



Our ref: MSA/Robi/Strawberry-October 2020/11

Date: October 28, 2020

All TREC Holders of Dhaka Stock Exchange Limited  
All TREC Holders of Chittagong Stock Exchange Limited  
All Merchant Bankers

Subject: IPO Application Process and Schedule for the IPO of ROBI AXIATA LIMITED (ROBI)

Dear Concerns,

Please accept our sincere thanks for participating in new IPO application process of ROBI AXIATA LIMITED (ROBI). To complete the IPO application process successfully, you are requested to strictly follow the steps as mentioned in **Part-B** of Bangladesh Securities and Exchange Commission's consent letter no. **BSEC/CI/IPO-306/2020/231**, dated **October 14, 2020** in connection with IPO of ROBI AXIATA LIMITED (ROBI). We are furnishing the following information/documents for your better understanding and ready reference.

- Please be informed that you have to submit the following information to the respective stock exchanges within 03 (three) working days from the subscription closing date. The subscription will start on November 17, 2020 and will be closed on November 23, 2020. You have to submit the information and document to respective stock exchange(s) on or before November 26, 2020.**

1. Electronic copy of Applicants List and format as follows:

a) Electronic copy Summary of the Applications:

| Name of the Stockbroker/Merchant Bank: |                      |                                |              |     |     |     |
|--|----------------------|--------------------------------|--------------|-----|-----|-----|
| Name of the Company/Fund:              |                      |                                |              |     |     |     |
| Category                               | Number of Applicants | Number of Shares/Units applied | Total Amount |     |     |     |
|  |                      |                                | BDT          | USD | GBP | EUR |
| Resident Bangladeshi (RB)              |                      |                                |              |     |     |     |
| Affected Small Investors (ASI)         |                      |                                |              |     |     |     |
| Non-Resident Bangladeshi (NRB)         |                      |                                |              |     |     |     |
| <b>Total</b>                           |                      |                                |              |     |     |     |

b) File name of the summary of the Applications should be in the following manner:

Security Code then underscore ( \_ ) then summary then ( \_ ) Stock Exchange (DSE or CSE)/Merchant Bank (MB) then underscore ( \_ ) then TREC Code/Merchant Banker Serial Number.pdf

**For Example:**

ROBI\_Summary\_DSE\_079.pdf (for DSE TREC Holder/Stockbroker)

ROBI\_Summary\_CSE\_095.pdf (for CSE TREC Holder/Stockbroker)

ROBI\_Summary\_MB\_030.pdf (For Merchant Banker)

c) The Electronic copy of detailed information of applications:

| Name of the Stockbroker/Merchant Bank:  |                  |                                     |                       |           |                                 |                                     |
|---|------------------|-------------------------------------|-----------------------|-----------|---------------------------------|-------------------------------------|
| Name of the Company/Fund:   |                  |                                     |                       |           |                                 |                                     |
| Category of applicant: Resident Bangladeshi (RB)/Affected Small Investors (ASI)/ Non-Resident Bangladeshi (NRB) |                  |                                     |                       |           |                                 |                                     |
| TREC Code / Merchant Bank Serial Number   | DP ID (5 Digits) | Customer ID (Customer Trading code) | Name of the Applicant | BO ID No. | Applicant Category (RB/ASI/NRB) | Number of shares/ Units Applied for |
|   |                  |                                     |                       |           |                                 |                                     |

- Note: In case of Joint Applications, Name of the Applicant will be only the first Applicant's Name, no Joint Name should be added with the First Applicant's Name (For example with the help of &/and/(jt)**

**d) File name of the detailed information of the Applications should be in the following manner:**

Security Code then underscore ( \_ ) then Detail then ( ) Stock Exchange (DSE or CSE)/Merchant Bank (MB) then underscore ( \_ ) then TREC Code/Merchant Banker Serial Number.pdf

**For Example:**

ROBI\_Detail\_DSE\_079.pdf (for DSE TREC Holder/Stockbroker)  
ROBI\_Detail\_CSE\_095.pdf (for CSE TREC Holder/Stockbroker)  
ROBI\_Detail\_MB\_030.pdf (For Merchant Banker)

**2. a) Electronic copy of Applicants' List (text format with tilde '~' separator) in the following format:**

| TREC Code/<br>Merchant Bank Serial Number | DP ID (5 digits) | Customer ID (Customer Trading Code) | Name of the applicant | BO ID No. | Applicant Category (RB/ASI/NRB) | Number of Shares /Units applied for | Currency (BDT/USD/GBP/EUR) | Applied amount | Security Code |
|---|------------------|-------------------------------------|-----------------------|-----------|---------------------------------|-------------------------------------|----------------------------|----------------|---------------|
|   |                  |                                     |                       |           |                                 |                                     |                            |                | ROBI          |

**•For Example (data format):**

042~19000~8053~REBEKA SULTANA~1201900004437926~RB~500~BDT~5000.00~ROBI  
042~19000~8056~MOIN RIAD~1201900004437949~NRB~500~USD~60.10~ROBI  
042~19000~44550~Mr. SHAHIDUR RAHMAN~1202832044122549~ASI~500~BDT~5000.00~ROBI

**•For Example (file name format):**

ROBI\_DSE\_079.txt (for DSE TREC Holder/Stockbroker)  
ROBI\_CSE\_095.txt (for CSE TREC Holder/Stockbroker)  
ROBI\_MB\_030.txt (For Merchant Banker)

**b) NRB Applicants' List of drafts (FDD) related information should be in the following manner:**

Electronic copy of draft's (FDD's) submitted by the Non-Resident Bangladeshi (NRB) and Foreign applicants:

| TREC Code/M. Bank SI # | DP ID (5 digits) | Customer ID (Customer Trading Code) | Applicants' Name | BO ID No. | Applicant Category (NRB) | Currency (BDT/USD/GBP/EUR) | Amount | Draft no. | Bank Name | Branch Name | Date (dd/mm/yyyy) | Security Code | Remarks |
|------------------------|------------------|-------------------------------------|------------------|-----------|--------------------------|----------------------------|--------|-----------|-----------|-------------|-------------------|---------------|---------|
|                        |                  |                                     |                  |           |                          |                            |        |           |           |             |                   | ROBI          |         |

**For Example:**

042~19000~8056~REBEKA SULTANA~1201900004437949~NRB~USD~60.10~100928~NCC BANK~BIJOYNAGAR~17/11/2020~ROBI~  
042~19000~8057~REBEKA SULTANA~1201900004437950~NRB~USD~60.10~100928~NCC BANK~BIJOYNAGAR~19/11/2020~ROBI~  
042~19000~9897~AMINUL ISLAM~1201900004435252~NRB~GBP~46.61~005748~Sonali BANK Ltd.~WECB~22/11/2020~ROBI~  
042~19000~M08076~TANVIR MIAH~1201900004437949~NRB~EUR~53.36~54445~Sonali BANK Ltd.~WECB~18/11/2020~ROBI~

**c) File name (test file) of the Electronic copy of Applicants' List (NRB) should be in the following manner:**

Security Code then underscore ( \_ ) then Stock Exchange (DSE or CSE)/Merchant Bank (MB) then underscore ( \_ ) then NRB Then underscore ( \_ ) then TREC Code/Merchant Banker Serial Number.txt

**For Example (NRB file name format):**

ROBI\_DSE\_NRB\_079.txt (for DSE TREC Holder/Stockbroker)  
ROBI\_CSE\_NRB\_095.txt (for CSE TREC Holder/Stockbroker)  
ROBI\_MB\_NRB\_030.txt (for Merchant Banker)

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**3. Bank Certificate:**

- The Stockbroker/Merchant Banker shall deposit the amount (other than NRB and Foreign Applicants) in the **"Public Issue Application Account"** maintained with its Bank **within the first banking hour of next working day (November 23, 2020) of subscription closing date**, to instruct the Banker(s) to block the account for an amount equivalent to the aggregate application money and issue a certificate in this regard. The Stockbroker/Merchant Banker must send the **Original Certificate(s) issued by its banker and all Draft's (submitted by the NRB investor's)** to their respective stock exchanges.
  - Foreign Currency Account:** The Stockbroker/Merchant Banker shall send the original Bank certificates issued by the Non Resident Bangladeshi (NRB) applicant's banker (where applicants maintained their Foreign Currency Accounts) to their respective stock exchange(s).
4. The amount of subscription money of the successful applicants (Allotted) is required to be remitted from the Stockbroker/Merchant Banker **within 01 (one) working day of the date of receiving lottery information and document from the respective stock exchanges** in **ROBI AXIATA LIMITED Escrow Account** in the following manner:
- On the next working day** of receiving the documents from **stock exchanges**, Stockbroker/Merchant Banker shall request its banker to release the amount blocked earlier and remit the aggregate amount of successful applicants (other than NRB and Foreign Applicants) and forfeited/fined amount to the following 'Escrow' account of **ROBI AXIATA LIMITED**:

| Details                         | For Applicants (Other than NRB and Foreign Investors) |
|---------------------------------|---|
| Issuer                          | : ROBI AXIATA LIMITED                                 |
| Bank Account Number             | : 0016-0320001290                                     |
| Bank Account Number (For BEFTN) | : 0016-0320001290                                     |
| Routing Number                  | : 240261812   |
| Bank Name                       | : Trust Bank Limited                                  |
| Branch Name                     | : Gulshan Corporate Branch                            |

- On the next working day** Stockbroker/Merchant Banker shall unblock the customer accounts; inform the successful applicants about allotment and the unsuccessful applicants about releasing their blocked amount.
- The Stockbroker/Merchant Banker shall provide the issuer i.e. **ROBI AXIATA LIMITED (ROBI)** with a statement of remittance amount (other than NRB and Foreign Applicants).
- The Stockbroker/Merchant Banker can recover the withdrawal charges, if any, from the applicant's up to an amount of **Tk. 5.00 (five) per withdrawal**.

In addition the respective stock exchanges will provide following information and documents to Stockbroker/Merchant Banker.

**5. Stock Exchange will provide you the following information and documents (as received from the Issuer):**

**a) The Electronic copy of Applicants' List (text format with tilde '~' separator) in the following manner:**

| TREC Code/M. Bank SI # | DP ID (5 digits) | Customer ID (Customer Trading Code) | Applicants' Name | BO ID No. | Applicant Category (RB/ASI/ NRB) | Security Code | # of Shares/Units applied for | Currency (BDT/USD/ GBP/EUR) | Applied Amount | # of Allotted Shares | Fined Amount (Tk.) | Net Refund Amount (Tk.) | Remarks |
|------------------------|------------------|-------------------------------------|------------------|-----------|----------------------------------|---------------|-------------------------------|-----------------------------|----------------|----------------------|--------------------|-------------------------|---------|
|                        |                  |                                     |                  |           |                                  | ROBI          |                               |                             |                |                      |                    |                         |         |

**For Example:**

42~19000~8053~REBEKA SULTANA~1201900004229876~RB~ROBI~500~BDT~5000~0~750~4250~CC09

42~19000~8054~REBEKA SULTANA~1201900004437924~ASI~ROBI~500~BDT~5000~0~750~4250~CC10

42~19000~8056~MOIN RIAD~1201900004465748~NRB~ROBI~500~USD~59.38~500~0~0~

► Remarks CC09/CC10/CC11 means, applicant have violated BSEC Consent letter condition number 09/10/11 of Part-A



b) Allotment letter in electronic format (PDF format) with signatures.

- **Note: NRB Refund shall be made by issuer vide refund warrants through concerned stockbroker or merchant bank or transfer to the applicant's bank account through banking channel within 10 (ten) working days from the date of lottery. (as per BSEC directive)**

**06. General Information:**

**A. Subscription for Resident Bangladeshi (RB), Affected Small Investors (ASI) and Non Resident Bangladeshi (NRB):**

All the eligible stockbrokers and merchant bankers will directly receive subscription for Resident Bangladeshi (RB), Affected Small Investors (ASI) and Non Resident Bangladeshi (NRB) within following subscription period:

Subscription Opens on: November 17, 2020

Subscription Closes on: November 23, 2020

**B. Subscription for Eligible Investors (EIs):**

- i. Eligible investors Mutual Fund (MF) and Collective investment scheme (CIS), Merchant Bankers and Portfolio Managers (MB), Asset Management Companies (AMC), Stock Dealers (DLR), Scheduled Banks (BANK), Non Bank Financial Institutions (NBFI), Insurance Companies (INS), Alternative Investment Fund Managers (AIFM), Alternative Investment Funds (AIF), Foreign Investors having account with any Securities Custodian registered with the commission (FI), Recognized Pension Funds and , Provident Funds (RPPF), Other Institutions as approved by Commission (OTHER) shall submit their application through the electronic subscription system of the exchange(s) and deposit the full amount intended to subscribe by the method as determined by the exchange(s) within the following subscription period:

Subscription Opens on: November 17, 2020 (10.00 a.m.)

Subscription Closes on: November 23, 2020 (5.30 p.m.)

**Note: No eligible investor shall apply for more than 2% (two percent) of the total amount offered to the eligible investors i.e. BDT 3,10,19,392.00 as per Condition - 8 of Part – A of IPO Consent letter no. BSEC/CI/IPO-306/2020/231, dated October 14, 2020.**

**ii. BANK DETAILS FOR DEPOSITING EIs SUBSCRIPTION MONEY:**

|                     |   |  |
|---------------------|---|--|
| Account Name        | : | Dhaka Stock Exchange Limited               |
| Bank Name           | : | Social Islami Bank Limited                 |
| Bank Account Number | : | 0021360003343                              |
| Branch Name         | : | Any Branch in Bangladesh                   |
| Mode of payment     | : | Pay Order/ Demand Draft/ B.B. Cheque/ Cash |

**07. Applicants information & Document receiving Centre:**

- i. The Stockbroker/Merchant Banker should submit the following information with document at the following addresses:

| DHAKA STOCK EXCHANGE LTD.   | CHITTAGONG STOCK EXCHANGE LTD.                             |   |
|---|--|---|
|   | Chittagong Office  | Dhaka Office  |
| DSE - Tower, Plot 46, Road 21,<br>Nikunja 2, Dhaka 1229<br><br>Or<br>Swantex Bhaban (7 <sup>th</sup> Floor),<br>9/1 Motijheel C/A, Dhaka-1000 | CSE Building<br>1080, Sheikh Mujib Road<br>Chittagong-4100 | Eunoos Trade Center (15 <sup>th</sup> floor)<br>52-53, Dilkusha C/A.,<br>Dhaka - 1000 |



ii. The Stockbroker/Merchant Banker should submit the following information with document within **03 (three) working days** from subscription closing date (**on or before November 26, 2020**) to the respective stock exchanges:

- Electronic copy of summary of the Applications (in pdf format) by IPO Data Transmission System,
- Electronic copy of detailed information of Applications (in pdf format) by IPO Data Transmission System,
- Electronic copy of Applicants' List (text format with tilde '~' separator) IPO Data Transmission System,
- Electronic copy of Draft's (NRB FDD's) (text format with tilde '~' separator) IPO Data Transmission System,
- Bank Certificate issued by the Banker of respective Stockbroker/Merchant Banker (Hardcopy and in original) as follows –
  - The Original Bank Certificate issued by its banker (other than FC Account)
  - The original drafts (FDDs) submitted by the Non Resident Bangladeshi (NRB) applicants along with the list containing the draft's information (format mentioned at 2(b) above).

**Note: Customer ID/Trading Code should be written on the front side (where blank space is available) of the draft with the following format:**

**DSE/CSE/MB-TREC Code/Merchant Banker Serial Number-Customer ID.**

For Example: DSE-007-000032 or CSE-007-002563 or MB-009-002365

- Original Bank Certificates (From FC Account) submitted by the Non Resident Bangladeshi (NRB) applicants

**Note: Customer ID/Trading Code should be written on the front side (where blank space is available) of the draft with the following format:**

**DSE/CSE/MB-TREC Code/Merchant Banker Serial Number-Customer ID.**

For Example: DSE-007-000032 or CSE-007-002563 or MB-009-002365

iii. **Special and Important Directives for handling Non Resident Bangladeshi (NRB) applicants**

**Non Resident Bangladeshi (NRB) applicants এর জন্য "বিশেষ নির্দেশিকা"**

- গ্রাহকের নাম্বার (Investor's Trading code/Customer's ID), FDD এর সামনের অংশের উপরে **পেন্সিল দিয়ে** (যার কালি মুছে ফেলা যায়) নিম্নলিখিত নমুনা অনুসারে লিখতে হবে।
- DSE/CSE/MB – TREC No. – Investor Trading Code/Customer's ID  
উদাহরণ:  
I. DSE - 001-(101-102) For Pair/Double  
II. DSE- 001- (103) For single  
III. CSE -011 – (2003-2010) For Pair/Double
- Stock Broker/ Merchant Banker গন কে FDD and Bank Certificate (FC Account) এর সামনের অংশের উপরে (**front side**) পেন্সিল দিয়ে লিখা গ্রাহকের তথ্য (Investor Trading Code/Customer's ID) ছাড়া কোনো FDD and Bank Certificate (FC Account) NRB আবেদন গ্রহণ না করার জন্য বিশেষভাবে অনুরোধ করা যাচ্ছে।
- FDD and Bank Certificate (FC Account) এর উপরে পেন্সিল ব্যতীত অন্য কিছু যেমন কলম দিয়ে না লেখার জন্য বা যে কোনো ধরণের সীল মারা হতে বিরত থাকতে অনুরোধ করা হলো।
- Original FDD and Bank Certificate (FC Account) ছাড়া কোনো NRB আবেদন গ্রহণ না করার জন্য বিশেষভাবে অনুরোধ করা যাচ্ছে।




রবি আজিয়াটা লিমিটেড  
৫৩ গুলশান সাউথ এভিনিউ  
গুলশান-১, ঢাকা-১২১২  
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ফোন: +৮৮ ০২ ৮৮৩২৫০২/৫০৩/৫০৫  
ফ্যাক্স: +৮৮ ০২ ৯৮৮৫৪৬৩

**iv. Service Charge & Withdrawal Charge:**

- Service Charge @Tk. 5.00 (Taka Five) per application shall be paid by the applicant at the time of submitting application. (As per clause 24, Part-B of BSEC Consent letter no. BSEC/CI/IPO-306/2020/231, dated October 14, 2020).
- The Stockbroker/Merchant Banker can recover the withdrawal charges, if any, from the applicants up to an amount of Tk. 5.00 (Taka Five). (As per clause 18, Part-B of BSEC Consent letter no. BSEC/CI/IPO-306/2020/231, dated October 14, 2020).

**08. How to find out the Lottery Result:**

Firstly, see your Stock Exchange/Merchant Banker code then see your Branch/TREC Code/Merchant Banker Serial Number then see your Trading code or Customer ID.

**An Example for ROBI AXIATA LIMITED (ROBI):**

- 01-079-00035768 (For DSE TREC Holder/Stockbroker)
- 02-095-00000546 (For CSE TREC Holder/Stockbroker)
- 03-030-01002367 (For Merchant Banker)

- ▶ TREC Code means, your TREC Holder Number with Stock Exchange(s)
- ▶ Merchant Banker Serial Number will be as enclosed in Stock Exchange-TREC Holder/Merchant Banker Code as attached herewith.

**09. Contact Person Details:**

| Sl. | Name of the person         | Name of the Company      | Contact No.       | E-mail Address           |
|-----|----------------------------|--------------------------|-------------------|--------------------------|
| 1.  | Mr. Mohammed Shahedul Alam | Robi Axiata Limited      | +88 02 9887146-48 | shahed.alam@robi.com.bd  |
| 2.  | Mr. Moin Uddin Riad        | Robi Axiata Limited      | +88 02 9887146-48 | riad@robi.com.bd         |
| 3.  | Ms. Mirza Rebeka Sultana   | Robi Axiata Limited      | +88 02 9887146-48 | mirza.rebeka@robi.com.bd |
| 4.  | Mr. Md. Moniruzzaman, CFA  | IDLC Investments Limited | +880-9609994352   | mzaman@idlc.com          |

This is for your kind information and necessary action.

Thanking you,



**Mahtab Uddin Ahmed**  
Managing Director and CEO  
Robi Axiata Limited



**Md. Moniruzzaman**  
Managing Director  
IDLC Investments Limited

**Distributions (For kind information & necessary action):**

- Managing Director, Dhaka Stock Exchange Ltd. (DSE), DSE - Tower, Plot 46, Road 21, Nikunja 2, Dhaka 1229
- Managing Director, Chittagong Stock Exchange Ltd. (CSE), 1080, Sheikh Mujib Road, Agrabad C/A., Chittagong – 4100
- President, Bangladesh Merchant Bankers Association (BMBA), Saiham Sky View Tower (5<sup>th</sup> Floor), 45 Bijoyagar, Dhaka – 1000

রবি আজিয়াটা লিমিটেড  
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