) Development and implementation of internal policies, procedures and controls to identify and report instances of money laundering and terrorism financing;

b) Creation of structure and sub-structure within the organisation, headed by a Central Compliance Unit (CCU), for AML and CFT compliance;

c) Appointment of an AML/CFT Compliance Officer, known as the Chief Anti Money Laundering Officer (CAMLCO), to lead the CCU;

d) Independent audit function including internal and external audit function to test the programs;

e) Ongoing employee training programs.

## Additional risks required to be addressed under new regulatory requirements

DFIM Circular No.03 of 2016, introduced the Integrated Risk Management Guidelines for Financial Institutions ("the guidelines"). These guidelines will supplement, and not replace, existing risk management guidelines.

The new Integrated Risk Management Guidelines for Financial Institutions specify a number of additional risks that financial institutions are now required to manage in a more structured manner. Key among these are:

# Strategic Risk

Strategic risk has been defined as the risk of possible losses that might arise from adverse business decisions, substandard execution and failure to respond properly to changes in the business environment. The guidelines set out the respective roles of the board of the directors, senior management and business units in managing strategic risks, identify the minimum steps to be followed in the strategic risk management process and also suggest measures for strategic risk control.

IDLC has been managing strategic risks ever since its inception. This is evident from the constantly evolving business model of the company over the years. The company has a clear strategic vision as to what it wants to be and a mission statement that states what it will do to achieve its vision. Strategic issues are discussed at a variety of forums including meetings of the Management Committee and of the IDLC Board. Over the past few years, a separate Strategic Planning department has been set up to assist senior management in this regard. The culmination of all these efforts are reflected in annual Strategy and Budget sessions, where the company sets outs its plans for the next year. With the introduction of the new guidelines, more changes will be made to the strategic risk management process as and when required.

# **Compliance Risk**

Compliance risk is defined as the current or prospective risk of legal sanction and/or material financial loss that an organisation may suffer as a result of its failure to comply with laws, its own regulations, code of conduct, and standards of the best practice as well as from the possibility of incorrect interpretation of laws or regulations. The guidelines set out the respective roles of the board, senior management and compliance function units in managing compliance risks and also require formulation of a written compliance risk management policy.

Historically, IDLC has always fostered a compliance oriented culture. This has been reinforced in a variety of ways, ranging from formal requirements to sign declarations of compliance with the IDLC code of conduct (which requires compliance with the law & regulations) to repeated communications from senior management stressing the need to do business in a compliant manner. In general, compliance risk management is embedded in the day to day to business processes and practices of the company. With the introduction of the Integrated Risk Management Guidelines, the overall management of compliance risk will be reviewed and appropriate changes, to ensure conformity with the guidelines, implemented.

#### **Reputation Risk**

Reputation risk may be defined as the risk of loss arising from damages to an organization's reputation. The guidelines set out the respective roles of the Board and senior management in managing reputation risk and also require financial institutions to implement a sound and comprehensive risk management process to identify, monitor, control and report all reputational risks.

IDLC has already established a set of non-financial reputational risk indicators and put in place a process for monitoring these and any other matters that might give rise to potential reputational risk issues. Till date, no material reputational risk issue involving the company has been identified.

## **Environmental & Social Risk**

IDLC is also focusing on 'mother planet and its sustainability', shifting from the traditional financing approach. In this regard, the company is making its credit appraisal process to be much more stringent from an Environment and Social (E&S) perspective - evaluating all the environmental and social factors such as project impacts on the environment and the community in the long run, prior to approving a loan. Being the only listed member of UNEP FI, we have been following Environmental Risk Management guideline 2011 by Bangladesh Bank. Taking this approach one step further, IDLC is in the process of adopting an extensive Environmental and Social Management System (ESMS) across the organization with assistance from FMO, a Dutch development bank, and FI Konsult, IDLC's appointed consultant for this project. The overall goal of this project is to help IDLC identify customers with potentially high environmental and social risks; enable them to evaluate the E&S performance of such customers through its due diligence and credit appraisal process; and make those customers, especially those who are not complying with local E&S regulations, behave more responsibly through the use of environmental or social covenants in the facility agreements. This project will not only satisfy the Central Bank's requirements, but also enable IDLC to comply with internationally acceptable risk management standards. Furthermore, execution of green banking policy which is in line with IFC Performance Standard, ADB Safeguard Policy and Bangladesh Bank guideline is considered as another milestone towards sustainability.

		IDLC Finance Limited		IDLC Group	
		31.12.2015 Taka	31.12.2014 Taka	31.12.2015 Taka	31.12.2014 Taka
3	Cash				
3.1	Cash in hand (including foreign currencies): In local currency	266.000	216.000	366.000	316,000
	In foreign currency	-	-	-	-
		266,000	216,000	366,000	316,000
3.2	Balance with Bangladesh Bank and its agent (including foreign currencies)				
	In local currency	891,503,744	728,597,992	891,503,744	728,597,992
	In foreign currency	-	-	-	-
		891,503,744	728,597,992	891,503,744	728,597,992
		891,769,744	728,813,992	891,869,744	728,913,992

## 3.3 Cash Reserve Requirement (CRR) and Statutory Liquidity Reserve (SLR)

Cash Reserve Requirement and Statutory Liquidity Reserve have been calculated and maintained in accordance with Financial Institution Act, 1993 & Financial Institution Regulations, 1994 and FID Circular No. 06 dated November 06, 2003 and FID Circular No. 02 dated November 10, 2004.

Cash Reserve Requirement (CRR) has been calculated at the rate of 2.5% on Total Term Deposits which is preserved in current account maintained with Bangladesh Bank. Total Term Deposit' means Term or Fixed Deposit, Security Deposit against Lease/Loan and other Term Deposits, received from individuals and institutions (except Banks & Financial Institutions)

Statutory Liquidity Reserve (SLR) has been calculated at the rate of 5.0% on total liabilities, including CRR of 2.5% on Total Term Deposit. SLR is maintained in liquid assets in the form of cash in hand (notes & coin in Taka), balance with Bangladesh Bank and other banks and Financial Institutions, investment at call, unencumbered treasury bill, prize bond, savings certificate & any other assets approved by Bangladesh Bank.

#### a) Cash Reserve Requirement

••)		024 154 000	700 500 000	024 154 000	722 528 000
	Required reserve	924,154,000	722,528,000	924,154,000	722,528,000
	Actual reserve maintained	926,773,000	727,550,000	926,773,000	727,550,000
	Surplus/ (deficit)	2,619,000	5,022,000	2,619,000	5,022,000
b)	Statutory Liquidity Reserves				
,	Required reserve (including CRR)	2,363,244,000	1,945,093,000	2,363,244,000	1,945,093,000
	Actual reserve maintained (including CRR) (note 3.3.1)	2,366,624,205	1,983,699,498	2,366,624,205	1,983,699,498
	Surplus/ (deficit)	3,380,205	38,606,498	3,380,205	38,606,498
	Total required reserves	2,363,244,000	1.945.093.000	2,363,244,000	1,945,093,000
	Actual reserve held	2,366,624,205	1,983,699,498	2,366,624,205	1,983,699,498
	Total surplus	3,380,205	38,606,498	3,380,205	38,606,498
	•				
3.3.1	Actual reserve maintained (including CRR)				
	The City Bank Limited	2,448,360	4,591,457	2,448,360	4,591,457
	Standard Chartered Bank	45,764,126	4,198,898	45,764,126	4,198,898
	Citibank N.A.	56,822,253	49,347,292	56,822,253	49,347,292
	Investment in Government Securities	300,000,000	300,000,000	300,000,000	300,000,000
	Bangladesh Bank	861,589,466	725,561,851	861,589,466	725,561,851
	NRB BANK Limited	300,000,000	-	300,000,000	-
	South Bangla Agriculture & Commerce Bank Limited	200,000,000	-	200,000,000	-
	EXIM Bank Limited	200,000,000	200,000,000	200,000,000	200,000,000
	Standard Bank Limited	200,000,000	400,000,000	200,000,000	400,000,000
	Union Bank Limited	200,000,000	-	200,000,000	-
	Al-Arafah Islami Bank Limited	-	300,000,000	-	300,000,000
		2,366,624,205	1,983,699,498	2,366,624,205	1,983,699,498

		IDLC Finance Limited		IDLC Group	
		31.12.2015 Taka	31.12.2014 Taka	31.12.2015 Taka	31.12.2014 Taka
4	Balance with other banks and financial institutions in Bangladesh				
<b>4(a)</b>	Inside Bangladesh:				
	Current deposits in local currency				
	Woori Bank limited Uttara Bank Limited	46,884	43,705 80,331	46,884	43,705 80,331
	Bank Al- Falah Limited	2,092	5,132	2,092	5,132
	One Bank Limited	-	-	3,652,991	5,476,000
	The City Bank Limited	16,281,338	12,543,491	16,281,338	12,543,491
	National Bank Limited	3,133,723	832,838	3,133,723	832,838
	Bank Asia Limited	1,236,518	617,792	1,236,518	617,792
	State Bank of India Commercial Bank of Ceylon PLC	92,183 2,160,441	1,207,182 4,781,776	92,183 3,649,952	1,207,182 6,274,605
	The Hong Kong and Shanghai Banking Corporation	8,238	3,736,971	3,647,990	3,913,111
	Citibank N.A	9,650,322	82,915,645	9,650,322	82,915,645
	Standard Chartered Bank	(241,443,871)	(5,001,248)	(150,970,941)	108,985,276
	Mutual Trust Bank Limited	1,874,281	1,762,418	1,874,281	1,762,418
	Dutch Bangla Bank Limited	13,971,908	4,955,112	13,971,908	4,955,112
	BRAC Bank Limited Dhaka Bank Limited	28,500,017 1,962,625	11,471,727 3,681,722	29,296,671 1,962,625	12,092,543 3,681,722
	United Commercial Bank Limited	-	72,954	-	72,954
	NRB Bank Limited	-	-	1,998,213	-
	Mercantile Bank Limited	7,550	9,850	7,550	9,850
	IDLC Investments Limited	108,607,166	103,026,585		103,026,585
	Short-term deposit accounts	(53,908,585)	226,743,983	(60,465,700)	348,496,292
	Pubali Bank Limited	-	79,490	-	79,490
	Prime Bank Limited	1,073,876	144,297	1,073,876	144,297
	Dutch Bangla Bank Limited	-	-	1,411,494	1,686,048
	The City Bank Limited	593,013	1,801,187	593,013	1,801,187
	BRAC Bank Limited	-	28,648	4,261,007	4,947,685
	Southeast Bank Limited Citibank N.A.	4,152,722 731,487	13,993,222 1,874,515	4,152,722 731,487	13,993,222 1,874,515
	Standard Chartered Bank	662,591	(1,332,473)	662,591	5,794,267
	Commercial Bank of Cylon	989,473	3,065,854	3,271,833	21,383,988
	One Bank Limited	-	-	298,363,993	230,034,004
	Eastern Bank Limited	-	-	766,100	749,390
	NRB Bank Limited	<u>30,289</u> 8,233,451	19,654,740	30,289 315,318,405	- 282,488,093
	Fixed Deposits	0,200,101	17,05 1,7 10	515,510,105	202,100,075
	Al-Arafa Islami Bank Limited	700,000,000	300,000,000	700,000,000	300,000,000
	LankaBangla Finance Limited	-	-	278,969,833	-
	Jamuna Bank Limited	-	500,000,000	-	500,000,000
	Meghna Bank Limited NRB BANK Limited	1,000,000,000	300,000,000 1,000,000,000	1,000,000,000	300,000,000 1,000,000,000
	NRB Commercial Bank Limited	700,000,000	-	700,000,000	-
	Phoenix Finance & Investments Limited	-	100,000,000	-	100,000,000
	South Bangla Agriculture & Commerce Bank Limited	1,400,000,000	1,300,000,000	1,400,000,000	1,300,000,000
	Union Bank Limited	1,800,000,000	1,100,000,000	1,800,000,000	1,100,000,000
	ONE Bank Limited	1,000,000,000	-	1,000,000,000	-
	Meghna Bank Limited Midland Bank Limited	200,000,000 800,000,000	-	200,000,000 800,000,000	-
	The Farmers Bank Limited	400,000,000	-	550,000,000	-
	Dhaka Bank Limited	800,000,000	200,000,000	800,000,000	200,000,000
	NRB Global Bank Limited	250,000,000	200,000,000	250,000,000	200,000,000
	Standard Bank Limited	1,200,000,000	400,000,000	1,200,000,000	400,000,000
	Union Capital Limited	-	100,000,000	-	100,000,000
	Export Import Bank of Bangladesh Limited Trust Bank Limited	1,600,000,000	1,100,000,000	1,600,000,000 2,500,000	1,100,000,000 2,500,000
	Standard Chartered Bank	-	-	7,000,000	22,555,105
		11,850,000,000	6,600,000,000	12,288,469,833	6,625,055,105
		11,804,324,866	6,846,398,723	12,543,322,538	7,256,039,490
<b>4(b)</b>	Outside Bangladesh	-	-	-	-
	Total balance	11,804,324,866	6,846,398,723	12,543,322,538	7,256,039,490
4.1	Maturity grouping of balance with other banks and financial institutions:				
	Payable on demand	(53,908,585)	226,743,983	246,619,254	348,496,291
	Up to 1 month	2,108,233,451	1,019,654,740	2,108,233,451	1,282,488,094
	Over 1 month but not more than 3 months	9,550,000,000	4,950,000,000	9,809,170,000	4,972,555,105
	Over 3 months but not more than 6 months	200,000,000	350,000,000	376,799,833	350,000,000
	Over 6 months but not more than 1 year Over 1 year but not more than 5 years	-	300,000,000	2,500,000	302,500,000
	Over 5 years	-	-	-	-
		11,804,324,866	6,846,398,723	12,543,322,538	7,256,039,490
			·		

		IDL C Finance	T :	IDLC	<u>C</u>
		IDLC Finance 31.12.2015 Taka	31.12.2014 Taka	31.12.2015 Taka	31.12.2014 Taka
5	Money at call and short notice	-		-	-
		-		-	-
6	Investments				
	Government securities Treasury bill		r1r		1
	National Investment bonds	-	-	-	-
	Bangladesh Bank bill	-	-	-	-
	Government notes/bonds	300,000,000	300,000,000	300,000,000	300,000,000
	Prize bonds Others	-	-	-	-
	Others	300,000,000	300,000,000	300,000,000	300,000,000
	Other investments	,,	,		,,
	Investment in non marketable ordinary shares (Note 6.1)	7,864,000	7,864,000	7,864,000	7,864,000
	Investment in preference shares (Note 6.2)	-	31,268,419	-	31,268,419
	Investment in debenture and bonds (Note 6.3) Investment in commercial papers (Note 6.4)	913,000,000 400,000,000	613,000,000	913,000,000 400,000,000	613,000,000
	Investment in marketable securities (Note 6.5)	1,150,083,105	1,160,183,410	1,771,604,561	1,683,893,422
	Other investments	-	-	-	-
	Gold etc.	-		-	
		2,470,947,105	1,812,315,829	3,092,468,561	2,336,025,841
		2,770,947,105	2,112,315,829	3,392,468,561	2,636,025,841
6.1	Investment in non marketable ordinary shares				
	No. of Shares				
	Credit Rating Agency of Bangladesh Limited 17,198	1,719,800	1,719,800	1,719,800	1,719,800
	* The Bangladesh Rating Agency Limited (BDRAL) 61,442 * Previously the name was Dan & Bradstreet Rating Agency Bangladesh Limited	6,144,200 <b>7,864,000</b>	6,144,200 <b>7,864,000</b>	6,144,200 <b>7,864,000</b>	6,144,200 <b>7,864,000</b>
		7,004,000	7,004,000	7,004,000	7,004,000
6.2	Investment in preference shares				
	12.75% cumulative redeemable preference shares of ECPV Limited	-	1,268,419	-	1,268,419
	14.0625% cumulative redeemable preference shares of Fiber @ Home Limited		<u>30,000,000</u> <b>31,268,419</b>		<u>30,000,000</u> <b>31,268,419</b>
		<u> </u>	51,208,419	-	51,208,419
6.3	Investment in bonds				
	Mercantile Bank Limited	300,000,000	300,000,000	300,000,000	300,000,000
	The City Bank Limited	313,000,000	313,000,000	313,000,000	313,000,000
	United Commercial Bank Limited Total	<u>300,000,000</u> 913,000,000	613,000,000	300,000,000 913,000,000	613.000.000
		915,000,000	013,000,000	715,000,000	013,000,000
6.4	Investment in Commercial papers				
	GPH Ispat Limited	100,000,000	-	100,000,000	-
	Flamingo Fashions Limited	300,000,000		300,000,000	
	Total	400,000,000		400,000,000	
6.5	Investment in marketable securities				
	Details of marketable securities are given below:				
	IDLC Finance Limite	d		IDLC Group	
		Market price at the	-	· · •	Market price at the
	Business Segments No. of shares Cost price	end of the year	No. of shares	Cost price	end of the year
	Taka	Taka		Taka	Taka

Business Segments	No. of shares	Cost price	end of the year	No. of shares	Cost price	end of the year
		Taka	Taka		Taka	Taka
Mutual Funds	25.048.887	179.205.692	137.122.077	38,136,280	315.894.985	256.898.973
Banks	13,957,144	314,360,678	329,174,055	16,661,781	397,720,527	456,193,504
Textiles	6,620,114	235,252,808	171,236,050	9,127,915	331,444,672	241,768,643
Pharmaceuticals & Chemicals	3,790,452	360,510,015	360,129,302	5,623,952	500,489,657	496,826,003
Fuel & Power	1,239,164	50,753,916	39,450,737	3,480,089	209,431,870	193,137,205
Financial Institutions	161,700	9,999,997	9,999,997	263,294	13,162,019	12,946,223
Cement	-	-	-	30,711	3,460,832	2,291,041
	_	1,150,083,105	1,047,112,218	-	1,771,604,561	1,660,061,592

All investments in marketable securities are valued on an aggregate portfolio basis, at the lower of cost and market value, at the balance sheet date.

Market price for securities not listed as on reporting date, has been shown at cost for calculation purpose.

As on December 31, 2015 there was Taka 111,542,969 gross unrealised loss on consolidated investment in marketable listed securities and Taka 102,970,887 gross unrealised loss on investment by IDLC Finance Limited in marketable securities, incremental provision for which has been kept in profit and loss account.

		IDLC Finance Limited		IDLC Group	
		31.12.2015 Taka	31.12.2014 Taka	31.12.2015 Taka	31.12.2014 Taka
6.6	Maturity grouping of investments				
	On demand	-	-	-	-
	Up to 1 month	1,150,083,105	1,160,183,410	1,771,604,561	1,683,893,422
	Over 1 month but not more than 3 months	-	-	-	-
	Over 3 months but not more than 6 months Over 6 months but not more than 1 year	700,000,000	- 300,000,000	- 700,000,000	- 300,000,000
	Over 1 year but not more than 5 years	673,000,000	446,068,419	673,000,000	446,068,419
	Over 5 years	247,864,000	206,064,000	247,864,000	206,064,000
		2,770,947,105	2,112,315,829	3,392,468,561	2,636,025,841
7	Loans and advances				
	Inside Bangladesh:				
	Lease receivable (Note 7.1)	6,016,178,662	6,281,833,418	6,016,178,662	6,281,833,418
	Long-term finance (Note 7.2)	25,376,857,760	20,098,056,174	25,376,857,760	20,098,056,174
	Real estate finance (Note 7.3)	17,205,949,953	14,822,115,738	17,205,949,953	14,822,115,738
	Car loans (Note 7.4)	2,490,010,308	1,796,774,442	2,490,010,308	1,796,774,442
	Personal loan (Note 7.5) Short term finance (Note 7.6)	120,402,599 1,079,413,610	139,489,225 735,403,354	120,402,599 1,079,413,610	139,489,225 735,403,354
	Loan to subsidiaries (Note 7.7)	232,500,000	329,810,669	-	-
	Loan against deposit (LAD)	507,159,933	505,770,287	507,159,933	505,770,287
	Margin loan to portfolio investors (Note 7.8)	-	-	1,586,669,766	2,050,064,819
	Interest receivable (Note-7.9)	829,241,380	639,447,905	829,181,658	639,447,905
	Outside Bangladesh	53,857,714,206	45,348,701,212	55,211,824,250	47,068,955,362
	Outside Dangradesii	53,857,714,206	45,348,701,212	55,211,824,250	47,068,955,362
7.1	Lease receivable				
	Balance at January 1	6,281,833,418	6,358,329,784	6,281,833,418	6,358,329,784
	Add: Addition during the year	2,641,959,950	2,444,371,482	2,641,959,950	2,444,371,482
		8,923,793,368	8,802,701,266	8,923,793,368	8,802,701,266
	Less: Realisation during the year	2,907,614,706 6,016,178,662	2,520,867,848 6,281,833,418	2,907,614,706 6,016,178,662	2,520,867,848 6,281,833,418
	Balance at December 31	6,016,178,662	6,281,833,418	6,016,178,662	6,281,833,418
7.1a	Lease receivable				
	Gross lease receivable	7,388,574,715	7,769,256,866	7,388,574,715	7,769,256,866
	Less: Unearned lease income	1,372,396,053	1,487,423,448	1,372,396,053	1,487,423,448
	Lease receivable	6,016,178,662	6,281,833,418	6,016,178,662	6,281,833,418
7.1.1	Aging analysis of lease receivable				
		<u>31.12.2(</u> <u>Amount in Tk.</u>	<u>% of total</u>	31.12.2 <u>Amount in Tk.</u>	014 <u>% of total</u>
	Up to one year	2,516,206,306	41.82	2,628,193,123	41.84
	Above one year to three years	2,755,440,510	45.80	3,520,481,403	56.04
	Above three years to five years	742,170,337	12.34	133,158,892	2.12
	More than five years	2,361,510.01	0.04	-	2.12
		6,016,178,662	100.00	6,281,833,418	100.00
7.2	Long-term finance				
	Balance at January 1	20,098,056,174	17,293,057,140	20,098,056,174	17,293,057,140
	Add: Disbursement during the year	16,783,873,236	12,862,187,397	16,783,873,236	12,862,187,397
		36,881,929,410	30,155,244,537	36,881,929,410	30,155,244,537
	Less: Realisation during the year	11,505,071,650	10,057,188,363	11,505,071,650	10,057,188,363
	Balance at December 31	25,376,857,760	20,098,056,174	25,376,857,760	20,098,056,174

IDLC Financ	IDLC Finance Limited IDLC Gro		Group
31.12.2015	31.12.2014	31.12.2015	31.12.2014
Taka	Taka	Taka	Taka

#### 7.3 Real estate finance

This represents loans to individuals, employees under the Company's real estate loan scheme and corporate bodies for purchase and construction of apartments and homes in urban areas for periods ranging from 5 to 20 years.

Balance at January 1	14,822,115,738	11,169,989,403	14,822,115,738	11,169,989,403
Add : Disbursement during the year	7,341,329,186	5,929,833,255	7,341,329,186	5,929,833,255
	22,163,444,924	17,099,822,658	22,163,444,924	17,099,822,658
Less : Realisation during the year	4,957,494,971	2,277,706,920	4,957,494,971	2,277,706,920
Balance at December 31	17,205,949,953	14,822,115,738	17,205,949,953	14,822,115,738

## 7.3.1 Aging analysis of real estate finance

	31.12.201	31.12.2015		14
	Amount in Tk.	<u>% of total</u>	Amount in Tk.	<u>% of total</u>
Up to one year	1,502,435,404	8.73	1,247,031,941	8.41
Above one year to three years	2,986,922,269	17.36	3,573,359,675	24.11
Above three years to five years	3,061,103,902	17.79	2,456,979,951	16.58
More than five years	9,655,488,378	56.12	7,544,744,171	50.90
·	17,205,949,953	100.00	14,822,115,738	100.00
7.4 Car loans				

loan				
t December 31	2,490,010,308	1,796,774,442	2,490,010,308	1,796,774,442
lisation during the year	540,010,278	237,066,377	540,010,278	237,066,377
	3,030,020,586	2,033,840,819	3,030,020,586	2,033,840,819
pursement during the year	1,233,246,144	1,254,825,593	1,233,246,144	1,254,825,593
t January 1	1,796,774,442	779,015,226	1,796,774,442	779,015,226

Balance at January 1	139,489,225	163,143,576	139,489,225	163,143,576
Add : Disbursement during the year	46,052,934	49,355,706	46,052,934	49,355,706
	185,542,159	212,499,282	185,542,159	212,499,282
Less : Realisation during the year	65,139,560	73,010,057	65,139,560	73,010,057
Balance at December 31	120,402,599	139,489,225	120,402,599	139,489,225

#### 7.6 Short term finance

Factoring of account receivable	1,079,413,610	735,403,354	1,079,413,610	735,403,354
	1,079,413,610	735,403,354	1,079,413,610	735,403,354

#### Loan to Subsidiaries 7.7

Balance at January 1	329,810,669	1,182,110,669	-	-
Add : Disbursement during the year	2,365,500,000	3,088,000,000	-	
	2,695,310,669	4,270,110,669	-	-
Less : Realisation during the year	2,462,810,669	3,940,300,000	-	-
Balance at December 31	232,500,000	329,810,669	-	-

## 7.7.1 Loan to IDLC Investments Limited

Balance at January 1	329,810,669	1,182,110,669	-	-
Add : Disbursement during the year	2,260,500,000	3,088,000,000	-	
	2,590,310,669	4,270,110,669	-	-
Less : Realisation during the year	2,462,810,669	3,940,300,000	-	
Balance at December 31	127,500,000	329,810,669	· ·	

## 7.7.2 Loan to IDLC Securities Limited

Balance at January 1	-	-	-	-
Add : Disbursement during the year	105,000,000	-	-	-
	105,000,000	-	-	-
Less : Realisation during the year	-	-	-	-
Balance at December 31	105,000,000	<u> </u>	-	-

		IDLC Finance Limited		IDLC Group	
		31.12.2015	31.12.2014	31.12.2015	31.12.2014
		Taka	Taka	Taka	Taka
7.8	Margin loan to portfolio investors				
	Balance at January 1	-	-	2,050,064,819	3,445,031,594
	Add : Disbursement during the year	-	-	3,905,626,925	5,719,406,213
		-	-	5,955,691,744	9,164,437,807
	Less : Realisation during the year	-	-	4,369,021,978	7,114,372,988
	Balance at December 31	-	-	1,586,669,766	2,050,064,819

Margin loan to portfolio investors are provided by the subsidiaries of the Company as part of their normal business activities and the Group considers this as having similar the protocol in test of the contract of the co to bring in additional fund to cover shortfall. Nevertheless, the Group is closely monitoring this matter and if it become obvious that additional provision is required it shall be provided for in due course. However, required provision has been made for shortfall in negative equity existed as at 31 December 2015.

#### 7.9 Interest Receivables

7.10

132,831,082	117,395,141	132,831,082	117,395,141
367,341,830	267,351,844	367,341,830	267,351,844
233,497,512	183,767,438	233,497,512	183,767,438
24,114,627	16,459,513	24,114,627	16,459,513
2,678,663	2,955,063	2,678,663	2,955,063
49,595,894	51,518,906	49,595,894	51,518,906
59,722	-	-	-
19,122,051	-	19,122,051	-
829,241,380	639,447,905	829,181,658	639,447,905
53,857,714,206	45,348,701,212	55,211,824,250	47,068,955,362
1,647,025,660	914,978,350	2,083,231,906	1,365,778,217
281,071,948	99,543,098	281,071,948	99,543,098
1 160 433 026	889,827,568	1,213,384,055	922,737,832
3,088,530,634	1,904,349,016	3,577,687,909	2,388,059,147
	367,341,830 233,497,512 24,114,627 2,678,663 49,595,894 59,722 19,122,051 <b>829,241,380</b> 53,857,714,206 1,647,025,660	367,341,830         267,351,844           233,497,512         183,767,438           24,114,627         16,459,513           2,678,663         2,955,063           49,595,894         51,518,906           59,722         -           19,122,051         -           53,857,714,206         45,348,701,212           1,647,025,660         914,978,350           281,071,948         99,543,098	367,341,830         267,351,844         367,341,830           233,497,512         183,767,438         233,497,512           24,114,627         16,459,513         24,114,627           2,678,663         2,955,063         2,678,663           49,595,894         51,518,906         49,595,894           59,722         -         -           19,122,051         -         19,122,051           829,241,380         639,447,905         829,181,658           53,857,714,206         45,348,701,212         55,211,824,250           1,647,025,660         914,978,350         2,083,231,906           281,071,948         99,543,098         281,071,948

				<u> </u>			
		IDLC Finance	Limited	IDLC G	roup		
		31.12.2015 Taka	31.12.2014 Taka	31.12.2015 Taka	31.12.2014 Taka		
7.11	Residual maturity grouping of loans, advances and leases						
	Repayable on demand	3,445,219,218	3,324,092,975	3,445,219,218	3,324,092,975		
	Over 1 month but not more than 3 months	3,829,248,550	3,299,958,436	3,829,248,550	3,299,958,436		
	Over 3 months but not more than 1 year	10,905,354,376	8,554,212,279	12,259,464,420	10,274,466,429		
	Over 1 year but not more than 5 years	25,466,360,015	22,395,754,806	25,466,360,015	22,395,754,806		
	Over 5 years	10,211,532,047	7,774,682,716	10,211,532,047	7,774,682,716		
		53,857,714,206	45,348,701,212	55,211,824,250	47,068,955,362		
7.12	Loans, advances and lease on the basis of significant concentration						
	a) Loans, advances and lease to the institutions in which Directors have interest	41,938,678	68,169,621	41,938,678	68,169,621		
	<ul><li>b) Loans, advances and lease to the instattations in which Directors intro interest</li><li>b) Loans, advances and lease to Chief Executive and other senior executives</li></ul>	32,033,894	36,818,279	32,033,894	36,818,279		
	<ul><li>c) Loans, advances and lease to customer groups:</li></ul>	52,000,001	50,010,277	52,000,001	50,010,279		
	i) Real estate finance	16,622,483,197	13,934,506,152	16,622,483,197	13,934,506,152		
	ii) Car loan	2,514,124,934	1,796,774,442	2,514,124,934	1,796,774,442		
	iii) Personal loan	117,720,280	135,400,441	117,720,280	135,400,441		
	iv) Loan against deposit (LAD)	556,755,828	505,772,152	556,755,828	505,772,152		
	v) Small and medium enterprises	19,237,358,875	15,182,384,565	19,237,358,875	15,182,384,565		
	vi) Special program loan (BB refinancing scheme)	3,889,144,681	3,165,499,851	3,889,144,681	3,165,499,851		
	vii) Staff loan	137,151,017	142,998,805	137,151,017	142,998,805		
	viii) Industrial loans, advances and leases (Note- 7.12 (d))	10,476,443,101	9,405,818,967	10,476,443,101	9,405,818,967		
	ix) Other loans and advances	232,559,722	974,557,937	1,586,669,766	2,694,812,087		
		53,783,741,634	45,243,713,312	55,137,851,678	46,963,967,462		
		53,857,714,206	45,348,701,212	55,211,824,250	47,068,955,362		
	d) Details of Industrial loans, advances and leases						
	i) Agricultural industries	458,196,142	560,234,439	458,196,142	560,234,439		
	ii) Textiles, Apparels & Accessories	2,133,360,743	1,532,097,171	2,133,360,743	1,532,097,171		
	iii) Food and beverage	817,370,788	716,436,001	817,370,788	716,436,001		
	iv) Pharmaceuticals	499,146,829	934,020,849	499,146,829	934,020,849		
	v) Leather & leather products, chemicals	49,216,353	74,428,059	49,216,353	74,428,059		
	vi) Power, energy & engineering	1,820,878,667	1,202,562,555	1,820,878,667	1,202,562,555		
	vii) Real estate & Home appliances, cement, ceramics	1,262,302,234	1,201,953,399	1,262,302,234	1,201,953,399		
	viii) IT & services	2,804,625,101	2,406,659,114	2,804,625,101	2,406,659,114		
	ix) Transportation	209,318,088	299,006,414	209,318,088	299,006,414		
	x) Other industries	422,028,157	478,420,966	422,028,157	478,420,966		
		10,476,443,101	9,405,818,967	10,476,443,101	9,405,818,967		
7.13	Loans, advances and leases -geographical location-wise						
	Inside Bangladesh:						
	Urban	20, 122, 1 51, 202	24 021 050 545	10 505 051 005	25 551 204 605		
	Dhaka	39,433,161,282	34,031,050,547	40,787,271,325	35,751,304,697		
	Chittagong Bogra	5,827,205,657 1,663,823,978	5,036,382,374 1,403,049,220	5,827,205,657 1,663,823,978	5,036,382,374 1,403,049,220		
	Sylhet	1,334,978,751	1,002,129,645	1,334,978,751	1,002,129,645		
	Savar	1,117,794,744	723,243,662	1,117,794,744	723,243,662		
	Comilla	1,361,217,684	1,054,901,948	1,361,217,684	1,054,901,948		
	Jessore	1,198,066,639	1,009,985,135	1,198,066,639	1,009,985,135		
	Narsingdi	804,672,409	909,581,762	804,672,409	909,581,762		
	Bhulta	304,552,358	40,715,845	304,552,358	40,715,845		
	Khulna	519,098,656	126,166,675	519,098,656	126,166,675		
	Natore	289,437,594	11,494,399	289,437,594	11,494,399		
	Kustia	3,704,454	-	3,704,454	-		
		53,857,714,206	45,348,701,212	55,211,824,250	47,068,955,362		
	Outside Bangladesh:	-	-	-	-		
		53,857,714,206	45,348,701,212	55,211,824,250	47,068,955,362		

IDLC Finar	IDLC Finance Limited	IDLC Group	
31.12.2015	.12.2015 31.12.2014	31.12.2015	31.12.2014
Taka	Taka Taka	Taka	Taka

#### 7.14 Details of large loan/investments

There were no clients with outstanding amount and classified loans/investments exceeding 15% of total capital of the financial institution. Total capital of the financial institution was Taka 6,736.54 million as at 31 December 2015 (Taka 5,693.82 million in 2014)

#### 7.15 Particulars of loans, advances and leases

- i) Loans, advances and leases considered good in respect of which the financia institution is fully secured
- ii) Loans, advances and leases considered good against which the financia institution holds no security other than the debtors' personal guarantee
- iii) Loans, advances and leases considered good secured by the personal undertaking of one or more parties in addition to the personal guarantee of th debtors
- iv) Loans, advances and leases adversely classified; provision not maintained ther against
- Loans, advances and leases due by directors or officers of the financia v) institution or any of them either separately or jointly with any other person [Note-7.12 (b) & c (vii)]
- vi) Loans, advances and leases due from companies or firms in which the director of the financial institution have interest as directors, partners or managing agents or in case of private companies, as members
- vii) Maximum total amount of advances including temporary advances made at an time during the year to directors or managers or officers of the financia institution or any of them either separately or jointly with any other person.

al	14,132,325,070	12,293,309,555	15,486,435,114	14,013,563,705
al	6,451,139,394	5,432,496,353	6,451,139,394	5,432,496,353
al he	33,274,249,742	27,622,895,304	33,274,249,742	27,622,895,304
	53,857,714,206	45,348,701,212	55,211,824,250	47,068,955,362
re				
. —	-	-	-	
al ns	169,184,911	179,817,084	169,184,911	179,817,084
rs				
ng	41,938,678	68,169,621	41,938,678	68,169,621
21/				
ny al	169,184,911	179,817,084	169,184,911	179,817,084

68,169,621

41,938,678

68,169,621

viii) Maximum total amount of advances including temporary advances granted during the year to the companies or firms in which the directors of the financial institution have interest as directors, partners or managing agents or in the case of private companies, as member

	or private companies, as memoer	,,	,,.	,,	,
	ix) Due from bank and financial institutions	915,573,368	370,721,115	915,573,368	370,721,115
	x) Classified loans, advances and leases				
	a) Classified loans, advances and leases on which interest has not been				
	charged (Note-7.16)	1,647,025,660	914,978,350	2,083,231,906	1,365,778,217
	b) Provision on doubtful loans, advances and leases	316,215,887	278,210,853	336,256,652	225,499,921
	Provision on bad loans, advances and leases	(24,645,877)	(217,951,200)	(24,645,877)	(217,951,200)
	Total provisions charged during the year	291,570,010	60,259,653	311,610,775	7,548,721
	c) Amount of written off loans, advances and leases	20,969,551	134,839,395	20,969,551	134,839,395
	Total amount realised against loans and leases previously written off	15,494,827	16,612,443	15,494,827	16,612,443
	d) Provision kept against loans and advances classified as bad debts	(24,645,877)	(217,951,200)	(24,645,877)	(217,951,200)
	e) Interest credited to Interest Suspense Account (Note-12.6)	281,071,948	99,543,098	281,071,948	99,543,098
	xi) Cumulative amount of written off loans, advances and leases				
	Balance at January 1	468,438,240	333,598,845	468,438,240	333,598,845
	Amount written off during the year	20,969,551	134,839,395	20,969,551	134,839,395
		489,407,791	468,438,240	489,407,791	468,438,240
	The amount of written off loans, advances and leases for which law suits have				
	been filed	1,125,678,239	1,087,557,927	1,125,678,239	1,087,557,927
7.16	Classification of loans, advances and leases				
	Unclassified:				
	Standard including staff loan	51,073,616,191	43,633,217,814	51,991,519,989	44,902,672,097
	Special Mention Account (SMA)	1,137,072,355	800,505,048	1,137,072,355	800,505,048
	-				

41,938,678

	52,210,688,546	44,433,722,862	53,128,592,344	45,703,177,145
Classified:				
Sub-standard	309,472,197	178,840,085	745,678,443	629,639,952
Doubtful	478,658,959	90,720,823	478,658,959	90,720,823
Bad/Loss	858,894,504	645,417,442	858,894,504	645,417,442
	1,647,025,660	914,978,350	2,083,231,906	1,365,778,217
	53,857,714,206	45,348,701,212	55,211,824,250	47,068,955,362

			IDLC Finance	Limited	IDLC Group	
			31.12.2015	31.12.2014	31.12.2015	31.12.2014
			Taka	Taka	Taka	Taka
.17 Particulars of required provision f	for loans, advances and lease	s				
Status	Base	Rate				
	for provision	(%)				
General Provision			-			
Loans and leases (Excluding SMA)	33,900,493,256	1.00%	339,004,933	292,038,153	337,264,989	295,913,475
Loans and leases SME-STD (Excluding SMA)	17,173,122,935	0.25%	42,932,807	36,073,506	42,932,807	36,073,506
Special Mention Account (SMA)	1,066,574,471	5.00%	53,328,724	37,126,372	53,328,724	37,126,372
-			435,266,464	365,238,031	433,526,520	369,113,353
Status	Base	Rate				
	for provision	(%)				
Specific provision			-			
Sub-standard	144,835,530	20%	28,967,106	17,507,648	83,658,079	29,555,825
Doubtful	215,418,730	50%	107,709,365	16,061,464	107,709,365	16,061,464
Bad/ Loss	521,565,062	100%	521,565,062	428,474,973	521,565,062	428,474,973
			658,241,533	462,044,085	712,932,506	474,092,262
Required provision for loans, advan	ces and leases		1,093,507,997	827,282,116	1,146,459,026	843,205,615
Required provision for diminution in	n value of investments		66,925,029	62,545,452	66,925,029	79,532,217
Total provision required			1,160,433,026	889,827,568	1,213,384,055	922,737,832
Total provision maintained (Note -	(2.7 (i))		1,160,433,026	889,827,568	1,213,384,055	922,737,832
Excess/(short) provision at 31 Dec	ember		-	-	-	-
-						

	IDLC Financ	e Limited	IDLC Group	
	31.12.2015	31.12.2014	31.12.2015	31.12.2014
	Taka	Taka	Taka	Taka
8 Fixed assets including land, building, furniture and fixtures				
a. Cost				
Balance at January 1	801,740,346	716,579,980	952,762,579	856,999,576
Add: Addition during the year	294,404,534	110,118,507	313,654,913	122,318,386
	1,096,144,880	826,698,487	1,266,417,492	979,317,962
Less: Disposal/Adjustments during the year	(53,976,593)	(24,958,141)	(57,971,776)	(26,555,385
	1,042,168,288	801,740,346	1,208,445,716	952,762,577
b. Accumulated depreciation				
Balance at January 1	458,182,931	369,029,385	572,220,454	461,275,640
Add: Charged during the year	124,448,641	110,909,550	145,375,918	133,964,255
	582,631,572	479,938,935	717,596,372	595,239,895
Less: Disposal/ Adjustments during the year	(42,826,641)	(21,756,004)	(46,249,339)	(23,019,442
	539,804,931	458,182,931	671,347,033	572,220,453
c. Written down value (a-b)	502,363,356	343,557,415	537,098,683	380,542,124

A schedule of fixed assets including land, building, furniture and fixtures is given in Annexure-A

9 Other assets

9.1

Investment in subsidiary companies (Note - 9.1)	1,549,999,790	1,449,999,800	-	-
Accounts receivable (Note - 9.2)	151,953,151	134,216,033	543,115,832	595,251,317
Advances, deposits and prepayments (Note - 9.3)	236,904,873	193,476,458	270,343,161	213,112,150
Inter - company receivables (Note - 9.4)	402,550	-	-	-
Deferred tax asset (Note - 9.5)	2,331,213	2,035,565	25,735,421	29,071,96
Investment in stock exchanges (Note - 9.6)	-	-	18,676,000	18,676,00
-	1,941,591,577	1,779,727,856	857,870,414	856,111,43
Investment in subsidiary companies				
IDLC Securities Limited (Note- 9.1.1)	49,999,900	49,999,900	-	-
IDLC Investments Limited (Note- 9.1.2)	1,399,999,900	1,399,999,900	-	-
IDLC Asset Management Limited (Note- 9.1.3)	99,999,990	-	-	
- · · · · · ·	1,549,999,790	1,449,999,800	-	-

9.1.1 Out of the total of 4,000,000 ordinary shares issued and paid up, IDLC Finance Limited holds 3,999,992 (including bonus shares issued in 2008, 2009 and 2010) ordinary shares of Taka 100 each.

9.1.2 Out of the total of 14,000,000 ordinary shares issued and paid up, IDLC Finance Limited holds 13,999,999 ordinary shares of Taka 100 each.

9.1.3 Out of the total of 10,000,000 ordinary shares issued and paid up, IDLC Finance Limited holds 9,999,999 ordinary shares of Taka 10 each.

## 9.2 Accounts receivable

	Interest receivable (Note - 9.2.1) Other receivables (Note - 9.2.2)	143,215,263 8,737,888 <b>151,953,151</b>	120,374,430 13,841,603 134,216,033	156,482,419 386,633,413 <b>543,115,832</b>	121,794,530 473,456,787 <b>595,251,317</b>
9.2.1	Interest receivable				
	Interest receivable, Fixed deposit Interest receivable, Commercial paper Receivable from Investment in government bonds Receivable from Investment in bonds	119,792,361 420,833 1,464,916 21,537,153 143,215,263	110,976,528 1,464,916 7,932,986 <b>120,374,430</b>	133,059,517 420,833 1,464,916 21,537,153 <b>156,482,419</b>	112,396,628 - 1,464,916 7,932,986 121,794,530
9.2.2	Other receivables				
	Accrued other income Other receivable	6,116,529 2,621,359 <b>8,737,888</b>	11,220,244 2,621,359 <b>13,841,603</b>	6,116,529 380,516,884 <b>386,633,413</b>	11,220,244 462,236,543 <b>473,456,787</b>
9.3	Advances, deposits and prepayments				
	Deposits and prepayments Advance against expenses	2,771,351 234,133,522 <b>236,904,873</b>	1,966,351 191,510,107 <b>193,476,458</b>	3,061,351 267,281,810 <b>270,343,161</b>	2,274,351 210,837,805 <b>213,112,156</b>
	Advances, deposits and prepayments are considered good but not secured by colla	iteral.			

## 9.4 Inter - company receivables

This represents receivables from subsidiary companies.

IDLC Securities Limited	-	-	-	-
IDLC Investments Limited	-	-	-	-
IDLC Asset Management Limited	402,550			
	402,550			· .

## 9.5 Deferred tax

Deferred tax has been calculated based on deductible/taxable temporary difference arising due to difference in the carrying amount of the assets and its tax base in accordance with the provision of Bangladesh Accounting Standard (BAS) 12: "Income Taxes".

# Deferred tax liability is arrived at as follows:

	Ш	LC Finance Limi	ted		Subsidiaries	
2015	Carrying amount at balance sheet Taka	Tax base Taka	(Taxable)/deductible temporary difference Taka	Carrying amount at balance sheet Taka	Tax base Taka	(Taxable)/deductible temporary difference Taka
Assets (excluding land): Fixed assets net of depreciation as on December 31, 2015	-	-			-	-
Total	-		<u> </u>	-	-	<u> </u>
Assets (excluding land): Fixed assets net of depreciation as on December 31, 2014 Total	<u>316,598,945</u> <b>316,598,945</b>	303,217,680 303.217,680	(13,381,265)			
Applicable tax rate (2014: 42.5%)	510,596,945	505,217,080	40.00%	<u> </u>		<u> </u>
Deferred tax liability as on December Deferred tax liability as on December Deferred tax (expenses)/ income acco	31, 2014	ar	(5,687,038) 5,687,038			

## Deferred tax asset is arrived at as follows:

IDLC Finance Limited		Subsidiaries			
int at	(Taxable)/deductible	Carrying amount at		(Taxable)/deductible	
eet Tax base	temporary difference	balance sheet	Tax base	temporary difference	
Taka	Taka	Taka	Taka	Taka	
,886 481,232,919	5,828,032	-	-	-	
	-	22,307,362	45,829,362	23,522,000	
	-	12,427,965	21,607,699	9,179,734	
,886 481,232,919	5,828,032	34,735,327	67,437,061	32,701,734	
		12 200 215		13,200,215	
	-	15,200,215	-	13,200,215	
		7 876 928		7,876,928	
	·		· ·	21,077,143	
	·				
	-	41,551,844	-	41,551,844	
	-	-		-	
<u> </u>	-	41,551,844	-	41,551,844	
	<u> </u>	62,628,987		62,628,987	
1	unt at teet Tax base Taka 4,886 481,232,919	unt at (Taxable)/deductible temporary difference Taka 4,886 481,232,919 5,828,032	unt at eet       Tax base Taka       (Taxable)/deductible temporary difference Taka       Carrying amount at balance sheet Taka         1,886       481,232,919       5,828,032       -         -       -       22,307,362         -       -       22,307,362         -       -       12,427,965         1,886       481,232,919       5,828,032       34,735,327         -       -       13,200,215         -       -       13,200,215         -       -       -         -       -       -         -       -       -         -       -       -         -       -       -         -       -       -         -       -       -         -       -       -         -       -       -         -       -       -         -       -       -         -       -       -         -       -       -         -       -       -         -       -       -         -       -       -         -       -       -         -       <	unit at       (Taxable)/deductible       Carrying amount at         eet       Tax base       Taka       Tax base         Taka       Taka       Taka       Tax base         1,886       481,232,919       5,828,032       -       -         -       -       22,307,362       45,829,362         -       -       22,307,362       45,829,362         -       -       22,307,362       45,829,362         -       -       12,427,965       21,607,699         1,886       481,232,919       5,828,032       34,735,327       67,437,061         -       -       -       13,200,215       -         -       -       -       13,200,215       -         -       -       -       13,200,215       -         -       -       -       141,551,844       -         -       -       -       -       -         -       -       -       -       -         -       -       -       -       -         -       -       -       -       -         -       -       -       -       -         -       -       <	

	ш	OLC Finance Lim	ited		Subsidiaries	
	Carrying amount at		(Taxable)/deductible	Carrying amount at		(Taxable)/deductible
2014	balance sheet	Tax base	temporary difference	balance sheet	Tax base	temporary difference
	Taka	Taka	Taka	Taka	Taka	Taka
Assets (excluding land):						
Fixed assets net of depreciation as on						
December 31, 2014 (IDLC SL)	-	-	-	21,308,054	41,111,958	19,803,904
Fixed assets net of depreciation as on						
December 31, 2014 (IDLC IL)	-	-	-	15,676,655	20,668,737	4,992,082
Total	-	-	-	36,984,709	61,780,695	24,795,986
Liabilities:						
Employee gratuity as on December						
31, 2014 (IDLC SL)				10 152 504		10 152 505
	-	-	-	10,153,706	-	10,153,706
Employee gratuity as on December				6 4 61 410		< 4<1 410
31, 2014 (IDLC IL)		-		6,461,419 16,615,125		6,461,419 16,615,125
Total	<u> </u>	-	·	10,015,125	-	10,015,125
To see the second second second second						
Loss on sale of secondary shares	20.255.651		20.255.651			
(IDLC FL)	20,355,651	-	20,355,651	-	-	-
Loss on sale of secondary shares						
(IDLC SL)	-	-	-	84,395,823		84,395,823
Loss on sale of secondary shares				28 165 025		29.165.025
(IDLC IL) Total	20,355,651	-	20,355,651	38,165,925 122,561,748		<u>38,165,925</u> 122,561,748
Total	20,355,051	-	20,355,051	122,501,740	-	122,501,740
Grand Total	20,355,651	-	20,355,651	139,176,873	-	139,176,873
Applicable tax rate for IDLC FL (201-	4: 42.5%)		40.00%			
Applicable tax rate for IDLC SL						35.00%
Applicable tax rate for IDLC IL						37.50%
Applicable tax rate for loss on sale of	secondary shares		10.00%			10.00%
Deferred tax asset as on December 31	, 2015		2,331,213			23,404,208
Deferred tax asset as on December 31			2,035,565			27,036,401
Deferred tax income accounted for du			295,648			(3,632,193)
Net deferred tax (expense)/income			5,982,686			(3,632,193)
· • /						

2015: Consolidated deferred tax income was Taka 2,350,493 which includes Taka 5,982,686 for deferred tax income of IDLC Finance Ltd, Taka 1,916,786 and Taka 1,715,407 for deferred tax expense of IDLC Securities & IDLC Investments Limited respectively.

2014: Consolidated deferred tax income was Taka 18,558,222 which includes Taka 12,242,129 for deferred tax income of IDLC Finance Ltd, Taka 3,865,057 and Taka 2,451,036 for deferred tax income of IDLC Securities & IDLC Investments Ltd respectively.

		IDLC Final	IDLC Finance Limited		roup
		31.12.2015 Taka	31.12.2014 Taka	31.12.2015 Taka	31.12.2014 Taka
9.6	Investment in stock exchanges				
	DSE membership at cost	-	-	15,225,000	15,225,000
	CSE membership at cost			3,451,000	3,451,000
		<u> </u>		18,676,000	18,676,000

IDLC Securities Limited has received the following shares from DSE and CSE against the membership under demutualization scheme of the stock exchanges

Stock Exchange Dhaka Stock Exchange Limited	Type of Shares Floated (40%) Blocked (60%)		Number of Shares 2,886,042 4,329,064 7,215,106	<b>Face Value</b> 10 10
Chittagong Stock Exchange Limited	Floated (40%) Blocked (60%)		1,714,932 2,572,398 <b>4,287,330</b>	10 10
Valuation of membership has been shown at cost in the accounts.				
Borrowings from other banks, financial institutions				
Inside Bangladesh (Note- 10.1) Outside Bangladesh	10,550,165,864	9,136,412,565	10,585,582,747	9,198,032,173

10,550,165,864

9,136,412,565

10,585,582,747

9,198,032,173

10

	IDLC Finance Limited		IDLC Group	
	31.12.2015	31.12.2014	31.12.2015	31.12.2014
	Taka	Taka	Taka	Taka
Inside Bangladesh				
Secured long term loans				
Long-term loans				
Commercial Bank of Ceylon PLC	105,000,000	165,000,000	105,000,000	165,000,000
Woori Bank	300,000,000	-	300,000,000	-
	405,000,000	165,000,000	405,000,000	165,000,000
Total secured long-term loans	405,000,000	165,000,000	405,000,000	165,000,000
Unsecured long-term loans				
Bond and Debenture				
Sadharan Bima Corporation	-	20,000,000	-	20,000,000
A K Khan & Co Limited	331,598,635	625,333,064	331,598,635	625,333,064
Universal Jeans Limited	76,124,572	143,556,718	76,124,572	143,556,718
Central Depository Bangladesh Limited	30,449,830	57,422,688	30,449,830	57,422,688
BRAC EPL Stock Brokerage Limited	18,574,396	35,027,839	18,574,396	35,027,839
Long-term loans				
Kreditanstalt fÜr Wiederaufbau (KfW)	99,769,118	113,681,048	99,769,118	113,681,048
The Hong Kong & Shanghai Banking Corporation Limited	-	1,480,834	-	1,480,834
Bangladesh Bank (Small Enterprise Refinancing Program)	3,148,726,835	2,045,829,445	3,148,726,835	2,045,829,445
Bangladesh Bank New Entrepreneur Refinancing Schem	49,900,000	-	49,900,000	-
Bangladesh Bank (Home Loan Refinancing Program)	687,612,296	747,130,401	687,612,296	747,130,401
Bangladesh Bank (Agro Loan Refinancing Program)	1,712,434,975	1,231,976,652	1,712,434,975	1,231,976,652
Bangladesh Bank (JICA Refinancing Program)	520,406,109	563,054,420	520,406,109	563,054,420
SME Foundation	85,000,000	30,000,000	85,000,000	30,000,000
FMO Loan	932,160,000	1,242,880,000	932,160,000	1,242,880,000
Investment Promotion & Financing Facilities (IPFF)	272,409,098	294,039,456	272,409,098	294,039,456
Investment Corporation of Bangladesh (ICB)	-	-	35,416,883	61,619,608
Saudi Bangladesh Industrial & Agricultural Investment Company Limited	400,000,000	-	400,000,000	-
Total unsecured long-term loan	8,365,165,864	7,151,412,565	8,400,582,747	7,213,032,173
Short-term and Call loans:	.,,.,.,.,	.,,	.,,	.,,,
Short-term loans				
Citi Bank N.A.	-	370.000.000	-	370,000,000
Bank Alfalah Limited	-	100,000,000	-	100,000,000
Standard Chartered Bank	800,000,000	650,000,000	800,000,000	650,000,000
Commercial Bank of Ceylon Plc		100,000,000		100,000,000
	800.000.000	1,220,000,000	800.000.000	1,220,000,000
Call Loans	000,000,000	1,220,000,000	000,000,000	1,220,000,000
Agrani Bank Limited	160,000,000	100,000,000	160,000,000	100,000,000
BASIC Bank Limited	-	200,000,000	-	200,000,000
Meghna Bank Limited	_	200,000,000		200,000,000
The Premier Bank Limited	_	100,000,000	_	100,000,000
Pubali Bank Limited	140,000,000	100,000,000	140,000,000	-
Jamuna Bank Limited	150,000,000		150,000,000	_
Mercantile Bank Limited	330,000,000		330,000,000	_
Mutual Trust Bank Limited	200,000,000	-	200,000,000	-
Mutual Trust Balk Lillingu	980,000,000	600,000,000	<u>980,000,000</u>	600,000,000
Total short-term and call loans	1,780,000,000	1.820.000.000	1,780,000,000	1,820,000,000
		7		9,198,032,173
Total short-term and call loans Total Borrowings	1,780,000,000		1,820,000,000 9,136,412,565	, ,

## 10.2 Security against borrowings from other banks and financial institutions

Secured	1,205,000,000	1,385,000,000	1,205,000,000	1,385,000,000
Unsecured	9,345,165,864	7,751,412,565	9,380,582,747	7,813,032,173
	10,550,165,864	9,136,412,565	10,585,582,747	9,198,032,173

Secured loans are covered by first equitable mortgage of all present and future immovable properties and by floating charges on movable assets of the Company ranking paripassu among the lenders. The Company has a Pari Passu Security Sharing Agreement (PPSSA) among the secured lenders stipulating the procedure in the sharing of the security provided by the Company. Loans repayable within one year have been placed under current liabilities. Details of loans are as follows:

## 10.3 Maturity grouping of borrowings from other banks and financial institutions

Payable on demand	980,000,000	600,000,000	980,000,000	600,000,000
Up to 1 month	1,029,000,000	463,412,565	1,029,000,000	463,412,565
Over 1 month but within 3 months	554,200,000	1,012,800,000	554,200,000	1,012,800,000
Over 3 months but within 1 year	2,024,700,000	1,972,200,000	2,024,700,000	1,972,200,000
Over 1 year but within 5 years	5,347,000,000	4,388,600,000	5,382,416,883	4,450,219,608
Over 5 years	615,265,864	699,400,000	615,265,864	699,400,000
	10,550,165,864	9,136,412,565	10,585,582,747	9,198,032,173

		IDLC Finance Limited		IDLC Group	
		31.12.2015 Taka	31.12.2014 Taka	31.12.2015 Taka	31.12.2014 Taka
11	Deposits and other accounts				
	Current accounts and other accounts etc	-	-	-	-
	Bills payable	-	-	-	-
	Savings bank deposits	-	-	-	-
	Term deposits (Note- 11.1)	46,174,475,236	35,241,001,090	46,038,675,236	35,240,301,090
	Bearer certificate of deposits	-	-	-	-
	Refundable deposits (Note- 11.2)	1,585,890,057	1,354,817,959	1,585,890,057	1,354,817,959
		47,760,365,293	36,595,819,049	47,624,565,293	36,595,119,049

## 11.1 Term deposits

This represents deposits received from institutions and individuals for a period not less than three months period.

Balance at January 1	35,241,001,090	29,163,880,082	35,240,301,090	29,063,880,082
Add: Deposits received during the year	28,341,598,510	20,683,947,858	28,341,598,510	20,683,947,858
	63,582,599,600	49,847,827,940	63,581,899,600	49,747,827,940
Less: Matured/encashed during the year	17,408,124,363	14,606,826,850	17,408,124,363	14,506,826,850
Inter - company deposit	-	-	135,100,000	700,000
Balance at December 31	46,174,475,236	35,241,001,090	46,038,675,236	35,240,301,090

# 11.1.1 Rate of interest

Rate of interest on term deposit receipts ranges from 6.50% to 11.73% (2014: 8.40% to 12.50%).

# 11.2 Refundable deposits

The Company takes deposits from the clients of lease and loan on signing of agreement, refundable at the end of the contract period. Balance at December 31 stands as under:

	Deposits against loan and lease rental Deposits against financing as per term of agreements (Security deposits)	338,834,885 1,247,055,171 <b>1,585,890,057</b>	353,056,882 1,001,761,077 <b>1,354,817,959</b>	338,834,885 1,247,055,171 <b>1,585,890,057</b>	353,056,882 1,001,761,077 <b>1,354,817,959</b>
	Security deposits are interest bearing while deposits against loan and lease a	re non interest bearing.			
11.3	Group-wise break-up of deposits and other accounts				
	Government	-	-	-	-
	Bank	9,840,213,670	6,949,313,548	9,840,213,670	6,949,313,548
	Other institutions	19,995,060,669	13,365,328,999	19,859,260,669	13,364,628,999
	Individuals	17,925,090,954	16,281,176,502	17,925,090,954	16,281,176,502
		47,760,365,293	36,595,819,049	47,624,565,293	36,595,119,049
11.4	Maturity analysis of deposits				
	Maturity analysis of Term deposits				
	Payable on demand	-	-	-	-
	Up to 1 month	6,161,453,193	3,734,143,655	6,161,453,193	3,734,143,655
	Over 1 month but within 6 months	25,601,028,463	20,349,062,942	25,601,028,463	20,349,062,942
	Over 6 months but within 1 year	7,843,506,215	6,980,485,376	7,843,506,215	6,980,485,376
	Over 1 year but within 5 years	5,691,985,015	3,634,295,306	5,556,185,015	3,633,595,306
	Over 5 years but within 10 years	855,074,528	542,475,507	855,074,528	542,475,507
	Above 10 years	<u>21,427,821</u> 46,174,475,236	538,304 35,241,001,090	21,427,821 46,038,675,236	538,304 35,240,301,090
		40,174,475,230	35,241,001,090	40,038,075,230	35,240,301,090
	Maturity analysis of Refundable deposit				
	Payable on demand	27,845,166	37,662,874	27,845,166	37,662,874
	Up to 1 month	10,802,351	7,052,326	10,802,351	7,052,326
	Over 1 month but within 6 months	164,310,816	103,191,549	164,310,816	103,191,549
	Over 6 months but within 1 year	175,435,516	118,844,503	175,435,516	118,844,503
	Over 1 year but within 5 years	1,193,562,129	1,071,511,233	1,193,562,129	1,071,511,233
	Over 5 years but within 10 years	13,934,080	16,555,474	13,934,080	16,555,474
		1,585,890,057	1,354,817,959	1,585,890,057	1,354,817,959
12	Other liabilities				
	Payable and accrued expenses (Note- 12.1)	3,366,220,090	3,247,186,683	3,771,971,305	3,759,339,122
	Provision for income tax (Note- 12.2)	1,806,301,703	1,485,726,087	1,925,191,210	1,575,825,521
	Inter-company payables (Note- 12.3)	99,999,990	-	-	-
	Deferred liability-employee gratuity (Note- 12.4)	-	-	21,077,143	16,615,124
	Portfolio investors' fund (Note- 12.5)	-	-	218,042,064	220,365,337
	Interest suspense account (Note- 12.6)	281,071,948	99,543,098	281,071,948	99,543,098
	Provision for doubtful accounts and future losses (Note- 12.7 (i))	1,160,433,026	889,827,568	1,213,384,055	922,737,832
	Unpaid dividend	7,606,218	5,492,588	7,606,218	5,492,588
	Deferred tax liability (Note - 9.5)	-	5,687,038	-	5,687,038
		6,721,632,975	5,733,463,062	7,438,343,943	6,605,605,660

	IDLC Finance	IDLC Finance Limited		IDLC Group	
	31.12.2015 Taka	31.12.2014 Taka	31.12.2015 Taka	31.12.2014 Taka	
12.1 Payable and accrued expenses					
Receipt against leases	335,375,876	315,044,853	335,375,876	315,044,853	
Liabilities for expenses	2,677,881,192	2,217,828,677	3,083,425,809	2,593,893,052	
Liabilities for other finance	352,963,022	714,313,153	353,169,620	850,401,217	
	3,366,220,090	3,247,186,683	3,771,971,305	3,759,339,122	
2.2 Provision for income tax					
Provision					
Balance at January 1	4,522,486,911	3,634,648,495	5,018,323,425	4,058,747,773	
Less: Adjustment during the year		-	-	-	
	4,522,486,911	3,634,648,495	5,018,323,425	4,058,747,773	
Add: Provision made during the year	1,037,681,898	887,838,416	1,171,629,363	959,575,652	
	5,560,168,809	4,522,486,911	6,189,952,788	5,018,323,425	
Settlement of previous year's tax liability		-	-	-	
Balance at December 31	5,560,168,809	4,522,486,911	6,189,952,788	5,018,323,425	
<u>Advance tax</u>					
Balance at January 1	3,036,760,824	2,425,162,806	3,442,497,904	2,746,787,287	
Add: Payment made during the year:					
Under sections 64 and 74 of ITO, 1984	604,155,360	523,623,300	664,144,614	570,917,190	
Deduction at source	110,881,922	85,979,718	156,050,060	122,738,427	
Others	2,069,000	1,995,000	2,069,000	2,055,000	
	717,106,282	611,598,018	822,263,674	695,710,617	
	3,753,867,106	3,036,760,824	4,264,761,578	3,442,497,904	
Less: Adjustment during the year		-	-	-	
	3,753,867,106	3,036,760,824	4,264,761,578	3,442,497,904	
Net balance at December 31	1,806,301,703	1,485,726,087	1,925,191,210	1,575,825,521	
12.3 Inter-company payables					
IDLC Securities Limited	-	-	-	-	
IDLC Investments Limited	-	-	-	-	
IDLC Asset Management Limited (Note- 12.3.1)	99,999,990		-	-	
	99,999,990	-	-	-	

12.3.1 This amount is (TK. 99,999,990) payable to IDLC Asset Management Limited for contribution in capital by IDLC Finance Limited.

# 12.4 Deferred Liability-employee gratuity

Balance at January 1 Add: Addition during the year	-	-	16,615,124 8,524,048	10,358,982 7,094,477
	-	-	25,139,172	17,453,459
Less: Payment during the year	-	-	4,062,029	838,335
Balance at December 31	-	-	21,077,143	16,615,124

## 12.5 Portfolio investors' fund

This represents the balance of deposits made with the IDLC Investments Limited by the portfolio investors to take margin loan and buy marketable securities. The balance of fund has been arrived at as follows:

Balance at January 1	-	-	220,365,337	536,049,315
Add: Deposit and share sold by clients	-	-	2,191,420,201	1,855,196,750
	-	-	2,411,785,538	2,391,246,065
Less: Purchase of share and deposit withdraw by clients			2,193,743,474	2,170,880,728
Balance at December 31	-	-	218,042,064	220,365,337

		IDLC Financ	IDLC Finance Limited		roup
		31.12.2015	31.12.2014	31.12.2015	31.12.2014
		Taka	Taka	Taka	Taka
12.6	Interest suspense accounts				
	On lease finance	82,342,236	36,256,031	82,342,236	36,256,031
	On real-estate finance	57,033,620	18,980,655	57,033,620	18,980,655
	On term finance	132,378,128	34,505,533	132,378,128	34,505,533
	On car loan	4,630,154	1,129,686	4,630,154	1,129,686
	On personal loan	1,752,803	1,542,354	1,752,803	1,542,354
	On short term finance	2,935,007	7,128,839	2,935,007	7,128,839
		281,071,948	99,543,098	281,071,948	99,543,098
12.7	Provision for loans and advances/investments				
12.7(i)	Balance at January 1	889,827,568	957,891,200	922,737,832	1,043,512,396
	Provision required for the year	316,215,887	278,210,853	358,858,683	281,996,859
	Provision released during the year	(24,645,877)	(217,951,200)	(47,247,908)	(274,448,138)
	Provision charged for the year (Note- 17.7 (ii))	291,570,010	60,259,653	311,610,775	7,548,721
	Write off during the year	20,964,551	128,323,285	20,964,551	128,323,285
	Balance at December 31	1,160,433,026	889,827,568	1,213,384,055	922,737,832
12.7(ii)	Provision charged for the year				
	General provision	54,798,590	41,984,250	49,183,322	45,031,836
	Specific provision	233,364,352	(1,576,823)	276,007,148	(55,344,909)
	Provision for diminutions in value of investments Other Provisions	3,407,068	19,852,226	(13,579,695)	17,861,794
		291,570,010	60,259,653	311,610,775	7,548,721
12.7(iii)	Product wise break up of provision				
	Lease	355,794,492	291,138,999	355,794,492	291,138,999
	Long- term finance	409,746,466	318,768,381	409,746,466	318,768,381
	Real estate finance	232,236,527	168,044,304	232,236,527	168,044,304
	Car loan	32,601,551	22,260,594	32,601,551	22,260,594
	Investment in shares	66,925,029	62,545,452	66,925,029	79,532,217
	Personal Loan	6,848,488	6,275,074	6,848,488	6,275,074
	Short term finance	39,870,455	11,923,765	39,870,455	11,923,765
	Loan against Deposit	9,250,976	5,572,892	9,250,976	5,572,892
	Loan to subsidiaries	2,325,597	3,298,107	(9,495,510)	(8,523,000)
	Other Assets	4,833,446	-	4,833,446	-
	Margin loan			64,772,136	27,744,606
		1,160,433,026	889,827,568	1,213,384,055	922,737,832

		IDLC Finance Limited		IDLC G	roup
		31.12.2015	31.12.2014	31.12.2015	31.12.2014
		Taka	Taka	Taka	Taka
13	Share capital				
	Authorised 400,000,000 ordinary shares of Taka 10 each	4,000,000,000	4,000,000,000	4,000,000,000	4,000,000,000
	Issued, subscribed and paid-up 251,367,187 ordinary shares of Taka 10 each	2,513,671,870	2,010,937,500	2,513,671,870	2,010,937,500
	(2014: 201,093,750 ordinary shares of Taka 10 each)				

The company increased its paid-up share capital from Taka 2,010,937,500 to Taka 2,513,671,870 by issuing 50,273,437 bonus shares to the shareholder as approved in 30<sup>th</sup> Annual General Meeting (AGM) held on 30 March 2015.

# Paid-up share capital as on December 31, 2015 comprises the following:

Composition of shareholding:

		31.12.2015		31.12.2014
Sl. No. Name of the Shareholders	% of	Number of		
	holding	<u>shares</u>	<u>Taka</u>	<u>Taka</u>
1 <u>SPONSORS/DIRECTORS</u>				
The City Bank Limited (CBL)	24.21	60,854,056	608,540,560	502,832,460
Transcom Group	13.33	33,515,443	335,154,430	268,123,550
Eskayef Bangladesh Limited	8.00	20,109,375	201,093,750	160,875,000
Transcraft Limited	4.01	10,088,022	100,880,220	80,704,180
Bangladesh Lamps Limited	1.32	3,318,046	33,180,460	26,544,370
Sadharan Bima Corporation (SBC)	7.62	19,151,663	191,516,630	153,213,310
Mercantile Bank Limited	7.50	18,852,538	188,525,380	150,820,310
Reliance Insurance Company Limited	7.00	17,595,702	175,957,020	140,765,620
	59.66	149,969,402	1,499,694,020	1,215,755,250
2 GENERAL				
Institutions:				
Bangladesh Fund	3.20	8,040,750	80,407,500	64,326,000
ICB	2.31	5,813,612	58,136,120	-
LR Global	1.14	2,873,900	28,739,000	-
Other Institution/Corporate	13.64	34,291,599	342,915,990	258,324,790
Sub-Total	20.30	51,019,861	510,198,610	322,650,790
Individuls:				
General Public (Individuals)	20.04	50,377,924	503,779,240	472,531,460
Sub-Total	20.04	50,377,924	503,779,240	472,531,460
Total Holdings	100.00	251,367,187	2,513,671,870	2,010,937,500

The shares were listed with Dhaka Stock Exchange Limited on March 20, 1993, and with Chittagong Stock Exchange Limited on November 25, 1996, and quoted at Taka 63.60 at Dhaka Stock Exchange Limited and Taka 62.10 at Chittagong Stock Exchange Limited respectively on December 31, 2015.

# 13.1 Capital Adequacy Ratio (CAR):

As per the Section 4(GHA) of the Financial Institutions Rule, 1994 and subsequently updated vide DFIM Circular No. 5, dated July 24, 2011, the minimum paid-up capital of the Financial Institution (FI) shall be Taka 100 crore; provided that the sum of paid-up capital and reserves shall not be less than the minimum capital required under the Risk-Based Assets of the company, criteria determined by the Bangladesh Bank.

The surplus eligible capital of the company as well as the Group at the close of business on December 31, 2015 were Taka 180.60 crore and Taka 266.45 crore, respectively.

IDLC Finance Limited

IDLC Group

Details are as follows:

	31.12.2015	31.12.2014	31.12.2015	31.12.2014
	Taka	Taka	Taka	Taka
Core Capital ( Tier-1)/Shareholders' Equity				
Paid-up capital (Note-13)	2,513,671,870	2,010,937,500	2,513,671,870	2,010,937,500
Share premium (Note-14)	3,750,000	3,750,000	3,750,000	3,750,000
Statutory reserves (note 15)	1,482,722,671	1,233,958,647	1,482,722,671	1,233,958,647
General reserves (Note 16)	1,000,000,000	1,000,000,000	1,000,000,000	1,000,000,000
Dividend equalization reserves	46,500,000	46,500,000	46,500,000	46,500,000
Retained earnings	1,689,902,181	1,398,674,204	2,739,315,501	2,232,683,265
Non-controlling interest	-	-	2,165	1,954
A) Sub-Total	6,736,546,722	5,693,820,351	7,785,962,207	6,527,831,366
Supplementary capital (Tier -II)				
General Provision (Unclassified loans up to specified limit +	435,266,464	365,238,031	433,526,520	369,113,353
SMA + off Balance Sheet exposure)*				
Assets Revaluation Reserves up to 50%	-	-	-	-
Revaluation Reserve for Securities up to 45%	-	-	-	-
All others preference shares	-	-	-	-
Others (if any other item approved by Bangladesh Bank)	-	-	-	-
B) Sub-Total	435,266,464	365,238,031	433,526,520	369,113,353
C) Total eligible capital	7,171,813,186	6,059,058,382	8,219,488,727	6,896,944,719
Total assets including off-balance sheet exposures	72,994,254,228	58,824,680,057	74,659,997,564	60,591,753,278
D) Total risk weighted assets	53,658,280,573	45,452,641,230	55,549,824,700	47,560,018,230
E) Required capital based on risk weighted assets (10% of D)	5,365,828,057	4,545,264,123	5,554,982,470	4,756,001,823
F) Surplus (C-E)	1,805,985,129	1,513,794,259	2,664,506,257	2,140,942,896
Capital Adequacy Ratio (%)	13.37	13.33	14.80	14.50
* Limited to 1.25% of RWA as per CAMD guideline.				

# 14 Share premium

This represents premium amount over par value of shares received against issue of 75,000 shares in 1993 @Taka 50 per share.

## 15 Statutory reserves

Balance at January 1 Add: Transferred on appropriation of profit Balance at December 31	1,233,958,647 248,764,024 1,482,722,671	1,003,251,644 230,707,003 <b>1,233,958,647</b>	1,233,958,647 248,764,024 <b>1,482,722,671</b>	1,003,251,644 230,707,003 <b>1,233,958,647</b>
16 General reserves Balance at January 1	1.000,000.000	811,250,000	1.000.000.000	811.250.000
Add: Transferred on appropriation of profit Balance at December 31		188,750,000 1,000,000,000	1,000,000,000	188,750,000 1,000,000,000

## 17 Business commitments and contingencies

In the normal course of business, the Company makes various commitments and incurs certain contingent liabilities. No material losses are anticipated as a result of these transactions. These contingent liabilities and business commitments are quantified below:

	IDLC Finan	IDLC Finance Limited		roup
	31.12.2015 Taka	31.12.2014 Taka	31.12.2015 Taka	31.12.2014 Taka
17.1 Contingent liabilities				
Acceptances and endorsements	-	-	-	-
Letters of guarantee (Note - 17.1.1)	118,488,520	465,240,778	118,488,520	465,240,778
Irrevocable letters of credit	-	-	-	-
Bills for collection	-	-	-	-
Indemnity bond	-	-	-	-
Corporate guarantee (Note - 17.1.2)	500,000,000	500,000,000	500,000,000	500,000,000
	618,488,520	965,240,778	618,488,520	965,240,778

### 17.1.1 Money for which the Company is contingently liable in respect of guarantee given in favour of:

Directors or officers	-	-	-	-
Government	-	-	-	-
Banks and other financial institutions	-	-	-	-
Others	118,488,520	465,240,778	118,488,520	465,240,778
	118,488,520	465,240,778	118,488,520	465,240,778

## 17.1.2 The Company is contingently liable on behalf of IDLC Securities Limited for the guarantees given below in favour of:

	Dhaka Stock Exchange Limited Chittagong Stock Exchange Limited	450,000,000 50,000,000 <b>500,000,000</b>	450,000,000 50,000,000 <b>500,000,000</b>	450,000,000 50,000,000 <b>500,000,000</b>	450,000,000 50,000,000 <b>500,000,000</b>
17.2	Business commitments				
	Documentary credits and short term trade related transactions	-	-	-	-
	Forward assets purchased and forward deposits placed	-	-	-	-
	Un-drawn note issuance and revolving underwriting	-	-	-	-
	Un-drawn formal standby facilities, credit lines	-	-	-	-
	Lease and term finance commitments outstanding at December 31	162,974,679	187,914,553	162,974,679	187,914,553
	Real estate finance commitments outstanding at December 31	443,430,175	511,809,699	443,430,175	511,809,699
	Car loan commitments outstanding at December 31	450,000	-	450,000	-
	Personal loan commitments outstanding at December 31	200,000	200,000	200,000	200,000
	Loan Against Deposit commitments outstanding at December 31	-	-	-	-
		607,054,854	699,924,252	607,054,854	699,924,252

## 17.2.1 Sanction and Disbursements

On December 31, the Company had following amounts of sanction and disbursement :

	31.12.	31.12.2015		2014
	Contracts/ sanction	Disbursement Taka	Contracts/ sanction	Disbursement
	Taka		Taka	Taka
Lease and term finance	374,779,300	211,804,621	1,004,454,616	816,540,063
Real estate finance	1,468,571,000	1,025,140,825	1,419,186,940	907,377,241
Car loans	2,700,000	2,250,000	-	-
Personal loans	500,000	300,000	500,000	300,000
Loan Against Deposit (LAD)	-	-	-	-
	1,846,550,300	1,239,495,446	2,424,141,556	1,724,217,304

## 17.2.2 Capital expenditure commitments

There was no capital expenditure contracted but not incurred or provided for at December 31, 2015 (2014: nil). There was no material capital expenditure authorised by the Board but not contracted for at December 31, 2015 (2014: nil).

## 17.2.3 Unacknowledged debt

The Company had no claim, legal or others, which has not been acknowledged as debt at the balance sheet date.

		IDLC Finance Limited		IDLC Group	
		2015	2014	2015	2014
10	<b>.</b>	Taka	Taka	Taka	Taka
18	Income statement				
	T				
	Income	0.040.100.004	- 406 250 254	0.510.000.656	<u> </u>
	Interest, discount and similar income (Note-18.1)	8,240,123,894	7,406,259,754	8,510,383,676	7,439,431,740
	Dividend income (Note-21)	39,909,767	27,208,743	96,282,352	40,805,382
	Fees, commission and brokerage (Note-22)	58,053,730	66,413,793	356,949,912	359,076,106
	Other operating income (Note-23)	433,242,052	356,650,721	440,864,639	361,507,263
		8,771,329,443	7,856,533,011	9,404,480,579	8,200,820,491
	Expenses				
	Interest on deposits and borrowings etc. (Note-20)	4,827,091,642	4,530,353,027	4,833,191,104	4,543,097,395
	Administrative expenses (Note-18.2)	1,003,069,919	893,530,569	1,218,240,270	1,074,405,381
	Other operating expenses (Note-33)	266,242,398	232,348,909	284,171,561	255,278,412
	Depreciation on assets (Note-32)	124,448,641	110,909,550	145,375,918	133,964,255
		6,220,852,600	5,767,142,055	6,480,978,853	6,006,745,443
		2,550,476,843	2,089,390,956	2,923,501,726	2,194,075,048
18.1	Interest, discount and similar income				
	Interest income (Note -19)	8,023,764,544	7,379,533,073	8,251,180,347	7,431,871,158
	Gain on sale of marketable securities (Note - 21)	91,251,323	(20,360,651)	134,095,302	(39,526,750)
	Income from investment in bonds (Note - 21)	, ,			
	Income from investment in bonds (Note - 21)	125,108,027 8,240,123,894	47,087,332 7,406,259,754	125,108,027 8,510,383,676	47,087,332 7,439,431,740
		0,240,123,094	7,400,239,734	8,510,585,070	7,439,431,740
18.2	Administrative expenses				
	-				
	Salary and allowances (Note-24)	744,116,214	629,691,643	899,165,319	749,662,409
	Rent, taxes, insurance, electricity, etc. (Note-25)	93,372,106	79,197,000	135,714,936	121,724,427
	Legal expenses (Note-26)	13,536,662	7,229,630	16,102,123	8,632,327
	Postage, stamp, telecommunication, etc. (Note-27)	26,929,463	26,215,029	35,021,731	34,123,344
	Stationery, printing, advertisement, etc. (Note-28)	81,059,657	108,450,028	85,711,998	115,003,057
	Managing Director's salary and fees (Note-29)	11,493,667	13,060,000	11,493,667	13,060,000
	Directors' fees (Note-30)	1,041,900	828,000	1,409,400	1,132,750
	Auditors' fees (Note-31)	517,500	517,500	690,000	690,000
	Repair of Company's assets (Note-32)	31,002,750	28,341,739	32,931,096	30,377,067
		1,003,069,919	893,530,569	1,218,240,270	1,074,405,381
19	Interest income				
	This represents interest income from the following products:				
	Lease finance	869,982,131	983,182,446	869,982,131	983,182,446
	Real estate finance	2,384,903,511	2,078,186,608	2,384,903,511	
	Term finance		3,035,888,380		2,078,186,608
	Short term finance	3,256,098,864		3,256,098,864	3,035,888,380
	Car loan	167,977,395	118,132,103	167,977,395	118,132,103
		335,404,732	216,741,171	335,404,732	216,741,171
	Personal loan	22,875,803	27,150,019	22,875,803	27,150,019
	Margin loan to portfolio investors	-	-	193,932,594	103,105,282
	Loan to subsidiaries	15,418,406	75,326,052	-	-
	Income against pre-funding for foreign trade	-	-	-	148,567
		7,052,660,842	6,534,606,779	7,231,175,030	6,562,534,576
	Interest on balance with other banks and financial institutions	906,813,445	758,236,832	955,715,060	782,647,120
	Call loan	337,694		337,694	-
	Loan against deposit	63,952,563	86,689,462	63,952,563	86,689,462
		8,023,764,544	7,379,533,073	8,251,180,347	7,431,871,158
20	Interest on deposits and borrowings etc.				
	Interest on term deposits	4,157,547,965	3,747,672,138	4,157,547,965	3,747,672,138
	Interest on borrowings	432,761,932	403,586,151	438,861,394	416,330,519
	Interest on secured/unsecured zero coupon bonds	80,933,077	128,905,588	80,933,077	128,905,588
	Interest on security deposit	90,002,307	73,667,678	90,002,307	73,667,678
	Interest on security deposit	65,846,361	176,521,472	65,846,361	176,521,472
	Others	-			
		4,827,091,642	4,530,353,027	4,833,191,104	4,543,097,395

		IDLC Finance	ce Limited	IDLC G	roup
		2015	2014	2015	2014
		Taka	Taka	Taka	Taka
21	Investment income				
	Gain/(loss) on sale of marketable securities	91,251,323	(20,360,651)	134,095,302	(39,526,750)
	Dividend income	39,909,767	27,208,743	96,282,352	40,805,382
	Income from investment in bonds	125,108,027	47,087,332	125,108,027	47,087,332
	Income from investment in commercial paper	16,612,500	-	16,612,500	
		272,881,617	53,935,424	372,098,181	48,365,964
22	Commission, exchange and brokerage				
	Agency fees	10,241,666	6,666,666	10,241,666	6,666,666
	Arrangement fees	47,330,846	59,251,666	47,330,846	59,251,666
	Commission & brokerage	-	69,594	216,028,793	186,797,240
	Documentation fees	-	-	66,000	51,500
	Custodial fees	481,218	425,867	481,218	425,867
	Portfolio management fees	-	-	43,081,388	56,874,021
	Corporate advisory fees	-	-	18,062,486	22,760,119
	Settlement charges		-	21,657,515	26,249,027
		58,053,730	66,413,793	356,949,912	359,076,106
23	Other operating income				
	Application, processing and documentation fees	262,662,932	246,105,532	262,662,932	246,105,532
	Loan settlement and others	94,937,948	51,144,861	94,937,948	51,144,861
	Transfer price/gain at the time of expiry of lease	1,285,446	2,781,628	1,285,446	2,781,628
	Service charges	31,543,073	23,845,537	31,543,073	23,845,537
	Gain/(Loss) on disposal of fixed assets	11,896,596	5,078,591	12,282,357	5,937,626
	Account opening & BO account maintenance fees	-	-	2,715,300	2,629,400
	IPO service charge	-	-	71,519	8,826
	Miscellaneous income	30,916,057	27,694,572	35,366,064	29,053,853
		433,242,052	356,650,721	440,864,639	361,507,263
24	Salaries and allowances	744,116,214	629,691,643	899,165,319	749,662,409

# 24.1 Salaries and allowances

Salaries and allowances of IDLC Finance Limited include annual contribution of Taka 52,906,228 to Provident Fund and Taka 23,427,718 to Gratuity Fund. Salaries and allowances of IDLC Group include annual contribution of Taka 61,721,230 to Provident Fund and Taka 31,951,766 to Gratuity Fund.

25	Rent, taxes, insurance, electricity, etc.				
	Rent, rate and taxes	58,949,023	49,836,353	93,502,420	83,704,972
	Insurance	5,971,434	4,290,799	6,861,862	5,300,338
	Power and electricity	28,451,649	25,069,848	35,350,654	32,719,117
		93,372,106	79,197,000	135,714,936	121,724,427
26	Legal expenses				
	Renewal and registration	7,772,700	4,514,465	9,213,516	5,480,720
	Other professional charges	5,763,962	2,715,165	6,888,607	3,151,607
		13,536,662	7,229,630	16,102,123	8,632,327
27	Postage, stamp, telecommunication, etc.				
	Postage	1,052,379	1,885,305	1,550,771	2,203,599
	Telecommunication and internet etc.	25,877,084	24,329,724	33,470,960	31,919,745
		26,929,463	26,215,029	35,021,731	34,123,344
28	Stationery, printing, advertisements, etc.				
	Stationery & printing	48,440,195	39,630,115	51,200,129	43,061,252
	Advertisement and publicity	32,619,462	68,819,913	34,511,869	71,941,805
		81,059,657	108,450,028	85,711,998	115,003,057

IDLC Finan	IDLC Finance Limited		roup
2015	2014	2015	2014
Taka	Taka	Taka	Taka
s			
5,116,667	6,000,000	5,116,667	6,000,000
3,377,000	3,960,000	3,377,000	3,960,000
2,500,000	2,500,000	2,500,000	2,500,000
500,000	600,000	500,000	600,000
11,493,667	13,060,000	11,493,667	13,060,000
1,041,900	828,000	1,409,400	1,132,750
- · · · · · · · · · · · · · · · · · · ·	· -	-	-
1,041,900	828,000	1,409,400	1,132,750
ł	2015           Taka           5,116,667           3,377,000           2,500,000           500,000           11,493,667	ts $\begin{array}{c c c c c c c c c c c c c c c c c c c $	ts $\frac{2015}{Taka} = \frac{2014}{Taka} = \frac{2015}{Taka}$ $\frac{5,116,667}{3,377,000} = \frac{6,000,000}{3,377,000} = \frac{5,116,667}{3,377,000}$ $\frac{2,500,000}{2,500,000} = \frac{2,500,000}{500,000} = \frac{500,000}{500,000} = \frac{11,493,667}{13,060,000} = \frac{11,493,667}{1,409,400}$

# 30.1 Directors' fees

Bangladesh Bank vide its DFIM Circular No. 13 dated November 30, 2015, re-fixed the maximun limit of remuneration to the directors for attending meeting of the Board and its committees at Taka 8,000 per meeting per Director. The Board of IDLC Finance Limited adopted the said enchanced remuneration on December 24, 2015. Till then the said remuneration was Taka 5,000 per meeting per Director.

31	Auditors' fees				
	Annual statutory audit fees (including VAT)	460,000	460,000	632,500	632,500
	Other audit fees (including VAT)	57,500	57,500	57,500	57,500
		517,500	517,500	690,000	690,000
32	Depreciation and repair of company's assets				
	Freehold assets (Note-8 & 8 (a))	124,448,641	110,909,550	145,375,918	133,964,255
	Repair and maintenance				
	For premises & vehicles	5,942,081	7,706,585	7,213,029	9,408,057
	For computers and computers accessories	25,060,669	20,635,154	25,718,067	20,969,010
		31,002,750	28,341,739	32,931,096	30,377,067
		155,451,391	139,251,289	178,307,014	164,341,322
33	Other expenses				
	Bank charges	2,656,621	3,028,133	2,656,621	3,028,133
	Books and periodicals	206,139	272,871	272,042	350,881
	Car expenses	23,562,578	22,252,523	26,054,733	26,011,282
	Donations and subscriptions	9,934,870	12,843,412	12,804,210	15,230,049
	Medical & welfare expenses	12,508,139	8,103,931	13,586,763	8,809,973
	Entertainment expenses	12,942,328	13,224,956	15,107,671	15,267,760
	Consultancy fees	4,908,431	4,607,190	4,908,431	4,904,690
	Office service expenses	64,172,438	59,211,046	77,664,904	71,874,714
	Training expenses	10,529,349	12,769,065	11,296,688	13,274,252
	Travel and conveyances	15,165,189	14,402,390	16,626,705	15,699,966
	CDBL charges	500	500	450,226	123,343
	Loss on disposal of lease assets	246	1,126	246	1,126
	Howla and Laga charge	-	-	17,019,734	17,544,261
	Portfolio Management Charge	24,704,909	18,572,073	-	-
	Sales Incentive	55,047,545	40,917,738	55,047,545	40,917,738
	Repossession fees and others	29,903,116	22,141,955	30,675,042	22,240,244
		266,242,398	232,348,909	284,171,561	255,278,412

# 34 Operating Segment Report

Revenue and profit	For the year 2015				
-	Core financing business	Investment banking business	Brokerage business	Total	
External revenue					
Net interest income	3,196,672,902	149,689,441	71,626,900	3,417,989,243	
Investment income	272,881,617	47,546,829	51,669,735	372,098,181	
Commission and brokerage	58,053,730	107,572,298	216,028,793	381,654,821	
Other operating income	433,242,052	1,362,704	6,259,883	440,864,639	
Inter-segment revenue/interest expense	(15,418,406)	9,913,705	(19,200,208)	(24,704,909)	
Total segment revenue	3,945,431,895	316,084,977	326,385,103	4,587,901,975	
Other operating expenses	1,269,312,317	72,219,025	185,585,398	1,527,116,740	
Major non-cash expenses:					
Depreciation	124,448,641	8,469,064	12,458,213	145,375,918	
Provision for future losses	291,570,010	33,559,086	(13,518,321)	311,610,775	
Inter-segment expense	(24,704,909)	-	-	(24,704,909)	
Total segment expense	1,660,626,059	114,247,175	184,525,290	1,959,398,524	
Reportable segment profit before tax	2,284,805,837	201,837,802	141,859,813	2,628,503,451	
		For the year 2	2014		
	Core financing business	Investment banking business	Brokerage business	Total	
External revenue					
Net interest income	2,849,180,046	(46,922,059)	86,515,776	2,888,773,763	
Investment income	53,935,424	256,446	(5,825,906)	48,365,964	
Commission and brokerage	66,413,793	124,506,740	186,727,646	377,648,179	
Other operating income	356,650,721	881,272	3,975,270	361,507,263	
Inter-segment revenue/interest expense	(75,326,052)	124,787,275	(68,033,296)	(18,572,073)	
Total segment revenue	3 250 853 932	203 509 674	203 359 490	3 657 723 096	

Total segment revenue	3,250,853,932	203,509,674	203,359,490	3,657,723,096
Other operating expenses	1,125,879,478	64,179,799	158,196,590	1,348,255,867
Major non-cash expenses:				-
Depreciation	110,909,550	7,798,763	15,255,942	133,964,255
Provision for future losses	60,259,653	(49,982,078)	(2,728,855)	7,548,721
Inter-segment expense	(18,572,073)	-	-	(18,572,073)
Total segment expense	1,278,476,608	21,996,484	170,723,677	1,471,196,770
Reportable segment profit before tax	1,972,377,324	181,513,190	32,635,813	2,186,526,327

#### Segment assets and liabilities

	1	For the year 2015		
Core financing business	Investment banking business	Brokerage business	Asset management business	Total
71,768,710,854	2,026,473,465	1,557,586,248	100,445,675	75,453,216,242
(1,782,962,062)	(35,800,000)	(99,999,990)	(100,000,000)	(2,018,762,052)
69,985,748,792	1,990,673,465	1,457,586,258	445,675	73,434,454,190
65,032,164,132	532,314,387	564,151,158	445,675	66,129,075,352
(247,621,097)	(127,500,000)	(105,059,722)	(402,550)	(480,583,369)
64,784,543,035	404,814,387	459,091,436	43,125	65,648,491,983
		For the year 2014		
Core financing business	Investment banking business	Brokerage business	Asset management business	Total
57,159,515,027	2,505,585,754	1,407,212,472	-	61,072,313,253
(1,779,810,469)	(2,998,632)	(362,915,904)	-	(2,145,725,005)
55,379,704,558	2,502,587,122	1,044,296,568	<u> </u>	58,926,588,248
51.465.694.676	478.024.803	1.162.583.715	-	53,106,303,194
(12,521,107)	(692,726,573)	(2,298,632)	-	(707,546,312)
51,453,173,569	(214,701,770)	1,160,285,083		52,398,756,882
	business 71,768,710,854 (1,782,962,062) 69,985,748,792 65,032,164,132 (247,621,097) 64,784,543,035 Core financing business 57,159,515,027 (1,779,810,469) 55,379,704,558 51,465,694,676 (12,521,107)	Core financing business         Investment banking business           71,768,710,854         2,026,473,465           (1,782,962,062)         (35,800,000)           69,985,748,792         1,990,673,465           65,032,164,132         532,314,387           (247,621,097)         (127,500,000)           64,784,543,035         404,814,387           Core financing business         Investment banking business           57,159,515,027         2,505,585,754           (1,779,810,469)         (2,998,632)           55,379,704,558         2,502,587,122           51,465,694,676         478,024,803           (12,521,107)         (692,726,573)	business         business         Brokerage business           71,768,710,854         2,026,473,465         1,557,586,248           (1,782,962,062)         (35,800,000)         (99,999,999)           69,985,748,792         1,990,673,465         1,457,586,258           65,032,164,132         532,314,387         564,151,158           (247,621,097)         (127,500,000)         (105,059,722)           64,784,543,035         404,814,387         459,091,436           Core financing business         Investment banking business         Brokerage business           57,159,515,027         2,505,585,754         1,407,212,472           (1,779,810,469)         (2,998,632)         (362,915,904)           55,379,704,558         2,502,587,122         1,044,296,568           51,465,694,676         478,024,803         1,162,583,715           (12,521,107)         (692,726,573)         (2,298,632)	$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$

## 35 Tax expenses

#### 35.1 Current tax

Provisions for current tax has been made on the basis of the profit for the year as adjusted for taxation purposes in accordance with the provisions of Income Tax Ordinance, 1984 and amendments made thereto. The current tax rate for the Company is 40% (In 2014, the rate was 42.5%)on taxable income. Adequate provision has been made for disputed tax against which appeal has been made and decision is pending.

#### 35.2 Deferred tax

Deferred tax is provided using the balance sheet method for all temporary differences arising between the tax base of assets and liabilities and their carrying values for financial reporting purposes as per Bangladesh Accounting Standard 12 "Income Taxes".

		IDLC Finance Li	mited	IDLC G	oup
		2015	2014	2015	2014
		Taka	Taka	Taka	Taka
35.3	Average effective tax rate				
	The average effective tax rate is calculated below as per Bangladesh Accounting	g Standard 12: "Income Taxes":			
	Tax expenses	1,031,699,212	875,596,287	1,169,278,870	941,017,430
	Accounting profit before tax	2,275,519,333	2,029,131,303	2,628,503,451	2,186,526,327
	Average effective tax rate	45.34%	43.15%	44.48%	43.04%

# 36 Earnings Per Share (EPS)

Earnings Per Share as shown in the face of the Profit and Loss Account is calculated in accordance with Bangladesh Accounting Standard 33: "Earnings Per Share".

Basic earnings per share has been calculated as follows:

Earnings attributable to ordinary shareholders (Net profit after tax)	1,243,820,121	1,153,535,016	1,459,224,380	1,245,508,797
Weighted average number of ordinary shares outstanding during the year	251,367,187	251,367,187	251,367,187	251,367,187
Basic Earnings Per Share	4.95	4.59	5.81	4.95 *

\* Previous year's earnings per share has been restated considering current year's number of shares outstanding.

No diluted earning per share is required to be calculated for the year as there was no convertible securities for dilution during the year.

# 37 Related party disclosure

# a. Particulars of Directors and their interest in different entities

SL no.	Name of the Director	Status in IDLC	Name of the firms/companies in which interested is the proprietor, partner, director, managing agent, guarantor, employee etc.	Status in interested entity	(%) of Holding/Interest in the concern as on 31.12.15
1.	Mr. Rubel Aziz	Chairman	The City Bank Limited	Chairman	2.50%
			Partex Beverage Limited	Managing Director	1.00%
			Partex Plastics Limited	Managing Director	35.00%
			Partex Plastics Furniture Limited	Managing Director	37.50%
			Partex Air Limited	Managing Director	35.00%
			Fotoroma Limited	Managing Director	35.00%
			Partex Properties Limited	Managing Director	85.00%
			Partex Foundry Limited	Managing Director	40.00%
			Partex Ceramics Limited	Managing Director	35.00%
			Partex Jute Mills Limited	Managing Director	75.00%
			Partex Chemicals Limited	Managing Director	35.00%
			Partex Corp Limited	Managing Director	35.00%
			Swiftline Automation Limited	Managing Director	85.00%
			Partex Shipyards Limited	Managing Director	25.00%
			Plastic Accessories Limited	Managing Director	37.50%
			Star Foods Limited	Managing Director	40.00%
			Job Overseas Limited	Managing Director	98.00%
			Partex Corporate Limited	Managing Director	50.00%
			Partex Aviation Limited	Managing Director	50.00%
			Partex Petro Limited	Managing Director	85.00%
			Sattar Glass Factory Limited	Managing Director	83.33%
			Partex Foods Limited	Managing Director	80.00%
			Partex Feed Mills Limited	Managing Director	80.00%
			Sakhi Fisheries Limited	Managing Director	90.00%
			Partex Bateries Limited	Managing Director	80.00%
			Partex Coal Limited	Managing Director	50.00%
			Amber Cotton Mills Limited	Director	2.08%
			Partex Real Estate Limited	Director	15.00%
			Partex Rotor Limited	Director	35.00%
			Partex Sugar Mills Limited	Director	15.00%
			Partex Denim Limited	Director	15.00%
			Partex Rotor Spinning Mills Limited	Director	37.50%
			Partex Energy Limited	Director	37.50%
			Dhakacom Limited	Director	15.00%
			Partex Spinning Mills Limited	Director	25.00%
2.	Mr. Md. Shahidul Ahsan	Director	AG Agro Industries Limited	Chairman	70.00%
	ivit. ivid. Shunidur i nisun	Director	AG Property Developments Limited	Chairman	60.00%
			Regent Holding Developments Limited	Chairman	70.00%
			AG High Tech Limited	Chairman	45.00%
			AG Limited	Chairman	50.00%
			AG Ceramics Limited	Chairman	70.00%
			AG Green Property Development Ltd.	Chairman	70.00%
			AG Fashion & Textile Limited	Chairman	40.00%
			AG Ship Breaking Industries	Proprietor	100.00%
			M/s. Friends Traders	Proprietor	100.00%
			R.N.S. Corporation	Proprietor	100.00%
			Mercantile Bank Limited	Sponsor Director	-
			Mercantile Bank Securities Limited	Sponsor Director	_
			National Credit Ratings Limited	Sponsor Director	
			Swadesh Life Insurance Company Ltd	Sponsor Director	
			Meghna Bank Ltd	Sponsor Shareholder	
3.	Mr. Farooq Sobhan	Independent Director	Bangladesh Enterprise Institute	President	-
		independent Director	Centre for Corporate Social Responsibility (CSR)	Chairman of the	-
			control to corporate bootan responsionity (CBR)	Board of Trustees	-

SL no.	Name of the Director	Status in IDLC	Name of the firms/companies in which interested is the proprietor, partner, director, managing agent, guarantor, employee etc.	Status in interested entity	(%) of Holding/Interest in the concern as on 31.12.15
4.	Mr. Aziz Al Kaiser	Director	The City Bank Limited	Director	2.91%
			Partex Star Group	Vice Chairman	-
			Star Particle Board Mills Limited	Managing Director	75.00%
			Partex PVC Industries Limited	Managing Director	75.00%
			Partex Furniture Industries Limited	Managing Director	75.00%
			Partex Laminates Limited	Managing Director	75.00%
			Partex Limited	Managing Director	75.00%
			Corvee Maritime Co. Limited	Managing Director	75.00%
			Partex Builders Limited	Managing Director	75.00%
			Fairhope Housing Limited	Managing Director	75.00%
			Star Adhesives Limited	Managing Director	85.00%
			New Light Star Apparels Limited	Managing Director	85.00%
			Partex Cables Limited	Managing Director	85.00%
			Partex Aromarine Logistics Limited	Managing Director	50.00%
			Rubel Steel Mills Limited	Director	15.00%
			Danish Condensed Milk (BD) Limited	Director	15.00%
			Danish Foods Limited	Director	15.00%
			Danish Milk Bangladesh Limited	Director	15.00%
			Danish Distribution Network Limited	Director	15.00%
			Danish Dairy Firm Limited	Director	15.00%
			Voice Tel Limited	Director	25.00%
			Sky Telecomunication Limited	Director	23.00%
			Suburna Bhumi Housing Limited GSP Finance Company (BD) Limited	Director Share Holder	50.00% 5.80%
5.	Ms. Meherun Haque	Director	-	-	5.80%
	-				
6.	Mr. Hossain Mehmood	Director	The City Bank Limited	Representative Director of A-1 Polymer Ltd.	2.00%
			The City General Insurance Company Limited	Share Holder	3.03%
			Hossain Dyeing & Printing Mills Limited	Managing Director	20.33%
			Mehmud Industries (Pvt) Limited	Managing Director	30.00%
			Anwar Silk Mills Limited	Managing Director	19.67%
			Anwar Ispat Limited	Chairman	33.33%
			AGI Automobile Limited	Chairman	33.22%
			Anwar Cement Limited	Director	8.06%
			Khaled Iron & Steel Mills Limited	Director	6.76%
			A-1 Polymer	Director	29.97%
			Anwar Jute Spinning Mills Limited	Director	20.81%
			Anwar Galvanizing Limited	Director	5.68%
			AG Automobiles Limited	Director	17.00%
			Anwar Cement sheet Limited	Director	33.31%
			Anwar Integrated Steel Plant Limited	Director	33.33%
			Anwar Export & Import Co.	Proprietor	100.00%
7.	Mr. Faruq M. Ahmed	Director	The City Bank Limited	AMD, CRO & Chief Anti Money Laundering	-
				Compliance Officer	
			City Brokerage Limited	Director	-
0	Mr. Md. Kamrul Hassan, FCA	Dimentory	City Bank Capital Resources Limited	Director	-
8.	Mr. Md. Kamrul Hassan, FCA	Director Nominated by	Transcom Group of Companies	Executive Director - Finance	-
		Transcom Group	National Asset Management Limited	Director	9.00%
9.	Mr. Md. Rezaul Karim	Director	Sadharan Bima Corporation	MD	-
			Investment Corporation of Bangladesh	Director-Nominated	_
			Central Depository Bangladesh Ltd	by SBC Director-Nominated	-
			National Housing Finance & Investments Ltd	by SBC Director-Nominated by SBC	
			National Tea Company Limited	by SBC Director-Nominated by SBC	
			Bangladesh Insurance Academy.	Director-Nominated by SBC	

SL no.	Name of the Director	Status in IDLC	Name of the firms/companies in which interested is the proprietor, partner, director, managing agent, guarantor, employee etc.	Status in interested entity	(%) of Holding/Interest in the concern as on 31.12.15
10.	Mr. Atiqur Rahman	Director	Transcom Limited M. Rahman Tea Co. Limited Monipur Tea Co. Limited Marina Tea Co. Limited W. Rahman Jute Mills Heritage Agro Farms Reliance Insurance Limited	Group Finance Director	10.40% 6.10% 11.10% 1.10% 5.00%
	Mr. A.K.M. Shahidul Haque Mr. Monower Uddin Ahmed	Independent Director Independent Director	- Monower Associates	- CEO & Lead Consultant	- - 100.00%

## b. Significant contract where the Company is party and wherein Directors have interest - Nil

#### c. Related party transactions

Parties are considered to be related if one party has the ability to control the other party or exercises significant influence over the other party in making financial and operational decision and include associated companies with or without common Directors and key management positions. The Company has entered into transaction with other related entities in normal course of business that fall within the definition of related party as per Bangladesh Accounting Standard 24: "Related Party Disclosures." Transactions with related parties are executed on the same terms, including interest rate and collateral, as those prevailing at the time for comparable transactions with other customers of similar credentials and do not involve more than a normal risk.

Details of transactions with related parties and balances with them as at December 31, 2015 were as follows:

Name of the related party	Transaction nature	<u>Relationship</u>	<u>Balance as at January 1,</u> <u>2015</u> <u>Taka</u>	<u>Addition</u> <u>Taka</u>	<u>Adjustment</u> <u>Taka</u>	Balance at year end December 31, 2015 <u>receivable/</u> (payable) <u>Taka</u>
The City Bank	Term Deposit	Sponsor shareholder	(700,000,000)	(1,300,000,000)	-	(2,000,000,000)
	Subordinated Bond	Sponsor shareholder	313,000,000	-	-	313,000,000
Sadharan Bima Corporation	Debenture	Sponsor shareholder	(20,000,000)	-	20,000,000	-
Mercantile Bank Limited	Term Deposit	Shareholder	-	(500,000,000)	-	(500,000,000)
	Subordinated Bond	Shareholder	300,000,000	-	-	300,000,000
Transcom group	Lease/Loan	Shareholder	43,383,827	-	(21,430,300)	21,953,527
	Term Deposit	Shareholder	(620,767,776)	(401,418,627)	279,719,907	(742,466,497)
Reliance Insurance Limited	Term Deposit	Shareholder	(176,500,000)	(268,000,000)	-	(444,500,000)
			(860,883,949)	(2,469,418,627)	278,289,606	(3,052,012,970)

d. Share issued to Directors and executives without consideration or exercisable at a discount - Nil

#### e. Lending policy to related parties

Related parties are allowed Loans and Advances as per General Loan Policy of the Company.

#### f. Loans, advances and leases to Directors and their related concern

Name of the related party	Transaction nature	Classification status	Provision kept	Security amount
Transcom group	Lease/Loan	Standard	221,424	2,110,950

g. Investment in the Securities of Directors and their related concern - Nil

#### 38 Receivable from Directors

The Company does not have any receivable from any of the Directors of the Company as at December 31, 2015.

#### 39 Disclosure on Audit committee

#### a. Particulars of audit committee

The Audit Committee of the Board was duly constituted by the Board of Directors of the Company in accordance with the Bangladesh Bank's DFIM circular no. 13 dated October 26, 2011 and Bangladesh Securities and Exchange Commission notification ref. no. SEC/CMRRCD/2006-158/129/Admin/43, dated July 03, 2012.

The Audit Committee of the Board of Directors is consisted of the following 4 (four) members of the Board:

Name	Status at the Company	Status at committee
Mr. Farooq Sobhan	Independent Director	Chairman
Mr. Md. Rubel Aziz	Director	Member
Mr. Md. Kamrul Hassan, FCA	Director	Member
Mr. Md. Rezaul Karim	Director	Member

The company secretary is to act as the Secretary of the Audit Committee .

b. Meetings held by the committee during the year by date:

Held on
25-Feb-2015
25-Mar-2015
6-May-2015
8-Jul-2015
27-Jul-2015
13-Oct-2015

c. Six meetings of the audit committee were held during the year 2015 where it carried out the following tasks:

- i) Discussed with the external auditors and management prior to finalization of financial statements of IDLC Finance Limited for the year ended December 31, 2014 as per Bangladesh Bank circular number 13 dated October 26, 2011;
- Reviewed draft audited financial statements of IDLC Finance Limited for the year ended December 31, 2014 as per clause no. 3.3 (v) of Corporate Governance Guidelines (CGG) issued by Bangladesh Securities and Exchange Commission;
- iii) Reviewed expression of interest of the Audit Firms and recommended for appointment of ACNABIN, Chartered Accountants as statutory auditors for the year 2015;
- iv) Reviewed the report of Audit Committee for incorporation in the Annual Report 2014;
- v) Reviewed the Bangladesh Bank Inspection Report on corporate head office of IDLC as of June 30, 2014, and management responses to the report;
- vi) Reviewed the Bangladesh Bank Core Risk Inspection Report as of June 30, 2014 and management response to the report;
- vii) Reviewed Ernst & Young LLP's report on information systems' controls of IDLC Finance Limited;
- viii) Reviewed Audit Plan of Internal Control and Compliance Department for the year 2015;
- ix) Reviewed the Management Letter issued by external auditors, ACNABIN, Chartered Accountants, on annual audit of financial statements of IDLC Finance Limited for the year ended December 31, 2014;
- x) Reviewed quarterly and half-yearly unaudited financial statements of IDLC Finance Limited for the year 2015;
- xi) Reviewed amendments made to the Risk Based Guidance Notes on Prevention of Money Laundering and Terrorist Financing of IDLC Finance Limited;
- xii) Reviewed amendments made to the Policy Guidelines on Asset Liability Management (ALM) of IDLC Finance Limited;

#### 40 Foreign remittance

There were no foreign remittance during the year 2015.

#### 41 Number of employees

The Company paid an aggregate amount more than Taka 36,000 per annum to 262 employees and more than Tk. 3,000 per month to 798 employees who were in employment for full year or part of the year.

#### 42 Subsequent events

#### 42.1 Dividend for the year 2015

The Board of Directors at the 241th Board Meeting held on February 18, 2016, recommended to the shareholders a cash dividend only @ 25% i.e. Tk. 2.50 per share (amounting to Tk. 628,417,968). This will be considered for approval by the shareholders at the 31th Annual General Meeting (AGM) to be held on March 30, 2016.

#### 42.2 Issuance of IDLC Infrastructure & SME Zero Coupon Bond

Shareholders of IDLC Finance Limited in its 30th Annual General Meeting held on March 30, 2015 approved the proposal for issuance of Zero coupon bonds worth Taka 5.0 billion. Subsequently, IDLC obtained consent from Bangladesh Securities and Exchange Commission (BSEC) on September 22, 2015 and 'No Objection' from Bangladesh Bank on December 21, 2015 for issuance of zero coupon bonds named "IDLC Infrastructure & SME Zero Coupon Bonds" for Taka 5.0 billion in two tranches. Consequently, the first tranche of the zero coupon bonds worth Taka 1.8 billion was issued on January 25, 2016 to a number of institutional and individual investors.

#### 43 General

43.1 The Company publishes its quarterly accounts as per the Bangladesh Securities and Exchange Commission (BSEC) Notification No. SEC/CMRRCD/2008-183/Admin/03-34, dated September 27, 2009.

43.2 The Company does not have any restriction on distribution and payment of dividends.

- 43.3 During the year under report, no matters were submitted to a vote of shareholders of the Company.
- 43.4 Previous year's figures have been rearranged where necessary to conform to current year's presentation.

Sd/-Chairman Sd/-Director Sd/-CEO & Managing Director Sd/-Company Secretary

#### Fixed assets including land, building, furniture and fixtures - for 2015

Cost Depreciation Written down Balance at Balance at Addition Disposal/ Balance at Balance at Charged Adjustment value at during December 31, December 31, January 1, during December 31, Rate January 1, adjustment during for 2015 the year 2015 the year 2015 Asset category the year 2015 the year 2015 Taka Taka Taka Taka % Taka Taka Taka Taka Taka Free hold assets: Land 26,958,470 26,958,470 26,958,470 -----Building 56,530,000 148,989,303 205,519,303 2.50 12,012,625 3,586,011 15,598,636 189,920,667 --12.50 Furniture and fixtures 47,620,175 4,554,475 (699,387) 51,475,263 26,884,132 4,974,720 (551,494) 31,307,358 20,167,905 Electrical equipment 56,930,484 2,919,231 (2,797,806) 57,051,909 20.00 42,241,088 6,228,780 (1,840,255)46,629,612 10,422,297 Curtain and carpets 2,950,331 893,806 (833,267) 3,010,870 33.33 1,941,970 649,450 (643,440) 1,947,980 1,062,889 Office equipment 71,685,605 6,867,067 (1,342,676) 77,209,996 20.00 56,719,832 11,969,880 (1,342,211) 67,347,501 9,862,495 5,606,589 Office decoration 71,253,775 (1,625,153) 75,235,211 20.0051,482,341 8,259,554 (1,613,421) 58,128,473 17,106,738 Computers 94,466,277 19,871,561 (15,600) 114,322,238 20.00 53,135,654 9,945,283 (7,280) 63,073,657 51,248,581 Software (Office Operation) 22,755,059 3,138,155 25,893,214 33.33 12,605,001 4,253,759 16,858,760 9,034,454 --Software (Business Operation) 132,395,647 -132,395,647 20.00 68,404,417 26,479,129 94,883,546 37,512,101 -2,016,543 Telephone and telex 8,940,339 1,442,097 (712,850) 9,669,586 33.33 6,829,150 1,423,734 (599,842) 7,653,042 Motor vehicles 209,254,184 100.122.251 (45,949,853) 263,426,582 25.00 125,926,721 46,678,341 (36,228,697) 136,376,365 127,050,217 801,740,346 294,404,534 (53,976,593) 1,042,168,288 458,182,931 124,448,641 (42,826,641) 539,804,931 502,363,356 Lease hold assets: Motor vehicles 25.00 1,042,168,288 458,182,931 124,448,641 Total 2015 801,740,346 294,404,534 (53,976,593) (42,826,641) 539,804,931 502,363,356

Fixed assets including land, building, furniture and fixtures - for 2014

		С	ost		Depreciation					Written down
	Balance at	Addition	Disposal/	Balance at		Balance at	Charged	Adjustment	Balance at	value at
	January 1,	during	adjustment during	December 31,	Rate	January 1,	for	during	December 31,	December 31,
Asset category	2014	the year	the year	2014		2014	the year	the year	2014	2014
	Taka	<u>Taka</u>	Taka	Taka	%	Taka	<u>Taka</u>	<u>Taka</u>	Taka	<u>Taka</u>
Free hold assets:										
Land	26,958,470	-	-	26,958,470	-	-	-	-	-	26,958,470
Building	56,530,000	-	-	56,530,000	2.50	10,599,375	1,413,250	-	12,012,625	44,517,375
Furniture and fixtures	41,703,324	5,963,851	(47,000)	47,620,175	12.50	22,027,826	4,874,180	(17,874)	26,884,132	20,736,043
Electrical equipment	52,934,817	4,509,407	(513,740)	56,930,484	20.00	35,489,198	7,102,680	(350,790)	42,241,088	14,689,396
Curtain and carpets	2,303,670	679,661	(33,000)	2,950,331	33.33	1,380,487	574,899	(13,416)	1,941,970	1,008,361
Office equipment	59,277,249	12,483,956	(75,600)	71,685,605	20.00	44,306,900	12,465,852	(52,920)	56,719,832	14,965,773
Office decoration	62,506,479	9,817,334	(1,070,038)	71,253,775	20.00	43,520,270	8,795,986	(833,915)	51,482,341	19,771,434
Computers	75,019,461	19,446,816	-	94,466,277	20.00	46,660,256	6,475,398	-	53,135,654	41,330,623
Software (Office Operation)	14,008,292	8,746,767	-	22,755,059	33.33	10,979,784	1,625,217	-	12,605,001	10,150,058
Software (Business Operation)	132,395,647	-	-	132,395,647	20.00	41,925,288	26,479,129	-	68,404,417	63,991,230
Telephone and telex	7,820,499	1,276,690	(156,850)	8,940,339	33.33	5,549,454	1,369,967	(90,271)	6,829,150	2,111,189
Motor vehicles	181,384,659	47,194,025	(19,324,500)	209,254,184	25.00	102,853,134	39,732,992	(16,659,405)	125,926,721	83,327,463
	712,842,567	110,118,507	(21,220,728)	801,740,346		365,291,972	110,909,550	(18,018,591)	458,182,931	343,557,415
Lease hold assets:					-					
Motor vehicles	3,737,413	-	(3,737,413)	-	25.00	3,737,413		(3,737,413)	-	-
Total 2014	716,579,980	110,118,507	(24,958,141)	801,740,346	-	369,029,385	110,909,550	(21,756,004)	458,182,931	343,557,415

(Annexure A)

#### A.1 Details of disposals/adjustments - for 2015

		Accumulated		Sale price/	Profit/(loss) on		
Asset category	Cost	depreciation	Book value	adjustment	disposal	Mode of disposal	Buyer
	Taka	Taka	Taka	Taka	Taka		
Free hold assets :							
Furniture and fixtures	699,387	(551,494)	147,893	108,083	(39,810)	As per policy of the Company	Employees/Outsider
Electrical equipment	2,797,806	(1,840,255)	957,551	980,035	22,484	As per policy of the Company	Employees/Outsider
Curtain and carpets	833,267	(643,440)	189,827	214,810	24,983	As per policy of the Company	Employees
Office decoration	1,625,153	(1,613,421)	11,732	-	(11,732)	As per policy of the Company	Outsider
Office equipment	1,342,676	(1,342,211)	465	8,320	7,855	As per policy of the Company	Employees/Outsider/Adjusted
Telephone and telex	712,850	(599,842)	113,008	118,666	5,658	As per policy of the Company	Employees/Outsider/Adjusted
Motor vehicles	45,949,853	(36,228,697)	9,721,156	21,616,633	11,895,477	As per policy of the Company	Employees/Outsider
Total 2015	53,976,593	(42,826,641)	11,149,952	23,046,548	11,896,596		

#### A(a) Consolidated fixed assets including land, building, furniture and fixtures - for 2015

		С	ost		Depreciation				Written down	
	Balance at	Addition	Disposal/	Balance at		Balance at	Charged	Adjustment	Balance at	value at
	January 1,	during	adjustment during	December 31,	Rate	January 1,	for	during	December 31,	December 31,
Asset category	2015	the year	the year	2015		2015	the year	the year	2015	2015
	Taka	Taka	Taka	Taka	%	Taka	<u>Taka</u>	Taka	Taka	Taka
Free hold assets:										
Land	26,958,470	-	-	26,958,470	-	-	-	-	-	26,958,470
Building	56,530,000	148,989,303	-	205,519,303	2.50	12,012,625	3,586,011	-	15,598,636	189,920,667
Furniture and fixtures	61,296,385	5,081,810	(903,350)	65,474,845	12.50	34,709,269	6,651,502	(688,521)	40,672,250	24,802,595
Electrical equipment	79,971,932	3,669,576	(2,924,508)	80,716,999	20.00	61,688,114	8,676,872	(1,892,861)	68,472,125	12,244,875
Curtain and carpets	3,700,834	971,006	(883,267)	3,788,572	33.33	2,434,346	792,972	(682,325)	2,544,993	1,243,579
Office equipment	108,203,412	8,144,881	(3,079,895)	113,268,398	20.00	87,141,923	16,522,230	(3,010,405)	100,653,748	12,614,651
Office decoration	93,385,392	8,933,943	(1,625,153)	100,694,182	20.00	70,138,522	11,007,473	(1,613,421)	79,532,573	21,161,609
Computers	110,375,115	23,747,561	(15,600)	134,107,076	20.00	66,065,571	11,698,399	(7,280)	77,756,690	56,350,386
Software (Office Operation)	28,912,727	4,129,297	-	33,042,024	33.33	15,701,058	5,443,164	-	21,144,222	11,897,802
Software (Business Operation)	132,395,647	-	-	132,395,647	20.00	68,404,417	26,479,129	-	94,883,546	37,512,101
Telephone and telex	11,755,108	1,818,787	(859,650)	12,714,245	33.33	9,268,132	1,678,940	(709,312)	10,237,760	2,476,485
Motor vehicles	239,277,556	108,168,751	(47,680,353)	299,765,954	25.00	144,656,477	52,839,226	(37,645,213)	159,850,490	139,915,464
Total 2015	952,762,579	313,654,913	(57,971,776)	1,208,445,716	-	572,220,454	145,375,918	(46,249,339)	671,347,033	537,098,683

		C	ost			Dep	reciation			Written down
	Balance at	Addition	Disposal/	Balance at		Balance at	Charged	Adjustment	Balance at	value at
Asset category	January 1,	during	adjustment during	December 31,	Rate	January 1,	for	during	December 31,	December 31,
	2014	the year	the year	2014		2014	the year	the year	2014	2014
	Taka	Taka	Taka	Taka	%	Taka	<u>Taka</u>	Taka	Taka	Taka
Free hold assets:										
Land	26,958,470	-	-	26,958,470		-	-	-	-	26,958,470
Building	56,530,000	-	-	56,530,000	3	10,599,375	1,413,250	-	12,012,625	44,517,375
Furniture and fixtures	55,360,639	6,053,839	(118,094)	61,296,384	13	28,181,069	6,571,257	(43,053)	34,709,273	26,587,111
Electrical equipment	76,134,634	5,289,370	(1,452,073)	79,971,931	20	52,137,846	10,742,041	(1,191,770)	61,688,117	18,283,814
Curtain and carpets	2,908,703	852,198	(60,067)	3,700,834	33	1,704,710	749,066	(19,430)	2,434,346	1,266,488
Office equipment	95,422,890	13,044,122	(263,600)	108,203,412	20	69,169,509	18,213,323	(240,910)	87,141,922	21,061,490
Office decoration	84,638,097	9,817,334	(1,070,038)	93,385,393	20	58,303,935	12,668,502	(833,915)	70,138,522	23,246,871
Computers	88,913,031	21,462,084	-	110,375,115	20	57,968,618	8,096,951	-	66,065,569	44,309,546
Software (Office Operation)	17,552,403	11,360,324	-	28,912,727	33	13,451,824	2,249,233	-	15,701,057	13,211,670
Software (Business Operation)	132,395,647	-	-	132,395,647	20	41,925,288	26,479,129	-	68,404,417	63,991,230
Telephone and telex	10,489,618	1,545,090	(279,600)	11,755,108	33	7,738,206	1,719,303	(189,379)	9,268,130	2,486,978
Motor vehicles	205,958,031	52,894,025	(19,574,500)	239,277,556	25	116,357,847	45,062,200	(16,763,572)	144,656,475	94,621,081
	853,262,163	122,318,386	(22,817,972)	952,762,577		457,538,227	133,964,255	(19,282,029)	572,220,453	380,542,124
Lease hold assets:										
Motor vehicles	3,737,413	-	(3,737,413)	-	25	3,737,413	-	(3,737,413)	-	-
Total 2014	856,999,576	122,318,386	(26,555,385)	952,762,577		461,275,640	133,964,255	(23,019,442)	572,220,453	380,542,124

#### Consolidated Fixed assets including land, building, furniture and fixtures - for 2014

#### **IDLC Finance Limited and Its Subsidiaries**

# Auditor's Report in pursuance of Section 135 (1) and paragraph 24 (1) (3) and 25 of part-II of the Third Schedule of the Companies Act, 1994

#### [As per Securities and Exchange Commission (Rights Issue) Rules, 2006, Rule 7 (2) (h) and 8 (i)]

We, as the auditor and having examined the consolidated financial statements of IDLC Finance Limited and its subsidiaries for the year ended on 31 December 2015 and based on the audited consolidated financial statements thereof for the years ended 31 December 2014, 2013, 2012 and 2011 and other figures extracted from the audited financial statements as certified, report the following in pursuance of Section 135 (I) and paragraph 24 (1) (3) and 25 of part-II of the Schedule-III of the Companies Act, 1994 and Rule 7 (2) (h) and 8 (i) of Securities and Exchange Commission (Rights Issue) Rules, 2006, report that:

## 1. IDLC Finance Limited was incorporated in Bangaldesh as a public limited company on May 23, 1985 under the Companies Act 1913 and its name was Industrial Development Leasing Company of Bangladesh Limited.

2. Comparative Consolidated Financial Position/Comparative Statement of Assets & Liabilities are as under:

	31.12.2015 Taka	31.12.2014 Taka	31.12.2013 Taka	31.12.2012 Taka	31.12.2011 Taka
PROPERTY AND ASSETS Cash					
In hand (including foreign currencies) Balance with Bangladesh Bank & its agents (incl. foreign currencies)	366,000 891,503,744	316,000 728,597,992	301,000 744,189,114	251,000 565,343,055	246,000 417,207,356
Balance with other banks and financial institutions	891,869,744	728,913,992	744,490,114	565,594,055	417,453,356
Inside Bangladesh Outside Bangladesh	12,543,322,538	7,256,039,490	7,111,427,413	3,275,459,753	2,133,007,415
Outside bangiadesin	12,543,322,538	7,256,039,490	7,111,427,413	3,275,459,753	2,133,007,415
Money at call and short notice	-	-	-	40,000,000	670,000,000
Investments	·		·	ı	
Government Others	300,000,000 3,092,468,561	300,000,000 2,336,025,841	- 786,553,016	- 387,543,923	- 549,596,742
others	3,392,468,561	2,636,025,841	786,553,010	387,543,923	549,596,742
Loans and advances					
Loans, cash credit, overdraft etc.	55,211,824,250	47,068,955,362	40,941,257,690	32,595,178,553	26,357,104,245
Bills purchased and discounted	- 55,211,824,250	- 47,068,955,362	- 40,941,257,690	- 32,595,178,553	- 26,357,104,245
Fixed assets including land, building, furniture & fixtures	537,098,683	380,542,124	395,723,936	471,830,413	355,694,293
Other assets	857,870,414	856,111,439	449,931,305	448,259,040	681,684,403
Non-banking assets	-	-	-	-	-
Total Assets	73,434,454,190	58,926,588,248	50,429,383,474	37,783,865,737	31,164,540,454
<u>LIABILITIES AND CAPITAL</u> Liabilities					
Borrowings from other banks, fin. Institutions & agents Deposits and other accounts	10,585,582,747	9,198,032,173	8,827,892,450	4,333,821,600	4,565,821,153
Current accounts and other accounts etc.	-	-	-	-	-
Bills payable Savings bank deposits	-	-	-	-	
Term deposits	46,038,675,236	35,240,301,090	29,063,880,082	22,008,203,723	16,828,267,206
Bearer certificate of deposits	-	-	-	-	-
Other deposits	1,585,890,057 47,624,565,293	1,354,817,959 36,595,119,049	1,123,559,002 30,187,439,084	990,695,376 22.998.899.099	810,581,392 17,638,848,598
Other liabilities	7,438,343,943	6,605,605,660	6,051,291,971	5,757,851,191	4,979,398,082
Total liabilities	65,648,491,983	52,398,756,882	45,066,623,505	33,090,571,890	27,184,067,833
Capital / Shareholders' equity					
Paid-up capital Share premium	2,513,671,870 3,750,000	2,010,937,500 3,750,000	1,608,750,000 3,750,000	1,237,500,000 3,750,000	990,000,000 3,750,000
Statutory reserves	1,482,722,671	1,233,958,647	1,003,251,644	841,050,246	723,210,192
General reserves	1,000,000,000	1,000,000,000	811,250,000	811,250,000	811,250,000
Dividend equalisation reserves Retained earnings	46,500,000 2,739,315,501	46,500,000 2.232.683.265	46,500,000 1,889,256,471	46,500,000 1,753,241,814	46,500,000 1,405,760,814
Total equity attributable to equity holders of the company	7,785,960,042	6,527,829,412	5,362,758,115	4,693,292,060	3,980,471,006
Non-controlling interest	2,165	1,954	1,854	1,787	1,615
Total liabilities and Shareholders' equity	73,434,454,190	58,926,588,248	50,429,383,474	37,783,865,737	31,164,540,454
OFF - BALANCE SHEET ITEMS Contingent liabilities					
Acceptances and endorsements Letters of guarantee	- 118,488,520	- 465,240,778	- 277,501,181	- 1,051,435	-
Irrevocable letters of credit	-	-	-	127,193,600	126,958,540
Bills for collection	-	-	-	-	-
Indemnity bond	-	-	8,811,279	8,811,279	8,811,279
Corporate guarantee	500,000,000 618,488,520	500,000,000 965,240,778	500,000,000 786,312,460	500,000,000 637,056,314	135,769,819
Other commitments				-	
Documentary credits and short term trade related transactions	-	-	-	-	-
Forward assets purchased and forward deposits placed Un-drawn note issuance and revolving underwriting facilities	-	-	-	-	-
Un-drawn note issuance and revolving underwriting facilities Un-drawn formal standby facilities, credit lines	-	-	-	-	-
Un-disbursed contracted loans and leases	607,054,854	699,924,252	723,861,867	94,523,911	1,274,012,995
Total Off Dalance Sheet items including contingent link liking	607,054,854	699,924,252	723,861,867	94,523,911	1,274,012,995
Total Off-Balance Sheet items including contingent liabilities	1,225,543,374	1,665,165,030	1,510,174,327	731,580,225	1,409,782,814

3. Comparative Consolidated Statements of Comprehensive Income (Profit & Loss Account) are as follows:

г	2045	2011	2010	2012	0011
	2015 Taka	2014 Taka	2013 Taka	2012 Taka	2011 Taka
L					
Interest income	8,251,180,347	7,431,871,158	6,214,791,205	4,853,769,697	3,942,101,471
Interest on deposits and borrowings etc.	(4,833,191,104)	(4,543,097,395)	(4,137,607,275)	(3,102,879,252)	(2,364,389,738)
Net interest income	3,417,989,243	2,888,773,763	2,077,183,930	1,750,890,445	1,577,711,733
Investment income	372,098,181	48,365,964	53,480,772	57,894,350	(107,841,926)
Consolidated Financial Position	356,949,912	359,076,106	289,756,436	336,660,324	462,752,097
Other operating income	440,864,639	361,507,263	341,034,612	257,794,715	227,252,920
Total operating income	4,587,901,975	3,657,723,096	2,761,455,750	2,403,239,834	2,159,874,824
Salaries and allowances	899,165,319	673,111,344	580,093,725	514,968,850	431,010,582
Rent, taxes, insurance, electricity, etc.	135,714,936	121,724,427	105,891,802	102,436,907	108,031,424
Legal expenses	16,102,123	8,632,327	8,154,695	10,273,842	17,585,871
Postage, stamp, telecommunication, etc.	35,021,731	34,123,344	32,273,737	28,105,616	31,193,643
Stationery, printing, advertisements, etc.	85,711,998	115,003,057	83,619,162	75,103,834	45,356,398
Managing Director's salary and benefits	11,493,667	13,060,000	13,060,000	10,527,400	10,527,400
Directors' fees	1,409,400	1,132,750	977,000	839,500	753,250
Auditors' fees	690,000	690,000	667,000	602,250	1,023,450
Charges on loan losses	-	-	-	-	-
Depreciation and repair of Company's assets	178,307,014	164,341,322	159,787,545	146,733,769	106,104,413
Other expenses	284,171,561	331,829,477	258,888,748	168,513,040	161,874,299
Total operating expenses	1,647,787,749	1,463,648,048	1,243,413,414	1,058,105,008	913,460,730
Profit before provision	2,940,114,226	2,194,075,048	1,518,042,336	1,345,134,826	1,246,414,094
Provision for loans / investments					
General provision	49,183,322	45,031,836	(12,411,933)	69,764,096	39,600,062
Specific provision	276,007,148	(55,344,909)	197,172,371	69,144,373	(98,489,199)
Provision for diminution in value of investments	(13,579,695)	17,861,794	8,080,752	(45,961,809)	
Other provision	(13,37 5,053)	-	-	(43,501,005)	-
Total provision	311,610,775	7,548,721	192,841,190	92,946,660	29,811,576
Total profit before taxes	2,628,503,451	2,186,526,327	1,325,201,146	1,252,188,166	1,216,602,518
Provision for taxation	2,020,000,101	2,100,020,027	1,020,201,110	1,202,100,100	1,210,002,510
Current tax	1,171,629,363	959,575,652	637,030,392	529,448,423	730,035,667
Deferred tax	(2,350,493)	(18,558,222)	18,704,632	9,918,517	(13,716,103)
	1,169,278,870	941,017,430	655,735,024	539,366,940	716,319,564
Net profit after taxation	1,459,224,581	1,245,508,897	669,466,122	712,821,226	500,282,954
Attributable to:					
Shareholders of the Company	1,459,224,380	1,245,508,797	669,466,055	712,821,054	500,283,267
Non-controlling interest	201	1,243,300,797	67	172	(313)
	1,459,224,581	1,245,508,897	669,466,122	712,821,226	500,282,954
-	1,107,221,001	1,10,000,077	003)100)122	, 12,021,220	000)=0=)>01
Appropriations					
Statutory reserve	248,764,024	230,707,003	162,201,398	117,840,054	160,845,796
General reserve	-	188,750,000	-	-	-
Dividend etc	-	-	-	-	-
-	248,764,024	419,457,003	162,201,398	117,840,054	160,845,796
Retained surplus	1,210,460,356	826,051,794	507,264,657	594,981,000	339,437,471
Earring on Day Chang (EDC)	F 01	1.05	2.((	2.04	1.00

4.95

2.66

2.84

1.99

**Retained surplus** Earnings Per Share (EPS)

5.81

4. Comparative Consolidated Cash Flow Statement are as follows:

	31.12.2015	31.12.2014	31.12.2013	31.12.2012	31.12.2011
Particulars	Taka	Taka	Taka	Taka	Taka
A) Cash flows from operating activities					
Interest received	7,265,516,269	6,680,026,625	5,591,374,257	4,431,115,070	3,942,101,471
Interest paid	(2,212,191,438)	(2,418,998,453)		(1,179,869,087)	(808,673,230)
Consolidated Financial Position	96,282,352	40,805,382	8,549,539	9,243,980	35,321,280
Fees and commission received Paid to employees and suppliers	356,949,912 (1,502,411,831)	359,076,106 (1,329,683,793)	112,725,519 (1,111,245,456)	176,064,712 (943,174,630)	462,752,097 (822,419,115)
Payment of income tax	(822,263,674)	(695,710,617)		(490,367,150)	(618,989,790)
Received from other operating activities	704,398,111	363,130,219	379,458,099	306,356,540	75,607,237
Cash generated from operating activities before changes in	,,	000,200,200	0.1100,011	000,000,000	,
operating assets and liabilities	3,886,279,701	2,998,645,469	2,576,925,483	2,309,369,435	2,265,699,950
Increase / (decrease) in operating assets and liabilities	265 654 756	76 406 266	(070.05(.1(()	(022 227 0(()	(440 112 207)
Lease receivable Long-term finance	265,654,756 (5,278,801,586)	76,496,366 (2,804,999,034)	(879,056,166) (5,434,086,594)	(932,337,066) (4,086,583,811)	(440,112,207) (3,565,405,481)
Real estate finance	(2,383,834,215)	(3,652,126,335)	(2,907,844,063)	(1,283,146,569)	(1,374,426,696)
Car loans	(693,235,866)	(1,017,759,216)		(23,184,492)	(46,214,881)
Personal loan	19,086,626	23,654,351	24,460,953	24,543,838	126,415
Loan against deposit	(1,389,646)	127,887,279	188,706,744	(50,827,831)	(218,837,353)
Margin loan to portfolio investors	463,395,053	1,394,966,775	1,157,621,660	124,208,368	914,736,743
Short term finance	(344,010,256)	(131,782,937)		239,804,429	(353,521,833)
Net proceeds of investment in marketable securities	(87,711,139)	(935,762,941)		124,737,102	(51,829,620)
Other assets	794,171,349	201,629,478	696,615,938	613,503,228	365,286,434
Term and other deposits	11,029,446,244	6,407,679,965	7,188,539,985	5,360,050,501	4,637,502,043
Net drawdown of short term loan	(40,000,000)	(1,290,000,000)	2,440,000,000	(660,840,397)	180,840,397
Payable and accrued expenses Deferred liability-employee gratuity	(2,626,981,541) 4,462,019	(1,547,480,875) 6,256,142	(2,044,678,546) (63,179,069)	(1,563,949,678) 12,950,281	(1,447,251,667) 9,286,840
Portfolio investors' fund	(2,323,273)	(315,683,978)		208,922,265	(884,637,698)
Deferred tax liability	(5,687,038)	(10,206,563)	(5,390,052)	15,770,050	5,513,603
Interest suspense account	181,528,850	43,607,230	(11,617,001)	(7,416,465)	18,667,866
	1,293,770,336	(3,423,624,293)	(627,042,205)	(1,883,796,247)	(2,250,277,095)
Net cash from operating activities	5,180,050,037	(424,978,824)	1,949,883,278	425,573,188	15,422,855
B) Cash flows from investing activities					
Purchase of property and equipment	(313,654,913)	(122,318,386)	(65,690,141)	(248,760,240)	(155,981,199)
Disposal of property and equipment	24,004,794	9,473,570	15,331,940	17,755,463	43,398,941
Net proceeds of investment in non marketable securities	(668,731,581)	(913,709,884)	21,268,416	37,315,717	77,698,016
Net cash used in investing activities	(958,381,700)	(1,026,554,700)	(29,089,785)	(193,689,060)	(34,884,242)
C) Cash flows from financing activities	-				
Drawdown of term loans	4,165,756,728	4,109,392,162	3,516,955,456	1,812,599,238	1,248,068,525
Repayment of term loans	(2,738,206,155)	(2,449,252,439)	(1,462,884,607)	(1,383,758,396)	(1,520,055,293)
Payment against lease obligation	-	-	-	(93,337)	(2,697,263)
Share money in arrear	10 (198,980,120)	- (70 570 244)	-	(38,596)	(200 201 707)
Dividend paid Net Cash from financing activities	1,228,570,463	(79,570,244) 1,580,569,479	(623) 2,054,070,226	428,708,909	(208,281,707) (482,965,738)
-	1,220,370,403	1,500,507,477	2,034,070,220	420,700,909	(402,703,730)
D) Net increase / (decrease) in cash and cash equivalents (A+ B	F 4F0 330 000	120.025.055	2 074 0/2 710	((0 502 025	(502 425 125)
+ C) E) Effects of exchange rate changes on cash and cash	5,450,238,800	129,035,955	3,974,863,719	660,593,037	(502,427,125)
equivalents		_	_		
F) Cash and cash equivalents at beginning of the year	7.984.953.482	7.855.917.527	3.881.053.808	3,220,460,771	3.722.887.896
G) Cash and cash equivalents at end of the year (D+E+F)	13,435,192,282	7,984,953,482	7,855,917,527	3,881,053,808	3,220,460,771
Cash and cash equivalents at end of the year					
Cash in hand (including foreign currencies)	366,000	316,000	301,000	251,000	246,000
Money at call and short notice	-			40,000,000	670,000,000
Balance with Bangladesh Bank and its agent bank (s)	891,503,744	728,597,992	744,189,114	565,343,055	417,207,356
Balance with other banks and financial institutions	12,543,322,538	7,256,039,490	7,111,427,413	3,275,459,753	2,133,007,415
	13,435,192,282	7,984,953,482	7,855,917,527	3,881,053,808	3,220,460,771
5. The history of dividend declared by the company is as follows:	25% Cash dividend	25% Stock and	25% Stock and 5%	30% Stock	25% Stock
		10% Cash Dividend	Cash Dividend	Dividend	Dividend
6. The company has following two subsidiaries and financial state	ments of these entition	es are consolidated p	roperly:		
Name of Subsidiary	% of Ownershin				

Name of Subsidiary	% of Ownership
IDLC Investments Limited	99.99%
IDLC Securities Limited	99.99%
IDLC Asset Management Limited	99.99%

7. No proceeds or part of proceeds of the issue of shares shall be applied directly or indirectly by the company in the purchase of any other business or an interest thereon

8. Figures relating to previous years have been re-arranged wherever considered necessary.

Dhaka, 08 August 2016 SD/-ACNABIN Chartered Accountants

#### **IDLC Finance Limited**

#### Auditor's Report in pursuance to Section 135 (1) and paragraph 24(1), 24(3) and 25 of part-II of the Schedule III of the Companies Act, 1994 [As per Securities and Exchange Commission (Rights Issue) Rules, 2006, Rule 7 (2) (h) and 8 (i)]

We, on the basis of the audited financial statements of IDLC Finance Limited for the years ended 31 December 2015, 2014, 2013, 2012 and 2011 and other figures extracted from the said audited financial statements, report the following in pursuance to Section 135 (I) and paragraph 24(1), 24(3) and 25 of part-II of the Schedule-III of the Companies Act, 1994 and Rule 7 (2) (h) and 8 (i) of Securities and Exchange Commission (Rights Issue) Rules, 2006, report that:

### 1. IDLC Finance Limited was incorporated in Bangaldesh as a public limited company on 23 May 1985 under the Companies Act 1913 and its name was Industrial Development Leasing Company of Bangladesh Limited.

#### 2. Comparative Financial Position/Comparative Statement of Assets & Liabilities are as under:

,,		ues ure us under			
	31.12.2015	31.12.2014	31.12.2013	31.12.2012	31.12.2011
DDODEDTV AND ACCETC	Taka	Taka	Taka	Taka	Taka
PROPERTY AND ASSETS Cash					
In hand (including foreign currencies)	266,000	216,000	201,000	151,000	136,000
Balance with Bangladesh Bank and its agents (including foreign	891,503,744	728,597,992	744,189,114	565,343,055	417,207,356
currencies)	891,769,744	728,813,992	744,390,114	565,494,055	417,343,356
Balance with other banks and financial institutions					
Inside Bangladesh	11,804,324,866	6,846,398,723	6,629,287,813	2,980,373,758	1,404,989,474
Outside Bangladesh	-	-	-	-	-
	11,804,324,866	6,846,398,723	6,629,287,813	2,980,373,758	1,404,989,474
Money at call and short notice		-	-	40,000,000	670,000,000
Investments	·				
Government	300,000,000	300,000,000	-	-	-
Others	2,470,947,105	1,812,315,829 2,112,315,829	523,510,863 523,510,863	205,195,378 205,195,378	397,108,875 397,108,875
T	2,770,947,105	2,112,313,029	323,310,003	203,193,378	377,100,075
Loans and advances Loans, cash credit, overdraft etc.	53,857,714,206	45,348,701,212	38,677,966,492	30,938,682,259	25,540,199,582
Bills purchased and discounted	-				-
· · · · · · · · · · · · · · · · · · ·	53,857,714,206	45,348,701,212	38,677,966,492	30,938,682,259	25,540,199,582
Fixed assets including land, building, furniture & fixtures	502,363,356	343,557,415	347,550,595	405,780,043	259,707,167
Other assets	1,941,591,577	1,779,727,856	1,612,136,869	612,646,289	829,466,848
Non-banking assets	-	-	-	-	-
Total Assets	71,768,710,854	57,159,515,027	48,534,842,746	35,748,171,782	29,518,815,302
LIABILITIES AND CAPITAL	-				
Liabilities					
Borrowings from other banks, fin. institutions & agents	10,550,165,864	9,136,412,565	8,707,892,450	4,333,821,600	4,565,821,153
Deposits and other accounts					
Current accounts and other accounts etc.	-	-	-	-	-
Bills payable Savings bank deposits	-	-	-	-	-
Term deposits	46,174,475,236	35,241,001,090	29,163,880,082	22,008,203,723	16,828,267,206
Bearer certificate of deposits	-	-	-	-	-
Other deposits	1,585,890,057	1,354,817,959	1,123,559,002	990,695,376	810,581,392
	47,760,365,293	36,595,819,049	30,287,439,084	22,998,899,099	17,638,848,598
Other liabilities	6,721,632,975	5,733,463,062	4,918,788,377	4,605,735,240	4,093,629,977
Total liabilities	65,032,164,132	51,465,694,676	43,914,119,911	31,938,455,939	26,298,299,728
Capital / Shareholders' equity	05,052,104,152	51,403,074,070	45,714,117,711	31,730,133,737	20,290,299,720
Paid-up capital	2,513,671,870	2,010,937,500	1,608,750,000	1,237,500,000	990,000,000
Share premium	3,750,000	3,750,000	3,750,000	3,750,000	3,750,000
Statutory reserves	1,482,722,671	1,233,958,647	1,003,251,644	841,050,246	723,210,192
General reserves Dividend equalisation reserves	1,000,000,000 46,500,000	1,000,000,000 46,500,000	811,250,000 46,500,000	811,250,000 46,500,000	811,250,000 46,500,000
Retained earnings	1,689,902,181	1,398,674,204	1,147,221,191	869,665,597	645,805,382
Total equity	6,736,546,722	5,693,820,351	4,620,722,835	3,809,715,843	3,220,515,574
Total liabilities and Shareholders' equity	71,768,710,854	57,159,515,027	48,534,842,746	35,748,171,782	29,518,815,302
OFF - BALANCE SHEET ITEMS					
Contingent liabilities					
Acceptances and endorsements	-	-	-	-	-
Letters of guarantee	118,488,520	465,240,778	277,501,181	1,051,435	-
Irrevocable letters of credit	-	-	-	127,193,600	126,958,540
Bills for collection	-	-	-	-	-
Indemnity bond	-	-	8,811,279	8,811,279	8,811,279
Corporate guarantee	500,000,000 618,488,520	500,000,000 965,240,778	500,000,000 786,312,460	500,000,000 637,056,314	- 135,769,819
Other commitments	010,488,520	905,240,778	/00,312,460	037,050,314	135,/69,819
Documentary credits and short term trade related transactions			- 1		- 1
Forward assets purchased and forward deposits placed	-	-	-	-	-
Un-drawn note issuance and revolving underwriting facilities	-	-	-	-	-
Un drawn formal standby facilities gradit lines	1				

Un-drawn formal standby facilities, credit lines Un-disbursed contracted loans and leases

Total Off-Balance Sheet items incl. contingent liabilities

607.054.854

607,054,854

1,225,543,374

699.924.252

699,924,252

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723,861,867

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1,274,012,995

1,409,782,814

3. Comparative Statements of Comprehensive Income (Profit & Loss account) are as follows:

	2015	2014	2013	2012	2011
	Taka	Taka	Taka	Taka	Taka
Interest income	8,023,764,544	7,379,533,073	6,260,190,713	4,712,055,155	3,826,541,599
Interest on deposits and borrowings etc.	(4,827,091,642)	(4,530,353,027)	(4,127,315,005)	(3,087,770,161)	(2,359,226,854)
Net interest income	3,196,672,902	2,849,180,046	2,132,875,708	1,624,284,994	1,467,314,745
Investment income	272,881,617	53,935,424	55,139,569	41,781,516	185,918,988
Commission, exchange and brokerage	58,053,730	66,413,793	47,392,621	31,088,597	179,437,286
Other operating income	433,242,052	356,650,721	337,814,190	258,327,660	210,016,857
Total operating income	3,960,850,301	3,326,179,984	2,573,222,088	1,955,482,767	2,042,687,876
Salaries and allowances	744,116,214	553,140,578	474,699,472	403,925,724	333,051,679
Rent, taxes, insurance, electricity, etc.	93,372,106	79,197,000	66,696,783	58,419,422	53,015,020
Legal expenses	13,536,662	7,229,630	6,836,494	6,140,794	11,473,555
Postage, stamp, telecommunication, etc.	26,929,463	26,215,029	23,924,777	16,348,704	18,458,870
Stationery, printing, advertisements, etc.	81,059,657	108,450,028	78,129,942	71,372,242	41,050,954
Managing Director's salary and benefits	11,493,667	13,060,000	13,060,000	10,527,400	10,527,400
Directors' fees	1,041,900	828,000	638,250	655,500	638,250
Auditors' fees	517,500	517,500	517,500	470,000	839,500
Charges on loan losses	-	-	-	-	-
Depreciation and repair of Company's assets	155,451,391	139,251,289	133,975,445	106,990,172	70,202,179
Other expenses	266,242,398	308,899,974	222,776,283	147,177,332	132,961,065
Total operating expenses	1,393,760,958	1,236,789,028	1,021,254,946	822,027,290	672,218,472
Profit before provisions	2,567,089,343	2,089,390,956	1,551,967,142	1,133,455,477	1,370,469,404
Provision for loans / investments					
General provision	54,798,590	41,984,250	(13,239,669)	69,764,096	39,600,062
Specific provision	233,364,352	(1,576,823)	131,356,108	69,144,373	(98,489,199)
Provision for diminution in value of investments	3,407,068	19,852,226	27,735,656	(38,018,786)	52,976,356
Other provision	-	-	-	-	-
Total provision	291,570,010	60,259,653	145,852,095	100,889,683	(5,912,781)
Total profit before taxes	2,275,519,333	2,029,131,303	1,406,115,047	1,032,565,794	1,376,382,185
Provision for taxation				ı	
Current tax	1,037,681,898	887,838,416	571,483,065	428,387,353	575,129,014
Deferred tax	(5,982,686)	(12,242,129)	23,624,990	14,978,172	(2,975,808)
	1,031,699,212	875,596,287	595,108,055	443,365,525	572,153,206
Net profit after taxation	1,243,820,121	1,153,535,016	811,006,992	589,200,269	804,228,979
Appropriations					
			162,201,398	117,840,054	160,845,796
Statutory reserve	248,764,024	230,707,003	102,201,398	117,040,034	
Statutory reserve General reserve	248,764,024	230,707,003 188,750,000	- 102,201,398	-	-
	-	188,750,000	-	-	-
General reserve	248,764,024 - - 248,764,024		162,201,398 - - 162,201,398		160,845,796
General reserve	-	188,750,000	-	-	-
General reserve Dividend etc	248,764,024	188,750,000 - 419,457,003	162,201,398		

4. Comparative Cash Flow Statement are as follows:

	2017				2011
Dentinulana	2015	2014 Talaa	2013	2012	2011 Talaa
Particulars	Taka	Taka	Taka	Taka	Taka
A) Cash flows from operating activities Interest received	7,051,307,900	6,629,108,640	5,656,246,335	4,293,243,722	3,394,898,874
Interest paid	(2,206,091,976)	(2,406,254,085)	(1,977,114,715)	(1,164,759,996)	(803,510,346)
Dividend received	39,909,767	27,208,743	3,642,939	6,272,326	227,497,685
Fees and commission received	58,053,730	66,413,793	47,392,621	31,088,597	179,437,286
Paid to employees and suppliers	(1,269,312,317)	(1,125,879,478)	(911,729,983)	(734,440,108)	(606,656,520)
Payment of income tax	(717,106,282)	(611,598,018)	(387,814,674)	(403,902,171)	(512,884,375)
Received from other operating activities	654,317,306	378,298,811	382,711,611	290,637,114	159,897,739
Cash generated from operating activities before changes in					
operating assets and liabilities	3,611,078,128	2,957,298,406	2,813,334,134	2,318,139,484	2,038,680,343
Increase / (decrease) in operating assets and liabilities					
Lease receivable	265,654,756	76,496,366	(879,056,166)	(932,337,066)	(440,112,207)
Long-term finance	(5,278,801,586)	(2,804,999,034)	(5,434,086,594)	(4,086,583,811)	(3,565,405,481)
Real estate finance	(2,383,834,215)	(3,652,126,335)	(2,907,844,063)	(1,283,146,569)	(1,374,426,696)
Car loans	(693,235,866)	(1,017,759,216)	(370,328,319)	(23,184,492)	(46,214,881)
Personal loan	19,086,626	23,654,351	24,460,953	24,543,838	126,415
Loan against deposit Margin loan to portfolio investors	(1,389,646)	127,887,279	188,706,744	(50,827,831)	(218,837,353) 5,633,191,635
Loan to IDLC Investments Limited	- 97,310,669	- 852,300,000	- 1,764,046,291	- 723,119,060	(3,669,276,020)
Short term finance	(344,010,256)	(131,782,937)	(22,336,384)	239,804,429	(353,521,833)
Net proceeds of investment in marketable securities	10,100,305	(675,095,082)	(339,583,900)	154,597,780	(17,387,527)
Other assets	620,799,446	438,428,252	(498,392,897)	625,761,757	(42,492,434)
Term and other deposits	11,164,546,244	6,308,379,965	7,288,539,985	5,360,050,501	4,637,502,043
Net drawdown of short term loan	(40,000,000)	(1,170,000,000)	2,440,000,000	(660,840,397)	180,840,397
Payable and accrued expenses	(2,516,948,125)	(1,667,950,103)	(2,092,830,240)	(1,581,073,846)	(1,237,299,337)
Inter-company payables	99,999,990	-	(14,579,062)	11,374,735	(1,127,136)
Deferred liability-employee gratuity	-	-	(65,875,650)	10,219,522	4,355,197
Portfolio investors' fund	-	-	-	-	(1,375,958,530)
Deferred tax liability	(5,687,038)	(10,206,563)	(5,390,052)	15,770,050	5,513,603
Interest suspense account	181,528,850	43,607,230	(11,617,001)	(7,416,465)	18,667,866
	1,195,120,154	(3,259,165,827)	(936,166,355)	(1,460,168,805)	(1,861,862,279)
Net cash from operating activities	4,806,198,282	(301,867,421)	1,877,167,779	857,970,679	176,818,064
B) Cash flows from investing activities					
Purchase of property and equipment	(294,404,534)	(110,118,507)	(59,619,283)	(237,769,166)	(119,467,489)
Disposal of property and equipment	23,046,548	8,280,729	14,922,976	7,308,844	39,471,920
	(668,731,581)	(913,709,884)	21,268,416	37,315,717	77,698,016
Net proceeds of investment in non marketable securities					
Net cash used in investing activities	(940,089,567)	(1,015,547,662)	(23,427,891)	(193,144,605)	(2,297,553)
C) Cash flows from financing activities	-				
Drawdown of term loans	4,165,756,728	4,047,772,554	3,396,955,456	1,812,599,238	1,248,068,525
Repayment of term loans	(2,712,003,428)	(2,449,252,439)	(1,462,884,607)	(1,383,758,396)	(1,520,055,293)
Payment against lease obligation Dividend paid	(198,980,120)	(79,570,244)	(623)	(93,337) (38,596)	(2,697,263) (208,281,407)
Net Cash from financing activities	1,254,773,180	1,518,949,871	1,934,070,226	428,708,909	(482,965,438)
0	1,254,775,100	1,510,747,071	1,754,070,220	420,700,707	(402,703,430)
D) Net increase / (decrease) in cash and cash equivalents (A+	F 430 004 00F	204 524 500	0 505 040 444	4 000 504 000	(200 444 027)
B + C) E) Effects of exchange rate changes on cash and cash	5,120,881,895	201,534,788	3,787,810,114	1,093,534,983	(308,444,927)
equivalents F) Cash and cash equivalents at beginning of the year	- 7,575,212,715	- 7,373,677,927	- 3,585,867,813	- 2,492,332,830	- 2,800,777,757
G) Cash and cash equivalents at beginning of the year G) Cash and cash equivalents at end of the year (D+E+F)	12,696,094,610	7,575,212,715	7,373,677,927	3,585,867,813	2,492,332,830
a, sasa ana cash equivalents at thu of the year (D+ETF)	14,070,074,010	1,313,414,113	1,51,51,011,221	3,303,007,013	2,772,332,030
Cash and cash equivalents at end of the year					
Cash in hand (including foreign currencies)	266,000	216,000	201,000	151,000	136,000
Money at call and short notice	-	-	-	40,000,000	670,000,000
Balance with Bangladesh Bank and its agent bank (s)	891,503,744	728,597,992	744,189,114	565,343,055	417,207,356
Balance with other banks and financial institutions	11,804,324,866 12,696,094,610	6,846,398,723 7,575,212,715	6,629,287,813 7,373,677,927	2,980,373,758 3,585,867,813	1,404,989,474 2,492,332,830
	14,070,094,010	1,313,414,113	127,110,012,10,1	3,303,00/,013	47472,332,030
5. The history of dividend declared by the company is as follows:	25% Cash dividend	25% Stock and 10% Cash Dividend	25% Stock and 5% Cash Dividend	30% Stock Dividend	25% Stock Dividend

6. No proceeds or part of proceeds of the issue of shares shall be applied directly or indirectly by the company in the purchase of any other business or an interest thereon

7. Figures relating to previous years have been re-arranged wherever considered necessary.

Dhaka, 08 August 2016 SD/-ACNABIN Chartered Accountants

# EMERGING Credit Rating Ltd

# **IDLC Finance Limited**

### **Credit Rating Report**

Date of Declaration	Valid Till	Rating Action	Long Term Rating	Short Term Rating	Outlook
April 1 <mark>5,</mark> 2016	April 14, 2017	Surveillance	AAA	ECRL-1	Stable
April 15, 2015	Ap <mark>ril 14,</mark> 2016	<b>Surveillance</b>	AAA	ECRL-1	Stable
May 0 <mark>9</mark> , 2013	May 08, 2014	Surveillance	AAA	ECRL-1	Stable
May 0 <mark>9</mark> , 2014	May 08, 2015	Surveillance	AAA	ECRL-1	Stable
May 0 <mark>9</mark> , 2012	May 08, 2013	Initial	AAA	ECRL-1	Stable

Date of Incorporation	: May 23, 1985					
Managin <mark>g</mark> Director	: Mr. Arif Khan CFA FCMA					
Authoriz <mark>ed</mark> Capital	: BDT 4,000.00 million					
Paid up Capital	: BDT 2,513.67 million	(As on December 31, 2015)				
Total Ass <mark>et</mark>	: BDT 71,768.71 million	(As on December 31, 2015)				
Total Liab <mark>il</mark> ities	: BDT 65,032.16 million	(As on December 31, 2015)				
Contact Analysts	: Nazrul Huda Habibur Rahman	nazrul@emergingrating.com habib@emergingrating.com				
	Harun Chowdhury Tareq Bhuiyan	harun@emergingrating.com tareq@emergingrating.com				

# Credit Analysis

**Entity Rating** 

# **Emerging Credit Rating Ltd**

**Entity Rating** 

# **CREDIT ANALYSIS**

# **2016 Surveillance Review**

# **IDLC Finance Limited**

### **Major Rating Factors**

Strengths	<ul> <li>Well-built board with diversified backgrounds and experience.</li> <li>Skilled and well-organized management team.</li> <li>Superior quality of assets compared to industry.</li> <li>Compliance with SLR, CRR and CAR.</li> <li>Good credit risk management system.</li> <li>Satisfactory capital base which is to be enhanced further.</li> <li>Well diversified loans &amp; lease profile.</li> <li>Strong presence in the NBFI industry.</li> </ul>
Challenge/ Risks	<ul> <li>Competitive pressure from commercial banks.</li> <li>Shortfall in short term liquidity bucket.</li> <li>Excessive dependence on large deposits.</li> <li>Increasing Non Performing Loan.</li> </ul>
Rationale	Emerging Credit Rating Limited (ECRL) has affirmed <b>AAA</b> (Pronounced as 'Triple A') long term credit rating and <b>ECRL-1</b> short term credit rating to the IDLC Finance Limited (From here on referred to as 'IDLCFL' or 'the FI') based on audited financial statements up to December 31, 2015 and other available quantitative and qualitative information up to the date of rating. The outlook on the rating is <b>Stable</b> . The ratings are consistent with ECRL's methodology for this type of financial institutions. ECRL considered financial performance, capital base, asset composition, asset quality, liquidity management, earning trends, management experience and prospect of the industry while assigning the rating.
	The assigned rating represents the strengths of the company which is backed by strong corporate governance, experienced management, diversified loan & lease portfolio, superior quality of assets, good credit risk management practices and satisfactory capital base. However, ECRL is concerned about competition from commercial banks, liquidity and fund management lacking perfection and increasing exposure of the FI to capital market which may affect the current business outlook.
	IDLC Finance Limited is one of the first leasing companies of the country, established through collaboration of multiple international development financial institutions and local financial institutions in 1985. Since establishment, IDLCFL has built an unparalleled brand image and secured strong presence in the NBFI industry of Bangladesh by capturing more than 12% share of the industry's total loans. With diversified array of products catering to the needs of SME, consumer and corporate customers, IDLCFL is at present the largest multi-product NBFI, having two wholly owned subsidiaries, IDLC Investment Limited and IDLC Securities Limited which are involved in capital market operations. At present, around 60% of the FI is owned by sponsors and directors and the rest by institutions and general public.
	In EV 2015 accet have of IDLC stood at 71 768 71 million increasing from 57 159 52

In FY 2015 asset base of IDLC stood at 71,768.71 million increasing from 57,159.52 million. IDLCFL has also managed to increase its gross loan position by 18.76% to BDT 53,857.71 million despite low credit demand, cautious lending policy and the

sluggish business environment. In addition, growth rate of total asset has improved by 7.79% due to overall increase in liquidity, investment and loans and advances. On the other hand, NPL of IDLC has seen gigantic increase of 88.01% standing at BDT 1,647.03 million in FY 2015. Majority of these non performing loans were on paper & paper, construction & contractors, transport and telecommunication sectors. In FY 2015, NPL ratio of the FI deprived to 3.06% from 2.02% on prior year. The reserve coverage has been satisfactorily over the years till FY 2015. However, NPLs as a percentage of equity and loan loss reserve were 21.03% in FY2015 which has increased than the prior year. In addition, the FI rescheduled and written off BDT 266.23 million and BDT 20.97 million worth of loans respectively in FY2015. Reschedule loan represented 0.49% of the total loans. The FI's large loan exposure has been within the regulatory requirement and off-balance sheet exposure has been low.

In FY2015, the IDLCFL's total risk-weighted assets has increased and stood at BDT 53,658.28 million with a growth rate of 18.05%. However, overall capital adequacy position of the FI has improved partially compared to the previous year. End of FY2015, IDLCFL's Tier 1 capital and total capital ratio stood at 12.55% and 13.37% respectively, comfortably above the regulatory requirement of 5% and 10% respectively. In line with Basel-II implementation, Tier-I capital for IDLCFL was BDT 6,736.55 million in addition to the tier-II (supplementary capital) of BDT 435.27 million totaling the eligible capital amount to BDT 7,171.381 million as opposed to BDT 6,059.06 million in FY2014.

In FY2015, 66.55% of the BDT 71,768.71 million asset base of the bank were funded by customer deposits. In addition, IDLCFL has managed to increase its deposit growth rate to 30.51% from 20.83% on previous year. In addition, it was found that the FI is dependent on its top deposits to a high extent. It has been observed that the FI's loan to deposit ratio has been consistently going down from FY2012 and in FY2015 it stood at 112.77%. The declining loan to deposit ratio is mainly attributable to the FI's policy to increase its exposure to financial instruments, particularly bonds and shares. The FI has maintained CRR and SLR in a satisfactory manner as per Bangladesh Bank requirement in FY2015 and as on December 31, 2015; it had surplus CRR of BDT 2.62 million and surplus SLR of 3.38 million. However, the contractual basis asset and liability maturity profile of IDLCFL shows that it has a net liquidity deficit in less than 1 month, 1-3 months and 3-12 months buckets while there was cumulative net liquidity deficit till 1-5 years buckets.

The interest spread of the FI has declined to 4.36% in FY2015 from 4.54% in the previous year as the lending decline rate of the FI was higher than deposit decline rate which has also declined the growth rate of net interest income. However, interest rate of IDLCFL is higher than industry average. In FY 2015, non interest income of IDLCFL has recorded a 60.21% growth from previous year however, as the proportion of non-interest income is low, the growth in the total income was not much affected much. In FY 2015, post tax profit of IDLCFL stood at 1,243.82 million increasing from 1,153.54 million on prior year.

One of the keys to success of the FI is the superior corporate governance by the strong board of directors. The members of the board of directors are all highly qualified professionals who have background and extensive experience in many different sectors. Alongside, skilled, enthusiastic and efficient management team has acted as a catalyst for the growth of the FI since its establishment to till now towards turning the FI into leading NBFI in the industry.

The management of IDLCFL has set up many different committees and processes to improve the efficiency, transparency and effectiveness within the organization. Major committees of the management include management committee, asset liability committee, credit evaluation committee, corporate governance committee, basel implementation committee, risk management forum, risk analysis unit etc. The FI has also put into practice commendable credit risk management systems and practices with thorough evaluation of credit proposals in a number of steps, multilayer credit approval tiers, risk grading, credit monitoring etc.

ECRL views IDLCFL's outlook as Stable due to its good corporate governance and management, profitability, risk management systems, diversified loans & leases and good asset quality compared to industry.

FY 31 December	2015	2014	2013	2012
Total Assets (BDT million)	71,768.71	57,159.52	48,534.84	35,748.17
Gross Loans (BDT Million)	53,857.71	45,348.70	38,677.96	30,938.68
Gross Loans Growth (%)	18.76	17.25	25.01	21.14
NPL Ratio (%)	3.06	2.02	1.63	2.09
Loan/Deposit Ratio (%)	112.77	123.92	127.70	134.52
Interest Spread (%)	4.36	4.54	<mark>3.</mark> 54	2.99
Pre-Tax Profit (BDT million)	2,275.52	2,029.13	1,406.12	1,032.57
Post-Tax ROAA (%)	1.93	2.18	1.92	1.81
Post-Tax ROAE (%)	20.01	22.37	19.24	16.76
Capital Adequacy Ratio (%)	13.37	13.33	14.16	12.63
Tier-I Ratio (%)	12.55	12.53	13.28	11.66

Exhibit 1: Financial Highlights: IDLC Finance Limited (IDLCFL)

FY2012-2015 Data Extracted from Audited Financial Statements



# **A. BUSINESS DESCRIPTION**

### A.1. Company Background

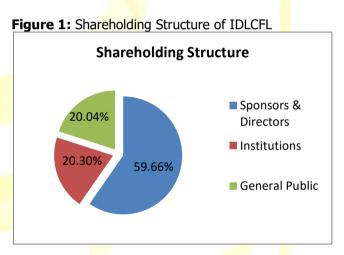
IDLC Finance Limited is a public limited company incorporated in Bangladesh on May 23, 1985 under the Companies Act 1913 and listed with Dhaka Stock Exchange Limited and Chittagong Stock Exchange Limited on March 20, 1993 and November 25, 1996, respectively. It was licensed as a Financial Institution under Financial Institutions Act, 1993 on February 7, 1995. It had market capitalization of BDT 15,987 million at the end of FY2015 whereas its total market capitalization at the end of FY2014 was BDT 15,022 million.

It is one of the first leasing companies of the country, established through the collaboration of IFC, German Investment and Development Company (DEG), Kookmin Bank and Korean Development Finance Corporation, the Aga Khan Fund for Economic Development, the City Bank Limited, IPDC of Bangladesh Limited, and Sadharan Bima Corporation. IDLCFL has expanded rapidly since its inception and has built a strong asset base of BDT 73.43 billion at the end of FY2015 which is the result of a 24.62% increase from the FY 2014.

IDLC Finance Limited has two subsidiaries which are IDLC Securities Limited (IDLCSL) which offers full-fledged international standard brokerage service for retail and institutional clients and IDLC Investments Limited (IDLCIL) which is the merchant banking wing of the FI. Currently IDLC has 34 branches, with three new branches opened in FY2015.

### A.2. Shareholding Structure

The share holding position of IDLC Finance Limited consists of three types of investors which are sponsors/directors holding 59.66% share, institutions holding 20.30% and the gene<mark>ral public holding the remaining 20.04% share. Sponsors &</mark> directors include The City Bank Ltd, Group, Transcom Sadharan Bima Corporation, Mercantile Bank Limited and Reliance Insurance Company Limited who hold 25.00%, 13.33%, 7.62%, 7.50% and 7.00% shares of the FI respectively. Bangladesh Fund, Pubali Bank Limited, Marina Apparels Limited and other institutions are among the institutional



investors. Although the company was initially formed with the help of foreign investors, as the company evolved over the years, the foreign shareholding gradually moved out and the last foreign shareholding was bought out by local sponsors in 2009.

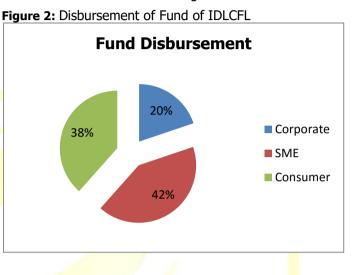
### A.3. Subsidiaries

IDLC Group comprises of three companies which include IDLC Finance Limited, IDLC Securities Limited and IDLC Investments Limited. The businesses of all the three concerns are intertwined and operate under the umbrella of IDLC group. IDLC Securities Limited, a fully owned subsidiary of IDLC, offers full-fledged international standard brokerage service for retail and institutional clients. It has seats on both Dhaka Stock Exchange Limited and Chittagong Stock Exchange Limited. It is also a Depository Participant (DP) of Central Depository Bangladesh Limited (CDBL). As required by the Securities & Exchange Commission (SEC), the Company formed a separate subsidiary on May 19, 2010 in the name and style "IDLC Investments Limited" to transfer its existing merchant banking activities. The Company obtained license from SEC on August 02, 2011 in the name of IDLC Investments Limited for operating existing merchant banking operation of IDLC Finance Limited and commenced its business on August 16, 2011. The main businesses of the company are portfolio management, issue management, underwriting of securities and advisory services.

#### A.4. Business Review

IDLC Finance Limited had started its business as one of the first leasing companies in the country. However, over the years it has expanded into various sectors and has emerged as one of the largest non-banking financial institution with a wide range of products. In order to properly run its business IDLC Finance Limited has 3 (three) separate divisions, i.e. SME Division, Consumer Division and Corporate Division that deal with its array of products and a treasury division which provides support to all other three core divisions. Though each business of IDLC is distinct with specialized and focused teams, they collaborate on a number of key attributes. The interest income generated from its various

loan products are the key areas of revenue generation for IDLC Finance Additionally IDLCFL Limited. also receives commission and brokerage income as fee for various services provided to its clients. Investment income is also another source of income for IDLCFL which they receive due to their stakes in marketable securities and government bonds in addition to other operating income received through due course of business. In FY2015, 42% of the total disbursed funds of IDLCFL were represented by the SME division, followed by 38% by the consumer division and 20% by the corporate



division. The size of the total loan book stood at 53.62 billion at the end of FY 2015 with a growth of 10.70%, 24.92% and 17.78% in Corporate, SME & Consumer division respectively.

#### A.4.1. SME Div<mark>is</mark>ion

The SME division provides specialist lending to small and medium-sized businesses across a broad range of industries including steel, cement, light engineering, plastics and textiles, among others, geographically spread across Bangladesh. The SME division provides support to the country's SME sector through products such as Business Ioan, SME Ioan, Commercial vehicle Ioan, ME Ioan, Seasonal Ioan, Women Entrepreneur Ioan, professional support & machinery Ioan. In FY2015, SME Division had total portfolio size of BDT 22,368 million with total customer base standing at 9,325 and made total disbursements of BDT 15,656 million.

#### A.4.2. Consum<mark>er</mark> Division

The Consumer division offers retail finance for homes and cars with a small proportion of personal loans and loans against deposits. The Consumer division also acts as the deposit mobilization arm of the FI, providing multiple retail savings products spread across interest rates and maturities. It caters to the retail customers in dealing with deposit products as well as retail financing such as Home loan, car loan, personal loan, loan against deposit etc. In FY2015 Consumer Division had total portfolio size of BDT 20,633 million with total customer base of 7,803. Total disbursements made under this division were BDT 8,382 million.

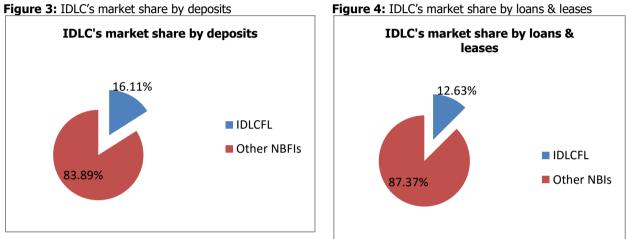
#### A.4.3. Corporate Division

The Corporate Division was mainly formally established with a view to cater to the financial needs of large corporate houses in the country. Corporate division is divided into two financial wings i.e., corporate finance and structured finance solution. Under corporate finance IDLCFL deals with lease financing, term loan financing for capital equipment, commercial space financing, project financing etc. On the other hand, 'under structured finance solution' refers to the process of designing and managing complex financial transactions to meet the unique financial needs of large corporate clients that can't be matched by conventional financial products. Under structure finance IDLCFL deals with syndicated loan, private placement of equity, preference shares, project infrastructure finance, bond, commercial paper, foreign currency loan etc. In FY2015 Corporate Division had total portfolio size of

BDT 10,623 million. It made total disbursements of BDT 6,484 million in the year and had a total of 256 active customers.

### A.5. Market Share

As of June FY2015, the total deposit portfolio of the NBFI sector was BDT 271,800 million of which IDLCFL had a market share of 16.11%. Along with the growth in total deposits of IDLCFL in 2015 it has also increased its market share by 1.61% compared to June 2014. However, on June 2015 IDLCFL's market share in terms of loans and advance stood at 12.63% which eventually caused an increase of 0.11% in loans and advance compared to the data of June 2014. Therefore, it can be argued that IDLCFL performed better in last two quarters of a financial year and maximized its market share in terms of both deposits and loans.



#### Exhibit 2: Market share: IDLC Finance Limited (IDLCFL)

<b>Exhibit 2.</b> Market share. IDEC Finance Limited (IDECFE)					(D	
		2011	2012	<b>2013</b>	2014	2 <mark>0</mark> 15*
NBFI	Loa <mark>n</mark> s <mark>&amp; Adv</mark> ances	209,700.00	252,100.00	<b>273,</b> 600.00	372800.00	40 <mark>9</mark> 200.00
INDET	De <mark>po</mark> sit	112,600.00	145 <mark>,400.00</mark>	198,300.00	245700.00	27 <mark>1</mark> 800.00
IDLC	Loa <mark>n</mark> s & Advances	23,841.75	28,886.27	38,677.97	45348.70	5 <mark>1</mark> 704.76
IDLC	De <mark>po</mark> sit	17,004.16	20,304.75	30,287.04	36595. <mark>81</mark>	4 <mark>3</mark> 807.51
*As on June 30, 2	2015					

Source: Department of Financial Institutions and Markets, BB.

#### A.6. Future Outlook

The key strategic objectives of IDLCFL for 2015 include finalizing Taka 3,000 million rights issue that should transpire within the first half of 2016. This mobilization will strengthen the capital base, enhance regulatory compliance to adhere to some of the most stringent standards of the world, create a much stronger platform for growth and act as a buffer for absorbing contingencies. IDLCFL have already applied for license for an asset management company with the regulators, with a view to start full-fledged operations; thereby completing the services basket under the capital market operations of IDLCFL.

The FI is consolidating its operations by establishing large and world-class office spaces (54,307 sq. ft in Motijheel and 16,408 sq. ft in Gulshan, both Dhaka) that will provide much better and smoother customer service by offering a holistic range of services under one-roof. We will also benefit from the synergy created through shared infrastructure and utilities. IDLCFL is widening its geographical coverage across its business segments and tapping a larger population base. This is also a part of its de-risking strategy from excessive concentration on a particular market/ customer segment.

IDLCFL is focusing on leveraging the continued success of our SME division and will look at quality growth within this segment that also provides them with the highest spreads. The company also expects to report reasonable growth in the Consumer business by tapping into a wider segment, especially for home and car loans. For its corporate unit, it will focus on controlled growth by refraining from engaging in price wars and better management of its NPLs. IDLCFL will continue to

build on its capital market franchisees (IDLCIL and IDLCSL) with an overall focus on creating and strengthening a sustainable growth platform despite external volatilities.

# **B. INDUSTRY ANALYSIS**

### **B.1. Monetary Policy**

The monetary policy in Bangladesh was initially conducted with a focus on interest rates and exchange rates, as well as on the volumes and directions of credit flows. However, as of today, directed lending has been abolished and gradual liberalization of interest rates has taken place. Thus, interest rates have become market driven. Exchange rate has become floating, with Bangladesh Bank (BB) buying or selling currencies to keep liquidity at the desired level. The same is being done at regular intervals also to raise the foreign exchange reserves.

#### **B.1.1. Highlights of Latest Monetary Policy**

Broad money (BM) is projected to grow at 15.0 percent in June 2016 from 14.2 percent in December 2015. BM is adequate to support the growth and inflation targets. It has also taken the growth rates of both public and private credit into account. Domestic credit is projected to grow at 15.5 percent at the end of the fiscal year 2016 from 10.9 percent in December 2015. Private sector credit is projected to grow at 14.8 percent in June 2016 from 13.8 percent in December 2015. Public sector credit is expected to grow at 18.7 percent from a negative number of 1.7 percent in December 2015. Inflation is expected to land in 6.07 percent in June 2016 from 6.20 percent in December 2015. Some effects of pay rise in the government sector are likely to be canceled out by the dampening fuel and commodity prices, Bangladesh Bank now decides to lower the reportate and reverse reportate by 50 basis points, sending the repo to 6.75 percent and reverse repo to 4.75 percent from the current rates. This move will attempt to dampen other interest rates in the market and thus will help investment stimulate. Necessary market alignments warranted this change. This is an investment stimulating monetary policy that will focus on guality credit expansion through an inclusivity approach. Selective easing for agricultural and other productive sectors will draw enhanced attention. The falling fuel and commodity prices have globally created a low-inflation environment, paving the way for a considerable reduction in policy rates and thus signaling the market to raise investment when macro stability is commendable. Bangladesh Bank made a strategic shift in loan disbursement policy. All banks will be encouraged to substantially increase advances for micro, small, and medium enterprises. Bangladesh Bank's supervisory vigilance on banking governance will be straightened further to clamp down on loan delinguencies. As before, Bangladesh Bank's monetary and financial policy stance remains grounded on the developmental central banking mandate enshrined in its charter.

### **B.2. Non-Banking Financial Institutions Industry**

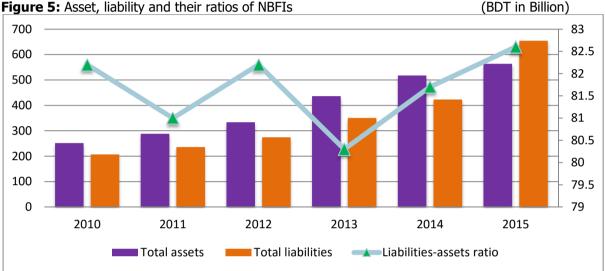
Non-Banking Financial Institutions (NBFIs) has been contributing to the economic development of the country as well as deepening of the country's financial system through meeting diverse financial need of the various sectors of an economy. The inevitability of the NBFIs has created a new phase to strengthen the financial system of the country in parallel with the saturated banking industry. Thus, this sector has become a distinct player in maintaining the sound health of our financial and economic sectors. NBFIs were first incorporated under the Companies Act, 1913 and were regulated by the provision of NBFI as contained in Chapter V of Bangladesh Bank Order, 1972. However, under this framework NBFIs had the scope to carry their business in the line of banking and as a consequence, an order titled 'Non Banking Financial Institutions Order, 1989' came from Bangladesh Bank. But this order also did not cover wide range of NBFI activities and did not mention anything about statutory liquidity ratio that has to be maintained with Bangladesh Bank. To remove these deficiencies, a new act titled 'Financial Act 1993' was enacted in 1993. Before 1993 Act, there were only 4 NBFIs where Industrial Promotion and Development Company of Bangladesh Ltd was the first NBFI to start in 1981. Presently, out of 34 NBFIs, 3 are Government-owned, 10 are joint venture and the rest 21 are locally private-owned. Meanwhile, the branch network increased to 198 as on 30 June 2015.

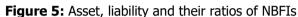
Along with Financial Act 1993, NBFIs are also regulated by Financial Regulations 1994. As per the Financial Institution Regulation, 1994, at present, minimum paid up capital for NBFIs is BDT 1.0 billion. Other major sources of funds of NBFIs are term deposit, credit facility from banks and other

NBFIs, call money as well as bond and securitization. The NBFIs business line is narrow in comparison with banks in Bangladesh. Now a days the NBFIs are working as multi-product financial institutions.

#### B.2.1. Assets, liabilities and deposits of NBFIs

The asset base of the NBFIs increased year on year. Aggregate industry assets stood at BDT 517.6 billion in 2014 from BDT 436.3 billion in 2013, showing a lower growth rate of 18.6 percent compared to the previous year (30.7 percent). At the end of June 2015, assets stood at BDT 563.8 billion which is 8.9 percent higher than 2014. On the other hand, the aggregate liabilities of the industry in 2014 increased to BDT 423.1 billion from BDT 350.4 billion in 2013, representing 20.7 percent growth. In June 2015, total liabilities stood at BDT 465.5 billion which was 10.0 percent greater than 2014. Moreover, equity reached at BDT 98.3 billion in June 2015 which was 4.9 percent higher compared to 2014.





\*As at June 2015

Source: Bangladesh Bank Annual Report (2014-2015)

Exhibit 6: Assets, liabilities and deposits of NBFIs						「 <mark>in</mark> Billion)
Particulars	* <b>2015</b>	2014	2013	2012	<mark>201</mark> 1	2010
Total assets	563.8	<mark>517.6</mark>	<mark>436.</mark> 3	333.9	288.4	251.5
Total liabilities	465.5	423.1	<mark>35</mark> 0.4	274.3	2 <mark>35.</mark> 7	206.8
Liabilities-asset <mark>s r</mark> atio	82.6	81.7	<mark>8</mark> 0.3	82.2	81	82.2
Total Loan/lease	409.2	372.8	<mark>273.6</mark>	252.1	209.7	178.1
Total deposit	271.8	245.7	1 <mark>98.3</mark>	145.4	112.6	94.4
Loan/Lease to deposit ratio (%)	150.6	151.7	138.0	173.4	<mark>186</mark> .2	188.7
Deposit to total liabilities (%)	58.4	58.1	56.6	53.0	47.8	45.7

\* As on 30 June 2015

Source: Bangladesh Bank Annual Report (2014 - 2015)

Total deposits of the NBFIs in 2014 rose to Taka 245.7 billion (58.1 percent of total liabilities) from Taka 198.3 billion (56.6 Percent of total liabilities) in 2013 showing an overall increase of 23.9 percent. At the end of June 2015, total deposit of NBFIs increased to Taka 271.8 billion. On the other hand, total loan/lease increased by 36.3 percent to Taka 372.8 in 2014 compared to 2013 (Taka 273.6). At the end of June 2015, total loan/lease of NBFIs increased to Taka 409.2 billion.

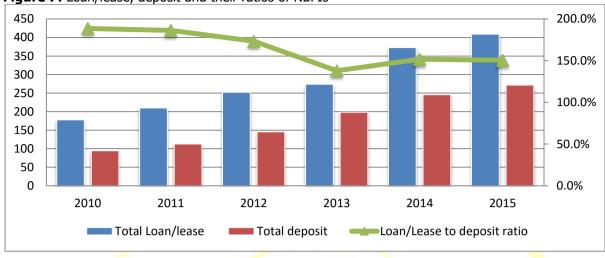


Figure 7: Loan/lease, deposit and their ratios of NBFIs

\*As at June 2015

Source: Bangladesh Bank Annual Report (2014-2015)

#### **B.2.2. Sector-wise Investment of NBFI**

NBFIs are investing in different sectors of the economy, but their investments are mostly concentrated in the industrial sector. In June 2015, NBFIs investment in different sectors are industry (44.9 percent), real estate (17.4 percent), margin loan (3.2 percent), trade and commerce (16.0 percent), merchant banking (4.0 percent), agriculture (1.7 percent) and others (12.9 percent). As compared with December 2014, no significant change occurred among the sectors except margin loan and others.

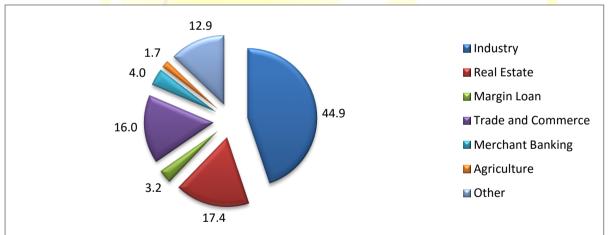


Figure 8: Sector wise investment of NBFI as of June 30, 2015

Source: Bangladesh Bank Annual Report (2014-2015)

#### **B.2.3. Key Regulations**

NBFIs are required to maintain provision for expected losses on loans, advances, leases, investments on an aging analysis. Aging analysis of overdue loan/lease classifies them to Standards, Special Mention Accounts, Sub-standards, Doubtful and Bad/Losses, requiring the NBFIs to keep 1, 5, 20, 50 and 100 percent provision respectively. NBFIs are allowed to mobilize term deposit only. At present, term liabilities are subject to a statutory liquidity requirement (SLR) of 5 percent inclusive of average 2.5 percent (at least 2 percent in each day) cash reserve ratio (CRR) on bi-weekly basis. The SLR for the NBFIs operating without taking term deposit is 2.5 percent. The Infrastructure Development Company Limited (IDCOL) established by the Government of Bangladesh is exempted from maintaining the SLR. NBFIs are also required to maintain Capital adequacy ratio which focuses on the total position of NBFIs' capital and protects the depositors from the potential shocks of losses that a NBFI might incur. It helps absorb major financial risks related to credit, market, interest rate, etc. NBFIs in Bangladesh have been instructed under the Basel Accord to maintain capital adequacy ratio (CAR) of not less than 10.0 percent with at least 5.0 percent in core capital. In terms of operation, NBFIs cannot issue cheques, pay-orders or demand drafts, receive demand deposits, be involved in foreign exchange financing, however, can conduct their business operations with diversified financing modes like syndicated financing, bridge financing, lease financing, securitization instruments, private placement of equity etc.

### **B.3. Performance of NBFIs**

#### B.3.1. Asset Quality

The most important indicator intended to identify problems with asset quality in the loan portfolio is the ratio of gross non-performing loan/lease to total loan/lease. At the end of June 2015, the ratio for NBFIs is 7.7 percent whereas it was 5.4 percent in 2014 indicating a deterioration of the gross nonperforming loan/lease to total loan/lease. In the total asset composition of all NBFIs, the concentration of loans, lease and advances is 72.6 percent at the end of June 2015 as opposed to 72.2 percent in preceding period.



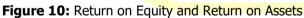
Figure 9: Total loan/lease and classified loan/lease

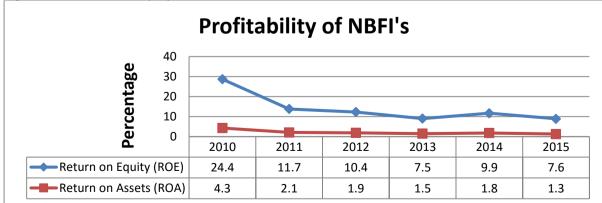
\*As on 30 June 2015

Source: Bangladesh Bank Annual Report (2014-2015)

#### **B.3.2. Earnings and Profitability**

Earnings and profitability of an NBFI reflects its efficiency in managing resources and its long term sustainability. Among various measures of earnings and profitability, the best and widely used indicator is the return on assets (ROA) which is supplemented by return on equity (ROE). The total NBFIs sector's ROE and ROA has witnessed a downward earnings trend over the last few years till 2013 and in 2014, these stood at 9.9 percent and 1.8 respectively, an improvement has seen. However, as at June 2015, ROE of NBFIs sector fell back to 7.6 percent whereas ROA declined to 1.3 percent.





\*As at June 2015

Source: Bangladesh Bank Annual Report (2014-2015)

## **C. BUSINESS RISK ANALYSIS**

Risk is an integral part of financing business and thus every financial institution is exposed to risk of different type and magnitude. So, the prime responsibility of every financial institution is to manage its risk such that its return from business can be maximized. As a prudent and responsible financial institution, the Company attaches top priority to ensuring safety and security of the finances that are being extended.

#### C.1. Credit Risk

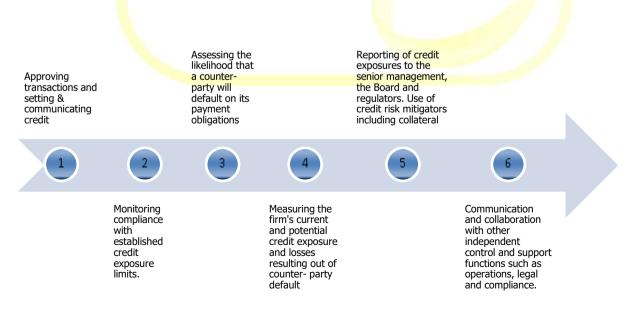
Credit risk is the loss arising from the failure of a client, its counter-party or related parties to meet their contractual obligations. Credit risk also includes those risks which create losses to the community in general or other stakeholders resulting from the failure in measuring the risk of approving credit. Thus managing credit risk for efficient management of a financial institution (FI) has become the most crucial task. Given the fast changing, dynamic global economy and the increasing pressure of globalization, liberalization, and consolidation it is essential that FIs have robust credit risk management policies and procedures those are sensitive and responsive to these changes.

Credit risk for IDLCFL has been segregated into various categories which include default risk, credit concentration risk, recovery risk, counter – party risk, environmental risk and last but not least related- party risk. Default risk refers to the event in which companies or individuals will be unable to make the required payments on their debt obligations. Lenders and investors are exposed to default risk in virtually all forms of credit extensions. To mitigate the impact of default risk, lenders often charge rates of return that correspond the debtor's level of default risk. The higher the risk, the higher the required return, and vice versa. Similarly exposure risk refers to the level of exposure in different industries which is currently 27 sectors with evenly distributed investment. Recovery & counter party risk can be mitigated with the help of a rigorous credit approval procedure.

#### C.1.1. Credit Risk Management

To encounter and mitigate credit risk, IDLC employed multilayer approval process, policy for maximum sector and group exposure limit, policy for customers maximum asset exposure limit, mandatory search for credit report from Credit Information Bureau, looking into payment performance of customer before financing, annual review of clients, adequate insurance coverage for funded assets, vigorous monitoring and follow up by Special Assets Management Team, strong follow up of compliance of credit policies by Operational Risk Management Department, taking collateral, seeking external legal opinion, maintaining neutrality in politics and following arm's length approach in related party transactions, regular review of market situation and industry exposure etc.

Figure 11: Credit Risk Management Process of IDLCFL



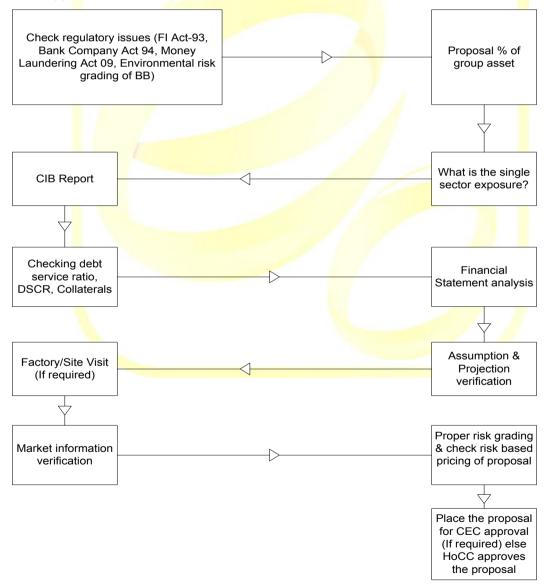
The Credit Evaluation Committee (CEC) regularly meets to review the market and credit risk related to lending and recommend and implement appropriate measures to counter associated risks. The CEC critically reviews projects from risk point of view. An independent Credit Risk Management Department is in place, at IDLC, to scrutinize projects from a risk-weighted point of view and assist the management in creating a high quality credit portfolio and maximize returns from risk assets.

However, as per Bangladesh Bank inspection report, the ratio of non-performing loans and leases to total loans and leases of the FI was 3.47% as on June 30, 2014 while the ratio reported by FFIL was 1.81%.

#### C.1.2. Credit Approval Process

Credit Policy will act as a guideline in every step of approval process for all concerned personnel. Relationship Managers will do initial screening of clients' requests. If considered to be a potential good client Relationship Managers will inform client with initial terms and also take client's acceptance of initial terms. With client's acceptance of initial terms, Relationship Managers will prepare an appraisal report, obtaining necessary information from the client & from other organization (e.g. Bangladesh Bank) and will submit report with all essentials for evaluation to the appropriate approving authority. Approval process will be determined by criteria for approval process types.

#### Figure 12: Appraisal Procedure



Approval tier is depended on group exposure:

Approving Authority	Amount
Board of Directors	New Client- For exposure more than BDT 100.00 million.
Board of Directors	Existing Client- For exposure more than BDT 120.00 million.
Executive Committee	New Client- For exposure more than BDT 50.00 million up to BDT 100.00 million.
	Existing Client- For exposure more than BDT 70.00 million up to 120.00 million.
CEO & MD	New Client- For exposure up to BDT 50.00 million.
	Existing Client- For exposure up to BDT 70.00 million.

#### C.1.3. Credit Administration Process

IDLCFL has a strong risk management unit to address different types of risk including credit risk. A detailed credit administration process has been outlined by the credit risk management department through their credit policy which provides the guideline for their credit administration process that addresses issues such as account opening, closing as well as loan administration for different products while considering KYC (Know Your Customer) and anti-money laundering compliance. In this aspect the credit policy of Corporate, SME and Personal finance has been segregated to address the specific nature of the products. IDLCFL also conducts risk grading for all its asset products ranging from risk grade of IDLC 1 to IDLC 8. The CEC (Credit Evaluation committee) is responsible for approving the loans while the senior board members reserve the right to deviate from the laid down process in certain cases. Implementation of Basel-II framework from January 01, 2012 in NBFI's also will be playing an important part in mitigating and addressing credit risk with the firms adopting to a more robust credit administration process.

However, as per the Bangladesh Bank's inspection report, the credit recovery of IDLCFL has not been satisfactory as the FI has recovered only 18.17% of its total bad debt or loss amount as on June30, 2014.

#### C.2. Market Risk

The risk of loss arising from changes in market variables such as interest rates, security prices, equity index levels, exchange rates, commodity prices and general credit spreads are considered to be market risks. Since IDLCFL is a non banking financial institution, market risks may arise in the form of interest rate risk and equity price risk mainly.

**Interest Risk:** Interest rate risk is the exposure of IDLCFL's financial condition to adverse movements in interest rates arising from re-pricing and/ or maturity mismatches, changes in underlying rates and other characteristics of assets and liabilities in the normal course of business.

**Equity Risk:** Equity risk is the exposure of changes in prices and volatility of individual equities, baskets of equities and equity indices. IDLCFL's credit policy ensures that exposures are sufficiently diversified and within the Company's risk appetite.

At IDLCFL, business volume risk may arise in the form of risk of falling business volumes and market share, risk of being overtaken and losing leadership position and risk of over trading which may affect profitability due to volatile revenues and reduced spread earnings, credit rating and reputation. Risk of over trading may lead to insufficient capital. This risk may also be considered to be a part of market risk.

#### C.2.1. Market Risk Management

The Asset Liability Committee (ALCO) of the Company regularly meets to assess the changes in interest rate, market conditions, carry out asset liability maturity gap analysis, re-pricing of products and thereby takes effective measures to monitor and control interest rate risk. IDLC has also strong access to money market and credit lines at a competitive rate through good reputation, strong earnings, financial strength and credit rating.

ALCO approves the overall objectives, strategies and policies that govern the interest rate risk of IDLCFL. Other than approving the overall policies of IDLCFL regarding interest rate risk the top management ensures that the management takes the necessary actions to identify, measure, monitor, and control these risks. ALCO of IDLCFL ensures that the company follows policies and procedures that enable the management of interest rate risk. These include maintaining an interest

rate risk management review process, appropriate limits on risk taking, adequate systems of risk measurement, a comprehensive interest rate risk reporting system, and effective internal controls. IDLCFL is able to identify the individuals and/or committees responsible for interest rate risk management and define the line of authority and responsibility. IDLCFL clearly defines policies and procedures for limiting and controlling interest rate risk by delineating responsibility and accountability over interest rate risk management decisions and defining authorized instruments, hedging strategies and position taking opportunities. Interest rate risk in new products is identified by carefully scrutinizing the maturity, re-pricing or repayment terms of an instrument. IDLCFL has an efficient and effective management information system for measuring, monitoring, controlling and reporting interest rate exposures. IDLC has interest rate risk management systems that assess the effects of rate changes on both the earnings and economic value. IDLCFL considers the "worse case" scenarios and ensures that appropriate contingency plans are available to tackle these situations. Interest rate reports for the top management includes summaries of the Company's aggregate exposures, compliance with policies and limits, summaries of reviews of interest rate risk policies and procedures, and findings of internal and external auditors. IDLCFL has adequate system of internal controls to ensure the integrity of its interest rate risk management process and to promote effective and efficient operations, reliable financial and regulatory reporting, and compliance with relevant laws, regulations, and institutional policies.

### C.3. Liquidity and Funding Risk

The risk of being unable to either meet our payment obligations on maturity or to borrow funds from the market at an acceptable price to fund actual or proposed commitments include the liquidity and funding risk. Due to trade off between liquidity and profitability as well as mismatch between demand and supply of liquid assets raises this risk. Basically liquidity is of critical importance to financial institutions. Insufficient liquidity has been the cause behind most recent failures of financial institutions.

#### C.3.1. Liquidity Risk Management

IDLCFL possesses a comprehensive and conservative set of liquidity and funding policies to address both firm-specific and broader industry/ market liquidity events. Their principal objective is to create a well capitalized firm with a strong inherent ability of core businesses to continue to generate revenue, even under adverse circumstances. However, IDLCFL's liquidity and funding strategy is proposed by the Treasury department and is approved by the ALCO and overseen by the Board of Directors. The liquidity requirements are managed on a day-to-day basis by the Treasury Division which is responsible for ensuring that sufficient funds are available to meet short term obligations, even in a crisis scenario, and for maintaining a diversity of funding sources. Treasury Division maintains liquidity based on historical requirements anticipated funding requirements from operation, current liquidity risks according to the following principles.

**Asset-liability management:** They assess anticipated holding periods for their assets and their expected liquidity in a stressed environment. They manage maturities and diversity of their funding across markets, products and counter-parties and seek to maintain liabilities of appropriate tenor relative to our asset base.

**Buffer liquidity:** We maintain some buffer liquidity to meet a broad range of potential cash outflows and collateral needs in a stressed environment. We invest our liquid funds in a manner which emphasizes the need for security and liquidity.

### C.4. Operational Risk

Operational risk is the potential loss arising from a breakdown in company's systems and procedures, internal control, compliance requirements or corporate governance practices that results in human error, fraud, failure, damage of reputations, delay to perform or compromise of the company's interests by employees. These may arise due to turnover of trained staff, risk of insider dealing, leakage of sensitive information, shortcoming of organizational structure, risk of falling in credit rating, money laundering, changes in statutory requirement as well as technological obsolescence. IDLCFL has classified their operational risk in four categories as follows.

**People Risk:** The risk of loss intentionally or unintentionally caused by an employee, for example an error or a misdeed, or involving employees such as disputes.

**Process Risk:** The risk elated to the execution and maintenance of transactions and the various aspects of running a business.

**System Risk:** The risk of loss caused by piracy, theft, failure, breakdown or disruption in technology, data or information.

**External Risk:** The risk of loss on account of damage to physical property or assets from natural or unnatural causes. This category includes the risk presented by actions of external parties such as the perpetration of fraud or in the case of the regulators, alters the company's ability to continue operating in certain markets.

#### C.4.1. Operational Risk management

To provide reasonable assurance on the subject of effectiveness and efficiency achievements on operations with applicable laws and regulations, IDLC consists of five inter-related components as follows:

**Control Environment:** Well defined organizational structure, active participation of charged governance, established standards of competence and ethical behavior along with integrity on the fostering of an environment are the main elements of IDLC's control environment.

**Risk Assessment:** In terms of identifying and assessing the risks, risk assessment occurs at all level of the company ranging from branch and department level to MANCOM & ALCO meetings.

**Control Activities:** Authorization, reviews, reconciliations and verification of policies and procedures are main activities of control activities.

**Information and Communication:** To deal with internally generated data along with external events, activities and conditions which are relevant to business decision making in operational, functional and compliance related information, IDLC has established information system with the help of "FLexcube Software".

**Monitoring:** Through ongoing monitoring as well as separate reviews, evaluation and periodic internal audits of various departments and business functions, IDLC ensures that controls are operating as intended. Acting as an independent line, Internal Control and Compliance department (ICCD) address operational risk through audit and to frame and implement policies to encounter such risks. This department creates risk awareness and establishes the accountability at each level and system of periodic reporting.

Appropriate internal control measures are in place, at IDLC, to address operational risks. IDLC has also established an internal control and compliance department (ICCD) to address operational risk and to frame and implement policies to encounter such risks. This department assesses operational risk across the Company as a whole and ensures that an appropriate framework exists to identify, assess and manage operational risk. The function of ICCD is to constant vigilance against leakage of Shareholders value by identify, assess, measure, manage and transfer operational risk resulting from inadequate or failed internal processes, people and system or from external events.

All businesses of IDLC are audited to assess control adequacy and effectiveness from a process perspective. The Company gathers information of different risks from reports and plans that are published within the institution (like audit reports, regulatory reports, management reports, business plans and operations plans, among others). A careful review of these documents reveals gaps that can present potential risks. The data from the reports are then categorized into internal and external factors and converted into the likelihood of potential loss to the institution. Work performed by the internal audit is taken into consideration by statutory auditors for the purpose of forming an opinion on the Company's financial statements. As part of their statutory duties, external auditors also conduct yearly independent process reviews and report directly to the Audit Committee.

#### C.5. Strategic Risk

In addition to the more common risks associated with financial institutions, i.e. there are a few other risks that IDLCFL has to be concerned about and need to take steps to mitigate. Enterprise Risk is one such risk which is faced by the organization itself in achieving its goal. This involves the

alignment of senior level management's strategic objective setting which has to properly cascade down to the execution level in order to realize its objective. Similarly IDLCFL is also exposed to project risk which refers to the risk associated with undertaking of a project. Taking on projects without properly judging the market scenario might result is exposure to such risk. Integrated risk is another risk associated with improper strategic objective setting. Set up of new technology without considering the compatibility with the business results in long term loss and operational difficulty for the company. This technology risk is also another aspect that IDLCFL has to be aware of. In order to mitigate these risks, IDLCFL has some active risk management techniques set forth by its risk management system.

# D. FINANCIAL RISK ANALYSIS

The financial analysis process was based on both quantitative and qualitative aspects of the institution mostly are based on the company's policies in relation with the operating strategies, asset quality, composition and trend, fund management, capital adequacy, liquidity management, risk management and ultimate financial goals of the firms. For the purpose of the overall financial risk assessment of the business has been analyzed thoroughly and followed strict evaluation process in the aforementioned sections. Detailed analysis is presented below

### D.1. Asset Composition & Trends

Exhibit 3: Selected Indicators of IDLCFL

FY 31 December	2015	2014	2013	2012
Total Asset (BDT Million)	71,768.71	57,159.52	48,534.84	35,748.17
Asset Growth (%)	25.56	17. <mark>7</mark> 7	35.77	21.10
Gross Loans (BDT Million)	53,857.71	45,348.70	38,677.96	30,938.68
Gross Loans Growth (%)	18.76	17.25	25.01	21.14
Investments (BDT Million)	2,770.95	2,112.32	523.51	205.19
Investments Growth (%)	31.18	303.49	155.13	(48.33)
NPLs (BDT Million)	1,647.03	914.98	631.86	645.16
NPLs Growth (%)	80.01	44.81	(2.06)	8.65
Gross Loans to Total Assets (%)	75.04	79.34	79.69	86.55
NPL Ratio (%)	3.06	2.02	1.63	2.09
Net NPL Ratio (%)	1.05	(0.03)	(1.01)	(0.95)
Loan Loss Reserve Coverage (%)	66.39	90.42	151. <mark>60</mark>	133.77
NPLs to Equity & Loan Loss Reserve	21.03	14.03	11.33	13.81
(%)				

FY2012-2015 Data Extracted from Audited Financial Statements

IDLCFL's total asset base has been on increasing trend over the last four years and stood at BDT 71,768.71 million in FY2015 with a growth rate of 25.56% from previous year. IDLCFL has also managed to increase its gross loan position by 18.76% to BDT 53,857.71 million despite low credit demand, cautious lending policy and the sluggish business environment. In addition, growth rate of total asset has improved by 7.79% due to overall increase in liquidity, investment and loans and advance. Gross loan occupied 75.04% of total asset where 3.86% were acquired by investment. In addition, cash and balance with other banks & other FIs holds 17.69% of total assets. Rest of the position of total assets includes fixed assets and other assets.

### D.1.1. Asset Quality

Banking & NBFI industry of Bangladesh is yet to come out from the aftershocks of political turmoil in FY 2013. This also reflects on IDLCFL's loan book. Although gross loan of IDLCFL increased to BDT 53,857.71 million from BDT 45,348.70 million on previous year, growth rate of gross loan remains lower by 6.25% from FY 2013 due to poor performance of various industries especially the real estate and RMG sector caused by political turmoil of 2013 and economic downfall of western countries. In addition, strict compliance, low-cost foreign currency loans taken by local businesses, increasing competition and limited product possibility frontier are core reason for lower growth rate in FY 2015 compared to FY 2013.

IDLCFL's asset quality has deprived due to increase in non-performing loan and in FY 2015, NPL of IDLCFL stood at BDT 1,647.03 million with a growth rate of 80.01% despite rescheduling BDT 266.23 million during the year. Such increase in non-performing loan caused by increase in doubtful loan 427% from previous year. NPL ratio of IDLCFL has increased to 3.06% in FY 2015 from 2.02% on prior year. However, Gross NPL position of IDLCFL was better than the industry as the ratio was far lower compare to whole industry (7.7%, Q2 Data FY 2015). However, it is partially higher than internationally accepted tolerable limit is 2-3 percent, according to the study conducted by Bangladesh Institute of Bank Management.

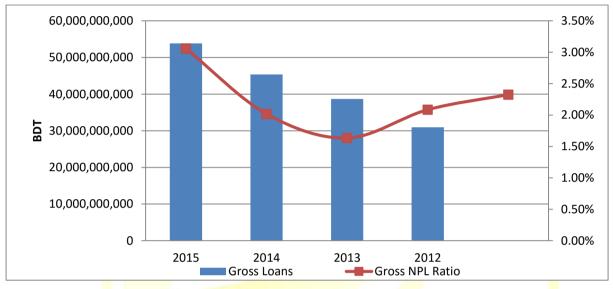


Figure 13: Selected Indicators of IDLCFL

Like the gross NPL, the net NPL position of the institution has also deteriorated to some extent in FY2015. With the rise of non-performing loans, the loan loss reserve coverage of NPLs of IDLCFL has decreased and stood at 66.39% as opposed to 90.49% in FY2014. The reserve coverage has been satisfactorily over the years till FY 2015. However, NPLs as a percentage of equity and loan loss reserve were 21.03% in FY2015 which has increased than the prior year.

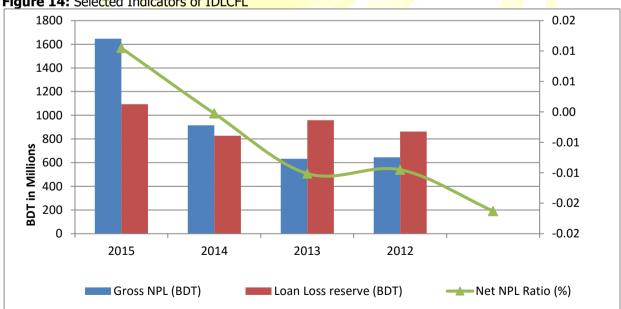
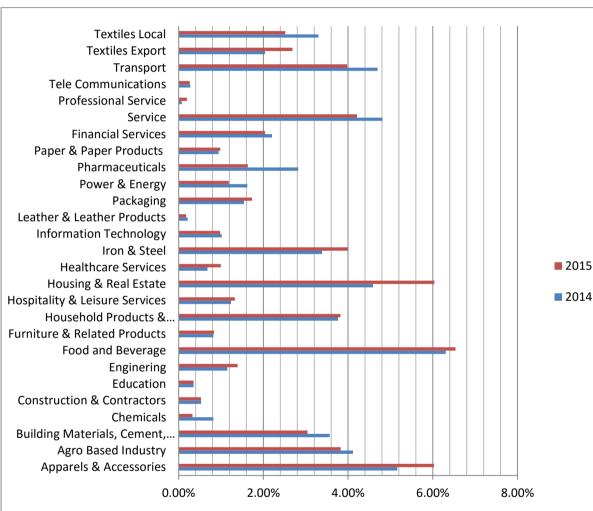


Figure 14: Selected Indicators of IDLCFL

#### **D.1.2.** Loan Diversification and Concentration

The total loan and lease portfolio of IDLCFL is well diversified in terms of its concentration in different sectors including textile & garment industry, power and energy, service sector, steel and engineering

industry, real estate, housing industry and many more. The sector concentration of the industrial loan portfolio reveals that Food and Beverage, Housing & Real Estate, Apparels & accessories, Service and iron & steel are occupying the most amount of investment in the total loan portfolio with 6.54%, 6.04%, 6.03%, 4.21%, and 3.99% respectively in FY2015. In the total loan portfolio, industrial loans accounted to 61.61% in FY2015 which was 62.05% in the preceding year. Loan facilities to individual borrowers includes home loan, car loan and personal loan is accumulated to BDT 20,444.51 million in FY2015 where as it was BDT 17,335.23 million in FY 2014 and BDT 11,262.64 million at the end of FY2013. The loan exposure to the individual borrowers has increased in FY2014 with the increased disbursement of car loan as well as home loan. Geographically, 73.22% of the total loans of IDLCFL were concentrated in the Dhaka region followed by Chittagong region which represented 10.82% of the total loan portfolio. Transport, construction & Contractors, telecommunications and paper & paper products among the industrial sectors exhibited the highest amount of NPLs.



#### Figure 15: Sector-wise loans & leases of IDLCFL

#### D.1.3. Rescheduled and Written-off Loans

The total rescheduled loans of the FI stood at BDT 266.23 million with a decline rate of 54.87% in FY2015 against 43 accounts whereas the company rescheduled 22 accounts which amounted to BDT 589.87 million in FY2014 and BDT 540.16 million under 14 accounts in FY2013. The rescheduled loans represented 0.49% of the gross loans in FY2015 which has decreased than the previous years (FY2014: 1.30% FY2013: 1.43%). As a percentage of equity, the rescheduled loans of the FI decreased to 3.95% in FY2015 from 8.75% in FY2014. In FY2015, the financial institution wrote off BDT 20.97 million loans as against BDT 134.84 million loans in the previous year.

#### D.1.4. Large Loan Exposure

IDLCFL had moderate exposure to large loans at the end of FY2015. At the end of FY2015, the outstanding of top 10 loans amounted to BDT 3,813.60 million and accounted for 7.86% of the gross loan portfolio. The top 5 loans, on the other hand, accounted for 4.64% of the gross loan portfolio. The largest loan of IDLCFL amounted to 593.42 million at the end of FY2015 which was 1.10% of the total gross loan portfolio of the financial institution. None of the loans exceeded the regulatory ceiling, i.e. 30.00% of total capital at the end of FY2015.

#### D.1.5. Off-Balance Sheet Exposure

The off balance sheet items consisted of letters of guarantee, corporate guarantee and business commitments which represented 9.67%, 40.80% and 49.53% of total off balance sheet exposure respectively in FY2015. Off balance sheet exposure of IDLCFL has decreased by 26.40% in FY2015 than the previous year. The amount of off balance sheet exposure stood at BDT 1,225.54 million in FY2015 as opposed to BDT 1,665.17 million in FY2014. The off-balance sheet exposure of IDLCFL amounted to 1.71% of the total assets in FY2015 which is low and has decreased from the prior year.

#### **D.2. Capital Adequacy**

Exhibit 4: Selected Indicators of IDLCFL

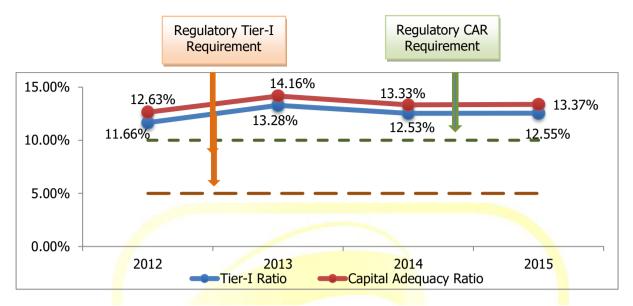
FY 31 December	2015	2014	2013	2012
Tier-I Capital (BDT Million)	6,736.55	5,693.82	4,620.90	3,809.80
Total Capital (BDT Million)	7,171.81	6 <mark>,059.</mark> 06	4,929.60	<mark>4,</mark> 124.30
Risk Weighted Assets (BDT Million)	53,658.28	45,452.64	34,808.72	32,665.90
Tier-I Ratio (%)	12.55	12.53	13.28	11.66
Capital Adequacy Ratio (%)	13.37	13.33	14.16	12.63

FY2012-2015 Data Extracted from Audited Financial Statements

IDLCFL has started operation under Risk Based Capital Adequacy guidelines (Basel-II) of Bangladesh Bank (BB) since 2011 and has satisfactorily maintained the total Capital Adequacy Requirement (CAR) up to end of FY2015. The overall capital adequacy position of the FI has improved partially compared to the previous year. End of FY2015, IDLCFL's Tier 1 capital and total capital ratio stood at 12.55% and 13.37% respectively, comfortably above the regulatory requirement of 5% and 10% respectively. In line with Basel-II implementation, Tier-I capital for IDLCFL was BDT 6,736.55 million which included components of fully paid up capital, statutory & general reserve, share premium account, retained earnings and dividend equalization account in addition to the tier-II (supplementary capital) of BDT 435.27 million totaling the eligible capital amount to BDT 7,171.381 million as opposed to BDT 6,059.06 million in FY2014. Tier-1 capital increased by 18.31% in FY2015 from that of prior year and this increase was mainly led by increase in paid-up capital followed by increase in statutory reserve and retained earnings in FY2015 from previous year. Tier-II or supplementary capital also increased by 19.17% which was mainly led by increase in general provision of BDT 435.27 million in FY2015 as opposed to BDT 365.24 million in FY2014.

In FY2015, the IDLCFL's total risk-weighted assets has increased and stood at BDT 53,658.28 million with a growth rate of 18.05%. Majority portion of the total risk weighted assets were represented by credit risk and minimal were represented by operational risk and market risk. It has been observed that the overall capital adequacy position of the financial institution has partial improvement compared to previous year.

#### Figure 16: Selected Indicators of IDLCFL



### D.3. Funding and Liquidity

Exhibit 5: Selected Indicators of IDLCFL

FY 31 December	2015	2014	2013	2012
Loan to Deposit (%)	112.77	123.92	127.70	134.52
Deposit Growth (%)	30.51	2 <mark>0.8</mark> 3	31.69	30.39
Net Loans to Stable Funding Base (%)	85.87	92.91	97.00	100.91
Net Loans to Customer Deposits (%)	110.48	<mark>12</mark> 1.39	124.36	130.48
Deposits to Total Funding (%)	66.55	64.02	62.40	64.34
Interbank Liabilities to Total Funding (%)	1 <mark>4.70</mark>	14.44	15.35	11.61

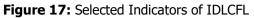
FY2012-2015 Data Extracted from Audited Financial Statements

#### D.3.1. Fund Management

Over the last four years, the concentration of IDLCFL's funding from customer deposits has ranged from 64% to 66% of the total funding. In FY2015, 66.55% of the BDT 71,768.71 million asset base of the bank were funded by customer deposits, up from 64.02% in the previous year. The second largest source of funding for the bank was interbank liabilities, which represented 14.17% of the bank's total funding, down from 14.44% in the previous year. Equity, bond & debenture and other uncategorized liabilities represented 9.39%, 0.53% and 9.37% of the total funding respectively in FY2015.

The deposit mix of the IDLCFL consists mainly of term deposits. Of the total term deposits, 37.53% was collected from general public, 41.80% from institutions, and 20.60% from banks. In addition, IDLCFL has managed to increase its deposit growth rate to 30.51% from 20.83% on previous year. In addition, it was found that the FI is dependent on its top deposits to a high extent.

It has been observed that the FI's loan to deposit ratio has been consistently going down from FY2012 and in FY2015 it stood at 112.77%. The declining loan to deposit ratio is mainly attributable to the FI's policy to increase its exposure to financial instruments, particularly bonds and shares. However, the loan to deposit ratio is still satisfactory. The net loans to stable funding base and the net loans to deposits ratio has followed the trend of loan to deposit ratio.





#### D.3.2. Liquidity Management

As per regulations, IDLCFL has to maintain cash reserve ratio (CRR) of 2.5% on its total term deposit on bi-weekly basis and at least 2% on any single day, and statutory liquidity reserve (SLR) of 5% (inclusive of CRR) on its total liabilities. The FI has maintained CRR and SLR in a satisfactory manner as per Bangladesh Bank requirement in FY2015 and as on December 31, 2015; it had surplus CRR of BDT 2.62 million and surplus SLR of 3.38 million.

However, the contractual basis asset and liability maturity profile of IDLCFL shows that it has a net liquidity deficit in less than 1 month, 1-3 months and 3-12 months buckets while there was cumulative net liquidity deficit till 1-5 years buckets. Given the nature of business of NBFIs, IDLCFL provides more long term loans than short term loans while most of its deposits are short term. As a result, although the contractual basis liquidity deficit in the short term can be justified, cumulative liquidity deficit of over BDT 10,000 million in the 3-12 months period presents high exposure to liquidity risk. But it is notable that, the FI has high retention rate of its term deposits. Taking this into account, the actual trend basis asset and liability maturity profile would be better.

### D.4. Earning Trends and Profitability

Exhibit 6: Selected Indicators of IDLCFL

FY 31 December	2015	2014	2013	2012
Net Interest Income (BDT Million)	3,196.67	2,849.18	2,133.93	1,624.28
Non-Interest Income (BDT Million)	764.18	477.00	440.35	331.20
Pre-Provision Profit (BDT Million)	2,567.09	2,089.39	1,551.97	1,133.46
Pre-Tax Profit (BDT Million)	2,275.52	2,029.13	1,406.12	1,032.57
Post-Tax Profit (BDT Million)	1,243.82	1,153.54	811.01	589.20
Post - Tax ROAA (%)	1.93	2.18	1.92	1.81
Post - Tax ROAE (%)	20.01	22.37	19.24	16.76
Interest Spread (%)	4.36	4.54	3.54	2.99
Net Interest Margin (%)	5.43	5.88	5.45	5.33
Cost to Income Ratio (%)	35.19	37.18	39.71	42.04

FY2012-2015 Data Extracted from Audited Financial Statements

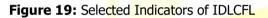
In line with the growth in the FI's gross loans, the interest income has grown by 12.19%. Although the lending rates declined in the financial sector during FY2015, IDLCFL has thoughtfully reduced its exposure to corporate loans and concentrated more on SME and consumer loans whose interest rates are higher allowing the FI to maintain a high overall lending rate. The interest spread of the FI has declined to 4.36% in FY2015 from 4.54% in the previous year as the lending decline rate of the FI was higher than deposit decline rate which has also declined the growth rate of net interest income. However, interest rate of IDLCFL is higher than industry average. Growth in the non-interest income, which mainly consists of income from investment in bond, sale of marketable securities, application,

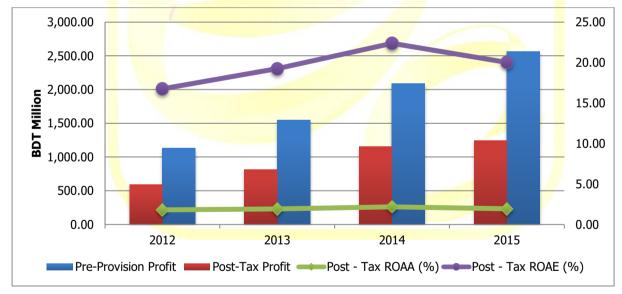
processing and documentation fees, has recorded a 60.21% growth in FY 2015. But as the proportion of non-interest income is low, the growth in the total income was not much affected much.



Figure 18: Selected Indicators of IDLCFL

In comparison with the growth in total income, IDLCFL has been able to keep the growth in its operating costs low which is indicated by the declined cost to income ratio. Additionally, in contrast to excess provision maintained in the previous years, the FI did not maintain any excess provision in FY2015, however provision expense for FY2015 was high due increases in nonperforming loan. However, IDLCFL has managed to increase its pre-tax profit and post tax profit increase from previous year. On the other hand, post tax ROAA and ROAE has declined to 1.93% and 20.01% respectively from 2.18% and 22.37% according on previous year despite increase in post tax profit.





# **E. MANAGEMENT AND OTHER QUALITATIVE FACTORS**

### E.1. Corporate Governance

IDLC Finance Limited is committed to continually review all corporate governance policies and guidelines to ensure transparency in its practices and delivery of high standards and quality information to its stakeholders. With this view in mind the company has a corporate governance committee to ensure corporate governance practice within the company as required by the SEC and Bangladesh Bank. The committee consists of four members including the CEO, DMD & CFO, Head of Credit & Collection, Head of Statutory Reporting & Group Company Secretary and Head of ICC.

IDLCFL has developed a corporate governance model aligned with the company's well-defined vision, mission, goals and objectives. IDLC highlights six important areas such as Board of Directors and Committees, Legal and Regulatory Frameworks, Organizational Hierarchy, Monitoring and Internal Control, Transparency and Accountability and Policies and Procedures which revolve around its effective corporate governance strategy.

#### E.1.1. Board of Directors

The Board of IDLCFL comprises with eleven Non-Executive Directors including two Independent Directors and one Executive Director who is the CEO and Managing Director of the company. The Board of Directors is responsible for proper governance, which includes setting out company's strategic aims, providing the necessary leadership to implement such aims, supervising the management of the business and reporting to shareholders on their stewardship. The Board is collectively accountable to the company's shareholders for good governance to facilitate efficient and effective management in order to deliver shareholder value over the long term, within appropriately established risk parameters.

The Board of Directors of IDLCFL is chaired by Mr. Aziz Al Mahmood, Managing Director of Danisg Condensed Milk (BD), Danish Milk Limited, Danish Foods Limited and other companies of Danish group nominated by City Bank Limited. Mr. Mahmood carries vast experience in the field of manufacturing industry and is widely known in the business circles.

In relation to the selection and appointment of new Directors, the existing Board of Directors has the following duties and responsibilities:

- Regularly review the size and composition of the Board and the mix of expertise, skills, experience and perspectives that may be desirable to permit the Board to execute its functions.
- Identify any competencies not adequately represented and agree to the process necessary to be assured that a candidate nominated by the shareholders with those competencies is selected.

As per the Articles of Association of the Company, one-third of the Directors are required to retire from the Board every year, comprising those who have been in the office the longest since their last election. A retiring Director shall be eligible for re-election.

#### E.1.2. Board Meetings

The meetings of the Board of Directors of IDLC are normally held at the registered Corporate Head Office of the Company. The meetings are held frequently, at least once in a quarter, to discharge its responsibilities and functions as mentioned above. The meeting is scheduled well in advance and the notice of each Board meeting is given in writing to each Director by the Company Secretary. The number of Directors required to constitute a quorum is six (6), out of the twelve (12) Directors.

#### E.1.3. Board of Directors Committees

The Board of Directors Committee is divided into two committees which are the Executive Committee and the Audit committee.

**Executive Committee (EC):** The matter related to ordinary business operations of the Company and the matters that the Board of Directors authorizes from time to time are vested on this Committee. The executive committee has five members and headed by Mr. Md. Shahidul Ahsan. The Company Secretary acts as the secretary of the Executive Committee.

**Audit Committee (AC):** The audit committee has the authority to examine any matter relating to the financial affairs of the Company and to review all audit and inspection reports, internal control systems and procedures, accounting policies and adherence to compliance requirements as per requirement. The audit committee consists of five members and chaired by Mr. A. K. M. Shahidul Ahsan and 4 other directors as members. As per its Terms of Reference, the Audit Committee is required to hold at least four meetings in a year.

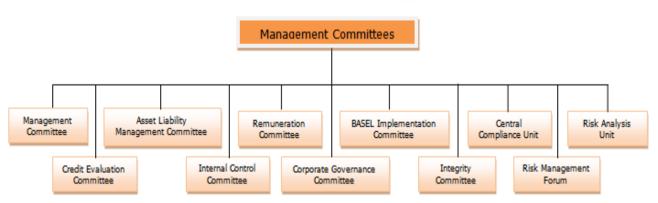
#### E.2. Senior Management

The strategic management activities and overall business operations of IDLCFL are supervised and directed by the CEO & Managing Director, Mr. Arif Khan CFA FCMA. Arif Khan has been working for 25 years in the financial service sector in various local, multinational and government Organizations. He played a vital role in the development of capital market as 'commissioner' of Bangladesh Securities & Exchange Commission (BSEC) during the last five years.

#### E.2.1. Management Committees

Apart from functional departments, Several Management committees have been formed to handle the banking operation and identify and manage the risk associated with the business. There are 11 committees under the management committee that aids in operating their day to day operation smoothly and ensure that the individual units run in accordance with the corporate strategic objective.





**Management Committee (MANCOM):** The key management committee "often termed as MANCOM" operates under the official delegation of authority from the board. The role of the Management Committee is to oversee IDLC in accordance with its constitution under the financial institution act, 1993. The Committee is comprised of senior executives who are from various key functions and operations of the company. Currently the MANCOM consists of 14 senior executives of the firm that includes the Managing Director of 3 concerns of the IDLC group and 2 Deputy Managing Directors and 9 other unit heads.

**Asset Liability Committee (ALCO):** One of the integral committees of IDLCFL is the Asset Liability Management Committee (ALCO) which assesses the changes in interest rate, market condition, carries out asset liability maturity gap analysis, re-pricing of products and thereby takes effective measures to monitor and control interest rate risk. 09 members comprise of the ALCO of IDLCFL that includes the MD and DMD of the company as well as Head of Credit & Collection, Corporate Division, SME Division, Consumer Division and Treasury.

**Credit Evaluation Committee (CEC):** The Credit Evaluation Committee (CEC) is responsible for evaluating all projects/proposals of financing activities of the company from the risk point of view. The CEC committee has five members including the MD, DMD, Head of Corporate Division, SME, and Credit & Collection.

**Internal Control Committee (ICC):** The Internal Control Committee addresses operational risks and frames and implements policies to encounter such risks. The Committee assesses operational

risks across the Company as a whole and ensures that an appropriate framework exists to identify, assess and manage operational risks. This committee consists of four members and headed by the CEO & MD of the company.

**Remuneration Committee:** The principal purpose of the Committee is to assist the management in fulfilling its corporate governance and oversight responsibilities in relation to establishing people management and remuneration policies.

**Corporate Governance Committee:** The Committee ensures the Corporate Governance practice within the Company is as required by the Bangladesh Securities and Exchange Commission (BSEC) and the Bangladesh Bank. The Committee also recommends and advises course of action in the areas where there is a scope of improvement.

**BASEL Implementation Committee:** NBFI's in Bangladesh need to introduce the Basel-II framework from January 01, 2012. With that view in mind, the Basel-II implementation committee has been formed. This committee is responsible for the implementation of Basel Accord for Financial Institution (BAFI) in IDLCFL. Managing risk based capital adequacy is the most important responsibility of the Committee. This committee has 5 members including the managing director of the company.

**Integrity Committee:** Integrity Committee of IDLC was formed on October 22, 2013 in accordance with Bangladesh Bank's letter no. HR-1(O&D) Focal-1/2013-2 dated October 10, 2013 to abide by the code of integrity and good governance in line with National Integrity Strategy of Bangladesh.

**Central Compliance Unit (CCU):** Central Compliance Unit (CCU) is a committee responsible for supervising the Anti-Money Laundering (AML) and Anti-Terrorism activities (ATA) at IDLC Finance Limited, formed on November 1, 2012. The CCU was constituted as per the "Guidance Notes on Prevention of Money Laundering and Terrorist Financing" issued by Bangladesh Financial Intelligence Unit, Bangladesh Bank, BFIU Circular no.04 dated September 16, 2012. There are three members in the committee.

**Risk Management Forum (RMF):** The Risk Management Forum was formed on April 15, 2013 in accordance with the Bangladesh Bank's DFIM Circular no. 01 dated April 07, 2013 to introduce proactive risk management procedures in line with the international best practices framework.

**Risk Analysis Unit (RAU):** Concurrent with the formation of the RMF, the IDLC Risk Analysis Unit was formed to act as the secretariat of the Risk Management Forum with the responsibility for identifying and analyzing various types of risks appropriately and in a timely manner. The Head of Internal Control and Compliance acts as the Head of RAU.

### E.3. Human Resource Management

IDLC considers its human resource as the most important asset which enables it to grow and achieve its desired performance. IDLCFL has 31 years of experience with capable workforce that have brought the company at its current strong financial base. As of December 31, 2015, IDLCFL had a total number of 1060 staff that included senior management, midlevel management and management to non-management staff.

IDLCFL as a workplace is an equal employment opportunity employer with reasonable working hour having apt concentration on the health and safety issue of their staff. The Company provides hospitalization insurance coverage to ensure medical security of its staff. In addition, the Company has group life insurance scheme for its permanent staff to cover the unforeseen risk of death. All accidents and incidents are reviewed at HR & Compensation committee meeting, along with lost time incidents, accident forms, health and safety trends etc. The benefits package provided to the employees are also competitive.

IDLC as group has invested a great deal in developing their talent through training programs that included managerial development and technical modules. During 2015, 15 employees were sent on overseas training programs spread over 7 different modules. Among the local training programs, employees participated in 59 in-house training programs and 26 customized training courses were arranged.

IDLCFL has several recognition programs for their hard work as well as birthday celebration along with family day to keep the morale up for the company. IDLCFL has a HR & compensation committee to assist the management in fulfilling its corporate governance and oversight responsibilities in relation to establishing people management and remuneration policies.

# E.4. Information Technology

IDLCFL has invested a great deal on information & communication technology in order to ensure smooth operation and efficient service which is line with the growing customer base, business growth as well as introduction of diverse product range. As a sound information technology infrastructure is a pre-requisite to provide optimum business performance, IDLCFL has adopted a comprehensive ICT Policy for the Company.

Accordingly, during 2011 IDLCFL has implemented a robust core banking system, Oracle Flexcube Universal Banking Solution (OFSS), a banking transaction processing engine from Oracle, a world leader in IT services. The new core banking system "Flexcube" has launched in January 2012. This core banking system will enable the company to streamline their business processes, develop new products, produce better MIS for decision making, improve risk management as well as provide state of the art customer service.

Other than Core banking System, IDLC Finance Limited also used different types of automated software such as Payment Module, Factoring Module, Tesury Module, Customer Notification, CIB Automation Tool, Online Service Portal, Chaser Module, HRMS, Provident Fund Management, Sales Commission Calculation, Oracle BI Publisher Enterprise and Other Satellite System in order to enhance the work efficiency level as well as ensure prime customer service.

# E.5. CSR Activities

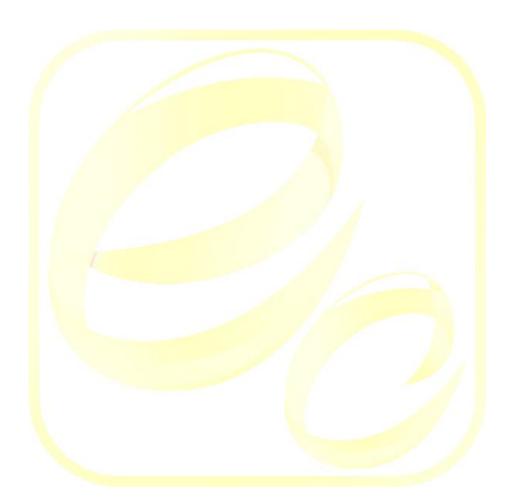
As a responsible financial institution IDLCFL regularly embarks in CSR activities which they clearly distinguish from corporate philanthropic activities that refer to charities and donations. As part of their CSR initiative, IDLCFL has made significant contribution in the field of environmental and community development. However, IDLC's CSR activities are regulated by the Green Banking and CSR (GB and CSR) Department of the Bangladesh Bank. They are also members of the United Nations Global Compact (UNGC), the United Nations Environment Programme Finance Initiative (UNEP FI) and the CSR Center (local network of UNGC in Bangladesh). IDLC is the first and only signatory to UNEP FI from Bangladesh till date. They have also adopted their guiding principles in upholding human rights, labor standards, responsible environmental management, and anti-corruption policies and practices.

**Focus Areas:** IDLC has identified its CSR focus areas in consonance with its organizational vision, mission, values and expertise. With its CSR initiatives, IDLC is contributing to socio-economic transformation of the underprivileged through better education, capacity development, incomegenerating opportunities and other forms of assistance, leading to empowerment. It is also engaged in providing health and hygiene facilities for the rural and urban poor, financing environment-friendly projects, and adopting green banking initiatives in terms of both in-house management and external activities such as tree plantation, engaging people through environmental awareness campaigns and contributing to broad philanthropic initiatives.

In year 2015, major CSR activities are done by IDLC can be listed as below-

- Continued the skills development of marginal women and their subsequent placement in the RMG sector as machine operators embracing a public-private Partnership (PPP) approach which includes Trainee selection, Initial operation, Institutional training, on the job training, assessment, certification and recruitment.
- Partnered with a number of NGO's in providing better education and healthcare facilities to underprivileged children. IDLC has been supporting SEID Trust, Ahsania Mohila Mission, Shishu Bikash Chhaya etc. and working with over 400 children with physical and mental disabilities, including autism.
- IDLC has also extended its assistance to provide technical and vocational training to underprivileged youth groups, after completion of primary and secondary education. In this regard, IDLC has signed a MoU with SEID Trust in January 2015 to develop technical skills of 30 children from SEID Trust.

- IDLC joined hands with LEADS (a social organization of TRK Consultancy Services), and initiated a campaign titled "Our Environment Our Resource" by engaging children from different schools in Dhaka, focusing on the following issues such as Environmental Pollution, Responsible Resource Consumption and 3R Principle. Till date, 34 sessions have been conducted under 1<sup>st</sup> phase of this campaign, in participation of 1,568 children from 15 schools.
- IDLC also conducted blanket distribution, environment friendly Information and Communication Technology (ICT), initiation of Green-Banking activities, tree plantation and other activities.



# **CORPORATE INFORMATION AS AT MARCH 31, 2016**

# **Board of Directors**

Mr. Aziz Al Mahmood Mr. Monower Uddin Ahmed Mr. A.K.M Shahidul Haque Mr. Shahidul Ahsan Ms. Meherun Haque Mr. S.M. Mashrur Arefin Mr. Faruq M. Ahmed Mr. Md. Mahbubur Rahman, FCA Mr. Md. Kamrul Hassan, FCA Mr. Md. Rezaul Karim Mr. Atiqur Rahman Mr. Arif Khan CFA FCMA

### Status

Chairman Independent Director Independent Director Director Director Director Director Director Director Director Director CEO & Managing Director

### Status

CEO & Managing Director Deputy Managing Director Deputy Managing Director Chief Technology Officer (CTO) Head of Human Resources Head of Credit & Collection Head of SME Division Head of SME Division Head of Corporate Division Head of Internal Control & Compliance Head of Operations Group Chief Financial Officer Head of Strategic Planning Managing Director, IDLC Securities Limited Managing Director, IDLC Investments Limited

### Shareholding Percentage

59.<mark>66%</mark> 20.<mark>30%</mark> 20.<mark>04%</mark>

# Management Team

Arif Khan CFA FCMA H. M. Ziaul Hoque Khan, FCA M. Jamal Uddin Mir Tariquzzaman, Bilquis Jahan, Asif Saad Bin Shams, Ahmed Rashid Mesbah Uddin Ahmed Mohammed Morshedul Quader Khalili Ataur Rahman Chowdhury Md. Masud K. Mazumder, ACA Mohammed Jobayer Alam, CFA Md. Saifuddin Md. Moniruzzaman, CFA

# Shareholders

Sponsor/Directors Institutions other than Sponsors/Directors Individuals

# Auditors

ACNABIN Chartered Accountants BDBL Bhaban (Level-13 & 14) 12 Kawran Bazar Commercial Area Dhaka-1215, Bangladesh

# **Corporate Office**

Bay's Galleria (1st Floor) 57 Gulshan Avenue, Gulshan 1, Dhaka 1212, Bangladesh Tel: +880 2 883 4990 (Auto Hunting) Facsimile: +880 2 883 4377, 883 5887 E-mail: mailbox@idlc.com

	IDLC Finance L Profit & Loss A			
Financial Year Ending: 31 December Currency: BDT in Millions				
Particulars	2015	2014	2013	2012
Interest Income				
Interest on Lease Finance	869,982,131	983,182,446	991,797,223	690,478,507
Interest on Real Estate Finance	2,384,903,511	2,078,186,608	1,519,664,423	1,134,154,173
Interest on Term Finance				
	3,256,098,864	3,035,888,380	2,561,585,763	1,738,836,620
Interest on Short term finance	167,977,395	118,132,103	96,138,313	138,923,759
Interest on Car Loans	335,404,732	216,741,171	99,064,820	60,117,512
Interest on Personal Loans	22,875,803	27,150,019	30,987,907	33,046,228
Interest on Margin Loan to portfolio investors			-	-
Interest income on B/S with other banks & FI	906,813,445	758,236,832	491,466,833	190,369,439
Call Loans		730,230,032		120,033,126
	337,694	06 600 462	147,986	
Loans against Deposit	63,952,563	86,689,462	105,069,444	119,498,794
Loan to IDLC Investments Ltd.	15,418,406	75,326,052	<mark>365,325,</mark> 308	486,596,997
Total	8,023,764,544	7,379,533,073	6,261,2 <mark>48,02</mark> 0	4,712,055,155
T				
Interest Expenses		0 7 47 672 106	D 400 001 005	
Interest on term deposits	4,157,547,965	3,747,672,138	3,480,881,986	2,588,947,239
Interest on Borrowings	432,761,932	403,586,151	331,511,221	430,296,981
Interest on Secured Zero Coupon Bonds	80,933,077	128,905,588	88,484,954	26,657,369
Interest on Security Deposits	90,002,307	73, <mark>667,67</mark> 8	86,935,414	34,983,736
Interest on Call Loan	65,846,361	176 <mark>,521,47</mark> 2	139,501,430	6,883,014
Others	-			1,822
Total	4,827,091,642	4,5 <mark>30,353,0</mark> 27	4,127,315,005	3,087,770,161
Net Interest Income	3,196,672,902	2,849,180,046	2,133,933,015	1,624,284,994
Non Interest Income				_
			[	
Agency Fees	10,241,666	6 <mark>,666,6</mark> 66	2,385,439	1,522,240
Arrangement Fees	<b>47,330,846</b>	52,251,666	40,787,249	19,734,069
Advisory Fees	-	-	547,908	
Syndication Commission	-	1/-	-	
Underwriting Commission	-	-	-	
Documentation Fees	-	_	_	
Custodial Fees	481,218	425,867	-	465,150
Issue Management Fees	-	125,007	-	105,150
	-			
Portfolio Management Fees	-		-	
Settlement Charges	-	-	-	
Commission & Brokerage	-	69,594	3,672 <mark>,025</mark>	9,367,138
Total Fee Income	58,053,730	<mark>66,</mark> 413,793	47,392,621	31,088,597
Investment:				
Gain on sale of marketable securities	91,251,323	(20,360,651)	<mark>51,</mark> 496,630	35,509,190
Dividend Income	39,909,767	27,208,743	3,642 <mark>,93</mark> 9	6,272,326
Income from investment in bonds	125,108,027	47,087,332		-
	16,612,500			
Total Non-Interest Income	330,935,347	120,349,217	102,532,190	72,870,113
Realization of late payment interest & others	94,937,948	51,144,861	38,857,833	17,116,799
Transfer price/gain at the time of expiry of the lease	1,285,446	2,781,628	3,320,376	2,413,275
Application, processing & documentation fee	262,662,932	246,105,532	222,294,333	135,400,557
Service Charges	31,543,073	23,845,537	32,304,508	79,177,285
Fees for management of LEIC		_	_	
Gain/(Loss) on disposal of fixed deposit	11,896,596	5,078,591	6,599,209	3,199,736
Miscellaneous income	30,916,057	27,694,572	34,437,931	21,020,008
Total Other Operating Income	433,242,052	356,650,721	337,814,190	258,327,660
Total Income	3,960,850,301	3,326,179,984	2,574,279,395	1,955,482,767

Rent, Taxes, Insurance - IDLC Finance Ltd.	(93,372,106)	(79,197,000)	(66,696,783)	(58,419,422)
Legal Expenses - IDLC Finance Ltd.	(13,536,662)	(7,229,630)	(6,836,494)	(6,140,794)
Postage, Stamps, Telecommunication - IDLC	(13,350,002)	(26,215,029)	(23,924,777)	(16,348,704)
Finance Ltd.	(26,929,463)	(20,213,029)	(23,927,777)	(10,0+0,70+
Stationery, Printings, Advertisements - IDLC	(20,929,703)	(108,450,028)	(78,129,942)	(71,372,242)
Finance Ltd.	(81,059,657)	(100,450,020)	(70,129,942)	(11,572,242)
Managing Director's Salary and Fees	(11,493,667)	(13,060,000)	(13,060,000)	(10,527,400
Directors fees and expenses - IDLC Finance	(11,495,007)	(828,000)	(638,250)	(655,500)
Ltd.	(1,041,900)	(020,000)	(030,230)	(055,500
Auditors' Fees - IDLC Finance Ltd.	(517,500)	(517,500)	(517,500)	(470,000
Depreciation and Repair of Bank's Assets -	(017,000)	(139,251,289)	(133,975,445)	(106,990,172
IDLC Finance Ltd.	(155,451,391)	(100)(201)(200)	(100,0,0,110)	(100)550/172
Bank Charges	(2,656,621)	(3,028,133)	(3,301,345)	(1,099,537)
Books & Periodicals	(206,139)	(272,871)	(298,767)	(185,360)
Car Expenses	(23,562,578)	(22,252,523)	(18,862,356)	(12,860,367)
Donations & Subscriptions	(9,934,870)	(12,843,412)	(7,438,472)	(5,284,392
Medical Expenses	(12,508,193)	(8,103,931)	(10,691,728)	(12,421,838
Welfare Expenses	(12,500,155)	(0,103,551)	(10,051,720)	(12, 121,050
Entertainment	(12,942,328)	(13,224,956)	(8,695,523)	(7,355,365
Consultancy Fees	(4,908,431)	(4,607,190)	(4,490,813)	(736,876
Office Service Expenses	(64,172,438)	(59,211,046)	(41,078,713)	(30,593,703
Training Expenses	(10,529,349)	(12,769,065)	(8,921,109)	(1,431,111
Travel & conveyance	(15,165,189)	(14,402,390)	(10,123,615)	(8,443,966)
Brokerage Charges	- (15,105,105)	-	(10,123,013)	(0,110,500)
CDBL Charges	(500)	(500)	(2,100)	(500)
Loss on disposal of lease asset	(246)	(1,126)	(89,135)	(19,447)
Repossession fees & others	(109,655,570)	(158,182,831)	(109,839,914)	(66,744,870)
Total Operating Expense	(1,393,761,012)	(1,236,789,028)	(1,022,312,253)	(822,027,290)
	(1,000,01,012)	(1/250//05/020)	(1/022/012/200)	(022,027,250)
General Provision	(54 708 500)	(41,984,250)	13,239,669	(69,764,096)
Specific Provision	(54,798,590) (233,364,352)	1,576,823	(131,356,108)	(69,144,373
Provisions for Diminution in Value of		(19,852,226)		38,018,786
Investment in Shares	(3,407,068)	(19,852,226)	(27,735,656)	38,018,780
Profit/(Loss) before Taxes	2,275,519,279	2,029,131,303	1,406,115,047	1,032,565,794
Provision for Tax	1,037,681,898	<u>887,838,</u> 416	571,483,065	428,387,353
		(12,242,129)		
Deferred Tax (Income)/Expense PROFIT FOR THE YEAR	(5,982,686) 1,243,820,067	<b>1,153,535,016</b>	23,624,990 811,006,992	14,978,172 589,200,269
	1,243,820,067	1,153,535,010	811,000,992	589,200,209
Net Profit/ (Loss) a <mark>ft</mark> er T <mark>ax</mark>	1,243,820,067	1,153,535,016	811,006, <mark>992</mark>	589,200,269
Statutory Reserve	(248,764,024)	(230,707,003)	(162,20 <mark>1,39</mark> 8)	(117,840,054
General Reserve		( <mark>188,75</mark> 0,000)		
Net Profit Attributable to Shareholders	995,056,043	7 <mark>34,0</mark> 78,013	648,805,594	471,360,215

	IDLC Finance	Limited		
	Balance Sh	neet		
Particulars	2015	2014	2013	2012
Cash in Hand	266,000	216,000	201,000	151,000
Balance with Bangladesh Bank & its agent	891,503,744	728,597,992	744,189,114	565,343,055
Bank(s)				
Balances with other Banks/Financial Institutes	11,804,324,866	6,846,398,723	6,629,287,813	2,980,373,758
Total Cash	12,696,094,610	7,575,212,715	7,373,677,927	3,545,867,813
Investment in other Securities	2,770,947,105	2,112,315,829	523,510,863	205,195,378
Total Investment	2,770,947,105	2,112,315,829	523,510,863	205,195,378
Total Loans, Advances & leases	53,857,714,205	45,348,701,212	38,677,966,492	30,938,682,259
Gross Loans	53,857,714,205	45,348,701,212	38,677,966,492	30,938,682,259
Specific Allowance	(658,241,533)	(462,044,085)	(286,127,409)	(511,159,548)
Portfolio Allowance	(658,241,533)	(365,238,031)	(671,763,795)	(351,841,773)
Net Loans and Advances	52,541,231,139	44,521,419,096	37,720,075,288	30,075,680,938
Fixed Assets	502,363,357	343,557,415	347,550,595	405,780,043
Other Assets	1,941,591,577	1,779,727,856	1,612,136,869	612,646,289
Total Assets	71,768 <mark>,710,85</mark> 4	57,159,515,027	48,534,842,746	35,748,171,782
Inter-Bank Borrowing	10,550,165,864	9,136, <mark>412</mark> ,565	8,707,892,450	4,333,821,600
Term Deposits	46,174,475,236	35,241,001,090	29,163,880,082	22,008,203,723
Other deposits	1,585,890,057	1,354,817,959	1,123,559,002	990,695,376
TOTAL DEPOSITS AND INTERBANK	47,760,365,293	<mark>36,595,819</mark> ,049	30,287,439,084	22 <mark>,9</mark> 98,899,099
Other Liabilities	6,721,632,975	5,733,4 <mark>63,06</mark> 2	4,918,788,377	<mark>4,</mark> 605,735,240
Total Liabilities	<b>65,032,164,132</b>	51,465,6 <mark>94,67</mark> 6	43,914,119,911	31 <mark>,9</mark> 38,455,939
Share Capital/Paid Up Capital	2,513,671,870	2,010 <mark>,937,50</mark> 0	1,608,750,000	<mark>1,</mark> 237,500,000
Share Premium	3,750,000	3,750,000	3,750,000	3,750,000
Statutory Reserve	1,482,722,671	1,233,958,647	1,003,251,644	841,050,246
General Reserve	1,000,000,000	1,000,000,000	811,250,000	811,250,000
Dividend Equalization Reserves	46,500 <mark>,00</mark> 0	46,500,000	46,500,000	46,500,000
Surplus In Profit & L <mark>os</mark> s A <mark>ccount/Ret</mark> ain	1,689,902,181	1,398,674,204	1,147,221,191	869,665,597
Earnings				
Total Shareholder' <mark>s</mark> Fu <mark>nds and a statement of the second s</mark>	6,736,546,722	5,693,8 <mark>20,351</mark>	4,620,722,835	3 <mark>,8</mark> 09,715,843
TOTAL LIABILITIES & SHAREHOLDERS' FUNDS	<mark>71,768,710,8</mark> 54	57,159, <mark>515,0</mark> 27	48,534,842,746	35, <mark>7</mark> 48,171,782

# **TDLC** Finance Limited

# FINANCIAL INSTITUTIONS RATING SYMBOL

LONG-TERM	RATINGS
Financial Inst	itutions ratings are applied to commercial and investment banks, finance companies and discount houses.
RATING	DEFINITION
AAA	An institution rated AAA has an exceptionally strong capacity to meet its financial commitments and exhibits a high degree of resilience to adverse developments in the economy, and in business and other external conditions. These institutions typically possess a strong balance sheet and superior earnings record.
AA	An institution rated AA has a very strong capacity to meet its financial commitments, and is generally in a position to withstand adverse developments in the economy, and in business and other external conditions. These institutions typically possess a good track record and have no readily apparent weaknesses.
А	An institution rated A has a strong capacity to meet its financial commitments but is somewhat more susceptible to adverse developments in the economy, and to business and other external conditions than institutions in higher-rated categories. Some minor weaknesses may exist, but these are moderated by other positive factors.
BBB	An institution rated BBB has adequate capacity to meet its financial commitments. While some shortcomings are apparent, the institution is generally in a position to resolve these within an acceptable time frame. However, adverse developments in the economy and in business and other external conditions are likely to weaken its capacity to meet its financial commitments.
BB	An institution rated BB exhibits some obvious weaknesses in its operating practices and key financial indicators. The institution's financial performance has typically fallen below peer group standards. Although currently able to meet its financial commitments, the institution's financial capacity over the medium and longer terms is vulnerable to adverse developments in the economy, and in business and other external conditions.
В	An institution rated B exhibits fundamental weaknesses in its operating practices and key financial indicators. Although currently able to meet its financial commitments, the institution's future financial capacity is regarded weak and more vulnerable to adverse developments in the economy, and in business and other external conditions than that of institutions rated BB.
С	An institution rated C has several immediate problems of a serious nature. The institution's ability to arrest further deterioration in its overall condition is doubtful and its capacity to meet its financial commitments is uncertain, without some form of strong external support.
D	An institution rated D requires sustained external support without which its continued viability is in doubt. The rating indicates that the institution is likely to default on its financial commitments or that a default may have already occurred.
Notos Patina	s from $AA$ to B may be modified by the addition of a plus (+) or minus (-) suffix to show relative standing within the

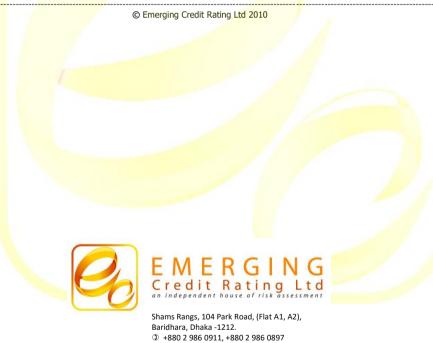
Notes: Ratings from AA to B may be modified by the addition of a plus (+) or minus (-) suffix to show relative standing within the major rating categories

2	2	2	
SHOR	T-TER№	1 RAT	INGS

JIOKI-ILKM K	ATINGS
ECRL's Short-Te	rm Ratings reflect the institution's capacity to meet its financial commitments due within one year.
RATING	DEFINITION
ECRL - 1	An institution rated ECRL-1 has a superior capacity to meet its financial commitments in a timely manner. Adverse developments in the economy and in business and other external conditions are likely to have a negligible impact on the institution's capacity to meet its financial obligations.
ECRL - 2	An institution rated ECRL-2 has a strong capacity to meet its financial commitments in a timely manner; however, it is somewhat susceptible to adverse developments in the economy, and in business and other external conditions.
ECRL - 3	An institution rated ECRL-3 has an adequate capacity to meet its financial commitments in a timely manner. However, the institution's capacity to meet its financial obligations is more likely to be weakened by adverse changes in the economy, and in business and other external conditions than higher-rated institutions.
ECRL - 4	An institution rated ECRL-4 has an inadequate capacity to meet its financial commitments in a timely manner. The rating indicates that the institution is likely to default on its financial commitments, without some form of strong external support. A default may have already occurred.
ECRL - 5	An institution rated ECRL-5 has high likelihood of default, with little capacity to address further adverse changes in financial circumstances.
ECRL - 6	Payment in default.

#### Rating Outlook

ECRL's Rating O	ECRL's Rating Outlook assesses the potential direction of the Financial Institutions Rating over the intermediate term (typically over a											
one to two-year	period). The Rating Outlook may either be :											
POSITIVE	Which indicates that a rating may be raised;											
NEGATIVE	Which indicates that a rating may be lowered;											
STABLE	Which indicates that a rating is likely to remain unchanged; or											
DEVELOPING	Which indicates that a rating may be raised, lowered or remain unchanged.											



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# LETTER OF OFFER & RELEVANT FORMS

#### **IDLC Finance Limited**

Bay's Galleria (1st Floor), 57, Gulshan Avenue, Dhaka 1212

Date: Folio/BO Account No: Name: Address:

#### LETTER OF OFFER FOR RIGHTS ISSUE

Dear Shareholder (s)

We are pleased to inform you that the shareholders of IDLC Finance Limited approved the Rights Shares (1R:2 i.e. one rights share for two existing shares) at an issue price of 20 per share (including a premium of 10 per share) in its 30<sup>th</sup> Annual General Meeting dated March 30, 2015 which is also approved by the Bangladesh Securities and Exchange Commission. As a registered Shareholder as on **December 15, 2016**, the record date, you are entitled to exercise your right.

If you wish to accept the above Rights Share in full or in part, you are required to submit completed Application Form-A annexed hereto with necessary payments.

You may, however, renounce your rights in respect of all or part of your entitlement in favor of others in which case the Renunciation Form-B and Form-C annexed here to be submitted duly filled in by you and the renounce(s) along with necessary payments.

The rights cannot be exercised for fraction of a share i.e. below full unit of share. All the payments for accepted shares are to be made in cash or by PO/DD/Cheque at BDT 20 each (including a premium of 10 each) and to be deposited with any of the branches of Bankers to the Issue during banking hours from **January 01, 2017** to **January 19, 2017** (both days inclusive). Payments must be through PO/DD/Cheque payable to "IDLC Finance Limited" and drawn on a Bank in the same town where the Branch of Bankers to the Issue in which the application form has been submitted is situated.

The offer will be deemed to have been declined if completed Application "Form-A" and/or Renunciation "Form-B" and "Form-C" with necessary payments have not been received by **January 19, 2017** or by such later date as may be notified through national dailies to that effect.

A self-explanatory Rights Share Offer Documents is attached for your kind information and evaluation.

By order of the Board

Sd/-Arif Khan CEO and Managing Director

#### **Application Form-A**

#### **IDLC Finance Limited**

Bay's Galleria (1st Floor), 57, Gulshan Avenue, Dhaka 1212

Rights Offer of 125,683,593 Ordinary Shares of 10 each issuing at 20 each, including a premium of 10 per share, amounting 2,513,671,860 offered on the basis of 1R:2 (i.e. one rights share against two existing shares held on the record date) to the Shareholders appeared in the share register at the close of business on December 15, 2016

#### Last-Date of Acceptance and Application: January 19, 2017

#### FORM OF ACCEPTANCE AND APPLICATION FOR SHARES

Dated : ..... /..... / .....

The CEO & Managing Director **IDLC Finance Limited** Bay's Galleria (1<sup>st</sup> Floor) 57, Gulshan Avenue, Dhaka 1212

Dear Sir.

I/We apply for allotment of ordinary shares indicated below in response to your letter of Rights Offer and Subject to the Memorandum and Articles of Association of the Company. I/We hereby agree to accept the shares as may be allotted to me/us on the terms laid down in the letter of offer and enclose the necessary remittance at 20 each 

drawn on ..... Bank ..... Branch.

Folio/BO Account No	No. of shares held at the close of business on December 15, 2016	No. of shares offered	No. of shares accepted	Total amount paid

Yours faithfully,

	Signature														
2. Name (in block) Address:							-								
Depository (B/O) Acco	ount Num	iber													
As per provision of the Depository Act, 1999 and regulations made there under, rights share shall only be issued in dematerialized condition. An applicant must apply for allotment of rights share mentioning his/her Beneficiary Owner (BO) Account number in the application form. <b>Note: Signature must be the same as was furnished to the Company earlier.</b>														wner	
		ACKNOW	-		-	-	-		-						
Received Tk		(Tak	а		•••••								) or	nly fro	om
Mr./Ms					Fo	olio/BO A	\ccou	int No	<b>)</b>						
for	no.(s) c	of Rights	Share	of	IDLC	Finance	e Li	mited	in	Cash/P	ay d	order	/Draf	ft/Che	eque
NoBra		date				0	f					.Banł	<b>‹</b>		
Application SI. No.			(Ba	nk's S	Seal)				Sign Date	ature of	Rece	eiving	g Offi	cer	

#### **Renunciation Form-B**

#### **IDLC Finance Limited**

Bay's Galleria (1st Floor), 57, Gulshan Avenue, Dhaka 1212

Rights Offer of 125,683,593 Ordinary Shares of 10 each issuing at 20 each, including a premium of 10 per share, amounting 2,513,671,860 offered on the basis of 1R:2 (i.e. one rights share against two existing share held on the record date) to the Shareholders appeared in the share register at the close of business on **December 15, 2016** 

#### Last-Date of Acceptance and Application: January 19, 2017

#### FORM OF RENOUNCIATION

Dated : ..... /..... / .....

The CEO & Managing Director IDLC Finance Limited Bay's Galleria (1<sup>st</sup> Floor) 57, Gulshan Avenue, Dhaka 1212

Dear Sir,

I/We hereby renounce my/our rights to the shares offered to me/us as noted below in favour of person(s) accepting the same and signing in Application by Renounce(s) and apply for allotment in his/her/their name(s).

Folio/BO Account No	No. of shares held at the close of business on December 15, 2016	No. of shares offered	No. of shares renounced								
Yours faithfully, 1. Name (in block) Address:											
2. Name (in block) Address:											
Name(s) of the Renouncee(s	) BO Account No										
1											
2											

As per provision of the Depository Act, 1999 and regulations made there under, rights share shall only be issued in dematerialized condition. An applicant must apply for allotment of rights share mentioning his/her Beneficiary Owner (BO) Account number in the application form.

# Note: Signature must be the same as was furnished to the Company earlier. Incomplete or incorrectly filled application form may be rejected.

Folio no. is to be mentioned only in case of existing shareholder(s). Incomplete or incorrectly filled application form may be rejected.

**Renunciation Form-C** 

#### **APPLICATION BY RENOUNCEE(S)**

Dated : ..... /..... / ....

The CEO & Managing Director IDLC Finance Limited Bay's Galleria (1<sup>st</sup> Floor) 57, Gulshan Avenue, Dhaka 1212

Dear Sir,

Yours faithfully,

1. Signature Name (In block) S/O. D/O. W/O Address						Name (In S/O. D/O.	blc W	ock) /O.	 	 	  	  		 	  													
BO No																		BO No					 					

As per provision of the Depository Act, 1999 and regulations made there under, rights share shall only be issued in dematerialized condition. An applicant must apply for allotment of rights share mentioning his/her Beneficiary Owner (BO) Account number in the application form.

Note: Folio no. is to be mentioned only in case of existing shareholder(s). Incomplete or incorrectly filled application form may be rejected.

# ACKNOWLEDGEMENT RECEIPT OF SHARE MONEY

Received Tk			(Tał	(a							) only from
Mr./Ms			· · · · · · · · · · · · · · · ·		Foli	o/BO	Account	No			· · · ·
for	no.(s)	of	Rights	Share(S)	of	IDLC	Finance	Limited	in	Cash/Pay	order/Draft/Cheque
No	.date			of			Bank				.Branch.

Application SI. No.

(Bank's Seal)

Signature of Receiving Officer Date: